#### **IMPORTANT NOTICE**

THE ATTACHED BASE LISTING PARTICULARS IS AVAILABLE ONLY TO INVESTORS WHO ARE EITHER: (I) QIBs (AS DEFINED BELOW); (II) INSTITUTIONAL ACCREDITED INVESTORS (AS DEFINED BELOW); OR (III) NON-U.S. PERSONS (AS DEFINED IN REGULATION S (AS DEFINED BELOW)) LOCATED OUTSIDE THE UNITED STATES.

**IMPORTANT: You must read the following before continuing.** The following applies to the attached base listing particulars (the "**Base Listing Particulars**") and you are therefore advised to read this carefully before reading, accessing or making any other use of the attached Base Listing Particulars. In accessing the attached Base Listing Particulars, you agree to be bound by the following terms and conditions, including any modifications to them any time you receive any information from the Issuer, the Guarantors, the Arrangers and the Dealers (each as defined in the attached Base Listing Particulars) as a result of such access.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY THE SECURITIES IN THE UNITED STATES OR IN ANY JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. NEITHER THE SECURITIES NOR THE GUARANTEE DESCRIBED IN THE ATTACHED BASE LISTING PARTICULARS HAVE BEEN, NOR WILL BE, REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "**SECURITIES ACT**"), OR THE SECURITIES LAWS OF ANY STATE OF THE U.S. OR OTHER JURISDICTIONS, NOR MAY THEY BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT ("**REGULATION S**")), EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS.

THE ATTACHED BASE LISTING PARTICULARS IS NOT BEING DISTRIBUTED TO, AND MUST NOT BE PASSED ON TO, THE GENERAL PUBLIC IN THE UNITED KINGDOM. RATHER, THE COMMUNICATION OF THE ATTACHED BASE LISTING PARTICULARS AS A FINANCIAL PROMOTION IS ONLY BEING MADE TO THOSE PERSONS WHO HAVE PROFESSIONAL EXPERIENCE IN MATTERS RELATING TO INVESTMENTS FALLING WITHIN ARTICLE 19(5) OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005 (AS AMENDED, THE "**ORDER**") OR HIGH NET WORTH ENTITIES AND OTHER PERSONS TO WHOM IT MAY LAWFULLY BE COMMUNICATED FALLING WITHIN ARTICLE 49(2)(A) TO (D) OF THE ORDER (EACH SUCH PERSON BEING REFERRED TO AS A "**RELEVANT PERSON**"). THIS COMMUNICATION IS BEING DIRECTED ONLY AT RELEVANT PERSONS AND ANY INVESTMENT OR INVESTMENT ACTIVITY TO WHICH THIS COMMUNICATION RELATES WILL BE ENGAGED IN ONLY WITH RELEVANT PERSONS. NO PERSON OTHER THAN A RELEVANT PERSON SHOULD RELY ON IT.

THE ATTACHED BASE LISTING PARTICULARS HAS BEEN PREPARED ON THE BASIS THAT ANY OFFER OF SECURITIES IN ANY MEMBER STATE OF THE EUROPEAN ECONOMIC AREA OR IN THE UNITED KINGDOM WILL BE MADE PURSUANT TO AN EXEMPTION UNDER REGULATION (EU) 2017/1129 (AS AMENDED, THE "**PROSPECTUS REGULATION**") FROM THE REQUIREMENT TO PUBLISH A PROSPECTUS FOR OFFERS OF SECURITIES. THE ATTACHED BASE LISTING PARTICULARS IS NOT A PROSPECTUS FOR THE PURPOSES OF THE PROSPECTUS REGULATION.

THE ATTACHED BASE LISTING PARTICULARS MAY NOT BE FORWARDED OR DISTRIBUTED TO ANY OTHER PERSON AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE ATTACHED BASE LISTING PARTICULARS, IN WHOLE OR IN PART, IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS. IF YOU HAVE GAINED ACCESS TO THIS TRANSMISSION CONTRARY TO ANY OF THE FOREGOING RESTRICTIONS, YOU ARE NOT AUTHORISED, AND WILL NOT BE ABLE, TO PURCHASE ANY OF THE SECURITIES DESCRIBED THEREIN. **CONFIRMATION OF YOUR REPRESENTATION:** In order to be eligible to view the attached Base Listing Particulars or make an investment decision with respect to the Notes and/or the Guarantee (each as defined in the attached Base Listing Particulars), an investor must be: (i) a person that is outside the United States and is not a U.S. person (within the meaning of Regulation S); (ii) a person that is a "qualified institutional buyer" ("**QIB**") (within the meaning of Rule 144A under the Securities Act ("**Rule 144A**")); or (iii) a person that is both an "accredited investor" (as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act) that is an institution ("**Institutional Accredited Investors**"). The attached Base Listing Particulars, you shall be deemed to have represented to us that: (a) you and any customers you represent are either: (1) non-U.S. persons (within the meaning of Regulation S) outside the United States; (2) QIBs; or (3) Institutional Accredited Investors; (b) you are a person who is permitted under applicable law and regulation to receive the attached Base Listing Particulars; and (c) you consent to delivery of the attached Base Listing Particulars and any amendments or supplements thereto by electronic transmission.

By accessing the attached Base Listing Particulars, you further confirm to us that: (x) you understand and agree to the terms set out herein; (y) you will not transmit the attached Base Listing Particulars (or any copy of it or part thereof) or disclose, whether orally or in writing, any of its contents to any other person; and (z) you acknowledge that you will make your own assessment regarding any credit, investment, legal, taxation or other economic considerations with respect to your decision to subscribe or purchase any of the Notes.

You are reminded that the attached Base Listing Particulars has been delivered to you on the basis that you are a person into whose possession the attached Base Listing Particulars may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver the attached Base Listing Particulars to any other person. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions.

The attached Base Listing Particulars does not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law. If a jurisdiction requires that an offering of securities described herein be made by a licensed broker or dealer and the Arrangers and Dealers or any affiliate of the relevant Arrangers or Dealers is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by such Arranger or Dealer or such affiliate on behalf of the Issuer or holders of the applicable securities in such jurisdiction.

Under no circumstances shall the attached Base Listing Particulars constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the securities described herein in any jurisdiction in which such offer, solicitation or sale would be unlawful. Recipients of the attached Base Listing Particulars who intend to subscribe for or purchase the Notes are reminded that any subscription or purchase may only be made on the basis of the information contained in the attached Base Listing Particulars as completed by the applicable Pricing Supplement and/or supplement(s) to the attached Base Listing Particulars (if any). The attached Base Listing Particulars may only be communicated to persons in the United Kingdom in circumstances where Section 21(1) of the Financial Services and Markets Act 2000, as amended, does not apply.

The distribution of the attached Base Listing Particulars in certain jurisdictions may be restricted by law. Persons into whose possession the attached Base Listing Particulars comes are required by the Issuer, the Guarantors, the Arrangers and the Dealers to inform themselves about, and to observe, any such restrictions.

The attached Base Listing Particulars has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently neither the Issuer, the Guarantors, the Arrangers and Dealers nor any person who controls them nor any director, officer, employee nor agent of them or affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Base Listing Particulars distributed to you in electronic format and the hard copy version available to you on request from the Issuer, the Guarantors, the Arrangers and the Dealers. Please ensure that your copy is complete. If you received the attached Base Listing Particulars by e-mail, you should not reply by e-mail to this announcement. Any reply e-mail communications, including those you generate by using the "reply" function on your e-mail software, will be ignored or rejected. You are responsible for protecting against viruses and other destructive items. Your use of this e-mail is at your own risk, and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.



#### U.S.\$4,000,000,000 Global Medium Term Note Programme

#### unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by

EQUATE Petrochemical Company K.S.C.C.

and

The Kuwait Olefins Company K.S.C.C. (incorporated as a Closed Shareholding Company in the State of Kuwait)

Under this U.S.\$4,000,000,000 global medium term note programme (the "**Programme**"), MEGlobal Canada ULC (the "**Issuer**"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue notes (the "**Notes**") denominated in any currency agreed between the Issuer and the relevant Dealer (as defined below). The payments of all amounts due in respect of the Notes will be unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by EQUATE Petrochemical Company K.S.C.C. ("**EQUATE**") and The Kuwait Olefins Company K.S.C.C. ("**TKOC**", together with EQUATE, the "**Guarantors**" and each a "**Guarantor**").

The maximum aggregate nominal amount of all Notes outstanding from time to time will not be more than U.S.\$4,000,000,000 (or its equivalent in other currencies), subject to any increase as described herein.

Notes may be issued in bearer or registered form (respectively, "Bearer Notes" and "Registered Notes"). The Notes may be issued on a continuing basis to one or more of the Dealers specified under "Overview of the Programme" and any additional Dealer appointed under the Programme from time to time (each a "Dealer" and together, the "Dealers"), which appointment may be for a specific issue or on an ongoing basis. References in this Base Listing Particulars to the "relevant Dealer" shall, in the case of an issue of Notes being (or intended to be) subscribed by more than one Dealer, be to all Dealers agreeing to subscribe for such Notes.

An investment in Notes issued under the Programme involves certain risks. For a discussion of these risks, please see "Risk Factors"

This Base Listing Particulars has been prepared on the basis that any offer of securities in any member state of the European Economic Area or in the United Kingdom will be made pursuant to an exemption under Regulation (EU) 2017/1129 (as amended, the "**Prospectus Regulation**") from the requirement to publish a prospectus for offers of securities. This Base Listing Particulars is not a prospectus for the purposes of the Prospectus Regulation.

Application has been made to the Irish Stock Exchange plc trading as Euronext Dublin ("Euronext Dublin") for the approval of this document as Base Listing Particulars, and for the Notes issued under the Programme to be admitted to the official list (the "Official List") and to trading on the Global Exchange Market of Euronext Dublin (the "Global Exchange Market"). The Global Exchange Market is not a regulated market for the purposes of Directive 2014/65/EU (as amended, "MIFID II").

References in this Base Listing Particulars to Notes (other than Exempt Notes) being "listed" (and all related references) shall mean that such Notes have been admitted to the Official List and to trading on the Global Exchange Market.

Notice of the aggregate nominal amount of the Notes, interest (if any) payable in respect of the Notes, the issue price of the Notes and certain other terms and conditions not contained herein which are applicable to each Tranche (as defined in "*Terms and Conditions of the Notes*") of Notes (other than Exempt Notes) will be set out in the applicable pricing supplement (the "**Pricing Supplement**") which will be delivered to Euronext Dublin.

The Programme also permits Notes to be issued on the basis that they will not be admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system or may be admitted to listing, trading and/or quotation by such other or further competent authorities, stock exchanges and/or quotation systems as may be agreed between the Issuer, the Guarantors and the relevant Dealer ("**Exempt Notes**").

Neither the Notes nor the guarantee contained in the Deed of Guarantee (as defined in "Terms and Conditions of the Notes") (the "Guarantee") have been or will be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or any U.S. state securities laws and the Notes may not be offered or sold in the United States or to, or for the account or the benefit of, U.S. persons (as defined in Regulation S under the Securities Act ("**Regulation S**")) unless the Notes may not be offered or sold in the United States or to, or gursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and the offer or sale is made in accordance with all applicable securities laws of any state of the United States and any other jurisdiction. The Notes are being offered and sold outside the United States to non-U.S. persons in reliance on Regulation S and within the United States only: (i) to persons who are "qualified institutional buyers" ("QIBs") in reliance on Rule 144A under the Securities Act ("Rule 4501(a)(1), (2), (3) or (7) under the Securities Act) that are institutions ("Institutional Accredited Investors"), who execute and deliver an IAI Investment Letter (as defined in the Agency Agreement (as defined in "Terms and Conditions of the Notes")) in which they agree to purchase the Notes for their own account and not with a view to the distribution thereof and in accordance with any applicable securities laws of any state or territory of the United States or any other jurisdiction. Please see "Subscription and Sale and Transfer and Selling Restrictions".

The rating of certain Series (as defined under "*Overview of the Programme*") of Notes to be issued under the Programme and the credit rating agency issuing such rating may be specified in the applicable Pricing Supplement. EQUATE has been assigned ratings of Baa2 long-term (negative outlook) by Moody's Investors Service Ltd. ("Moody's") and BBB+ long-term and A-2 short-term (stable outlook) by S&P Global Ratings Europe Limited ("S&P").

Moody's is established in the United Kingdom and S&P is established in the European Union (the "EU"). Each of Moody's and S&P is registered under Regulation (EC) No. 1060/2009 (as amended, the "CRA Regulation"). As such, each of Moody's and S&P is included in the list of credit rating agencies published by the European Securities and Markets Authority ("ESMA") on its website (at https://www.esma.europa.eu/supervision/credit-rating-agencies/risk) in accordance with the CRA Regulation. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Citigroup	J.P. Morgan
MUFG	NBK Capital
DE	ALERS
Citigroup	First Abu Dhabi Bank
HSBC	J.P. Morgan
Mizuho Securities	MUFG
NBK Capital	SMBC Nikko

The date of this Base Listing Particulars is 10 March 2020

This Base Listing Particulars is not a prospectus for the purposes of the Prospectus Regulation. The Global Exchange Market is not a regulated market within the meaning of MiFID II.

The Issuer and the Guarantors accept responsibility for the information contained in this Base Listing Particulars. To the best of the knowledge of the Issuer and each Guarantor, the information contained in this Base Listing Particulars is in accordance with the facts and does not omit anything likely to affect the import of such information.

Each Tranche of Notes will be issued on the terms set out herein under "*Terms and Conditions of the Notes*" (the "Conditions") as completed by the applicable Pricing Supplement. This Base Listing Particulars must be read and construed together with any amendments or supplements hereto and with any information incorporated by reference herein and, in relation to any Tranche of Notes which is the subject of the Pricing Supplement, must be read and construed together with the applicable Pricing Supplement.

The only persons authorised to use this Base Listing Particulars in connection with an offer of Notes are the relevant Dealers or the Managers (as identified in the relevant subscription agreement), as the case may be.

Copies of the relevant Pricing Supplement will be available for inspection at the registered office of the Issuer and the specified office of the Fiscal Agent (as defined in the Conditions).

Certain information under the headings "*Risk Factors*", "*Industry Overview*" and "*Overview of Kuwait*" has been extracted from the following public official sources:

- information provided by the Organisation of the Petroleum Exporting Countries ("OPEC"); and
- publications of the Kuwait government and its ministries and departments.

Certain information appearing in this Base Listing Particulars under the heading "Book-Entry Clearance Systems" has been obtained from the clearing systems referred to herein.

The Issuer and each Guarantor confirms that all third party information contained in this Base Listing Particulars has been accurately reproduced and that, so far as it is aware and is able to ascertain from information published by the relevant third parties, no facts have been omitted which would render the reproduced information inaccurate or misleading. The source of any third party information contained in this Base Listing Particulars is stated where such information appears in this Base Listing Particulars.

No person is or has been authorised by the Issuer or the Guarantors to give any information or to make any representation not contained in or not consistent with this Base Listing Particulars or any other document entered into in relation to the Programme or any other information supplied by the Issuer or the Guarantors or such other information as is in the public domain in connection with the Programme or the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer, the Guarantors or any of the Arrangers or Dealers.

To the fullest extent permitted by law, none of the Arrangers or the Dealers accept any responsibility for the contents of this Base Listing Particulars or any information incorporated by reference into this document or for any other statement made, or purported to be made, by an Arranger or a Dealer or on its behalf in connection with the Issuer, the Guarantors, or the issue and offering of the Notes nor is any liability accepted by them for any acts or omissions of the Issuer, the Guarantors or any other person (other than the relevant Dealer) in connection with this Base Listing Particulars or the issue and offering of Notes under the Programme. Each Arranger and each Dealer accordingly disclaims all and any liability, whether arising in tort or contract or otherwise, which it might otherwise have in respect of this Base Listing Particulars or any such statement. Neither this Base Listing Particulars, any Pricing Supplement nor any other information supplied in connection with the Programme or any Notes: (i) is intended to provide the basis of any credit or other evaluation; or (ii) should be considered as a recommendation by the Issuer, the Guarantors, the Arrangers, the Dealers or Agents that any recipient of this Base Listing Particulars, any Pricing Supplement or any other information supplied in connection with the Programme or any Notes should purchase any notes. Each investor contemplating purchasing any Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and/or the Guarantors. Neither this Base Listing Particulars, any Pricing Supplement nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Issuer, the Guarantors or any of the Dealers to any person to subscribe for or to purchase any Notes.

The only persons authorised to use this Base Listing Particulars in connection with an offer of Notes are the persons named in the relevant subscription agreement as the relevant Managers.

Neither the delivery of this Base Listing Particulars, any Pricing Supplement nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained herein concerning the Issuer and/or each Guarantor is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Arrangers and the Dealers expressly do not undertake to review the financial condition or affairs of the Issuer or the Guarantors during the life of the Programme or to advise any investor in the Notes of any information coming to their attention.

This Base Listing Particulars does not constitute an offer to sell or the solicitation of an offer to buy any Notes in the United States or in any jurisdiction, in each case, to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Base Listing Particulars and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Guarantors, the Arrangers or the Dealers represent that this Base Listing Particulars may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Guarantors, the Arrangers or the Dealers which is intended to permit a public offering of any Notes or distribution of this Base Listing Particulars in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Base Listing Particulars nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Base Listing Particulars or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Base Listing Particulars and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Base Listing Particulars and the offer, sale or transfer of Notes in Canada, the Dubai International Financial Centre, the EEA (including, for these purposes, the United Kingdom), Hong Kong, Japan, the Kingdom of Bahrain, the Kingdom of Saudi Arabia, Malaysia, Singapore, Kuwait, the State of Qatar, Switzerland, the United Arab Emirates (excluding the Dubai International Financial Centre), the United Kingdom and the United States. Please see "Subscription and Sale and Transfer and Selling Restrictions".

The Notes may not be a suitable investment for all investors. Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Base Listing Particulars or any applicable supplement;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact such investment will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets; and

• be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes may be complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They generally purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured and appropriate addition of risk to their overall portfolios. A potential investor should not invest in an issue of Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects of the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

None of the Issuer, the Guarantors, the Arrangers or the Dealers has authorised, nor do they authorise, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer, the Guarantors or any Dealer to publish or supplement a prospectus for such offer.

In making an investment decision, investors must rely on their own independent examination of the Issuer and the Guarantors and the terms of the Notes being offered, including the merits and risks involved.

None of the Issuer, the Guarantors, the Arrangers or the Dealers makes any representation to any investor in the Notes regarding the legality of its investment under any applicable laws. Any investor in the Notes should be able to bear the economic risk of an investment in the Notes for an indefinite period of time.

Legal investment considerations may restrict certain investments. The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent: (a) the Notes constitute legal investments for it; (b) the Notes can be used as collateral for various types of borrowing; and (c) other restrictions apply to any purchase or pledge of any Notes by the investor. Financial institutions should consult their legal advisers or the appropriate regulations to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules and regulations.

This Base Listing Particulars has been prepared on the basis that any offer of securities in any member state of the European Economic Area or the United Kingdom will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of securities. This Base Listing Particulars is not a prospectus for the purposes of the Prospectus Regulation.

#### **U.S. INFORMATION**

This Base Listing Particulars is being submitted on a confidential basis in the United States to a limited number of QIBs and Institutional Accredited Investors for informational use solely in connection with the consideration of the purchase of certain Notes issued under the Programme. Its use for any other purpose in the United States is not authorised. It may not be copied or reproduced, in whole or in part, nor may it be distributed or any of its contents disclosed to anyone other than the prospective investors to whom it is originally submitted.

The Bearer Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to U.S. persons, subject to certain exceptions. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended (the "Code") and the U.S. Treasury regulations promulgated thereunder.

The Registered Notes have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States. The Registered Notes may not be offered or sold within the United States, except in transactions exempt from, or in transactions not subject to, the registration requirements of the Securities Act and any applicable securities law of any state or other jurisdiction of the United States. Registered Notes may only be offered or sold in the United States, or to the account or benefit of U.S. persons, in private

transactions: (i) to persons who are QIBs in transactions exempt from registration under the Securities Act; or (ii) to persons who are Institutional Accredited Investors. Each subsequent U.S. purchaser of Registered Notes sold in reliance on Rule 144A is hereby notified that the offer and sale of any Registered Notes to it may be made in reliance upon the exemption from the registration requirements of the Securities Act provided by Rule 144A. Prospective purchasers are hereby notified that sellers of the Notes may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A. Purchasers of Notes sold under (ii) above will be required to execute and deliver to the Registrar an IAI Investment Letter.

NEITHER THE NOTES NOR THE GUARANTEE HAVE BEEN APPROVED OR DISAPPROVED BY THE U.S. SECURITIES AND EXCHANGE COMMISSION, ANY SECURITIES COMMISSION OF ANY STATE IN THE UNITED STATES OR ANY OTHER U.S. REGULATORY AUTHORITY, NOR HAS ANY OF THE FOREGOING AUTHORITIES PASSED UPON OR ENDORSED THE MERITS OF THE OFFERING OF NOTES OR THE ACCURACY OR THE ADEQUACY OF THIS BASE LISTING PARTICULARS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE UNITED STATES.

Each purchaser or holder of Definitive IAI Registered Notes (as defined herein), Notes represented by a Restricted Global Certificate (as defined herein) or any Notes issued in registered form in exchange or substitution therefor (together, "Legended Notes") will be deemed, by its acceptance or purchase of any such Legended Notes, to have made certain representations and agreements intended to restrict the resale or other transfer of such Notes as set out in "Subscription and Sale and Transfer and Selling Restrictions". Unless otherwise stated, terms used in this paragraph have the meanings given to them in "Summary of Provisions Relating to the Notes while in Global Form".

#### **AVAILABLE INFORMATION**

To permit compliance with Rule 144A in connection with any resales or other transfers of Notes that are "restricted securities" within the meaning of Rule 144(a)(3) of the Securities Act, the Issuer and each Guarantor has undertaken in a deed poll dated 10 March 2020 (the "**Deed Poll**") that, for so long as any of the Notes are "restricted securities" within the meaning of Rule 144(a)(3) under the Securities Act, during any period in which it is neither subject to Sections 13 or 15(d) of the United States Securities Exchange Act of 1934, as amended (the "**Exchange Act**"), nor exempt from reporting requirements pursuant to Rule 12g3-2(b) under the Exchange Act, it will furnish to each holder or beneficial owner (each a "**Holder**") of such "restricted securities" in connection with any resale thereof and to any prospective purchaser of such "restricted securities" from such Holder, in each case, upon request, of a Holder or prospective purchaser, the information specified in, and meeting the requirements of, Rule 144A(d)(4) under the Securities Act and will otherwise comply with the requirements of Rule 144A(d)(4) under the Securities Act (so long as such requirement is necessary in order to permit holders of Notes to effect resales pursuant to Rule 144A).

## SERVICE OF PROCESS AND ENFORCEMENT OF CIVIL LIABILITIES

The Issuer is organised under the laws of Canada and all or a substantial portion of the assets of the Issuer are located outside the United States. As a result, it may not be possible for investors to effect service of process outside Canada upon the Issuer or to enforce judgments against it obtained in courts outside Canada predicated upon civil liabilities of the Issuer under laws other than Canadian law, including any judgment predicated upon United States federal securities laws or the securities laws of any state or territory within the United States.

EQUATE is a Closed Kuwaiti Shareholding Company established in Kuwait and all or a substantial portion of the assets of EQUATE are located outside the United States. As a result, it may not be possible for investors to effect service of process outside Kuwait upon EQUATE or to enforce judgments against it obtained in courts outside Kuwait predicated upon civil liabilities of EQUATE under laws other than Kuwaiti law, including any judgment predicated upon United States federal securities laws or the securities laws of any state or territory within the United States.

TKOC is a Closed Kuwaiti Shareholding Company established in Kuwait and all or a substantial portion of the assets of TKOC are located outside the United States. As a result, it may not be possible for investors to effect service of process outside Kuwait upon TKOC or to enforce judgments against it obtained in courts outside Kuwait predicated upon civil liabilities of TKOC under laws other than Kuwaiti law, including any

judgment predicated upon United States federal securities laws or the securities laws of any state or territory within the United States.

The Notes and the Deed of Guarantee are governed by English law and disputes in respect of them may be settled under the LCIA Arbitration Rules in London, England. Investors may have difficulties in enforcing any arbitration awards against the Issuer or either Guarantor in the courts of Kuwait to the extent that such arbitration award is deemed to be in contravention of Kuwaiti public policy rules and/or in view of the timing and requisite procedural formalities required for enforcing a foreign arbitral award. Moreover, judicial precedent in Kuwait has no binding effect on subsequent decisions and there is no formal system of reporting court decisions in Kuwait. These factors create greater judicial uncertainty than would be expected in certain other jurisdictions. See further "*Risk Factors – Risks Relating to Enforcement in Kuwait*".

# NOTICE TO RESIDENTS OF THE KINGDOM OF BAHRAIN

In relation to investors in the Kingdom of Bahrain, Notes issued in connection with this Base Listing Particulars and related offering documents may only be offered in registered form to existing accountholders and accredited investors as defined by the Central Bank of Bahrain ("**CBB**") in the Kingdom of Bahrain where such investors make a minimum investment of at least U.S.\$100,000 or the equivalent amount in any other currency or such other amount as the CBB may determine.

This Base Listing Particulars does not constitute an offer of securities in the Kingdom of Bahrain pursuant to the terms of Article (81) of the Central Bank and Financial Institutions Law 2006 (decree Law No. 64 of 2006). This Base Listing Particulars and related offering documents have not been and will not be registered as a prospectus with the CBB. Accordingly, no Notes may be offered, sold or made the subject of an invitation for subscription or purchase nor will this Base Listing Particulars or any other related document or material be used in connection with any offer, sale or invitation to subscribe or purchase Notes, whether directly or indirectly, to persons in the Kingdom of Bahrain, other than to accredited investors for an offer outside the Kingdom of Bahrain.

The CBB has not reviewed, approved or registered this Base Listing Particulars or related offering documents and it has not in any way considered the merits of the Notes to be offered for investment, whether in or outside the Kingdom of Bahrain. Therefore, the CBB assumes no responsibility for the accuracy and completeness of the statements and information contained in this Base Listing Particulars and expressly disclaims any liability whatsoever for any loss howsoever arising from reliance upon the whole or any part of the content of this Base Listing Particulars. No offer of securities will be made to the public in the Kingdom of Bahrain and this Base Listing Particulars must be read by the addressee only and must not be issued, passed to, or made available to the public generally.

#### NOTICE TO RESIDENTS OF THE KINGDOM OF SAUDI ARABIA

This Base Listing Particulars may not be distributed in the Kingdom of Saudi Arabia except to such persons as are permitted under the Rules on the Offer of Securities and Continuing Obligations issued by the Capital Market Authority of the Kingdom of Saudi Arabia (the "**Capital Market Authority**").

The Capital Market Authority does not make any representations as to the accuracy or completeness of this Base Listing Particulars and expressly disclaims any liability whatsoever for any loss arising from, or incurred in reliance upon, any part of this Base Listing Particulars. Prospective purchasers of Notes should conduct their own due diligence on the accuracy of the information relating to the Notes. If a prospective purchaser does not understand the contents of this Base Listing Particulars, he or she should consult an authorised financial adviser.

#### NOTICE TO RESIDENTS OF MALAYSIA

Any Notes to be issued under the Programme may not be offered for subscription or purchase and no invitation to subscribe for or purchase such Notes in Malaysia may be made, directly or indirectly, and this Base Listing Particulars and any document or other materials in connection therewith may not be distributed in Malaysia other than to persons falling within the categories of persons set out in Schedule 6 or Section 229(1)(b), Schedule 7 or Section 230(1)(b) and Schedule 8 or Section 257(3) of the Capital Market and Services Act 2007 of Malaysia, as may be amended and/or varied from time to time and subject to any amendments to the applicable laws from time to time. The Securities Commission of Malaysia shall not be

liable for any non-disclosure on the part of the Issuer or either Guarantor and assumes no responsibility for the correctness of any statements made or opinions or reports expressed in this Base Listing Particulars.

#### NOTICE TO RESIDENTS OF THE STATE OF QATAR

The Notes will not be offered, sold or delivered, at any time, directly or indirectly, in the State of Qatar (including the Qatar Financial Centre) in a manner that would constitute a public offering. This Base Listing Particulars has not been and will not be reviewed or approved by or registered with the Qatar Central Bank, the Qatar Stock Exchange, the Qatar Financial Centre Regulatory Authority or the Qatar Financial Markets Authority in accordance with their regulations or any other regulations in the State of Qatar (including the Qatar Financial Centre). The Notes are not and will not be traded on the Qatar Stock Exchange.

## NOTICE TO RESIDENTS OF THE STATE OF KUWAIT

Unless all necessary approvals from the Kuwait Capital Markets Authority (the "**CMA**") pursuant to Law No. 7 of 2010 and its executive bylaws (each as amended) (the "**CML Rules**") together with the various resolutions, regulations, directives and instructions issued pursuant thereto, or in connection therewith (regardless of nomenclature) or any other applicable law or regulation in Kuwait, have been given in respect of the offering, marketing, and sale of the Notes, the Notes may not be offered for sale, nor sold, in Kuwait.

This Base Listing Particulars is not for general circulation to the public in Kuwait nor will the Notes be sold by way of a public offering in Kuwait. In the event where the Notes are intended to be purchased onshore in Kuwait, the same may only be so purchased through a licensed person duly authorised to undertake such activity pursuant to the CML Rules. Investors from Kuwait acknowledge that the CMA and all other regulatory bodies in Kuwait assume no responsibility whatsoever for the contents of this Base Listing Particulars and do not approve the contents thereof or verify the validity and accuracy of its contents. The CMA, and all other regulatory bodies in Kuwait, assume no responsibility whatsoever for any damages that may result from relying (in whole or in part) on the contents of this Base Listing Particulars. Prior to purchasing any Notes, it is recommended that a prospective holder of any Notes seeks professional advice from its advisers in respect to the contents of this Base Listing Particulars so as to determine the suitability of purchasing the Notes.

#### PRESENTATION OF FINANCIAL AND OTHER INFORMATION

#### Presentation of Financial Information of the Issuer, the Group, the EQUATE Group and TKOC

#### Overview

Although EQUATE and TKOC are separate legal entities, they have the same shareholders and have historically operated under common management and control, with TKOC being substantially managed by EQUATE through an OMSA (as defined in "*Related Party Transactions*"). Accordingly, for operational purposes, the EQUATE Group and TKOC operate as a combined group. However, the EQUATE Group and TKOC are not a consolidated group for the purposes of financial reporting and therefore the Group as a whole does not have consolidated financial statements.

Since the EQUATE Group and TKOC operate as a combined group, the Group has prepared the Combined Financial Statements (as defined below), which are incorporated by reference in this Base Listing Particulars, in order to illustrate the financial performance and condition of the Group as a whole.

In order to align the financial reporting of the Group with its manner of operation, a merger of the EQUATE Group and TKOC (with EQUATE as the surviving entity) is under consideration by the shareholders of EQUATE and TKOC. Although there is no assurance if or when such merger will be implemented, EQUATE and TKOC do not anticipate any changes in their manner of operating as a combined group.

#### Financial information of the Issuer, the Group, the EQUATE Group and TKOC

Unless otherwise indicated, the financial position, financial performance and cash flow information included in this Base Listing Particulars relating to the Issuer has been extracted from: (i) the audited consolidated financial statements of the Issuer as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto (the "Issuer 2019 Financial Statements"); and (ii) the audited consolidated financial statements of the Issuer as at and for the year ended 31 December 2018 (including comparative information as at and for the year ended 31 December 2018 (including the statements of the Issuer as at and for the year ended 31 December 2018 (including comparative information as at and for the year ended 31 December 2017 included therein), including the

auditors' report thereon and notes thereto (the "Issuer 2018 Financial Statements" and, together with the Issuer 2019 Financial Statements, the "Issuer Financial Statements"), which, in each case, are incorporated by reference in this Base Listing Particulars (see "Information Incorporated by Reference").

Unless otherwise indicated, the financial position, financial performance and cash flow information included in this Base Listing Particulars relating to the Group has been extracted from: (i) the audited combined financial statements of the Group as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto (the "**Combined 2019 Financial Statements**"); and (ii) the audited combined financial statements of the Group as at and for the year ended 31 December 2018 (including comparative information as at and for the year ended 31 December 2017 included therein), including the auditors' report thereon and notes thereto (the "**Combined 2018 Financial Statements**" and, together with the Combined 2019 Financial Statements, the "**Combined Financial Statements**"), which, in each case, are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The financial position, financial performance and cash flow information included in this Base Listing Particulars relating to the EQUATE Group has been extracted from: (i) the audited consolidated financial statements of the EQUATE Group as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto (the "EQUATE 2019 Financial Statements"); and (ii) the audited consolidated financial statements of the EQUATE Group as at and for the year ended 31 December 2018 (including comparative information as at and for the year ended 31 December 2017 included therein), including the auditors' report thereon and notes thereto (the "EQUATE 2018 Financial Statements" and, together with the EQUATE 2019 Financial Statements, the "EQUATE Audited Financial Statements"), which, in each case, are incorporated by reference in this Base Listing Particulars (see "Information Incorporated by Reference").

The financial position, financial performance and cash flow information included in this Base Listing Particulars relating to TKOC has been extracted from: (i) the audited financial statements of TKOC as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto (the "**TKOC 2019 Financial Statements**"); and (ii) the audited financial statements of TKOC as at and for the year ended 31 December 2018 (including comparative information as at and for the year ended 31 December 2018 (including the auditors' report thereon and notes thereto (the "**TKOC 2019 Financial Statements**"), including the auditors' report thereon and notes thereto (the "**TKOC 2018 Financial Statements**" and, together with the TKOC 2019 Financial Statements, the "**TKOC Audited Financial Statements**"), which, in each case, are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The Issuer Financial Statements, the Combined Financial Statements, the EQUATE Financial Statements and the TKOC Financial Statements are collectively referred to in this Base Listing Particulars as the "**Financial Statements**".

The Issuer Financial Statements have been prepared in accordance with International Financial Reporting Standards ("**IFRS**") issued by the International Accounting Standards Board ("**IASB**") and have been audited by KPMG Lower Gulf Limited as stated in its audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The Combined Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi Al-Mutawa & Partners ("**KPMG Safi**") as stated in the respective audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The EQUATE Audited Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi as stated in the respective audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The TKOC Audited Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi as stated in the respective audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

### Non-consolidation of the EQUATE Group and TKOC

In order to illustrate the financial performance and condition of the Group as a whole, the Group has prepared the Combined Financial Statements by following consolidation principles. The Combined Financial Statements are incorporated by reference in this Base Listing Particulars and set forth the audited combined financial statements of the Group for the years ended 31 December 2019, 2018 and 2017.

The EQUATE Group and TKOC participate in on-going intragroup business and financial transactions with each other, such as the receipt of revenue or the payment of expenses between entities. While intragroup transactions and balances have been eliminated for the purposes of preparing the Combined Financial Statements, they are included in the financial statements presented in the other Financial Statements.

To facilitate the analysis and understanding of the business and financial relationships that exist among the companies comprising the Group, set forth below is a description of the significant intragroup business and financial transactions which would be eliminated upon combination of the EQUATE Group and TKOC:

- the EQUATE Group purchases ethylene from TKOC from time to time. The sales (in the case of TKOC) and cost of sales (in the case of the EQUATE Group) in respect of such intragroup ethylene sale would be eliminated upon combination;
- the EQUATE Group and TKOC have intercompany loans with each other under which, on a net basis, the EQUATE Group is the lender. The finance cost or, as the case may be, finance income with respect to such intercompany loans would be eliminated upon combination; and
- the production facilities of the EQUATE Group and TKOC in Kuwait are integrated. Pursuant to the OMSAs, the EQUATE Group operates and manages TKOC's production facilities and provides maintenance and other services to TKOC in return for a fixed management fee. Pursuant to the MUSAs (as defined in "*Related Party Transactions*"), the EQUATE Group receives from TKOC a reservation right fee that equals the total capital construction costs incurred by the EQUATE Group on the new utilities and infrastructure facilities under the "Olefins II" project (see "*Related Party Transactions*"). Such income (in the case of the EQUATE Group) or expense (in the case of TKOC) (i.e., the portion of management fees and reservation right fees paid to the EQUATE Group by TKOC), would be eliminated upon combination.

See also "Related Party Transactions" for a further description of these intragroup transactions.

#### Adoption of new accounting standards

The combined financial information of the Group has been affected by recent accounting changes. For the year ended 31 December 2019, the Group applied IFRS 16 using the modified retrospective approach and hence the comparative information presented for 2018 and 2017 is not restated. Additionally, the disclosure requirements in IFRS 16 have not been applied to comparative information.

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4, "Determining whether an Arrangement Contains a Lease". The Group now assesses whether a contract is or contains a lease based on the definition of a lease.

On transition to IFRS 16, the Group has elected to apply the practical expedient to grandfather the assessment of which transactions are leases. The Group applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease under IFRS 16. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after 1 January 2019.

The impact on the combined statement of profit or loss and other comprehensive income due to adoption of IFRS 16 was a U.S.\$3.0 million decrease in profit from operations.

For the year ended 31 December 2018, the Group adopted IFRS 9 and IFRS 15 for the preparation of its 2018 Combined Financial Statements. IFRS 9 brings together all three aspects of the accounting for financial instruments project. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, but the Group has not restated comparative information for 2017 as permitted by the transitional provisions of the standard. Therefore, the information present for 2017 does not reflect the requirements of IFRS 9 and may affect the comparability of the 2018 financial information to the 2017 financial information. To

determine their classification and measurement category, IFRS 9 requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instrument's contractual cash flow characteristics. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model. The new impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at fair value through other comprehensive income, but not to investments in equity investments. Under IFRS 9, credit losses are recognised earlier than under IAS 39.

For the year ended 31 December 2018, the Group also adopted IFRS 15, which establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. These changes to IFRS 15 did not have a material impact on the accounting policies, financial position or performance of the Group.

See note 2 (*Basis of preparation*) to the 2019 Combined Financial Statements and note 2 (*Basis of preparation*) to the 2018 Combined Financial Statements.

#### Use of Alternative Performance Measures

The Group has presented certain information in this Base Listing Particulars based on non-IFRS alternative performance measures. Such alternative performance measures (as defined in the ESMA guidelines (the "ESMA Guidelines") on Alternative Performance Measures ("APMs")) are presented in this Base Listing Particulars to show the underlying business performance and to enhance comparability between reporting periods.

For the purposes of the ESMA Guidelines, the Group considers that adjusted EBITDA (and adjusted EBITDA margin) of the Group constitute APMs. For a description and reconciliation to the Combined Financial Statements of these APMs, see "*Selected Financial and Other Information*".

Adjusted EBITDA-based measures should not be considered in isolation or viewed as a substitute for operating profit, profit, cash flows from operating activities or other measures of performance or liquidity as defined by IFRS. Adjusted EBITDA-based measures, as used herein, are not necessarily comparable to other similarly titled captions of other companies due to potential inconsistencies in the method of calculation. The Group's management has used, and expects to use, Adjusted EBITDA-based measures to assess operating performance and to make decisions about allocating resources among the Group's various business lines. In assessing the Group's overall performance and the performance of each of the Group's business lines, management reviews Adjusted EBITDA-based measures as a general indicator of performance compared to prior periods.

Additionally, the APMs presented by the Group in this Base Listing Particulars are unaudited and have not been prepared in accordance with IFRS, U.S. GAAP or any other accounting standards. Accordingly, these financial measures should not be seen as a substitute for measures defined according to IFRS.

#### Presentation of Statistical Information and Other Data

Certain statistical information in this Base Listing Particulars has been derived from a number of publicly available sources.

The statistical information in the section entitled "*Overview of Kuwait*" has been derived from a number of different identified sources. All statistical information provided in that section may differ from that produced by other sources for a variety of reasons, including the use of different definitions and cut-off times. Certain data set out in the section relating to Kuwait's gross domestic product ("**GDP**") is preliminary and subject to change and certain other historical GDP data set out in that section may also be subject to future adjustment.

#### Historical and Current Market and Industry Data

Historical and current market data used throughout this Base Listing Particulars were obtained from internal company analysis, consultants' reports and industry publications. In particular, information has been provided by industry consultant IHS Markit Ltd. ("**IHS Markit**"). Industry surveys and publications generally state that the information contained therein has been obtained from sources believed to be reliable, but the accuracy and completeness of information contained therein is not guaranteed. While the Issuer and

the Guarantors accept responsibility for the accurate extraction and reproduction of this market data, the Issuer and the Guarantors have not independently verified such data and cannot guarantee its accuracy or completeness.

In addition, certain statements in this Base Listing Particulars regarding the petrochemical industry, the Group's position in that industry and the Group's market share are based on internal company estimates, the Group's experience and investigations of market conditions and the Group's review of industry positions. Information relating to actual sales of petrochemical products by third party industry report providers is often based on estimates derived from installed capacity of a company as actual sales figures are not typically published. Accordingly, the Group regularly prepares internal estimates of the Group's market share and market position for management purposes using a combination of third party industry reports, the internal data of the Group and publicly available information relating to the Group's competitors. For example, in relation to the Group's Ethylene Glycol business line, in calculating market position by sales volume the Group has taken into account its own internally produced ethylene glycol, the ethylene glycol the Group sources from Dow and the ethylene glycol the Group purchases on the spot market.

The Issuer and the Guarantors cannot provide any assurance that any of the assumptions underlying those statements are accurate or correctly reflect the Group's position in these industries. Similarly, internal company analysis, while believed by the Issuer and the Guarantors to be reliable, has not been verified by any independent sources, and none of the Issuer, the Guarantors, the Arrangers or the Dealers makes any representation as to the accuracy of such information. While the Issuer and the Guarantors are not aware of any misstatements regarding any industry or similar data presented herein, such data involve risks and uncertainties and are subject to change based on various factors, including those discussed under the "*Risk Factors*" section in this Base Listing Particulars.

This Base Listing Particulars makes reference to certain information taken from reports prepared by IHS Markit. These reports were generally not prepared specifically for the Group and in most cases relate to general industry analysis. IHS Markit conducted its analysis and prepared its reports utilising reasonable care and skill in applying methods of analysis consistent with normal industry practice. All results are based on information available at the time of review. Changes in factors upon which the review was based could affect the results. Forecasts are inherently uncertain because of events or combinations of events that cannot reasonably be foreseen, including the actions of government, individuals, third parties and competitors. There is no implied warranty of merchantability or fitness for a particular purpose to apply.

Some of the information on which the IHS Markit reports are based has been provided by others. IHS Markit has utilised such information without verification unless specifically noted otherwise. IHS Markit accepts no liability for errors or inaccuracies in information provided by others.

#### **Certain Defined Terms**

Capitalised terms which are used but not defined in any particular section of this Base Listing Particulars will have the meaning attributed thereto in the Conditions or any other section of this Base Listing Particulars. In addition, the following terms as used in this Base Listing Particulars have the meanings defined below:

- references to the "GCC" herein are to the Gulf Co-operation Council;
- references to the "Government" herein are to the Government of Kuwait;
- references to "Kuwait" herein are to the State of Kuwait; and
- references to the "**MENA region**" herein are to the Middle East and North Africa region.

Further, the following terms are used in this Base Listing Particulars to identify certain companies and shall have the meanings set forth below:

- all references to "**BPC**" mean Boubyan Petrochemical Company K.S.C.;
- all references to "**Dow**" mean Dow Europe Holding B.V.;
- all references to "EQUATE" mean EQUATE Petrochemical Company K.S.C.C. and all references to the "EQUATE Group" mean EQUATE and its consolidated subsidiaries taken as a whole;

- all references to the "**Group**" mean the combined EQUATE Group and TKOC taken as a whole, as if they were a consolidated group. See further "*Business Group's Corporate Structure*" which illustrates the common shareholding in EQUATE and TKOC;
- all references to "KARO" mean Kuwait Aromatics Company K.S.C.C.;
- all references to "**MEGlobal**" and the "**MEGlobal Group**" mean MEGlobal B.V., MEGlobal Canada and their consolidated subsidiaries taken as a whole;
- all references to "**MEGlobal Canada**" mean the Issuer and its consolidated subsidiaries taken as a whole;
- all references to "PIC" mean Petrochemical Industries Company K.S.C.C.;
- all references to "**QPIC**" mean Al-Qurain Petrochemicals Industries Company K.S.C.;
- all references to "TKOC" mean The Kuwait Olefins Company K.S.C.C.; and
- all references to "**TKSC**" mean The Kuwait Styrene Company.

#### **Certain Conventions**

Certain figures and percentages included in this Base Listing Particulars have been subject to rounding adjustments. Accordingly, figures shown in the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

References in this Base Listing Particulars to any entity within the Group holding or making investments in certain entities include the holding and/or the making of investments (as applicable) in such entities through various direct or indirect intermediary corporate or partnership or other structured investment entities.

All references in this Base Listing Particulars to "**U.S. dollars**" and "**U.S.**" refer to United States dollars, being the legal currency of the United States of America (the "**United States**" or "**U.S.**") and all references to "**dinar**" and "**KWD**" refer to the Kuwaiti dinar, being the legal currency of Kuwait. In addition, all references to "**AUD**" refer to Australian dollars, being the legal currency of The Commonwealth of Australia; "**CAD**" and "**CA\$**" refer to Canadian dollars, being the legal currency of Canada; "**CHF**" refer to Swiss Francs, being the legal currency of Switzerland; "**EUR**", "**Euro**", "**euro**" and "**€**" refer to the currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty establishing the European Community, as amended; "**GBP**", "**Sterling**" and "**£**" refer to Japanese yen, being the legal currency of Japan.

References to a "**billion**" are to a thousand million.

References in this Base Listing Particulars to one gender shall be deemed to include the other, except where the context does not permit.

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Some statements in this Base Listing Particulars may be deemed to be forward-looking statements. Forward-looking statements include statements concerning any entity within the Group's plans, objectives, goals, strategies, future operations and performance and the assumptions underlying such forward-looking statements. When used in this document, the words "anticipates", "estimates", "expects", "believes", "intends", "plans", "aims", "seeks", "may", "will", "should" and any similar expressions generally identify forward-looking statements. These forward-looking statements are contained in the sections entitled "*Risk Factors*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and other sections of this Base Listing Particulars. The Issuer and the Guarantors have based these forward-looking statements on the current view of management of the relevant Group company with respect to future events and financial performance. Although the Issuer and the Guarantors believe that the expectations, estimates and projections reflected in its forward-looking statements are reasonable as at the date of this Base Listing Particulars, if one or more of the risks or uncertainties materialise, including those

identified below or otherwise identified in this Base Listing Particulars, or if any of the Issuer's or the Guarantors' underlying assumptions prove to be incomplete or inaccurate, any entity within the Group's actual results of operations may vary from those expected, estimated or predicted. Factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "*Risk Factors*".

The risks and uncertainties referred to above include:

- the cyclical nature of the petrochemical industry may reduce the Group's net sales revenue and gross margin;
- MEGlobal Canada, the EQUATE Group and TKOC are subject to global economic and financial market conditions;
- volatility in the price of oil and natural gas may adversely impact MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition;
- because MEGlobal Canada, the EQUATE Group and TKOC are dependent on a small number of suppliers for their raw materials, any disruption in the supply of raw materials may have negative consequences to their supply and production chain;
- conditions affecting transportation of materials may adversely affect the performance of the Group's logistics operations;
- concerns relating to the environmental impact of plastic packaging could lead to reduced demand or legislative action;
- MEGlobal Canada, the EQUATE Group and TKOC face significant competition in their industry, whether through efforts of new or current competitors or through consolidation of existing customers, which may adversely affect MEGlobal Canada's, the EQUATE Group's and/or TKOC's competitive position, sales and overall operations;
- MEGlobal Canada's, the EQUATE Group's and TKOC's business is exposed to the risk of product substitution;
- the customer base of the Group's Ethylene Glycol business line is concentrated;
- MEGlobal Canada's, the EQUATE Group's and TKOC's operations are subject to various environmental and other laws and regulations which could subject them to liabilities or require them to incur significant costs or affect the demand for their products;
- each of MEGlobal Canada, the EQUATE Group and TKOC is required to obtain, maintain and renew governmental permits and approvals to operate its businesses. Any failure to obtain, maintain and review such permits and approvals may negatively impact the way in which the Group conducts its business;
- MEGlobal Canada's, the EQUATE Group's and TKOC's production facilities process some volatile and hazardous materials that subject them to operating risks;
- the Group has a significant amount of indebtedness which could limit its financial flexibility and its ability to access additional financing;
- MEGlobal Canada, the EQUATE Group and TKOC may experience difficulties in raising additional capital on favourable terms or at all in the future;
- MEGlobal Canada, the EQUATE Group and TKOC may be subject to natural disasters, terrorist activities and/or disruptive geopolitical events and their consequences;
- MEGlobal Canada, the EQUATE Group and TKOC may be subject to interruptions or failures in their information technology systems or cyber-security attacks;

- MEGlobal Canada, the EQUATE Group and TKOC are dependent on maintaining good relations with their employees. Any deterioration in employee relations could impact MEGlobal Canada's, the EQUATE Group's and TKOC's ability to supply their products;
- MEGlobal Canada, the EQUATE Group and TKOC depend on their ability to attract and retain key personnel to implement the Group's business strategy and develop existing or new businesses;
- the Group is exposed to risks related to conducting operations in several different countries;
- each of Dow and PIC exerts a significant degree of control over the Guarantors. Their interests may conflict with the interests of the relevant Guarantor or the interests of the Noteholders;
- investing in securities involving emerging markets generally involves a higher degree of risk;
- legal and regulatory systems may create an uncertain environment for investment and business activities; and
- the Guarantors' operations in Kuwait are located in a region that is subject to ongoing political and security concerns.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "*Risk Factors*".

Any forward-looking statements contained in this Base Listing Particulars speak only as at the date of this Base Listing Particulars. Without prejudice to any requirements under applicable laws and regulations, the Issuer and the Guarantors expressly disclaim any obligation or undertaking to disseminate after the date of this Base Listing Particulars any updates or revisions to any forward-looking statements contained herein to reflect any change in expectations thereof or any change in events, conditions or circumstances on which any such forward-looking statement is based.

#### SUPPLEMENTARY LISTING PARTICULARS

Following the publication of this Base Listing Particulars, a supplement may be prepared by the Issuer and approved by Euronext Dublin. Statements contained in any such supplement shall, to the extent applicable (whether expressly, by implication or otherwise), be deemed to modify or supersede statements contained in this Base Listing Particulars. Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Base Listing Particulars. The Issuer and each Guarantor have given an undertaking to the Arrangers and Dealers that if at any time during the duration of the Programme there is a significant new factor, material mistake or material inaccuracy relating to information contained in this Base Listing Particulars which is capable of affecting the assessment of any Notes and whose inclusion in, or removal from, this Base Listing Particulars is necessary for the purpose of allowing an investor to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuer and the Guarantors, and the rights attaching to the Notes, the Issuer shall prepare an amendment or supplement to this Base Listing Particulars or publish a replacement Base Listing Particulars for use in connection with any subsequent offering of the Notes and shall supply to each Arranger and Dealer such number of copies of such supplement hereto as such Arranger and/or Dealer may reasonably request.

#### STABILISATION

In connection with the issue of any Tranche, one or more relevant Dealers named as the stabilisation manager(s) in the applicable Pricing Supplement (the "Stabilisation Manager(s)") (or any person acting on behalf of any Stabilisation Manager(s)) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche and 60 days after the date of the relevant Stabilisation Manager(s) (or persons on behalf of any Stabilisation Manager(s)) in accordance with all applicable laws and rules.

#### **IMPORTANT – EEA AND UK RETAIL INVESTORS**

If the applicable Pricing Supplement in respect of any Notes include a legend entitled "Prohibition of Sales to EEA and UK Retail Investors", the Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**") or in the United Kingdom. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or (ii) a customer within the meaning of Directive (EU) 2016/97 (the "**Insurance Distribution Directive**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No. 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA or in the United Kingdom has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or in the United Kingdom may be unlawful under the PRIIPs Regulation.

#### MIFID II PRODUCT GOVERNANCE/TARGET MARKET

The applicable Pricing Supplement in respect of any Notes may include a legend entitled "MiFID II Product Governance", which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the "**MiFID Product Governance Rules**"), any Dealer subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arrangers nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MiFID Product Governance Rules.

#### PRODUCT CLASSIFICATION PURSUANT TO SECTION 309B OF THE SFA

The applicable Pricing Supplement in respect of any Notes may include a legend entitled "*Singapore Securities and Futures Act Product Classification*" which will state the product classification of the Notes pursuant to section 309B(1) of the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA").

The Issuer will make a determination in relation to each issue about the classification of the Notes being offered for purposes of section 309B(1)(a). Any such legend included in the applicable Pricing Supplement will constitute notice to "relevant persons" for purposes of section 309B(1)(c) of the SFA.

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### **OVERVIEW**

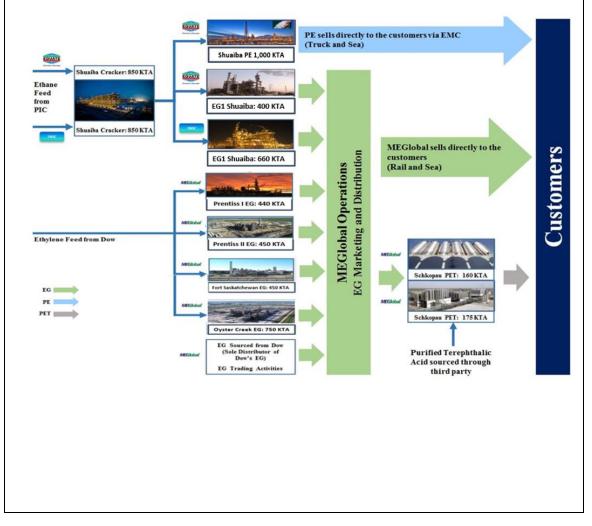
The following overview is qualified in its entirety by, and is subject to, the more detailed information and Financial Statements, which are incorporated by reference in this Base Listing Particulars (see further "Information Incorporated by Reference"), including the sections "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Business", "Description of EQUATE" and "Description of TKOC". To understand the terms of the Notes, investors should carefully read the Conditions, the applicable Pricing Supplement and the risks of investing in the Notes under "Risk Factors".

# **Group Overview**

The Group is the largest producer of petrochemical products in Kuwait and one of the leading producers of petrochemical products in the Middle East by sales and production volume, according to market reports (including the IHS Markit data in respect of global sales and production volumes cited elsewhere in this Base Listing Particulars). The Group produces, distributes and markets ethylene glycol, polyethylene and their co-products globally, including to Asia, North and South America, the Middle East, Turkey, India, Pakistan and Europe, and produces, distributes and markets polyethylene terephthalate in Europe. As at and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*").

The Group's business has vertically integrated chemical facilities and production technologies. The Group operates six manufacturing sites in four countries. As at 31 December 2019, the Group's total production capacity was approximately 4,485KTA, of which 46 per cent. was in Kuwait, 30 per cent. was in Canada, 7 per cent. was in Germany and 17 per cent. was in the United States.

The manufacturing process and product flow of the Group's integrated facilities are set out below:



The following map sets forth the geographical locations of the Group's production facilities and the Group's product distribution footprint around the globe:



The Group principally operates through three business lines: Ethylene Glycol, Polyethylene and Polyethylene Terephthalate. Each of EQUATE, TKOC and MEGlobal Canada manufactures ethylene glycol. The Group has an ethylene glycol plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 400KTA; an ethylene glycol plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 660KTA; three ethylene glycol plants in Prentiss and Fort Saskatchewan in Alberta, Canada with a combined production capacity of 1,340KTA and one ethylene glycol plant on the Gulf Coast in the United States with a production capacity of 750KTA. EQUATE also produces polyethylene and has a polyethylene plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 1,000KTA. Equipolymers GmbH, a wholly-owned subsidiary of MEGlobal B.V., produces polyethylene terephthalate and has two polyethylene terephthalate plants in Schkopau, Germany with a combined production capacity of 335KTA.

The Group's Ethylene Glycol and Polyethylene business lines use ethane-based ethylene as feedstock. The Group's production facilities in Kuwait source ethane-rich gas from PIC. The ethane-rich gas is processed into ethylene by two ethane crackers each of which are owned by EQUATE and TKOC. These ethane crackers, which have production capacities of 850KTA each, are integrated into the Group's polyethylene and ethylene glycol production facilities in the Shuaiba Industrial Area in Kuwait. The Group's ethylene glycol production facilities in Canada source ethylene from Dow's ethane cracker in Fort Saskatchewan, and this ethylene is transported to MEGlobal Canada's Prentiss and Fort Saskatchewan production facilities by pipeline. The Group's ethylene glycol production facilities in the United States at Oyster Creek, Texas source ethylene from Dow's adjacent ethane cracker, and this ethylene is transported to the Gulf Coast production facilities by pipeline.

The Group benefits from low-cost, high-quality feedstock through long-term supply agreements with its principal shareholders, Dow and PIC, and based on its internal research and market reports, the Group believes that its feedstock costs are highly competitive. See further "– *Competitive Strengths* – *Low cost feedstock under long-term feedstock supply agreements*". In addition, the Group's operations in Kuwait are strategically located near the Shuaiba Industrial Area port and benefit from the competitive rates of power in the Middle East which to date have generally been significantly lower than the cost of utilities in other regions of the world.

Moreover, the Group has a global ethylene glycol supply and distribution platform with regional business centres around the world that support the sales and marketing function of its Ethylene Glycol business line, including in Hong Kong, Shanghai, Dubai, Amsterdam and Houston. The Group's feedstock contracts, integrated facilities and distribution operations position it as a low-cost producer that is able to capture attractive margins across the value chain, with the benefit of certainty of feedstock supply and access to a global distribution platform.

The Group's products are used primarily by other industries as raw materials to produce or manufacture products used in end markets. A significant proportion of the Group's products sales are used in consumerdriven end markets including textiles and food and beverage packaging. The Group believes that these industries are less susceptible than other sectors to economic recessions. See further "– *Ethylene Glycol business line – Sales, Marketing and Customers*", "– *Polyethylene business line – Sales, Marketing and Customers*", and "– *Polyethylene Terephthalate business line – Sales, Marketing and Customers*".

The following chart presents the sales generated by each of the Group's business lines for the year ended 31 December 2019:

Group sales	For the year ended 31 December 2019
	(U.S.\$ million)
Ethylene Glycol	2,025
Polyethylene	736
Polyethylene Terephthalate	354
Others <sup>(1)</sup>	231
Total	3,346

<sup>(1)</sup> This includes the limited sales that EQUATE generates from the sale of ethylene to TKSC and managing and operating the production facilities of, and providing utilities to, TKSC, KARO and PIC, which amounted to U.S.\$231 million for the year ended 31 December 2019. See further "– *Business lines*".

The following chart presents the adjusted EBITDA generated by each of the Group's business lines for the year ended 31 December 2019:

Group adjusted EBITDA <sup>(1)</sup>	For the year ended 31 December 2019
	(U.S.\$ million)
Ethylene Glycol	751
Polyethylene	301
Polyethylene Terephthalate	20
Others <sup>(2)</sup>	52
Total	1,124

(1) See "Presentation of Financial and Other Information – Use of Alternative Performance Measures" and "Selected Financial and Other Information".

(2) This includes the adjusted EBITDA on limited sales that EQUATE generates from the sale of ethylene to TKSC and managing and operating the production facilities of, and providing utilities to, TKSC, KARO and PIC, which amounted to U.S.\$52 million for the year ended 31 December 2019. See further "- *Business lines*".

*Ethylene Glycol business line.* The Group's Ethylene Glycol business line produces, markets and distributes ethylene glycol. As at and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit. See further "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*". For the year ended 31 December 2019, the Group produced 2,974KMT of ethylene glycol. Ethylene glycol and its derivatives play a significant role in the chemicals industry as they can serve as versatile intermediates in a wide range of applications due to their chemical properties. Ethylene glycol is used in the production of a wide range of products including polyester fibre, polyethylene terephthalate resins, automotive liquids, including antifreeze, and other chemical products. The primary products manufactured by the Group's Ethylene Glycol business line are monoethylene glycol ("**MEG**") and diethylene glycol ("**DEG**").

For the year ended 31 December 2019, the Group's Ethylene Glycol business line generated U.S.\$2,025 million in sales, which represented 60.5 per cent. of the Group's total sales.

The Group produces ethylene glycol at its manufacturing sites in Kuwait, Canada and the United States. The following table sets forth the Group's production volumes by product and the manufacturing facility for the periods indicated:

					Pro	duction Volu	ume
					For the ye	ar ended 31	December
Producer	Business line	Products <sup>(1)</sup>	Place of production	Capacity	2019	2018	2017
		MEG (92%)	Shuaiba Industrial				
EQUATE	EGs	DEG (8%)	Area, Kuwait	400KTA	521KMT	590KMT	561KMT
-		MEG (92%)	Shuaiba Industrial				
TKOC	EGs	DEG (8%)	Area, Kuwait	660KTA	990KMT	973KMT	815KMT
			Prentiss I,				
			Prentiss II,	440KTA			
			Fort Saskatchewan,	450KTA			
		MEG (91%) DEG	Canada	450KTA			
MEGlobal	EGs	(9%)	USGC, U.S.	750KTA	1,463KMT	1,257KMT	1,277KMT
Total				3,150KTA	2,974KMT	2,820KMT	2,653KMT

<sup>(1)</sup> The product percentage split is an approximation. Higher glycols such as triethylene glycol which is a by-product of ethylene glycol production are omitted from product percentage split. Such by-products account for approximately 1 to 2 per cent. of total ethylene glycol production volume.

In addition, the Group's Ethylene Glycol business line markets and supplies ethylene glycol and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"). The Group's global ethylene glycol distribution platform has business centres around the world that support the sales and marketing function of its Ethylene Glycol business line, including in Hong Kong, Shanghai, Dubai, Amsterdam and Houston. As a global ethylene glycol supply and demand imbalances by adjusting ethylene glycol volume supplied to a particular region.

*Polyethylene business line.* The Group's Polyethylene business line produces polyethylene at its manufacturing facility in Kuwait. For the year ended 31 December 2019, the Group produced 716KMT of polyethylene. Polyethylene, including linear low-density polyethylene and high-density polyethylene, is the single largest category of the world's thermoplastics, representing 1 per cent. of the 100MMT global thermoplastic market in 2019 according to IHS Markit. It is a relatively low cost and versatile polymer used in a wide range of moulded and extruded applications such as household and food containers, toys, food and non-food packaging film and sheet. The primary products manufactured by the Group's Polyethylene business line are high-density ("**HDPE**") and linear low-density ("**LLDPE**") grades of polyethylene.

For the year ended 31 December 2019, the Group's Polyethylene business line generated U.S.\$736 million in sales and represented 22 per cent. of the Group's total sales.

The following table sets forth the Group's productions volumes and the manufacturing facility for the periods indicated:

					Pr	oduction Volu	me
					For the y	ear ended 31	December
Business Producer line	Products <sup>(1)</sup> Place of production	Nameplate capacity	2019	2018	2017		
EQUATE	PE	HDPE (62%) LLDPE (38%)	Shuaiba Industrial Area, Kuwait	1,000KTA	716KMT	779KMT	727KMT

<sup>(1)</sup> The product percentage split can vary from year to year based on production mix.

**Polyethylene Terephthalate business line.** The Group's Polyethylene Terephthalate business line produces polyethylene terephthalate and also distributes and markets polyethylene terephthalate in Europe. For the year ended 31 December 2019, the Group produced 314KMT of polyethylene terephthalate. Polyethylene terephthalate is produced by combining modified ethylene glycol and purified terephthalic acid. It is a widely recycled plastic and comprises a high proportion of post-consumer wastes. Polyethylene terephthalate is used in the production of beverage, food and other liquid containers, and also in the production of extruded films and sheets and thermoforming applications.

For the year ended 31 December 2019, the Group's Polyethylene Terephthalate business line generated U.S.\$354 million in sales, which represented 11 per cent. of the Group's total sales.

The Group produces polyethylene terephthalate at its manufacturing site in Germany. The following table sets forth the Group's polyethylene terephthalate production volumes for its two polyethylene terephthalate plants located at a single production facility in Germany for the periods indicated:

Producer				Production Volume For the year ended 31 December		
	Business line	Place of production	Nameplate capacity	2019	2018	2017
Equipolymers (a subsidiary of MEGlobal B.V.)	PET	Schkopau, Germany	335KTA	314KMT	331KMT	322KMT

In addition, the Group's Polyethylene Terephthalate business line also markets and distributes polyethylene terephthalate produced by its operations in Germany, primarily to Europe.

# **Competitive Strengths**

The Group believes that the factors set forth below provide it with a competitive advantage in the markets in which it competes:

*Low-cost feedstock under long-term feedstock supply agreements.* Approximately 92 per cent. of the Group's production capacity uses ethane-based ethylene as feedstock for the production processes in its manufacturing sites, which are located in Kuwait, Canada and the United States. Feedstock is the most significant direct cost associated with the production of ethylene glycol and polyethylene. As a result of the following factors and according to the Group's internal research and market reports, the Group believes it has long-term secure access to feedstock at a cost which it believes is highly competitive compared to naphtha based feedstock.

The Group has access to competitively priced feedstock under long-term supply contracts with its principal shareholders, Dow and PIC. In Kuwait, the Group's production facilities receive first priority to ethane rich gas supplied by PIC from Kuwait National Petroleum Company's associated gas processing plants within the Mina Al-Ahmadi refinery, which is located adjacent to the Group's production facilities in the Shuaiba Industrial Area, under feedstock supply agreements with PIC for an indefinite term. These agreements have been in place since 1 June 1996. In Canada, the Group's production facilities source 95 per cent. of its ethylene requirements from Dow's Fort Saskatchewan (Alberta) ethane cracker under a long-term supply contract with Dow which expires on 30 June 2024 with two five-year extensions exercisable at the Group's sole option. In the United States, the Group's production facilities source 100 per cent. of its ethylene requirements from Dow's Oyster Creek (Texas) ethane cracker under a long-term supply contract with Dow was entered into on 23 December 2015. See further "*Related Party Transactions – Feedstock Supply Agreements*".

Ethylene is typically produced from crackers that use ethane, propane, butane or light naphtha as feedstock. The Group's cracker portfolio is solely ethane-based which the Group believes provides competitive advantages compared to crackers which use products other than ethane. Ethane-based crackers are less capital intensive compared to crackers which use products other than ethane as feedstock. The feedstock conversion to ethylene of an ethane-based cracker is approximately 20 per cent. to 30 per cent. higher than that of light naphtha because ethane-based crackers produce fewer by-products. As a result the Group believes that, at the current levels of crude oil prices, producers who use ethane-based ethylene as feedstock will maintain a significant cost advantage compared to naphtha-based crackers. In particular, the price of ethane-based ethylene from the Middle East is currently among the lowest in the world.

*Fully integrated global platform for the production and distribution of petrochemicals.* The Group has six manufacturing sites on three continents (with production facilities in Kuwait, Canada, Germany and the United States) with a total production capacity of approximately 4,485KTA as at 31 December 2019. Each of these sites is integrated with a major cracker which is either owned by the Group or by a third party. The Group is the largest petrochemicals producer in Kuwait. The Group's sites are located near raw materials, refineries, associated pipeline and (in the case of Kuwait) port infrastructure. As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit.

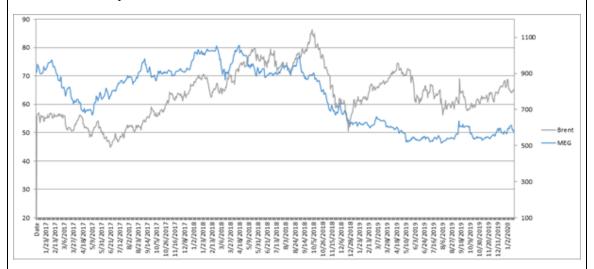
*Favourable economics across the value-chain.* Based on the Group's internal research and market reports, the Group believes that its cost of production is highly competitive as a result of the following factors:

*Strategic locations*. The Group's ethane crackers and downstream petrochemical production units in Kuwait are located adjacent to the Kuwait National Petroleum Company's associated gas processing plant, while the feedstock for the Group's Canadian petrochemical production units are supplied by pipelines connecting the Group's petrochemical production units in Canada with Dow's Fort Saskatchewan (Alberta) ethane cracker. In addition, the Group's new plant in the U.S. Gulf Coast (Oyster Creek, Texas) is located adjacent to Dow's ethane cracker. This allows the Group to reduce its raw material transportation cost. In addition, the Group's production units in Kuwait are strategically located near the Shuaiba Industrial Area port which reduces the Group's logistical cost associated with the export of its products.

*Low-cost utilities.* The Group's manufacturing facilities in Kuwait, which account for more than half of the Group's production, benefit from the competitive rates of utilities in the Middle East which to date have been generally lower than the cost of utilities in other regions of the world, thereby reducing the cost of production in the Group's Kuwaiti operations.

*Global ethylene glycol market leader.* As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"). By serving as a global ethylene glycol market leader, the Group can react quickly to market changes (whether in demand, supply or due to tariffs and other factors) and adjust regional supply by redirecting its products from one region to another in order to optimise net sales prices (after adjusting for third party transport costs).

*Strong adjusted EBITDA margin despite challenging market conditions.* The prices of polyethylene and ethylene glycol tend to be correlated with crude oil prices in the long-term. However, 2019 has witnessed declines in the price for ethylene and its major derivatives, including polyethylene and ethylene glycol, relative to crude, in view of the supply demand dynamics whereby supply increases outpaced increases in demand. Nonetheless, crude oil prices remain an important determinant of global ethylene and derivatives production costs, given that major global ethylene production, mostly in Asia, the Indian Subcontinent and Europe, is based on naphtha feedstock. The below chart provides an overview of brent crude oil price trend in relation to MEG prices:



In 2019, ethylene glycol average prices declined by approximately 36 per cent. compared to the average prices from the previous year. The Group nonetheless posted net profit of U.S.\$638 million, adjusted EBITDA of U.S.\$1,124 million and an adjusted EBITDA margin of 33 per cent. for the year ended 31 December 2019, primarily supported by the Group's competitive advantage in respect of its access to low-cost feedstock and its marketing strategy.

*High barriers to entry.* The petrochemicals industry is in general characterised by high-barriers to entry, including for ethylene glycol production. The construction of new ethylene glycol plants requires a substantial level of capital investment as well as specialised engineering firms with the capacity to build new plants. The Group is able to utilise its technological know-how to effectively implement and execute production capabilities. In addition, there are only three major technology providers for ethylene glycol

production globally giving rise to technological barriers to production know-how. Moreover, operators in the petrochemical industry face significant regulatory compliance costs associated with manufacturing processes which deal with chemical waste and emissions.

Additional capacity as a result of the new U.S. Gulf Coast plant and upcoming Canadian expansion. The Group is experienced in the construction of new petrochemical facilities and was involved in the building and construction of the six production facilities that it has across four countries. In October 2019, the Group announced the opening of its newest ethylene glycol plant in the U.S. Gulf Coast which has a capacity of 750KTA. This new plant in the U.S. Gulf Coast produces monoethylene and diethylene glycol and benefits from competitively priced ethylene supply from Dow's adjacent ethane cracker. Additionally, the ethane cracker which supplies the feedstock to the Fort Saskatchewan plant in Canada received approval to expand its productions which is expected to expand the production capacity of the Group's plant by an additional 140KTA per annum following a debottlenecking process at the Group's plant in 2021.

*Strategic importance to shareholders.* The Group enjoys a high level of support from its major shareholders Dow and PIC, who are themselves important players in the global petrochemical industry. The Group is a joint venture between Dow, one of the largest chemical companies in the world by revenue, and PIC, an indirect subsidiary owned by the government of Kuwait (the "**Government**"). Each of Dow and PIC owns a 42.5 per cent. equity stake in EQUATE and TKOC. The EQUATE Group and TKOC are important contributors to Kuwait's economy. According to the Kuwait Central Statistical Bureau, as at 31 December 2018, around 94 per cent. of Kuwait's national exports was derived from oil and its by-products, and according to management estimates, the Group contributes a significant portion of Kuwait's non-oil export revenue. As a result, the Group believes that the Group's operations in Kuwait will have the continued support of the Government including by way of provision of a dedicated berth for shipping at the Shuaiba Industrial Area port and competitively priced feedstock. Dow in turn offers the Group global management expertise, access to Dow's production technology and know-how, as well as supply of competitively priced feedstock to the Group's Canadian operations (and its U.S. Gulf Coast operations).

*Diversified geographic end-markets.* The Group's petrochemical products are sold to customers in diverse geographic locations. The following table sets forth the Group's third party sales by region for the year ended 31 December 2019:

	For the year ended 31 December 2019					
	EG	PE	PET	Others	Total	% of Total
			U.S.\$ millio	n, except %		
Revenue by product/services and geography						
Americas	337	-	-	-	337	10.1
North Asia	894	338	-	-	1,232	36.8
India sub-continental	347	36	-	-	383	11.4
Europe	297	83	354	-	734	21.9
Rest of the World <sup>(1)</sup>	150	279		231	660	19.7
External revenue	2,025	736	354	231	3,346	100.0

<sup>(1)</sup> Rest of the World includes revenue from sale of products in Kuwait of U.S.\$60 million.

The Group believes such market diversity reduces the Group's reliance on a particular economy or region.

*Experienced management team.* The Group's senior management team and members of its board of directors are appointed by Dow and PIC. The Group's management team has extensive experience in the chemical industry, including in leading companies such as Dow and PIC.

#### **Business Strategy**

*Maintain market leading position in ethylene glycol.* As a global ethylene glycol market leader that participates in all regions, the Group has the ability to react quickly to market changes and adjust regional supply by redirecting its products from one region to another, through its well established customer portfolio and global business relationships, the Group achieves the highest net sales price (after adjusting for third party transport costs). The Group intends to maintain its market-leading position by providing excellent customer service through reliability of supply, leveraging its multi-source supply capability and

efficient logistics operations. In addition, the Group adopted an "over-commitment" strategy whereby it committed to produce, as a contractual obligation, approximately 19 per cent. over its annual production volume of ethylene glycol. This helps support the Group's market leading position and secured ready demand for the additional ethylene glycol production capacity originating from the completion of the U.S. Gulf Coast plant in the fourth quarter of 2019. As a result, the Group has already concluded all the 2020 contracts including the additional U.S. production volumes.

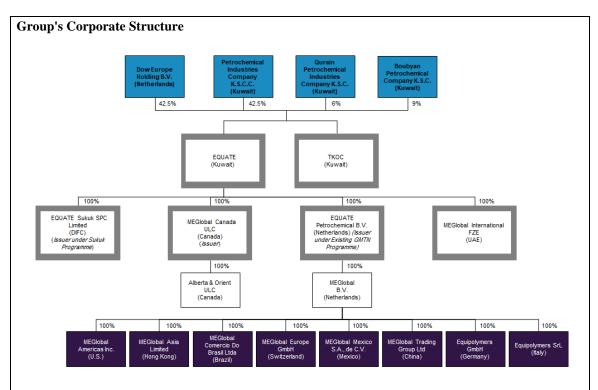
*Maintain direct marketing channels.* The Group has its own marketing channels and distribution platforms which enables it to sell products manufactured by its Ethylene Glycol business line and Polyethylene Terephthalate business line directly to customers without using third party distributors. The Group intends to maintain such direct sales channels to ensure it captures margin across the value chain. This also enables the Group to develop and maintain long-term relationships with valued customers and allows it to exercise better control over its customer portfolio.

*Selective customer portfolio management.* The Group actively manages its customer portfolio and selects its customer base by evaluating potential customers against criteria driven by its business strategy, including but not limited to, the value contribution, strategic fit (where relevant), geographical alignment and creditworthiness of potential customers. This helps the Group effectively manage the consistency of its business, maintain its supply position, streamline its receivables as well as concentrate its sales activity on high-value customers.

*Maximise utilisation of assets.* The Group strives to operate its facilities at full capacity as it believes this allows it to maintain positive margins and cashflows, even during downturns in industry cycles or customer demand, more readily than some of its competitors who have higher production costs. For the year ended 31 December 2019, the Group's production facilities were operating at a weighted average of 116 per cent. across its ethylene glycol production facilities, 87 per cent. for its polyethylene production facility and 94 per cent. for its polyethylene terephthalate production facility. The Group seeks to achieve growth in production volume by improving utilisation rates with the defined availability of an asset, improving availability of an asset by minimising planned and unplanned facility downtime and improving capacity of an asset through de-bottlenecking projects. The Group has a strong track record of achieving continuous improvements in production capacity through de-bottlenecking and improving catalyst efficiency which has allowed the Group to operate above nameplate capacity.

*Continue to attract talented employees and foster a performance driven culture.* The Group employs carefully crafted talent and performance management strategies, policies and processes to ensure that the right talent is attracted, engaged, motivated and retained to maximise its performance and contribution to the Group. The Group has long and short-term incentives programmes in place for employees which are designed to motivate individuals and teams to contribute to the Group's strategic objectives.

*Maintain world-class environmental, health and safety ("EH&S") excellence.* The Group is dedicated to continually improving its EH&S performance. The Group ensures that all employees receive appropriate training, thereby enabling them to effectively contribute to EH&S performance and EH&S improvement processes. It is the Group's policy to design its processes and manufacture and distribute its products in a responsible manner so that its employees, customers, the public and the environment are protected from avoidable risks. The Group's strategy is to continue achieving world-class injury and environmental compliance ratings. Based on the Group's EH&S performance during 2019, the EQUATE Group in Kuwait was Responsible Care® recertified and in 2019 the Group's Canadian facilities were also successfully Responsible Care® recertified. During 2018, the American Society of Safety Engineers, Kuwait chapter, awarded EQUATE with the Platinum Award for EH&S Excellence in Manufacturing as well as the Gold Medal award for winning the Gold Award for five successive years. In 2019, the Group's Canadian facilities were recognised for five years of outstanding safety performance by the Chemistry Industry Association of Canada. This track record has supported the Group's competitive position by expediting regulatory approvals, including for the U.S. Gulf Coast facility and as a marketing tool.



# **Description of the Group**

Although the Guarantors, being EQUATE and TKOC, are separate legal entities, they have the same shareholders and have historically operated under common management and control. See further "*Description of EQUATE*" and "*Description of TKOC*". Each of the Guarantors have production facilities in the Shuaiba Industrial Area of Kuwait for the manufacturing of ethylene glycol and (in the case of EQUATE only) polyethylene. See further "*Business*".

The Issuer (including its subsidiary) was acquired by EQUATE on 23 December 2015. The Issuer was previously owned by Dow Chemical Canada Inc. and PicCan Holdings Inc. The Issuer is the holding company of Alberta & Orient Glycol Company LLC which has manufacturing facilities in Canada that specialise in the production of ethylene glycol. See further "*Description of the Issuer*".

# **OVERVIEW OF THE PROGRAMME**

The following overview does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Base Listing Particulars and, in relation to the terms and conditions of any particular Tranche of Notes, as completed by the applicable Pricing Supplement. The Issuer, the Guarantors and any relevant Dealer may agree that Notes shall be issued in a form other than that contemplated in the Conditions, in which event, a new Base Listing Particulars, a series listing particulars or a supplement to this Base Listing Particulars, if appropriate, may be made available which will describe the effect of the agreement reached in relation to such Notes.

Words and expressions defined in the Conditions and "Summary of Provisions Relating to the Notes while in Global Form" shall have the same meanings in this overview.

Issuer	MEGlobal Canada ULC is an unlimited company amalgamated in Nova Scotia, Canada with its registered office at Suite 1300, 1969 Upper Water Street, Purdy's Wharf Tower II, Halifax, Nova Scotia, Canada and its head office at 11910 89 Avenue Highway 15, Fort Saskatchewan, Alberta, Canada.
The Guarantors	EQUATE Petrochemical Company K.S.C.C., a Closed Kuwaiti Shareholding Company incorporated in Kuwait with its registered office at EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.
	The Kuwait Olefins Company K.S.C.C., a Closed Kuwaiti Shareholding Company incorporated in Kuwait with its registered office at EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.
	The payment of amounts due in respect of the Notes will be unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by each of EQUATE and TKOC.
Description	U.S.\$4,000,000,000 Global Medium Term Note Programme.
Size	Up to U.S.\$4,000,000,000 (or its equivalent in other currencies) outstanding at any time (the " <b>Programme Limit</b> "). The Issuer and the Guarantors may increase the Programme Limit in accordance with the terms of the Programme Agreement.
Risk Factors	There are certain factors that may affect the Issuer's ability to fulfil its obligations under Notes issued under the Programme and each Guarantor's ability to fulfil its obligations under the Guarantee. In addition, there are certain factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme. These include certain risks relating to the structure of a particular Series of Notes and certain market risks. Please see " <i>Risk Factors</i> ".
Arrangers	Citigroup Global Markets Limited, J.P. Morgan Securities plc, MUFG Securities EMEA plc and Watani Investment Company K.S.C.C. (known as "NBK Capital").
Dealers	Citigroup Global Markets Limited, First Abu Dhabi Bank PJSC, HSBC Bank plc, J.P. Morgan Securities plc, Mizuho International plc, MUFG Securities EMEA plc, SMBC Nikko Capital Markets Limited and Watani Investment Company K.S.C.C. and any other Dealer(s) appointed from time to time in accordance with the terms of the Programme Agreement (as defined herein) or in relation to a particular Tranche of Notes.
	The Issuer may from time to time terminate the appointment of any dealer under the Programme or appoint additional dealers either in respect of one

	or more Tranches or in respect of the whole Programme. References in this Base Listing Particulars to " <b>Permanent Dealers</b> " are to the persons listed above as Dealers and to such additional persons that are appointed as dealers in respect of the whole Programme (and whose appointment has not been terminated) and references to " <b>Dealers</b> " are to all Permanent Dealers and all persons appointed as a dealer in respect of one or more Tranches.
Fiscal Agent, Paying Agent, Exchange Agent and Transfer Agent	Citibank N.A., London Branch.
Registrar and Transfer Agent (in respect of Unrestricted Notes, as defined in the Agency Agreement)	Citibank N.A., London Branch.
Registrar and Transfer Agent (in respect of Restricted Notes, as defined in the Agency Agreement)	Citibank N.A., London Branch.
Method of Issue	The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a " <b>Series</b> "), the Notes of each Series being intended to be interchangeable with all other Notes of that Series. Each Series may be issued in tranches (each a " <b>Tranche</b> ") on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, first payment of interest and nominal amount of the Tranche, will be identical to the terms of other Tranches of the same Series) will be completed in the pricing supplement (the " <b>Pricing Supplement</b> ").
Issue Price	The Notes may be issued at their nominal amount or at a discount or premium to their nominal amount.
Status of the Notes and Guarantee	The Notes will be unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by the Guarantors. The Notes and the Guarantee will constitute unsubordinated and unsecured obligations of the Issuer and each Guarantor, respectively, subject to such exceptions as may be provided by applicable legislation and subject to Condition 4 ( <i>Negative Pledge</i> ), all as described in Condition 3(b) ( <i>Guarantee and Status – Status of Notes and Guarantee</i> ).
Form of Notes	The Notes may be issued in bearer form (" <b>Bearer Notes</b> ") or in registered form (" <b>Registered Notes</b> ").
	Each Tranche of Bearer Notes will be represented on issue by a temporary Global Note if: (i) definitive Notes are to be made available to Noteholders following the expiry of 40 days after their issue date; or (ii) such Notes have an initial maturity of more than one year and are being issued in compliance with the D Rules (as defined in "– <i>Selling Restrictions</i> " below), otherwise such Tranche will be represented by a permanent Global Note.
	Registered Notes will be represented by Certificates, one Certificate being issued in respect of each Noteholder's entire holding of Registered Notes of one Series. Certificates representing Registered Notes that are registered in the name of a nominee for a common depositary for one or

	more clearing systems are referred to as "Global Certificates".
	Registered Notes sold in an "offshore transaction" within the meaning of Regulation S will initially be represented by an Unrestricted Global Certificate (an " <b>Unrestricted Global Certificate</b> ").
	Registered Notes sold in the United States to QIBs or to Institutional Accredited Investors will initially be represented by a Restricted Global Certificate (a " <b>Restricted Global Certificate</b> "). Registered Notes sold in the United States are not exchangeable for Bearer Notes.
	Please see the Conditions and "Summary of Provisions Relating to the Notes while in Global Form".
Clearing Systems	Clearstream Banking S.A. (" <b>Clearstream, Luxembourg</b> ") and Euroclear Bank SA/NV (" <b>Euroclear</b> ") for Bearer Notes, Clearstream, Luxembourg, Euroclear and the Depository Trust Company (" <b>DTC</b> ") for Registered Notes and, in relation to any Tranche, such other clearing system as may be agreed between the Issuer, the Guarantors, the Fiscal Agent and the relevant Dealer.
Initial Delivery of Notes	On or before the issue date for each Tranche, the Global Note representing Bearer Notes (" <b>Global Notes</b> ") or the Global Certificates may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or a custodian for DTC (as applicable). Global Notes or Global Certificates may also be deposited with any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Guarantors, the Fiscal Agent and the relevant Dealer. Registered Notes that are to be credited to one or more clearing systems on issue will be registered in the name of nominees or a common nominee for such clearing systems.
Currencies	Subject to compliance with all relevant laws, regulations and directives, Notes may be issued in any currency agreed between the Issuer, the Guarantors and the relevant Dealers.
Redenomination, Renominalisation and/or Consolidation	Notes denominated in a currency of a country that subsequently participates in the third stage of European Economic and Monetary Union may be subject to redenomination, renominalisation and/or consolidation with other Notes then denominated in euro.
Maturities	The Notes will have such maturities as may be agreed between the Issuer, the Guarantors and the relevant Dealers, subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the Issuer or the relevant Specified Currency.
Specified Denomination	Definitive Notes will be in such denominations as may be specified in the applicable Pricing Supplement, subject to compliance with then current laws and regulations and the provisions of the following sentence. Notes will have a minimum denomination of $\notin$ 100,000 (or its equivalent in other currencies), and: (i) in the case of any Notes (including Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the Financial Services and Markets Act 2000, as amended (the " <b>FSMA</b> "), the minimum specified denomination shall be £100,000 (or its equivalent in other currencies), unless otherwise permitted by then current law and regulations; (ii) in the case of any Notes to be sold in the United States to QIBs, the minimum specified denomination shall be U.S.\$200,000 (or its equivalent in other currencies); and (iii) in the case of any Notes to be sold in the United States to be sold in the United

	Investors, the minimum specified denomination shall be U.S.\$500,000		
	(or its equivalent in other currencies).		
Fixed Rate Notes	Fixed interest will be payable in arrear on the date or dates in each year specified in the applicable Pricing Supplement.		
Floating Rate Notes	Floating Rate Notes will bear interest determined separately for each Series as follows:		
	<ul> <li>(i) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.; or</li> </ul>		
	<ul> <li>(ii) by reference to the Reference Rate as adjusted for any applicable margin. If a Benchmark Event occurs in relation to the relevant Reference Rate when any Rate of Interest (or the relevant component thereof) remains to be determined by such Reference Rate, then the provisions set out in Condition 5(g) (<i>Interest and Other Calculations – Benchmark Replacement</i>) shall apply.</li> </ul>		
	Interest periods will be specified in the applicable Pricing Supplement.		
Zero Coupon Notes	Zero Coupon Notes may be issued at their nominal amount or at a discount to it and will not bear interest.		
Interest Periods and Interest Rates	The length of the interest periods for the Notes and the applicable interest rate or its method of calculation may differ from time to time or be constant for any Series. Notes may have a maximum interest rate, a minimum interest rate, or both. The use of interest accrual periods permits the Notes to bear interest at different rates in the same interest period. All such information will be set out in the applicable Pricing Supplement.		
Redemption	Subject to any purchase and cancellation or early redemption or redemption by instalments, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal amount.		
Redemption by Instalments	The Pricing Supplement issued in respect of each issue of Notes that are redeemable in two or more instalments will set out the dates on which, and the amounts in which, such Notes may be redeemed.		
Other Notes	Terms applicable to high interest Notes, low interest Notes, step-up Notes, step-down Notes and any other type of Note that the Issuer, the Guarantors and the relevant Dealers may agree to issue under the Programme may be set out in the applicable Pricing Supplement or a supplementary listing particulars (if applicable).		
Optional Redemption	The Pricing Supplement issued in respect of each issue of Notes will state whether such Notes may be redeemed prior to their stated maturity at the option of the Issuer (either in whole or in part) and/or the holders and, if so, the terms applicable to such redemption.		
Early Redemption	Except as provided in "- <i>Optional Redemption</i> " above, Notes will be redeemable at the option of the Issuer prior to maturity only for tax reasons (see further Condition 6 ( <i>Redemption, Purchase and Options</i> )).		
Change of Control	If so specified in the applicable Pricing Supplement, each holder will have the right to require the redemption of its Notes if a Change of Control occurs (see further Condition 6 ( <i>Redemption, Purchase and Options</i> )).		

Negative Pledge	See Condition 4 (Negative Pledge).
Additional Guarantor Covenants	See Condition 4 (Negative Pledge).
Cross-Default	See Condition 10 (Events of Default).
Withholding Tax <u></u>	All payments of principal and interest in respect of the Notes will be made free and clear of, and without withholding, deduction or retention for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld, retained or assessed by, on behalf of, or within a Relevant Taxing Jurisdiction, unless such withholding, deduction or retention is required by law or by the relevant taxing authority's interpretation or administration thereof. In that event, the Issuer or, as the case may be, the relevant Guarantor shall pay such additional amounts as shall result in receipt by the Noteholders and the Couponholders of such amounts as would have been received by them had no such withholding, deduction or retention been required, subject to customary exceptions (see further Condition 8 ( <i>Taxation</i> )).
Ratings	Tranches of Notes will be rated or unrated. Where a tranche of Notes is to be rated, such rating (and the credit rating agency issuing such rating) will be specified in the applicable Pricing Supplement.
	A securities rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency, and each rating should be evaluated independently of any other rating.
Governing Law	English law.
Waiver of Immunity <u></u>	Each of the Issuer and each Guarantor has irrevocably and unconditionally agreed to waive any rights to claim immunity (including, without limitation, immunity from the jurisdiction of any court or tribunal, suit, service of process, injunctive or other interim relief, any order for specific performance, any order for recovery of land, any attachment (whether in aid of execution, before judgment or otherwise) of its assets, any process for execution of any award or judgment or other legal process) and any similar defence and has irrevocably and unconditionally consented to the giving of any relief or the issue of any process, including, without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment made or given in connection with any legal or arbitral proceedings.
Listing and Admission to Trading	Application has been made to Euronext Dublin for the approval of this document as base listing particulars and for the Notes issued under the Programme (other than Exempt Notes) to be listed on the Official List and to admit them to trading on the Global Exchange Market, and references to listing shall be construed accordingly.
	Euronext Dublin has neither approved nor reviewed information contained in this Base Listing Particulars in connection with Exempt Notes.
Selling Restrictions	There are restrictions on the offer, sale and transfer of the Notes in Canada, the Dubai International Financial Centre, the EEA (including, for these purposes, the United Kingdom), Hong Kong, Japan, the Kingdom of Bahrain, the Kingdom of Saudi Arabia, Malaysia, Singapore, Kuwait, the State of Qatar, Switzerland, the United Arab Emirates (excluding the Dubai International Financial Centre), the United Kingdom and the

	United States. Additional restrictions may be required in connection with the offering and sale of a particular Tranche of Notes (see further "Subscription and Sale and Transfer and Selling Restrictions – Selling Restrictions").
	The Bearer Notes will be issued in compliance with U.S. Treasury Regulations Section $1.163-5(c)(2)(i)(D)$ (or any substantially identical successor U.S. Treasury Regulation section) (the " <b>D Rules</b> ") unless: (i) the applicable Pricing Supplement states that Notes are issued in compliance with U.S. Treasury Regulations Section $1.163-5(c)(2)(i)(C)$ (or any substantially identical successor U.S. Treasury Regulation section) (the " <b>C Rules</b> "); or (ii) the Bearer Notes are issued other than in compliance with the D Rules or the C Rules but in circumstances in which the Notes will not constitute "registration required obligations" under the United States Tax Equity and Fiscal Responsibility Act of 1982 (" <b>TEFRA</b> "), which circumstances will be referred to in the applicable Pricing Supplement as a transaction to which TEFRA is not applicable.
Transfer Restrictions	There are restrictions on the transfer of Definitive IAI Registered Notes (as defined herein), Notes represented by a Restricted Global Certificate or any Notes issued in registered form in exchange or substitution therefor (see further "Subscription and Sale and Transfer and Selling Restrictions").
ERISA	Notes (or an interest therein) may generally be purchased by Benefit Plan Investors (as defined in the U.S. Department of Labor regulation at 29 C.F.R. § 2510.3-101, as modified by Section 3(42) of ERISA (the " <b>Plan Asset Regulation</b> ")), and certain other plans that are subject to Similar Law (as defined herein), unless the terms of the Note provide otherwise (see further " <i>ERISA and Certain Other U.S. Considerations</i> ").

#### **RISK FACTORS**

The Issuer and each Guarantor believes that the following factors may affect its ability to fulfil its obligations under Notes issued under the Programme. All of these factors are contingencies which may or may not occur. In addition, factors which are material for the purpose of assessing the market risks associated with the Notes issued under the Programme are also described below. If any of the risks described below actually materialise, the business, results of operations, financial condition or prospects of the Issuer and each Guarantor could be materially and adversely affected which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee. If that were to happen, the trading price of the Notes could decline and investors could lose all or part of their investment. The Issuer and each Guarantor believes that the factors described below represent all the material risks inherent in investing in Notes issued under the Programme, but the inability of the Issuer or each Guarantor to pay interest, principal or other amounts on or in connection with any Notes or the Guarantee (as the case may be) may occur for other reasons which may not be considered significant risks by the Issuer and each Guarantor based on information currently available to them or which they may not currently be able to anticipate. Prospective investors should also read the detailed information set out elsewhere in this Base Listing Particulars and reach their own views prior to making any investment decision.

#### Risks Relating to the Issuer's Ability to Fulfil its Obligations under or in Connection with the Notes and Risks Relating to the Guarantors' Ability to Fulfil their Obligations under or in Connection with the Guarantee

# The cyclical nature of the petrochemical industry may reduce the Group's net sales revenue and gross margin

The petrochemical industry behaves according to the cycles of expansion and contraction of the global economy, creating volatility in the prices of both inputs and finished products. Due to this cyclical nature, historically the international petrochemical markets have experienced alternating periods of limited supply, which have caused prices and margins to increase, followed by an expansion of production capacity, which has resulted in oversupply, lower prices and reduced margins. Prices of products are set by reference to the international market prices and international price trends of key commodities such as oil and natural gas. The petrochemical industry has been integrated into these commodities industries globally. However, since the beginning of 2019, the petrochemical industry has experienced a declining price environment even as oil prices increased. For example, the average prices of polyethylene and ethylene glycol sold by the Group decreased by 20 per cent. and 36 per cent., respectively, in the period between 31 December 2018 and 31 December 2019, compared with an increase of 6 per cent. and 5 per cent. from 2017 to 2018, respectively. As a result of the declining price environment in 2019, there has been a general decrease in revenue, net profit and adjusted EBITDA margins across the Group's component entities in 2019. The Issuer and the Guarantors cannot predict whether this downward trend will continue. Meanwhile, the Group completed construction of an ethylene glycol plant in the U.S. Gulf coast, which resulted in a significant amount of additional production capacity coming on-stream in late 2019. Other producers in the petrochemical industry, such as Lotte, Sasol, Petronas, Heng Li, Zhejiang Petrochemicals and Formosa, have announced projects to increase the capacity of their ethylene glycol production facilities which are expected to complete over the next few years. This additional capacity is expected to impact the supply-demand balance within the ethylene glycol market, which could cause the average price of ethylene glycol to fall further. See also "- Volatility in the price of oil and natural gas may adversely impact MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Factors Affecting Operating Results – Supply and Demand Cycle in the Petrochemical Industry".

In addition, MEGlobal Canada's, the EQUATE Group's and TKOC's performance is particularly influenced by economic cycles affecting companies in the textiles, packaging (mainly soft beverages and appliances), automotive, personal care, oil and gas and agriculture sectors, among others, as its products are used as chemical intermediates in the manufacturing process of such companies.

The Issuer and the Guarantors cannot predict with any measurable accuracy these pricing trends or economic cycles or the duration and dates of such trends and cycles. MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition could be adversely affected in the event of an oversupply and excess capacity in the international petrochemical market and a continuation

of such trend which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

# MEGlobal Canada, the EQUATE Group and TKOC are subject to global economic and financial market conditions

Each of MEGlobal Canada, the EQUATE Group and TKOC faces risks attendant to changes in consumer demand for goods that incorporate its products, economic environments, changes in interest rates and instability in securities markets around the world, among other factors. The Issuer and the Guarantors cannot predict the future effects of adverse conditions in the global economy and financial markets on the market demand for its products. In particular, a worsening economic climate can result in decreased industrial output and decreased consumer demand for products including, textiles, automobiles, consumer goods, packaging, industrial goods, detergents and agricultural goods, all of which incorporate MEGlobal Canada's, the EQUATE Group's and/or TKOC's products. Adverse economic conditions can affect consumer and business spending generally, which would result in decreased demand for goods that incorporate MEGlobal Canada's, the EQUATE Group's and/or TKOC's products.

The Group's financial results are dependent upon the overall economic conditions in Asia, Europe, North and South America and the MENA region. For the year ended 31 December 2019, 36.8 per cent. of the Group's sales were in North Asia, 21.9 per cent. in Europe, 11.4 per cent. in India sub-continental and 10.1 per cent. in the Americas. An extended recession in any of these locations or globally, or public perceptions that result in declining economic conditions, could substantially decrease the demand for MEGlobal Canada's, the EQUATE Group's and/or TKOC's products and adversely affect their business.

An economic recession or a prolonged slowdown in growth in China in particular would affect the Group's business. For the year ended 31 December 2019, 37 per cent. of the Group's revenues were from China. A financial crisis or a prolonged slowdown in growth could adversely and materially affect the Group's sales volume to China. Implementation of protectionist tariffs potentially resulting from trade disputes with other countries could reduce demand for the Group's products within China. Additionally, shifts in policy leading to restricted use of plastic in China could negatively affect the Group's business. This could result in downward pricing pressure and a reduction in the margins for the Group's products. Moreover, the ongoing coronavirus outbreak originating and emanating from China has resulted in the implementation of travel restrictions, quarantines and extended shutdowns of certain businesses in the region. These restrictive measures, if prolonged, could slow national economic development and reduce demand for MEGlobal Canada's, the EQUATE Group's and/or TKOC's products. The duration, impact and severity of the outbreak cannot be predicted and may be significant, particularly in the short-term.

Since the most recent global financial crisis from 2007 to 2009, the recent sovereign debt crisis in the Eurozone and the "Brexit" referendum held in the United Kingdom on 23 June 2016 in which a majority voted to leave the EU and its subsequent withdrawal on 31 January 2020, the global economy has continued to experience periods of slowdown, high volatility, diminished liquidity, disruptions in credit markets, reduced business activity, rising unemployment, decline in interest rates and erosion of consumer confidence. Rating agencies have established stricter requirements regarding the rating of debt instruments, which has adversely impacted the availability and cost of credit. Moreover, many of MEGlobal Canada's, the EQUATE Group's and TKOC's customers rely on access to credit to adequately fund their operations. The inability of such customers to access credit facilities may adversely affect MEGlobal Canada's, the EQUATE Group's and/or TKOC's business by reducing their sales, increasing their exposure to accounts receivable bad debts and reducing their profitability.

Accordingly, adverse conditions in the global economy and financial markets could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

# Volatility in the price of oil and natural gas may adversely impact MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition

MEGlobal Canada's, the EQUATE Group's and TKOC's business is subject to volatility in the prices of crude oil and natural gas. International prices of oil and natural gas fluctuate due to various factors beyond MEGlobal Canada's, the EQUATE Group's and TKOC's control. These factors include, but are not limited to:

- changes in the global supply and demand of crude oil and natural gas as well as the petrochemical and chemical products derived therefrom;
- an increase or decrease of oil or natural gas reserves;
- global petrochemical production capacity trends;
- alternative sources of energy;
- global economic trends;
- local and international environmental regulations;
- global weather and environmental conditions;
- currency exchange fluctuations, inflation, local and foreign regulations and political developments in major oil and natural gas producing and consuming countries;
- actions by members of OPEC and other oil exporting countries; and
- the use of derivative financial instruments related to oil and natural gas.

Although increases in the price of oil will in general have a greater impact on MEGlobal Canada's, the EQUATE Group's and TKOC's competitors who use naphtha as feedstock, increases in the price of natural gas could result in increases to the cost of feedstock for the Group's Canadian and U.S. operations. In addition, a decrease in oil prices may reduce the price of MEGlobal Canada's, the EQUATE Group's and TKOC's final petrochemical products and the cost base of MEGlobal Canada's, the EQUATE Group's and TKOC's competitors who use naphtha as feedstock, therefore impacting MEGlobal Canada's, the EQUATE Group's and TKOC's competitive advantage. The price of crude oil has fluctuated significantly in the past five years. The OPEC Reference Basket prices (which represent a weighted average of oil prices collected from various oil producing countries) in each of 2015, 2016, 2017, 2018 and 2019 were U.S.\$49.49, U.S.\$40.76, U.S.\$52.43, U.S.\$69.78 and U.S.\$64.04, respectively. In the event that the price of crude oil were to decline, this would adversely affect the price of MEGlobal Canada's, the EQUATE Group's and TKOC's products and their profit margins. Any or both of those events combined with a decrease in demand for MEGlobal Canada's, the EQUATE Group's and TKOC's petrochemical products could adversely affect their business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

# Because MEGlobal Canada, the EQUATE Group and TKOC are dependent on a small number of suppliers for their raw materials, any disruption in the supply of raw materials may have negative consequences to their supply and production chain

The Group's ability to achieve its strategic objectives and its overall performance and prospects depend and will continue to depend, in large part, upon the successful, timely and cost-effective acquisition of raw materials such as ethane rich gas and ethane-based ethylene. The Group's Ethylene Glycol business line and its Polyethylene business line are principally dependent on Dow and PIC for feedstock in North America and Kuwait, respectively. Each of Dow and PIC is a major shareholder in the Group and holds a 42.5 per cent. shareholding in each of EQUATE and TKOC respectively as at the date of this Base Listing Particulars. See also "– *Each of Dow and PIC exerts a significant degree of control over the Guarantors. Their interests may conflict with the interests of the relevant Guarantor or the interests of the Noteholders*".

The availability of these raw materials may be negatively affected by interruptions in production by these suppliers; industrial actions, accidents or other similar events at suppliers' premises or along the supply chain; wars and natural disasters; and the availability of transportation. For instance, supplies of ethane rich gas to the Kuwaiti production facilities by PIC were reduced in April 2016 as a result of industrial actions by PIC's employees at the Mina-Al-Ahmadi refinery. These factors could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### Conditions affecting transportation of materials may adversely affect the performance of the Group's logistics operations

The Group's logistics operations rely on transportation of materials, including imports and exports of raw materials and finished products, in Kuwait and the United States by sea, and in Canada by railcars, by trucks using overland routes and by pipelines from Prentiss to Blackfalds. Although the Group seeks cost efficiencies by handling large volumes of raw materials, there can be no assurance that these transportation costs will not significantly increase in the future, which may reduce the Group's competitive advantage compared to regional producers.

Any issue affecting cargo transportation by sea, such as special taxes, dangerous conditions or natural disasters, among others, could adversely affect the Group's results of operations or financial condition. For instance, the EQUATE Group's and TKOC's production facilities in Kuwait are reliant on cargo transportation from the Arabian Gulf through the Straits of Hormuz. Geopolitical issues, acts of war, trade blockades and piracy affecting this cargo route could adversely affect the EQUATE Group's and TKOC's (and therefore the Group's) business, results of operation and financial condition which, in turn, may affect the Guarantors' ability to pay amounts due under the Guarantee.

MEGlobal Canada's logistics operations in Canada rely, in part, on transportation by railcars to ports in Vancouver. There are limited supplier options with respect to railcar operations in Canada with only two operators, Canadian Pacific Railway Limited and Canadian National Railway Company, available. Any interruption in the operations of these two railcar operators could adversely impact MEGlobal Canada's supply chain operations and delay delivery of its products to its customers, which could adversely affect its (and therefore the Group's) business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes.

### Concerns relating to the environmental impact of plastic packaging could lead to reduced demand or legislative action

A large proportion of MEGlobal Canada's, the EOUATE Group's and TKOC's products are used as raw materials in the production of plastic packaging, including in beverage packaging. Negative public perceptions relating to the use of plastic packaging material due to environmental concerns with respect to the production and disposal of plastic packaging could reduce demand for MEGlobal Canada's, the EQUATE Group's and TKOC's products, leading to a reduction in revenues. In particular, concerns regarding environmental sustainability have increased in recent years, including with respect to single-use plastics. In addition, some jurisdictions have introduced and may introduce further legislation to ban, restrict or disincentivise the use of certain types of plastic packaging or products, such as plastic bags and microbeads. A number of countries, including Italy, have introduced regulation to ban the use of polyethylene-based lightweight non-biodegradable plastic bags, while others, including the United Kingdom, have imposed taxes on their use. For example, the EU has introduced legislation to ban certain single-use cutlery, straws and food containers. Further, in January 2020, China issued policies to ban the use of single-use plastic bags and other single-use plastic items in the hotel and restaurant industry by 2025. Further legislative action could lead to a reduction in demand for MEGlobal Canada's, the EOUATE Group's and TKOC's products and could adversely affect their business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

# MEGlobal Canada, the EQUATE Group and TKOC face significant competition in their industry, whether through efforts of new or current competitors or through consolidation of existing customers, which may adversely affect MEGlobal Canada's, the EQUATE Group's and/or TKOC's competitive position, sales and overall operations

The markets for most of MEGlobal Canada's, the EQUATE Group's and TKOC's products are highly competitive. The Group is exposed to the competitive characteristics of several different geographic markets and industries. The Group's principal competitors vary from product to product and range from large global petrochemical companies to numerous smaller regional companies. Some of the Group's competitors are larger and more vertically integrated than the Group (in terms of their upstream and/or downstream processes) and therefore may be able to manufacture products more economically than the Group. In addition, some of the Group's competitors have greater financial, technical, research and technology and marketing resources than it does. As the markets for its products expand, the Group expects that existing competitors may commit more resources to the markets in which it operates, further enhancing

competition. Moreover, new products and technologies may develop in the future which compete with the products manufactured and technologies utilised by the Group. All of the above could hinder the Group's ability to compete effectively in the markets in which it operates in the future and its business, results of operations or financial condition may suffer as a result.

Moreover, an increase in competition from domestic Chinese producers due to increases in local capacity from the construction or expansion of domestic chemical production facilities could lead to short-term downward pricing pressure or a reduction in demand for the Group's products in China, an important market for the Group, and could adversely affect its business, results of operations or financial condition.

The above factors may, in turn, affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### MEGlobal Canada's, the EQUATE Group's and TKOC's business is exposed to the risk of product substitution

There is no assurance that other types of plastic or material, based on physical properties or for economic, environmental or other reasons, would not substitute ethylene glycol, polyethylene or polyethylene terephthalate in the future. Substitution may be in the form of cardboard, glass or other forms of plastics such as bio-plastics or recycled materials. If there is significant substitution of any of its products, MEGlobal Canada's, the EQUATE Group's and TKOC's sales would decrease and their business, results of operation or financial condition could be adversely affected which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

#### The customer base of the Group's Ethylene Glycol business line is concentrated

For the year ended 31 December 2019, ethylene glycol sales were 60.5 per cent. of the Group's total sales and sales to the Group's top 20 customers accounted for approximately two-thirds of its total monoethylene glycol sales, while sales to the Group's top 10 customers accounted for over 50.0 per cent. of its total ethylene glycol sales. Accordingly, the loss of all or a substantial portion of the sales volume to a significant customer or end-user could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

The Group's Ethylene Glycol business line sells most of its products under annual contract, including with a number of important customers in China. For the year ended 31 December 2019, 44.1 per cent. of the Group's ethylene glycol sales were to customers located in China. See further "*Business Description – Ethylene Glycol – Sales, Marketing and Customers*". No assurance can be provided that all these contracts will remain in place or be renewed on similar terms (or on terms more favourable to the Group). In the event that customers decide to cancel or not renew a contract, or if any significant customer has financial difficulties or is able to integrate its operations to produce its own ethylene glycol, this could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

## MEGlobal Canada's, the EQUATE Group's and TKOC's operations are subject to various environmental and other laws and regulations which could subject them to liabilities or require them to incur significant costs or affect the demand for their products

Each of MEGlobal Canada, the EQUATE Group and TKOC is subject to various environmental protection and health and safety laws and regulations governing, among other things, the generation, storage, handling, use, remediation, disposal and transportation of waste and hazardous materials, the emission and discharge of hazardous materials into the ground, air or water, and the health and safety of its employees. In the United States, environmental laws impose liability for releases of hazardous substances without regard to fault or the legality of the original conduct, on certain classes of persons who are considered to be responsible for the release, including owners and operators of facilities where the release occurred and those who dispose or arrange for disposal of hazardous substances at third party sites. Changes in environmental protection and health and safety laws and regulations, the enactment of new laws and regulations that are stricter than those currently in force, or a stricter interpretation of existing laws and regulations, may impose new obligations on MEGlobal Canada, the EQUATE Group and/or TKOC or result in the need for additional investments related to environmental controls, which could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition. This may, in turn, affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

MEGlobal Canada, the EQUATE Group and TKOC are also required to obtain permits from governmental authorities for certain operations. Chemical producers are sometimes subject to unfavourable market perceptions as a result of the environmental impact of their business, which could adversely affect their results of operations. Thus, environmental laws are not only complex, but they change frequently and tend to become more stringent over time.

While it has budgeted for future capital and operating expenditures to maintain compliance with environmental laws, there can be no assurance that environmental laws will not change or become more stringent in the future, forcing it to make additional expenditures, or that it has been or will be at all times in complete compliance with environmental protection and health and safety law, regulations and permits. If they violate or fail to comply with these laws, regulations or permits, MEGlobal Canada, the EQUATE Group and/or TKOC could be fined or otherwise sanctioned by regulators. MEGlobal Canada, the EQUATE Group and TKOC could also be held liable for any and all consequences arising out of human exposure to hazardous substances or other environmental damage. Therefore, there can be no assurance that MEGlobal Canada's, the EQUATE Group's and/or TKOC's costs of complying with current and future environmental and health and safety laws, or arising from stricter or different interpretations of such laws, and their liabilities arising from past or future releases of, or exposures to, hazardous substances will not adversely affect their business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee. See further "*Business – Environment, Health and Safety*".

Set forth below is a description of the principal risks the Group faces in relation to environmental protection and health and safety laws and regulations.

### *Existing and proposed regulations to address climate change by limiting greenhouse gas emissions may cause the Group to incur significant additional operating and capital expenses*

The Group's operations result in emissions of greenhouse gases ("GHG"), such as carbon dioxide and methane. Growing concern about the sources and impacts of global climate change has led to a number of national and supranational legislative and administrative measures, both proposed and enacted, to monitor, regulate and limit carbon dioxide and other GHG emissions. In Germany, the Group's emissions are regulated under the European Union Emissions Trading Scheme ("EU ETS"), an EU-wide trading system for industrial GHG emissions. The EU ETS is expected to continue to become progressively more stringent over time, including by reducing the number of allowances to emit GHG that EU member states will allocate without charge to industrial facilities. Such measures could result in increased costs for the Group to: (i) operate and maintain its facilities; (ii) install new emission controls; (iii) purchase or otherwise obtain allowances to emit GHGs; and (iv) administer and manage its GHG emissions programme.

At the international level, many nations have agreed to limit emissions of GHGs pursuant to the United Nations Framework Convention on Climate Change, also known as the "Kyoto Protocol". Methane, a primary component of natural gas, and carbon dioxide, a by-product of the burning of oil, natural gas, and refined petroleum products, are GHGs addressed by the Kyoto Protocol. Each of Kuwait, Germany and Canada has ratified the Kyoto Protocol. Furthermore, in December 2009, 27 nations, including Germany (as a member of the EU) and Canada, signed the Copenhagen Accord, which includes a non-binding commitment to reduce GHG emissions. As a result of commitments made at the United Nations climate conference in Durban, South Africa in December 2011, the international community negotiated a binding treaty that would require reductions in GHG emissions by developed countries (the "**Paris Agreement**"). The Paris Agreement entered into force on 4 November 2016. Additional measures addressing GHG emissions may also be implemented.

### The Group's business could be adversely affected by chemical safety regulation of its products and raw materials

The Group uses and manufactures hazardous chemicals that are subject to regulation by the EU and by many national, provincial and local governmental authorities in the countries in which the Group operates. In order to obtain regulatory approval of certain new products and production processes, the Group must, among other things, demonstrate to the relevant authorities that the product is safe for its intended uses and that the Group is capable of manufacturing the product in accordance with applicable regulations. The process of seeking such regulatory approvals can be time-consuming and subject to unanticipated and significant delays. Regulatory approvals may not be granted to the Group on a timely basis, or at all. Any delay in obtaining, or any failure to obtain or maintain, these regulatory approvals would adversely affect the Group's ability to introduce new products, to continue distributing existing products and to generate revenue from those products, which could have a material adverse effect on its business, results of operations or financial condition. In addition, new laws and regulations may be introduced in the future that could result in additional compliance costs, confiscation, recall or monetary fines, any of which could prevent or inhibit the development, distribution and sale of the Group's products.

Furthermore, some of the Group's products (including its raw materials) are subject to extensive environmental and industrial hygiene regulations governing the registration and safety analysis of their component substances. For example, in connection with the EU's Registration, Evaluation and Authorisation of Chemicals Regulation ("**REACH**") or the new EU Classification, Labelling and Packaging Regulation ("**CLP**"), any key raw material, chemical or substance, including the Group's products, could be classified as having a toxicological or health-related impact on the environment, users of the Group's products, or its employees.

In Ontario, Canada, the Toxics Reduction Act, 2009 requires reduction in the use of toxic substances. Among other things, this statute requires tracking, public toxic substance reduction plans and reporting. Similar regulations are being considered in other jurisdictions, including the United States, which could result in additional requirements, including testing and record-keeping obligations, on the Group's operations.

The regulation or reclassification of any of the Group's raw materials or products could adversely affect the availability or marketability of such products, result in a ban on its import, purchase or sale, or require the Group to incur increased costs to comply with notification, labelling or handling requirements, each of which could adversely affect the Group's business, results of operations or financial condition.

#### Introduction of new environmental laws and regulations in Kuwait

New environmental laws and regulations have recently been promulgated in Kuwait which could require future investment or changes to the Group's operations to ensure compliance. These new environmental laws and regulations are framework legislation and do not aim to address every aspect relating to environmental protection. Instead, it delegates to the Environmental Public Authority the authority to pass executive by-laws and subsequent standards to implement the objectives of the Environmental Protection Law ("**EPL**"). As the Environmental Public Authority has issued a limited number of executive by-laws under the EPL, the specific content of any future executive by-laws and standards and any enforcement thereof are uncertain as at the date of this Base Listing Particulars. In addition, the Group cannot predict how the courts in Kuwait (the "**Kuwaiti Courts**") will interpret these new environmental laws and regulations.

While it has budgeted for capital and operating expenditure to maintain compliance with these new environmental laws, the Group has not budgeted for changes which are not anticipated. The Group cannot make any assurances that these new environmental laws and regulations will not change or become more stringent in the future, requiring it to incur additional expenditures, or that it has been or will be at all times in complete compliance with environmental protection and health and safety law, regulations and permits, which could result in penalties being imposed on it. The consequences of each of these situations could adversely affect the Group's business, results of operations or financial condition.

#### The Group's operations in the United States are subject to extensive U.S. regulations

The Group's operations in the United States are subject to federal, state and local EH&S laws and regulations enforced by different agencies, including the United States Environmental Protection Agency

(the "**EPA**") and the Occupational Safety and Health Administration ("**OSHA**"). Such laws and regulations govern the emission, discharge or release of materials into the environment, waste management practices, and pollution prevention measures, the safe operation of facilities and transportation activities, and the safety of workers and the public. Permits or other authorisations are required under these laws and regulations for the operation of the Group's facility, and may be subject to revocation, modification and renewal.

These laws and permit requirements raise potential exposure to future claims and lawsuits involving environmental and safety matters, which could include soil and water contamination, air pollution, personal injury and property damage attributed to substances which the Group manufactures, handles, uses, releases or disposes of or transports, or that relate to pre-existing conditions for which the Group has assumed responsibility. The Group believes that its current operations are substantially in compliance with existing environmental and safety requirements. Although it is difficult to quantify potential future environmental or safety related expenditures, the Group anticipates that continuing capital investments and changes in operating procedures may be required in the future to comply with existing and new requirements, as well as evolving interpretations and enforcement practices of existing laws and regulations.

The Group may incur significant costs and liabilities as a result of U.S. environmental and safety laws applicable to the operation of its U.S. facility and the transportation of its products in the United States. These costs and liabilities could arise under federal, state and local environmental laws and regulations, including, for example:

- the Clean Air Act ("CAA") and comparable state laws and regulations that impose obligations related to air emissions;
- the Clean Water Act ("**CWA**"), and comparable state laws and regulations that impose obligations related to discharges of pollutants into regulated bodies of water;
- the Resource Conservation and Recovery Act ("**RCRA**"), and comparable state laws that impose requirements for the handling and disposal of waste from the Group's facility;
- the Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), and comparable state laws that regulate the clean-up of hazardous substances that may have been released at properties owned or operated by the Group or at locations to which the Group has sent waste for disposal;
- the EPA's community right to know regulations under Title III of CERCLA and comparable state laws that require the Group to organise and/or disclose information about hazardous materials used or produced in its operations; and
- OSHA which establishes workplace standards for the protection of the health and safety of employees, including the implementation of hazard communications programs designed to inform employees about hazardous substances in the workplace, potential harmful effects of these substances, and appropriate control measures.

Failure to comply with these laws and regulations may trigger administrative, civil and criminal enforcement measures, including monetary penalties, the imposition of remedial requirements and the issuance of orders enjoining future operations. Certain environmental statutes, including the RCRA, CERCLA and analogous state laws and regulations, impose strict joint and several liability for costs required to clean up and restore sites where petroleum, hazardous substances or other waste products have been disposed of or otherwise released.

## Each of MEGlobal Canada, the EQUATE Group and TKOC is required to obtain, maintain and renew governmental permits and approvals to operate its businesses. Any failure to obtain, maintain and review such permits and approvals may negatively impact the way in which the Group conducts its business

Each of MEGlobal Canada, the EQUATE Group and TKOC requires permits and approvals to operate its businesses and/or construct and operate its facilities. In the future, MEGlobal Canada, the EQUATE Group and TKOC may be required to renew such permits and approvals or to obtain new permits and approvals. While each of MEGlobal Canada, the EQUATE Group and TKOC believes that it will be able to obtain such permits and approvals and it has not experienced any difficulty in renewing and maintaining these

permits and approvals in the past, as and when required, there can be no assurance that the relevant authorities will issue any such permits or approvals in the time frame anticipated by MEGlobal Canada, the EQUATE Group and TKOC, or at all. Any failure to renew, maintain or obtain the required permits and approvals and technology licenses, or the revocation or termination of existing permits and approvals, may interrupt the Group's operations or delay or prevent the implementation of any capacity expansion programmes, such as the one planned at the Group's Fort Saskatchewan plant in Canada in 2020, and could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition. This, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### MEGlobal Canada's, the EQUATE Group's and TKOC's production facilities process some volatile and hazardous materials that subject them to operating risks

Each of MEGlobal Canada, the EQUATE Group and TKOC is dependent on the continued safe operation of its production facilities. MEGlobal Canada's, the EQUATE Group's and TKOC's operations are subject to the usual hazards associated with the manufacture of petrochemicals and the handling, storage and transportation of petrochemical materials, including:

- pipeline leaks and ruptures;
- explosions;
- fires;
- mechanical failure;
- transportation interruptions and truck accidents;
- chemical spills;
- discharges or releases of toxic or hazardous substances or gases;
- storage tank leaks; and
- other environmental risks.

These hazards can cause personal injury and loss of life, severe damage to or destruction of property and equipment and environmental damage. A major accident at one of the Group's facilities could force it to suspend its operations temporarily, cause production delays and result in significant remediation costs and lost profits as well as liability for workplace injuries and fatalities. Moreover, as all of its manufacturing plants in Kuwait are located in a single site, any major accident at one of the Group's manufacturing plants in the Shuaiba Industrial Area could also affect its other manufacturing plants therein. There can be no assurance that the Group's insurance will be sufficient to cover fully all potential hazards incident to its business. As a result of market conditions, premiums and deductibles for certain insurance policies can increase substantially and, in some instances, certain insurance may become unavailable or available only for reduced amounts of coverage. If it were to incur a significant liability for which it was not fully insured, this could result in significant additional capital expenditure for the Group and could have a material adverse effect on its business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### The Group has a significant amount of indebtedness which could limit its financial flexibility and its ability to access additional financing

As at 31 December 2019, the Group's loans and borrowings were U.S.\$4,607 million and its shareholders' equity was U.S.\$1,796 million. The Group intends to refinance a portion of its Facility Agreement (as defined in "*Management's Discussion and Analysis of Financial Condition and Results of Operations – Indebtedness and Financing Strategy of the Group*") which is due in June 2023 with the proceeds of the upcoming Notes to be issued under the Programme and the proceeds of the proposed issuance of trust certificates under the Group's trust certificate issuance programme. See further "*Management's Discussion* 

### and Analysis of Financial Condition and Results of Operations – Indebtedness and Financing Strategy of the Group".

The Group's level of debt may have important consequences. Among other things, it may:

- make it more difficult for the Group to generate sufficient cash flow to satisfy its obligations to make payment on the Notes (in the case of the Issuer) or under the Guarantee (in the case of the Guarantors), particularly if an event of default arises under the Group's existing debt instruments;
- limit the Group's ability to use its cash flow, or obtain additional financing, for future working capital, capital expenditures, acquisitions or other general corporate purposes;
- require a substantial portion of the Group's cash flow from operations to make debt service payments;
- limit the Group's flexibility to plan for, or react to, changes in its business and industry conditions;
- limit the Group's ability to undertake additional acquisitions;
- place the Group at a competitive disadvantage compared to its competitors with lower levels of indebtedness; and
- increase the Group's vulnerability to the impact of adverse economic and industry conditions and, to the extent of its outstanding debt under its floating rate debt facilities, the impact of increases in interest rates.

There can be no assurance that the Group will continue to generate sufficient cash flow in amounts that enable it to service its debt, meet its working capital and capital expenditure requirements or undertake its expansion plans. To the extent that it is unable to generate sufficient cash flows from operations, or if it is unable to borrow additional funds, it may be required to sell assets, reduce capital expenditures, refinance all or a portion of its existing debt, or obtain additional financing through equity or debt financings. There can be no assurance that the Group will be able to refinance its debt, sell assets or obtain additional financing on terms acceptable to it, if at all. Additionally, the Group's existing loan agreements contain covenants. Such covenants may be restrictive and limit the Group's possibility to engage in future transactions, thereby limiting its growth capability. A breach of any of these covenants could give rise to a default, which could entitle the Group's lenders to accelerate the loans provided under these agreements and/or refuse to provide it with any additional funds under the facilities. There can be no assurance that the Group will be able to comply with its covenants in the future or that lenders will grant waivers to these covenants or that lenders would not seek to enforce any remedies following any breach of covenants.

Any of the foregoing events could adversely affect the Group's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### MEGlobal Canada, the EQUATE Group and TKOC may experience difficulties in raising additional capital on favourable terms or at all in the future

While the Group was able to fund the construction of the U.S. Gulf Coast plant from existing cash flows from operations, in the event that its existing cash balances and cash generated from its operations, together with financings, are insufficient to make investments, acquisitions, expand its activities, achieve its growth objectives or provide the working capital it needs in the future, the Group may find it necessary to obtain additional financing from other sources. The ability of MEGlobal Canada, the EQUATE Group and TKOC (including as a Group) to obtain such additional financing on favourable terms or at all will depend in part on the prevailing situation in the international capital and banking markets, the situation of the global petrochemical industry and the Group's results of operations. Moreover, any downgrade in EQUATE's credit ratings could adversely affect MEGlobal Canada's, the EQUATE Group's and/or TKOC's cost of borrowing and their access to the international capital and banking markets. In the event that it is unable to obtain additional financing on acceptable terms or at all, the ability of MEGlobal Canada, the EQUATE Group and TKOC (including as a Group) to make investments, acquire companies, expand their activities, achieve their growth objectives or obtain working capital could be adversely affected which would, in turn, adversely impact their business, results of operations or financial condition. This, in turn, may affect the

Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### MEGlobal Canada, the EQUATE Group and TKOC may be subject to natural disasters, terrorist activities and/or disruptive geopolitical events and their consequences

Natural disasters, such as earthquakes, hurricanes, storms, floods or tornadoes, have not previously disrupted MEGlobal Canada's, the EQUATE Group's or TKOC's business, but they have disrupted the businesses of its suppliers and customers in the past and such events could disrupt MEGlobal Canada's, the EQUATE Group's and TKOC's businesses in the future. In particular, the U.S. Gulf Coast, where the Group's new ethylene glycol plant is located, has experienced a number of hurricanes in the past. If severe weather-related events and other natural disasters occur in the future, MEGlobal Canada, the EQUATE Group and/or TKOC may suffer business interruption or shutdown or damage to its production facilities and other infrastructure, which could adversely and materially affect its business, results of operations or financial condition.

Terrorist attacks or the continued threat of terrorism in the jurisdictions in which MEGlobal Canada, the EQUATE Group and TKOC operate, and the potential for military action and heightened security measures in response to such threats, may cause significant disruptions to commerce throughout the world, including restrictions on cross-border transport and trade, which may adversely affect MEGlobal Canada, the EQUATE Group and TKOC. In addition, related political events may cause a lengthy period of uncertainty that may adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business. Political and economic instability in other regions of the world could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

### MEGlobal Canada, the EQUATE Group and TKOC may be subject to interruptions or failures in their information technology systems or cyber-security attacks

MEGlobal Canada, the EQUATE Group and TKOC rely on sophisticated information technology systems and infrastructure to support their business, including process control technology. Any of these systems may be susceptible to cyber-security attacks as well as outages due to fire, floods, power loss, telecommunications failures and similar events. Information technology system failures, network disruptions and breaches of data security could disrupt MEGlobal Canada's, the EQUATE Group's and/or TKOC's operations by causing delays or cancellation of customer orders, impeding the manufacture or shipment of products, processing transactions and reporting financial results, resulting in the unintentional disclosure of customer or MEGlobal Canada's, the EQUATE Group's and/or TKOC's information, or damage to their reputation. Cyber-security is an increasing risk generally and for each of MEGlobal Canada, the EQUATE Group and TKOC and can arise as a result of both individual and state-sponsored actors in periods of high geopolitical tension. While previous cyber-security attacks and information technology interruptions have had a limited effect on MEGlobal Canada's, the EQUATE Group's and TKOC's business, such failures could adversely affect their business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee. Further, there can be no assurance that MEGlobal Canada's, the EQUATE Group's and TKOC's business continuity plans will be completely effective during an information technology failure or interruption.

## MEGlobal Canada, the EQUATE Group and TKOC are dependent on maintaining good relations with their employees. Any deterioration in employee relations could impact MEGlobal Canada's, the EQUATE Group's and TKOC's ability to supply their products

As at 31 December 2019, the Group employed approximately 1,600 people (measured as full-time equivalents) in its operations around the world. Approximately 1,200 of the Group's employees in Kuwait are members of a trade union. The Group's management and human resources department regularly negotiate collective bargaining agreements with the relevant trade union. Any significant increase in labour costs, deterioration of employee relations, slowdowns or work stoppages at any of MEGlobal Canada's, the EQUATE Group's or TKOC's locations, whether due to union activities, employee turnover or otherwise, could have a material adverse effect on MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts

due under the Guarantee. A strike, work slowdown or other labour unrest could, in some cases, impair MEGlobal Canada's, the EQUATE Group's and/or TKOC's ability to supply their products to customers, which could result in reduced revenues.

### MEGlobal Canada, the EQUATE Group and TKOC depend on their ability to attract and retain key personnel to implement the Group's business strategy and develop existing or new businesses

MEGlobal Canada's, the EQUATE Group's and TKOC's success is dependent upon its ability to attract and retain key personnel. In particular, each of MEGlobal Canada's, the EQUATE Group's and TKOC's senior managers have considerable experience and knowledge of the industry, and the loss of any of them, or the inability to attract and retain enough additional qualified staff, could adversely affect the ability to implement the Group's business strategy or develop existing or new businesses.

In addition, MEGlobal Canada's, the EQUATE Group's and TKOC's future success also depends on their continued ability to identify, hire, train and retain qualified personnel in sales, marketing, operations and administration positions, among others. Competition for such qualified personnel is intense and MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition could be adversely affected if they fail to attract and retain the necessary personnel which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

#### The Group is exposed to risks related to conducting operations in several different countries

The Group currently has manufacturing facilities located in Kuwait, Canada, the United States and Germany. Notwithstanding the benefits of geographic diversification, the Group's business is subject to risks related to the differing legal, political, social and regulatory requirements and economic conditions of many jurisdictions. If any of these risks materialise, MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition could be adversely affected which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

Risks inherent in international operations include the following:

- general economic, social or political conditions in the countries in which the Group operates could adversely affect its earnings from operations in those countries;
- compliance with a variety of laws and regulations in various jurisdictions may be burdensome;
- unexpected or adverse changes in laws or regulatory requirements in various jurisdictions may occur;
- the imposition of withholding taxes or other taxes or royalties on the Group's income, or the adoption of other restrictions on foreign trade or investment, including tariffs or currency exchange controls;
- adverse changes in export duties, quotas and tariffs and difficulties in obtaining export licences;
- intellectual property rights may be more difficult to enforce;
- transportation and other shipping costs may increase;
- staffing difficulties, national or regional labour strikes or other labour disputes;
- the imposition of any price controls; and
- difficulties in enforcing agreements and collecting receivables.

### Each of Dow and PIC exerts a significant degree of control over the Guarantors. Their interests may conflict with the interests of the relevant Guarantor or the interests of the Noteholders

Each of Dow and PIC indirectly owns 42.5 per cent. of the share capital in each of the Guarantors as at the date of this Base Listing Particulars and there is no assurance that it would not decrease its shareholding in the future.

Dow and PIC are able to exercise control over, among other things:

- election of the board of directors of each of the Guarantors;
- each of the Guarantor's business policies and strategies;
- budget approval, including personnel costs;
- the issuance of securities;
- mergers, acquisitions and disposals of each of the Guarantor's assets or businesses; and
- amendments to each of the Guarantor's constitutional documents.

See "*Description of EQUATE*" and "*Description of TKOC*" for a description of the respective rights of Dow and PIC as major shareholders of each of EQUATE and TKOC. There can be no assurance that the resolution of any matter that may involve the interests of Dow or PIC will be resolved in what Noteholders would consider to be their best interests.

In certain circumstances, the interests of Dow and PIC may conflict with the interests of the Guarantors or the Group generally. Dow and PIC together effectively have the power to influence the outcome of any vote of shareholders, including, for example, amending the articles of association, due to the percentage of shares they own in each of the Guarantors.

Furthermore, Dow and PIC may have different views on important matters such as those that concern the Guarantors' objectives, strategy, operations, investments or financing and such persons may not act in the Guarantors' best interest. Consequently, any significant disagreement between Dow and PIC, any failure to approve matters as a result of such disagreement, or any negative development in their mutual relationship could adversely affect MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition which, in turn, may affect the Issuer's ability to pay interest, principal or other amounts on or in connection with any Notes and the Guarantors' ability to pay amounts due under the Guarantee.

#### Risks Relating to Kuwait and the GCC and MENA region

The Group operates in a number of jurisdictions including Kuwait. As at 31 December 2019, 46 per cent. of the Group's total installed production capacity was located in production facilities in Kuwait and for the year ended 31 December 2019, 20 per cent. of the Group's revenues were generated from the MENA region. The specific risks which the Group is exposed to as a result of its connection with Kuwait and the GCC and MENA region are set out below.

#### Investing in securities involving emerging markets generally involves a higher degree of risk

Investors in emerging markets, such as Kuwait, should be aware that these markets are subject to greater risks than more developed markets, including, but not limited to, higher volatility, limited liquidity and changes in the political and economic environment. In addition, there can be no assurance that the market for securities bearing emerging market risk, such as the Notes, will not be affected negatively by events elsewhere, especially in the emerging markets.

The economies of most of the countries in the GCC region are mainly driven by revenues from oil exports and therefore exposed to volatility in oil prices. The national economies of most of the countries in the GCC region have expanded significantly in recent years, in large part as a result of historically high oil prices. A sustained deterioration in the economies of these countries or political upheaval in the region could have a material adverse effect on the Guarantors' (and therefore the Group's) business, results of operations or financial condition which, in turn, may affect the Guarantors' ability to pay amounts due under the Guarantee.

In addition, although economic conditions are different in each country in the GCC and MENA region, investors' reactions to developments in one country may affect the price of securities of issuers in other countries in the GCC and MENA region, including Kuwait. Accordingly, the market price of the Notes may be subject to significant fluctuations, which may not necessarily be related to the financial performance of the Guarantors.

Specific risks in Kuwait and the GCC and MENA region that could have a material adverse effect on the the Guarantors' (and therefore the Group's) business and operations in Kuwait and the GCC and MENA region include, without limitation, the following:

- political, economic or social instability;
- external acts of warfare, civil clashes or other hostilities or conflict;
- domestic unrest or violence;
- increases in inflation and the cost of living;
- changing tax regimes and tax laws, including the imposition of taxes in tax-free jurisdictions or the increase of taxes in low-tax jurisdictions;
- government interventions and protectionism;
- potential adverse changes in laws and regulatory practices, including legal structures and tax laws;
- difficulties in staffing and managing operations;
- legal systems which could make it difficult for the Group to enforce its intellectual property and contractual rights;
- restrictions on the right to convert or repatriate currency or export assets;
- greater risk of uncollectible accounts and longer collection cycles; and
- logistical and communications challenges.

Accordingly, prospective investors should exercise particular care in evaluating the risks involved and must determine for themselves whether, in light of those risks, an investment in the Notes is appropriate.

Generally, investment in emerging markets is only suitable for sophisticated investors who fully appreciate the significance of the risk involved.

### Legal and regulatory systems may create an uncertain environment for investment and business activities

Kuwait is in the process of developing governing institutions and legal and regulatory systems, which are not yet as firmly established as they are in Western Europe and the United States. Kuwait, along with other countries in the GCC region, has enacted measures to promote greater efficiency and certainty within their legal and regulatory systems. Among those measures, Kuwait and countries within the GCC region have assumed obligations under the General Agreement on Tariffs and Trade (the "GATT") (as administered by the World Trade Organisation (the "WTO")) and Kuwait has already enacted legislation, inter alia, to extend foreign ownership. However, Kuwait may experience changes in its economy and government policies (including, without limitation, policies relating to the continued extension of the rights of foreign ownership pursuant to Kuwait's GATT/WTO obligations) that may affect the Guarantors' (and therefore the Group's) business in Kuwait which, in turn, may affect the Guarantors' ability to pay amounts due under the Guarantee.

The legal system in Kuwait may not provide the same degree of protection or require the levels of disclosure of information that would be the case in Western Europe or the United States. No assurance can be given

that the government will not implement regulation or fiscal or monetary policies, including policies, regulations, or new legal interpretations of existing regulations, relating to or affecting expropriation, nationalisation, taxation, interest rates or exchange controls, or otherwise take actions which could have a material adverse effect on the Guarantors' business, results of operations or financial condition.

### The Guarantors' operations in Kuwait are located in a region that is subject to ongoing political and security concerns

A number of countries located in the MENA region are either experiencing, or have in the recent past experienced, political and social instability, domestic turmoil and violence and armed conflict. For example, there has been significant political change in Iraq, Tunisia and Egypt, armed conflict in Libya and Syria and protests and related activities in a number of other countries in the MENA region. The situation has caused significant disruption to the economies of affected countries and has had a destabilising effect on oil and gas prices. On 8 May 2018, the United States announced its withdrawal from the comprehensive agreement between the United Nations Security Council's five permanent members plus Germany and Iran that was reached on July 2015, reinstating U.S. nuclear sanctions on the Iranian regime. The United States also announced that it would not renew exceptional waivers for importing Iranian oil for several oilimporting countries, effective from May 2019. More recently, on 2 January 2020, the United States carried out a military strike which killed a senior Iranian military commander. As a result of this military strike, Iran launched missiles at a U.S. base in Iraq. In addition, in September 2019, an attack on two Saudi Aramco oil facilities forced the Saudi government to shut down a significant amount of oil production temporarily and led to a temporary increase in oil prices. These recent and ongoing developments, along with terrorist acts, acts of maritime piracy and other forms of instability in the MENA region, such as tensions between the United States, Israel and Iran, that may or may not directly involve Kuwait, could adversely affect Kuwait's economy and its ability to engage in international trade which, in turn, could adversely affect the Guarantors' (and therefore the Group's) business, results of operations or financial condition. This, in turn, may affect the Guarantors' ability to pay amounts due under the Guarantee

#### **Risk Factors Relating to Taxation in Kuwait**

## The application and enforcement of the Kuwaiti income tax regime is uncertain, and holders of the Notes which are "non-GCC corporate entities" may become subject to the Kuwaiti income tax regime in certain limited circumstances

Article 150 (bis) of Law No. 7 of 2010 Concerning the Establishment of the Capital Markets Authority and the Regulating of Securities Activities (which was introduced pursuant to Law No. 22 of 2015) ("Article 150 (bis)") provides that the returns from bonds, finance sukuk and other similar securities, regardless of the nature of the issuer thereof, are exempt from Kuwaiti tax.

While the Kuwait Ministry of Finance has issued Administrative Resolution No. 2028 of 2015 (the "Administrative Resolution") which essentially endorses the provisions of Article 150 (bis), to date, it has not provided any further guidance regarding the interpretation of Article 150 (bis) and the Administrative Resolution. Similarly, the Kuwaiti Courts (who will be the final arbiters on the matter) have not been required to interpret such provisions to date.

Furthermore, the Kuwait Ministry of Finance's Department of Income Tax has to date not always adopted consistent rulings on Kuwaiti tax matters more generally. Accordingly, to the extent that the exemption afforded by Article 150 (bis) is held not to apply to the Notes, to a particular Noteholder or to the Issuer, such Noteholder(s) which are non-GCC corporate entities and/or the Issuer may become subject to income tax in Kuwait (see further "*Taxation – Kuwait*").

In addition, neither Article 150 (bis) nor the Administrative Resolution address the issue of whether or not there remains an obligation, as described under "*Taxation – Kuwait – Retention*", to make a deduction of 5 per cent. of the amount of any payments made by either Guarantor to the Noteholder(s). In the event of any such deduction, the Agency Agreement provides that the Guarantors will pay such additional amounts in order that the net amount received by the Noteholder(s) shall equal the amount which would have been receivable in the absence of such deduction.

Prospective purchasers of the Notes are advised to consult their tax advisers as to the consequences under Kuwaiti and other applicable tax laws of acquiring, holding and disposing of the Notes and receiving payments under the Notes.

#### **Risks Relating to Enforcement in Canada**

### There are limited circumstances in which arbitral awards under the LCIA Arbitration Rules may not be recognised and enforced in Canada and in which Canadian courts may assume jurisdiction

Each of the Deed of Covenant, the Deed of Guarantee, the Deed Poll, the Agency Agreement and the Notes (the "**Documents**") contains a provision to the effect that disputes arising under the Documents will be referred to arbitration under the LCIA Arbitration Rules. Noteholders will therefore only have recourse to LCIA arbitration in order to enforce their contractual rights under the Documents.

Canada is a party to the 1958 New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards (the "**New York Convention**"). As a result, an arbitral award issued by a contracting state (including the United Kingdom) should be recognised and enforceable in Canada except that the party against whom recognition and enforcement is sought can object to the recognition and enforcement by submitting proof of one of the grounds for refusal of recognition and enforcement listed in Article V(1) of the New York Convention (in particular, that: (i) the arbitration agreement was not valid under the law to which the parties subjected it or it contains decisions on matters beyond the scope of the submission to arbitration; (ii) a party to the agreement was under some incapacity; (iii) a party was not given proper notice of either the proceeding or the appointment of the arbitrator or was otherwise unable to present their case; (iv) the composition of the arbitral tribunal or the procedure was not in accordance with the agreement of the parties or it has been set aside or suspended). Recognition and enforcement may also be refused if the subject matter of the dispute is not capable of settlement by arbitration under Canadian law, or recognition or enforcement would be contrary to Canadian public policy.

The Canadian courts may assume jurisdiction regardless of the provisions in the Documents in limited circumstances. Generally, once a party has established that *prima facie* there is a valid arbitration agreement and that the dispute at issue is at least arguably within its scope, the court will enforce the arbitration agreement by staying the court proceeding. The court will refuse to grant a stay (thereby assuming jurisdiction despite the arbitration agreement) where a party can prove that the arbitration agreement is null and void, inoperative, or incapable of being performed.

Enforcement of a foreign arbitral award in Canada requires commencing a proceeding in the province or territory within which recognition and enforcement are sought (practically, the province or territory in which the award debtor's assets are located). The proceeding can take a relatively long time before a final and non-appealable judgment is issued if the proceeding is opposed. The relevant time limit for enforcing the arbitral award is the one applicable in the province or territory within which recognition and enforcement are sought.

### Canadian bankruptcy, insolvency and other laws may impair the ability of the Noteholders to enforce remedies under the Notes

The rights of the Noteholders to enforce remedies could be delayed by the restructuring provisions of applicable Canadian federal bankruptcy, insolvency and other restructuring legislation if the benefit of such legislation is sought with respect to the Issuer. For example, both the Bankruptcy and Insolvency Act (Canada) and the Companies' Creditors Arrangement Act (Canada) contain provisions enabling an insolvent person to obtain a stay of proceedings against its creditors and to file a restructuring plan or proposal to be voted on by the various classes of its affected creditors. Further, certain corporate statutes provide for a mechanism to restructure debt. The powers of the court under the Bankruptcy and Insolvency Act (Canada), and particularly under the Companies' Creditors Arrangement Act (Canada), have been interpreted and exercised broadly so as to protect a restructuring entity from actions taken by creditors and other parties. Accordingly, there is no certainty that payments under the Notes would be made during any proceedings in bankruptcy, insolvency or other restructuring, whether or when the Noteholders could exercise their rights under in respect of the Notes or whether and to what extent the Noteholders would be compensated for any delays in payment, if any, of principal, interest and costs.

In addition, under Canadian bankruptcy and insolvency laws, courts have jurisdiction over a debtor's property wherever it is located, including property situated in other countries. However, courts outside Canada may not recognise the Canadian court's jurisdiction. Accordingly, the Noteholders may have difficulty administering a Canadian bankruptcy or insolvency case involving the Guarantors because their centre of main interest and/or the substantial majority of their property is located outside Canada. Any

orders or judgments of a Canadian court may not be enforceable against the Guarantors with respect to their property located outside Canada.

#### **Risks Relating to Enforcement in Kuwait**

#### Foreign arbitral awards may not be enforceable in Kuwait

Each of the Documents contains a provision to the effect that disputes arising under the Documents will be referred to arbitration under the LCIA Arbitration Rules. Noteholders will therefore only have recourse to LCIA arbitration in order to enforce their contractual rights under the Documents.

Kuwait is a party to the New York Convention. A foreign arbitral award will be recognised and enforced in Kuwait (without re-trial or examination of the merits of the case) in accordance with the Kuwait Law No. 38 of 1980 (the Code of Civil and Commercial Procedure), as amended (the "**Kuwaiti Code**"). Article 200 of the Kuwaiti Code provides that foreign arbitral awards are to be recognised and enforced under the same conditions (applied *mutatis mutandis* to foreign arbitral awards) as are applied in respect of the enforcement of foreign judgments under Article 199 of the Kuwaiti Code (as detailed below) save that, in addition, the subject matter of the award must be considered arbitrable under Kuwaiti law and the arbitral award must be enforceable in the jurisdiction in which it was rendered.

Article 199 of the Kuwaiti Code requires that: (i) the courts of the jurisdiction by which the judgment was rendered must afford reciprocal treatment to judgments rendered in Kuwait; (ii) the judgment must be rendered by a competent authority according to the law of the jurisdiction in which it was rendered; (iii) the parties must have been duly summoned to appear and were duly represented at the proceedings; (iv) the judgment must be final and non-appealable (*res judicata*) according to the law of the jurisdiction in which it was rendered; (v) the judgment must not contradict any prior judgment rendered by a Kuwaiti Court; and (vi) the judgment must not contain anything in conflict with the general morals or public order of Kuwait.

The requirement to establish reciprocal enforcement under Article 199 of the Kuwaiti Code with respect to the recognition and enforcement of arbitral awards issued in England is satisfied as England and Kuwait are both signatories to the New York Convention. Enforcement of a foreign arbitral award in Kuwait requires the filing of an enforcement action in the Kuwaiti Courts. Proceedings before the Kuwaiti Courts, including enforcement actions, can take a relatively long time before a final and non-appealable judgment is issued.

There have not been many occasions in which the Kuwaiti Courts have been asked to consider the enforcement of foreign arbitral awards and so (notwithstanding that on those occasions when they have been asked to do so they have shown that they will follow the provisions of the Kuwaiti Code and enforce an arbitral award) there is not a large body of decided cases in which the practical implications of complying with Article 199 of the Kuwaiti Code have been analysed.

#### There is a risk that the Kuwaiti Courts will assume jurisdiction

Each of the Documents contains a provision to the effect that disputes arising under such Document will be referred to arbitration under the LCIA Arbitration Rules. Nevertheless, if a claim is brought before the Kuwaiti Courts, the Kuwaiti Courts may still accept jurisdiction in any suit, action or proceedings in the situations identified in Articles 23, 24 and 26 of the Kuwait Code. These situations include: (i) where the defendant in the proceedings expressly or impliedly accepted the jurisdiction of the Kuwaiti Courts; (ii) where the defendant is a Kuwaiti national or is resident, domiciled or has a place of business or a chosen domicile in Kuwait; or (iii) if such legal proceedings relate to property (movable or immovable) located in Kuwait, an obligation is created, executed or required to be performed in Kuwait or a bankruptcy is declared in Kuwait.

There can therefore be no assurance that the Kuwaiti Courts will decline jurisdiction to adjudicate any dispute under the Documents, notwithstanding that such Documents provide that parties have agreed that any disputes arising thereunder shall be referred to arbitration under the LCIA Arbitration Rules. The risk that the Kuwaiti Courts would assume jurisdiction on the proceedings is reduced, but not eliminated, in the event that: (a) the respondent to a claim raises procedural defences as regards the jurisdiction; and (b) the existence of previous or simultaneous proceedings in, or *res judicata* judgments from, a competent jurisdiction outside Kuwait, on the subject matter and involving the same disputing parties.

#### Each Guarantor's waiver of immunity may not be effective under the laws of Kuwait

Kuwaiti law provides that public or private assets owned by Kuwait may not be confiscated. Since each Guarantor is indirectly owned by the Government, there is a risk that the assets of each Guarantor may fall within the ambit of government assets and as such cannot be attached or executed upon. Each Guarantor has waived its rights in relation to sovereign immunity. However, there can be no assurance as to whether such waivers of immunity from execution or attachment or other legal process by it under the Documents are valid and binding under the laws of Kuwait.

#### Guarantees under the laws of Kuwait

Provisions in a guarantee that a guarantor will remain liable for the underlying obligations of an obligor (the "**Underlying Obligations**") may not be enforceable in the event where such Underlying Obligations are invalid and/or unenforceable under the laws of Kuwait. Provisions in a guarantee which would serve to provide that a guarantor will nonetheless indemnify a creditor notwithstanding the invalid and/or unenforceable nature of any Underlying Obligation(s), may not necessarily be enforced by a Kuwaiti Court or an arbitral panel applying Kuwaiti law.

Under Kuwaiti law, the obligations of a guarantor may not exceed the liabilities of the obligor. Provisions in a guarantee that a guarantor will remain liable for the Underlying Obligations notwithstanding the release or discharge of the obligor from the Underlying Obligations may therefore not necessarily be enforced by a Kuwaiti Court or an arbitral panel applying Kuwaiti law.

If the obligations of an obligor pursuant to the contractual documentation to which it is a party are interpreted as a gratuitous act under the laws of Kuwait (such as there being no corporate benefit to the obligor in providing a guarantee), such obligations may, under Kuwaiti law, be declared void at the request of a third party creditor.

### The insolvency regime in Kuwait is relatively untested with limited guidance as to how the legislative framework will be applied in practice by the courts in Kuwait

In the event of the insolvency of either Guarantor, Kuwaiti bankruptcy law will apply and such law may adversely affect each Guarantor's ability to perform its obligations under the Deed of Covenant or the Deed of Guarantee (as applicable). Further, obtaining a final bankruptcy judgment in Kuwait may take several years. There is little precedent to predict how any claims on behalf of holders of the Notes against either of the Guarantors would be resolved in the event of the insolvency of either Guarantor, and therefore there can be no assurance that holders of the Notes will receive payment of their claims in full or at all in these circumstances.

#### **Risks Relating to the Structure of a Particular Issue of Notes**

#### The Notes may be subject to early redemption

In certain circumstances, the Notes may be subject to early redemption. In the event that the Issuer or either Guarantor would be obliged to pay any additional amounts in respect of any Series of Notes due to certain changes affecting taxation in a Relevant Taxing Jurisdiction as provided or referred to in Condition 8 (*Taxation*) or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the relevant Series of Notes, the Issuer may redeem all but not some only of the outstanding Notes of such Series in accordance with Condition 6(c) (*Redemption, Purchase and Options – Redemption for Taxation Reasons*).

If so provided in the applicable Pricing Supplement, a Series may be redeemed early at the option of the Issuer. The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time. In addition, such optional redemption feature could limit the market value of the Notes prior to or during any period when the Issuer may elect to redeem the Notes as the market value of those Notes generally would not rise substantially above the price at which they can be redeemed. This may also be true prior to any redemption period.

### The regulation and reform of "benchmarks" may adversely affect the value of Notes linked to or referencing such "benchmarks"

Interest rates and indices which are deemed to be "benchmarks" (including the London interbank offered rate ("**LIBOR**") and the euro interbank offered rate ("**EURIBOR**")) are the subject of recent national and international regulatory guidance and proposals for reform. Some of these reforms are already effective whilst others are still to be implemented. These reforms may cause such benchmarks to perform differently than in the past, to disappear entirely, or have other consequences which cannot be predicted. Any such consequence could have a material adverse effect on any Notes referencing such a benchmark.

The Benchmark Regulation became applicable from 1 January 2018. The Benchmark Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark within the EU or the United Kingdom. The Benchmark Regulation could have a material impact on any Notes linked to or referencing a benchmark, in particular if the methodology or other terms of the benchmark are changed in order to comply with the requirements of the Benchmark Regulation. Such changes could, among other things, have the effect of reducing, increasing or otherwise affecting the volatility of the published rate or level of the relevant benchmark. More broadly, any of the international or national reforms, or the general increased regulatory scrutiny of benchmarks, could increase the costs and risks of administering or otherwise participating in the setting of a benchmark and complying with any such regulations or requirements. Such factors may have the effect of discouraging market participants from continuing to administer or contribute to certain benchmarks, trigger changes in the rules or methodologies used in certain benchmarks or lead to the discontinuance or unavailability of quotes of certain benchmarks.

As an example of such benchmark reforms, on 27 July 2017, the United Kingdom Financial Conduct Authority (the "**FCA**") announced that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR benchmark after 2021 and, on 12 July 2018, announced that the LIBOR benchmark may cease to be a regulated benchmark under the Benchmark Regulation. Such announcements indicate that the continuation of LIBOR on the current basis (or at all) cannot and will not be guaranteed after 2021. In addition, on 29 November 2017, the Bank of England and the FCA announced that, from January 2018, its working group on Sterling risk free rates has been mandated with implementing a broadbased transition to the Sterling Overnight Index Average ("**SONIA**") over the next four years across Sterling bond, loan and derivative markets so that SONIA is established as the primary Sterling interest rate benchmark by the end of 2021.

On 21 September 2017, the European Central Bank announced that it would be part of a new working group tasked with the identification and adoption of a "risk free overnight rate" which can serve as a basis for an alternative to current benchmarks used in a variety of financial instruments and contracts in the euro area. On 13 September 2018, the working group on Euro risk-free rates recommended the new Euro short-term rate (" $\in$ **STR**") as the new risk-free rate for the euro area.  $\in$ STR was published for the first time on 2 October 2019. Although EURIBOR has been reformed in order to comply with the terms of the Benchmark Regulation, it remains uncertain as to how long it will continue in its current form, or whether it will be further reformed or replaced with  $\notin$ STR or an alternative benchmark.

The elimination of LIBOR or any other benchmark, or changes in the manner of administration of any benchmark, could require or result in an adjustment to the rate of interest provisions of the Conditions (as further described in Condition 5(g) (*Interest and Other Calculations – Benchmark Replacement*)) or result in adverse consequences to holders of any Notes linked to such benchmark (including Floating Rate Notes whose interest rates are linked to LIBOR, EURIBOR or any other such benchmark that is subject to reform). Furthermore, even prior to the implementation of any changes, uncertainty as to the nature of alternative reference rates and as to potential changes to such benchmark may adversely affect such benchmark during the term of the relevant Notes, the return on the relevant Notes and the trading market for securities (including the Notes) based on the same benchmark.

The Conditions provide for certain fallback arrangements if a Benchmark Event occurs, including the possibility that the interest rate could be set by reference to a successor rate or an alternative reference rate and that such successor rate or alternative reference rate may be adjusted (if required) by an Adjustment Spread. Any such changes may result in the Notes performing differently (which may include payment of a lower interest rate) than if the original benchmark continued to apply. In certain circumstances the ultimate fallback for a particular Interest Period may result in the interest rate for the last preceding Interest Period being used.

This may result in the effective application of a fixed rate for Floating Rate Notes based on the rate which was last observed on the Relevant Screen Page. In addition, due to the uncertainty concerning the availability of successor rates and alternative reference rates and the involvement of an Independent Adviser (as defined in the Conditions), the relevant fallback provisions may not operate as intended at the relevant time.

Any such consequences could have a material adverse effect on the value of and return on any such Notes.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the Benchmark Regulation reforms or possible cessation or reform of certain reference rates in making any investment decision with respect to any Notes linked to or referencing a benchmark.

#### **Risks Relating to the Notes Generally**

#### The Notes are subject to modification without the consent of all Noteholders

The Conditions contain provisions for calling meetings of Noteholders to consider and vote upon matters affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any Condition and obtaining a resolution in writing signed by or on behalf of the holders of not less than 90 per cent. in nominal amount of the Notes of the relevant Series then outstanding. These provisions permit defined majorities to bind all Noteholders, including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority or, as applicable, approve the resolution in writing.

The Conditions also provide that the Issuer or, as the case may be, either Guarantor may, without the consent of the Noteholders, make any modification to the Notes, the Deed of Guarantee, the Deed of Covenant, the Deed Poll or the Agency Agreement which is: (i) not prejudicial to the interests of the Noteholders; or (ii) of a formal, minor or technical nature or is made to correct a manifest or proven error. Any such modification shall be binding on the Noteholders. In addition, the Issuer may at any time, without the consent of the Noteholders, substitute for itself another company as principal debtor under any Notes in accordance with Condition 11(c) (*Meetings of Noteholders and Modifications – Substitution*).

### The transferability of the Notes may be limited under applicable securities and tax laws, which may adversely affect the value of the Notes

The Notes have not been registered under the Securities Act or the securities laws of any state of the United States or any other jurisdiction. The Notes may not be offered, sold or otherwise transferred in the United States or to or for the account or benefit of a U.S. person other than to persons that are QIBs or Institutional Accredited Investors. In addition, each purchaser of a Note will be required to represent that it is not a Benefit Plan Investor or a plan that is subject to any Similar Law, as described under "*ERISA and Certain Other U.S. Considerations*", unless the terms of the Note provide otherwise. Each purchaser of the Notes will also be deemed, by its acceptance of such Notes, to have made certain representations and agreements intended to restrict transfers of the Notes as described under "*Subscription and Sale and Transfer and Selling Restrictions*". It is the obligation of each purchaser of the Notes to ensure that its offers and sales of the Notes comply with all applicable securities laws.

In addition, if at any time the Issuer determines that any owner of Notes, or any account on behalf of which an owner of Notes purchased its Notes, is a person that is required to be either a QIB or an Institutional Accredited Investor and does not meet those requirements, or is a "benefit plan investor", the Issuer may require that such owner's Notes be sold or transferred to a person designated by or acceptable to the Issuer.

### Certain Bearer Notes, the denominations of which involve integral multiples, may be illiquid and difficult to trade

In relation to any issue of Bearer Notes which have denominations consisting of a minimum Specified Denomination (as specified in the applicable Pricing Supplement) plus one or more higher integral multiples of another smaller amount, it is possible that such Notes may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of such minimum Specified Denomination.

In such a case a holder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time,

would need to purchase an additional amount of Notes such that such holder holds an amount equal to at least the minimum Specified Denomination to be able to trade such Notes. Noteholders should be aware that Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

If a Noteholder holds an amount which is less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time, such Noteholder may not receive a definitive Bearer Note in respect of such holding (should definitive Bearer Notes be printed) and would need to purchase a principal amount of Notes such that its holding amounts to at least a Specified Denomination in order to be eligible to receive a definitive Bearer Note.

#### Investors in the Notes must rely on DTC, Euroclear and Clearstream, Luxembourg procedures

The Notes of each Series will be represented on issue by one or more Global Notes or Global Certificates that may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or may be deposited with a custodian for DTC (see further "*Summary of Provisions Relating to the Notes while in Global Form*"). Except in the circumstances described in each Global Note and Global Certificate, investors in such Global Note or Global Certificate will not be entitled to receive Notes in definitive form. Each of Euroclear, Clearstream, Luxembourg and DTC and their respective direct and indirect participants will maintain records of the beneficial interests in each Global Note or Global Certificate held through it. While the Notes are represented by a Global Note or a Global Certificate, investors will be able to trade their beneficial interests only through the relevant clearing systems and their respective participants.

While the Notes are represented by Global Notes or Global Certificates, the Issuer will discharge its payment obligations under the Notes by making payments through the relevant clearing systems. A holder of a beneficial interest in a Global Note or a Global Certificate must rely on the procedures of the relevant clearing system and its participants in relation to payments under the Notes. Neither the Issuer nor any Guarantor has any responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in any Global Note or Global Certificate.

Holders of beneficial interests in a Global Note will not have a direct right to vote in respect of the Notes so represented. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant clearing system and its participants to appoint appropriate proxies.

#### A secondary market may not develop for any Notes and there may be limited liquidity for Noteholders

The Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid. The liquidity of any market for the Notes that may develop depends on a number of factors, including:

- the method of calculating the principal and interest in respect of the Notes of the relevant Series;
- the time remaining to the maturity of the Notes of the relevant Series;
- the outstanding amount of the Notes of the relevant Series;
- the redemption features of the Notes of the relevant Series; and
- the level, direction and volatility of market interest rates generally.

Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. A lack of liquidity may have a material and adverse effect on the market value of Notes.

#### The Notes may be subject to exchange rate risk and exchange controls

The Issuer or, as the case may be, the Guarantors will pay principal and any interest due on any Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls

which could adversely affect an applicable exchange rate. Neither the Issuer nor any Guarantor has any control over the factors that generally affect these risks, such as economic, financial and political events and the supply and demand for applicable currencies. In recent years, exchange rates between certain currencies have been volatile and volatility between such currencies or with other currencies may be expected in the future. However, fluctuations between currencies in the past are not necessarily indicative of fluctuations that may occur in the future. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease: (i) the Investor's Currency-equivalent yield on the Notes; (ii) the Investor's Currency-equivalent walue of the principal payment on the Notes; and (iii) the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate as well as the availability of a specified foreign currency at the time of any payment of principal or interest on a Note. As a result, investors may receive less interest or principal than expected, or no interest or principal. Even if there are no actual exchange controls, it is possible that the Specified Currency for any particular Note may not be available at such Note's maturity.

In addition, in respect of Notes of any Series denominated in a Specified Currency other than U.S. dollars and which are represented by a Global Certificate accepted by DTC, payments of principal and interest will be made in accordance with clause 13 of the Agency Agreement, pursuant to which Noteholders have the option to make an irrevocable election to receive such payment in the relevant Specified Currency. In respect of any Notes for which a Noteholder has not so elected, the Exchange Agent will, pursuant to clause 13 of the Agency Agreement, purchase the required U.S. dollars, using the Specified Currency amount received from the Fiscal Agent, at a purchase price calculated on the basis of the Exchange Agent's internal foreign currency conversion rate on the relevant payment date in respect of the relevant Specified Currency (the "**Applicable Exchange Rate**") and, after deducting any spread, charges, fees or commissions payable to it, transfer the purchased amount in U.S. dollars to DTC for payment *pro rata* to the relevant accountholders in accordance with DTC's settlement procedures. If, for any reason, it is not possible for the Exchange Agent to purchase U.S. dollars, the relevant payment of principal or interest will be made to the relevant Noteholder in the relevant Specified Currency, as more fully described in clause 13 of the Agency Agreement.

No assurance can be given that the amount of U.S. dollars received by an investor who does not elect to receive a payment of principal or interest in respect of such Notes in the Specified Currency will be equal to the amount of U.S. dollars that the investor could have realised in the foreign exchange market if the principal or interest payment made on the investor's Notes were instead paid directly to the investor in the Specified Currency and the investor had converted the Specified Currency into U.S. dollars. None of the Issuer, each Guarantor or the Exchange Agent will be liable to any person for any losses resulting from application by the Exchange Agent of the Applicable Exchange Rate nor will any of them have any obligation to compensate or indemnify any Noteholders against any difference between the amount received in U.S. dollars and the amount that would have been due and payable had the relevant payment been made in the relevant Specified Currency. In addition, even if a Noteholder does not make an irrevocable election to receive a payment on the Notes in the Specified Currency, if for any reason it is not possible for the Exchange Agent to purchase U.S. dollars with the relevant Specified Currency, the Noteholders will receive the relevant Specified Currency in respect of such payment, as more fully described in clause 13 of the Agency Agreement. In such event, none of the Issuer, each Guarantor or the Exchange Agent shall have any obligation to compensate or indemnify any Noteholder against any losses resulting from the Exchange Agent's inability to purchase U.S. dollars in accordance with clause 13 of the Agency Agreement, and the inability of the Exchange Agent to purchase U.S. dollars will not, for the avoidance of doubt, constitute an Event of Default.

#### Credit ratings may not reflect all risks

One or more independent credit rating agencies may assign credit ratings to the Notes. The ratings may not reflect the potential impact of all risks related to the structure, market, additional factors discussed in this Base Listing Particulars and other factors that may affect the value of the Notes. There is no assurance that the ratings will remain in effect for any given period of time or that the ratings will not be lowered or withdrawn entirely if circumstances in the future so warrant.

In general, European (including United Kingdom) regulated investors are restricted under the CRA Regulation from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU or the United Kingdom and registered under the CRA Regulation (and such

registration has not been withdrawn or suspended, subject to transitional provisions that apply in certain circumstances). Such general restriction will also apply in the case of credit ratings issued by non-EU and non-United Kingdom credit rating agencies, unless the relevant credit ratings are endorsed by a EUregistered or United Kingdom-registered credit rating agency or the relevant non-EU or non-United Kingdom rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended, subject to transitional provisions that apply in certain circumstances). If the status of the rating agency rating the Notes changes, European (including United Kingdom) regulated investors may no longer be able to use the rating for regulatory purposes and the Notes may have a different regulatory treatment. This may result in European (including United Kingdom) regulated investors selling the Notes which may impact the value of the Notes and any secondary market. The list of registered and certified rating agencies published by ESMA on its website in accordance with the CRA Regulation is not conclusive evidence of the status of the relevant rating agency being included in such list as there may be delays between certain supervisory measures being taken against a relevant rating agency and publication of an updated ESMA list. Limited information with respect to the credit rating agencies and ratings will be disclosed in the applicable Pricing Supplement. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by its assigning rating agency at any time.

#### INFORMATION INCORPORATED BY REFERENCE

The following information has been filed with Euronext Dublin and shall be deemed to be incorporated in, and to form part of, this Base Listing Particulars:

1. the audited consolidated financial statements of the Issuer as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2020/02/MEGlobal-Canada-ULC-FS-FY2019-Redc.pdf;

2. the audited consolidated financial statements of the Issuer as at and for the year ended 31 December 2018, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2020/02/MEGlobal-Canada-ULC-FS-FY2018.pdf;

3. the audited combined financial statements of the Group as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2020/02/Combined-Financial-Statements-of-EQUATE-TKOC-FY-2019-Redc.pdf;

4. the audited combined financial statements of the Group as at and for the year ended 31 December 2018, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2019/10/EQUATE-and-TKOC-Combinedstatement-for-the-year-ended-2018.pdf;

5. the audited consolidated financial statements of the EQUATE Group as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2020/02/EQUATE-Petrochemical-Co.-K.S.C.C.and-Subsidiaries-Consolidated-FY-2019-Redc.pdf;

6. the audited consolidated financial statements of the EQUATE Group as at and for the year ended 31 December 2018, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2019/10/EQUATE-consolidated-Financialsstatement-for-the-year-ended-31-December-2018.pdf;

7. the audited financial statements of TKOC as at and for the year ended 31 December 2019, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2020/02/The-Kuwait-Olefins-Co.-K.S.C.C.-Financial-Statement-FY-2019-Redc.pdf; and

8. the audited financial statements of TKOC as at and for the year ended 31 December 2018, including the auditors' report thereon and notes thereto, an electronic copy of which is available at:

https://www.equate.com/wp-content/uploads/2019/10/The-Kuwait-Olefins-Company-K.S.C.-Financials-statement-for-the-year-ended-31-December-2018.pdf.

Any information contained in any of the documents specified above which is not incorporated by reference in this Base Listing Particulars is either not relevant to investors or is included elsewhere in this Base Listing Particulars.

#### APPLICABLE PRICING SUPPLEMENT

[Prohibition of sales to EEA and UK retail investors – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("EEA") or in the United Kingdom. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No. 1286/2014 (the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA or in the United Kingdom has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or in the United Kingdom may be unlawful under the PRIIPs Regulation.]

[MiFID II product governance/Professional investors and ECPs only target market – Solely for the purposes of [the/each] manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturer['s/s'] target market assessment in respect of the Notes (by either adopting or refining the manufacturer['s/s'] target market assessment in respect of the Notes (by either adopting or refining the manufacturer['s/s'] target market assessment) and determining appropriate distribution channels.]

[Singapore Securities and Futures Act Product Classification – Solely for the purposes of its obligations pursuant to sections 309B(1)(a) and 309B(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) (the "SFA"), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A of the SFA) that the Notes are ["prescribed capital markets products"]/[capital markets products other than "prescribed capital markets products"] (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018).]

Pricing Supplement dated [ ]

#### MEGLOBAL CANADA ULC

(an unlimited company amalgamated in Nova Scotia, Canada)

#### Legal Entity Identifier (LEI): 635400MHHHT7LMKMQL03

Issue of [ ]

under the U.S.\$4,000,000 Global Medium Term Note Programme unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by EQUATE Petrochemical Company K.S.C.C. and The Kuwait Olefins Company K.S.C.C.

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions of the Notes set forth in the base listing particulars dated 10 March 2020 [and the supplement(s) to it dated []] ([together, ]the "**Base Listing Particulars**"). This document constitutes the Pricing Supplement of the Notes described herein and must be read in conjunction with the Base Listing Particulars. Full information on the Issuer, the Guarantors and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Base Listing Particulars. The Base Listing Particulars [and this Pricing Supplement] [is][are] available for viewing on the website of Euronext Dublin (*www.ise.ie*) and copies may be obtained during normal business hours from the specified office of the Fiscal Agent at [].

1.	(a)	Issuer:	MEGlobal Canada ULC	
	(b)	Guarantors:	EQUATE Petrochemical Company K.S.C.C. and The Kuwait Olefins Company K.S.C.C.	
2.	(a)	Series Number:	[]	
	(b)	Tranche Number:	[ ]/[Not Applicable]	
	(c)	Date on which the Notes become fungible:	[The Notes will be consolidated and form a single Series with [ ] on [[the Issue Date]/[the date that is 40 days after the Issue Date]/[ ]]]/[Not Applicable]	
3.	Specifi	ied Currency or Currencies:	[]	
4.	Aggreg	gate Nominal Amount of Notes:		
	(a)	Series:	[]	
	(b)	Tranche:	[ ]/[Not Applicable]	
5.	Issue Price:		[ ] per cent. of the Aggregate Nominal Amount [plus accrued interest from [ ]]	
6.	(a)	Specified Denominations:	[ ] [and integral multiples of [ ] in excess thereof]	
	(b)	Calculation Amount:	[]	
7.	(a)	Issue Date:	[]	
	(b)	Interest Commencement Date:	[ ]/[Issue Date]/[Not Applicable]	
8.	Maturi	ty Date:	[]	
9.	Interest Basis:		[[ ] per cent. Fixed Rate]	
			[[ ] +/- [ ] per cent. Floating Rate]	
			[Zero Coupon]	
10.	Redemption/Payment Basis:		Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their aggregate nominal amount	
11.	Change of Interest Basis or Redemption/Payment Basis:		[Applicable]/[Not Applicable]	
12.	Put/Call Options:		[Call Option] [Put Option] [Change of Control Put] [Not Applicable]	
13.	(a)	Status of the Notes:	Senior	
	(b)	Status of the Guarantee:	Senior	
14.	Date board approval for issuance of [ ] a Notes and Guarantee obtained:		[ ] and [ ], respectively	
PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE				

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15.	Fixed Rate Note Provisions:	[Applicable]/[Not Applicable]
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	(a)	Rate(s) of Interest:	[ ] per cent. per annum payable in arrear on each Interest Payment Date
	(b)	Interest Payment Date(s):	[ ] in each year [up to and including the Maturity Date]
	(c)	Fixed Coupon Amount(s):	[ ] per Calculation Amount
	(d)	Broken Amount(s):	[[ ] per Calculation Amount payable on the Interest Payment Date falling [in]/[on] [ ]]/[Not Applicable]
	(e)	Day Count Fraction:	[30/360]/[360/360]/[Bond Basis] [30E/360]/[Eurobond Basis] [30E/360 (ISDA)] [Actual/360] [Actual/365 (Fixed)] [Actual/365 (Sterling)] [Actual/Actual (ICMA)] [Actual/Actual (ISDA)]
	(f)	Determination Date(s):	[[ ] in each year]/[Not Applicable]
16.	Floatii	ng Rate Note Provisions:	[Applicable]/[Not Applicable]
	(a)	Specified Period(s)/Specified Interest Payment Dates:	[ ] in each year [up to and including the Maturity Date][, subject to adjustment in accordance with the Business Day Convention set out in (c) below]/[not subject to any adjustment, as the Business Day Convention in (c) below is specified to be Not Applicable]
	(b)	Interest Period Date:	[]
	(c)	Business Day Convention:	[Floating Rate Business Day Convention]/[Following Business Day Convention]/[Modified Following Business Day Convention]/[Preceding Business Day Convention]/[Not Applicable]
	(d)	Business Centre(s):	[]
	(e)	Manner in which the Rate of Interest and Interest Amount is to be determined:	[Screen Rate Determination]/[ISDA Determination]
	(f)	Party responsible for calculating the Rate of Interest and Interest Amount (if not the Fiscal Agent):	[]
	(g)	Screen Rate Determination:	[Applicable]/[Not Applicable]
		(i) Reference Rate and Relevant Financial Centre:	<ul> <li>[[]] month [EURIBOR]]</li> <li>[[]] month [LIBID]]</li> <li>[[]] month [[AUD]/[JPY]/[GBP]/[CHF]/[CAD]]</li> <li>[LIBOR]]</li> <li>[[]] month [LIMEAN]]</li> <li>[[]] month [CNH] [HIBOR]]</li> <li>[[]] month [SIBOR]]</li> <li>[[]] month [TIBOR]]</li> <li>[[]] month [TIBOR]]</li> </ul>

Relevant Financial Centre: [London]/[Brussels]/[ ]

		(ii)	Interest Determination Date(s):	[]
		(iii)	Relevant Screen Page:	[]
		(iv)	Relevant Time:	[]
	(h)	ISDA I	Determination:	[Applicable]/[Not Applicable]
		(i)	Floating Rate Option:	[]
		(ii)	Designated Maturity:	[]
		(iii)	Reset Date:	[]
		(iv)	ISDA Benchmarks Supplement:	[Applicable]/[Not Applicable]
	(i)	Linear	Interpolation:	[Applicable]/[Not Applicable] – [the Rate of Interest for the [[long]/[short]] [[first]/[last]] Interest Period shall be calculated using Linear Interpolation]
	(j)	Margin	(s):	[+/-][ ] per cent. per annum
	(k)	Minim	um Rate of Interest:	[[ ] per cent. per annum]/[Not Applicable]
	(1)	Maxim	um Rate of Interest:	[[ ] per cent. per annum]/[Not Applicable]
	<ul> <li>(m) Day Count Fraction:</li> <li>Zero Coupon Note Provisions:</li> <li>(a) Amortisation Yield:</li> </ul>		ount Fraction:	[30/360]/[360/360]/[Bond Basis] [30E/360]/[Eurobond Basis] [30E/360 (ISDA)] [Actual/360] [Actual/365 (Fixed)] [Actual/365 (Sterling)] [Actual/Actual (ICMA)] [Actual/Actual (ISDA)]
			ote Provisions:	[Applicable]/[Not Applicable]
			sation Yield:	[ ] per cent. per annum
	(b)	Referen	nce Price:	[]
	(c)	to Early	ount Fraction in relation y Redemption Amounts e payment:	[30/360]/[360/360]/[Bond Basis] [30E/360]/[Eurobond Basis] [30E/360 (ISDA)] [Actual/360] [Actual/365 (Fixed)] [Actual/365 (Sterling)] [Actual/Actual (ICMA)] [Actual/Actual (ISDA)]
0	VISIONS	RELA'	TING TO REDEMPTIO	ON CONTRACTOR OF CONTRACTOR

#### PROVISIONS RELATING TO REDEMPTION

17.

18.	Call Option:		[Applicable]/[Not Applicable]
	(a)	Optional Redemption Date(s):	[]
	(b)	Optional Redemption Amount:	[[ ] per Calculation Amount] [Condition 6(b) applies]

- (c) If redeemable in part:
  - (i) Minimum [[ ] per Calculation Amount]/[Not Applicable] Redemption Amount:

[[ ] per Calculation Amount]/[Not Applicable]

- (ii) Maximum Redemption Amount:
- 19. Put Option: [Applicable]/[Not Applicable] Optional Redemption Date(s): [] (a) (b) **Optional Redemption** [[ ] per Calculation Amount] [Condition 6(b) applies] Amount: 20. Change of Control Put Option: [Applicable]/[Not Applicable] Change of Control (a) [] per Calculation Amount **Redemption Amount:** 21. Final Redemption Amount: [] per Calculation Amount Early Redemption Amount payable on 22. [] per Calculation Amount redemption for taxation reasons or on

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

event of default or other early

23. Form of Notes:

redemption:

[Bearer Notes:]

[Temporary Global Note exchangeable on and after the Exchange Date for a permanent Global Note which is exchangeable for Definitive Notes [[on []] days' notice given at any time]/[only upon an Exchange Event]]]

[Temporary Global Note exchangeable for Definitive Notes on and after the Exchange Date]

[Permanent Global Note exchangeable for Definitive Notes [[on []] days' notice given at any time]/[only upon an Exchange Event]]]

[Registered Notes:]

[Unrestricted Global Certificate registered in the name of a nominee for [DTC/a common depositary for Euroclear and Clearstream, Luxembourg]]

[Restricted Global Certificate registered in the name of a nominee for [DTC/a common depositary for Euroclear and Clearstream, Luxembourg]]

[Definitive IAI Registered Notes]

[Reg. S Compliance Category [2]]; [Rule 144A]; [TEFRA C/TEFRA D/TEFRA not applicable]

- 24. Additional Financial Centre(s) or other special provisions relating to Payment Days:
- [ ]/[Not Applicable]

25. Talons for future Coupons to be [Yes]/[No] attached to Definitive Notes (and dates on which such Talons mature):

Signed on behalf of MEGLOBAL CANADA ULC

By: ..... Duly authorised

Signed on behalf of EQUATE PETROCHEMICAL COMPANY K.S.C.C.

By: ..... Duly authorised

Signed on behalf of: THE KUWAIT OLEFINS COMPANY K.S.C.C.

By: ..... Duly authorised

#### PART B – OTHER INFORMATION

#### 1. LISTING AND ADMISSION TO TRADING

(a)	Listing and admission to trading:	[Application [has been]/[is expected to be] made by the Issuer (or on its behalf) for the Notes to be admitted to the Official List and to trading on the Global Exchange Market of Euronext Dublin with effect from [ ]]/[ ]/[Not Applicable]
(b)	Estimate of total expenses related to admission to trading:	[]
RATIN	VGS	

Ratings:

2.

[ ]/[The Notes to be issued are unrated]

[[[]] is established in the European Union] [and] [[]] is established in the United Kingdom]. [Each of] [] [and []] is registered under Regulation (EC) No. 1060/2009 (as amended, the "**CRA Regulation**")]

#### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

[Save for any fees payable to the [Manager[s]]/[Dealer[s]], so far as the Issuer and the Guarantors are aware, no person involved in the issue of the Notes has an interest material to the offer. The [Manager[s]]/[Dealer[s]] and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer, any Guarantor or their affiliates in the ordinary course of business for which they may receive fees.]

#### 4. **USE OF PROCEEDS**

[General corporate purposes]/[ ]

#### 5. **ESTIMATED NET PROCEEDS**

[]

#### 6. **YIELD (Fixed Rate Notes only)**

[[ ] per cent. per annum on a [[quarterly]/[[semi-] annual] basis]. The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield]/[Not Applicable]

#### 7. **HISTORIC RATES**

Details of historic [EURIBOR]/[LIBID]/[[AUD]/[JPY]/[GBP]/[CHF]/[CAD] LIBOR]/ [LIMEAN]/[[CNH] HIBOR]/[SIBOR]/[TIBOR] rates can be obtained from [Reuters.]/[Not Applicable]

#### 8. **OPERATIONAL INFORMATION**

- (a) ISIN: [ ]
- (b) Common Code: []
- (c) CUSIP: []
- (d) FISN: [See the website of th

[See the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the ISIN]/[Not Applicable]/[Not Available]

(e)	CFI:	[See the website of the Association of National Numbering Agencies (ANNA) or alternatively sourced from the responsible National Numbering Agency that assigned the ISIN]/[Not Applicable]/[Not Available]
(f)	Any clearing system(s) other than DTC, Euroclear Bank SA/NV and Clearstream Banking S.A. and the relevant identification number(s):	[ ]/[Not Applicable]
(g)	Delivery:	Delivery [against]/[free of] payment
(h)	Names and addresses of additional Paying Agent(s) (if any):	[ ]/[Not Applicable]
(i)	Name and address of Registrar:	[]
(j)	Stabilisation Manager[s]:	[ ]/[Not Applicable]
(k)	Name of Manager[s]:	[ ]/[Not Applicable]
(1)	Prohibition of Sales to EEA Retail Investors:	[Applicable]/[Not Applicable]

#### 9. THIRD PARTY INFORMATION

[[]] has been extracted from []]. The Issuer and each Guarantor confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by []], no facts have been omitted which would render the reproduced information inaccurate or misleading.]/[Not Applicable]

#### TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions that, subject to completion in accordance with the provisions of Part A of the applicable Pricing Supplement and, save for the text in italics, shall be applicable to the Notes in definitive form (if any). Either: (i) the full text of these terms and conditions together with the relevant provisions of Part A of the Pricing Supplement; or (ii) these terms and conditions as so completed or supplemented (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in Part A of the applicable Pricing Supplement. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in the Conditions to "Notes" are to the Notes of one Series only, not to all Notes that may be issued under the Programme. For so long as the Notes are represented by Global Notes and/or Global Certificates, these Conditions shall be as modified by the terms of the relevant Global Note or Global Certificate. Please see "Summary of Provisions Relating to the Notes while in Global Form".

The Notes are issued pursuant to an agency agreement dated 10 March 2020 (as amended and/or supplemented and/or restated from time to time, the "Agency Agreement") between MEGlobal Canada ULC (the "Issuer"), EQUATE Petrochemical Company K.S.C.C. ("EQUATE"), The Kuwait Olefins Company K.S.C.C. ("TKOC", and together with EQUATE, the "Guarantors"), Citibank N.A., London Branch as fiscal agent and the other agents named in it and with the benefit of a deed of guarantee dated 10 March 2020 (as amended and/or supplemented and/or restated from time to time, the "Deed of Guarantee") and entered into by the Guarantors, a deed of covenant dated 10 March 2020 (as amended and/or supplemented and/or restated from time to time, the "Deed of Covenant") and a deed poll dated 10 March 2020 (as amended and/or supplemented and/or restated from time to time, the "Deed Poll"), in each case, executed by the Issuer and each Guarantor in relation to the Notes. The fiscal agent, the paying agents, the registrar, the transfer agents, the exchange agent and the calculation agent(s) for the time being (if any) are referred to below respectively as the "Fiscal Agent", the "Paying Agents" (which expression shall include the Fiscal Agent), the "Registrar", the "Transfer Agents", the "Exchange Agent" and the "Calculation Agent(s)". The Noteholders, the holders of the Coupons relating to interest bearing Notes in bearer form and, where applicable in the case of such Notes, Talons for further Coupons (the "Couponholders") and the holders of the Receipts relating to Notes in bearer form of which the principal is payable in instalments are deemed to have notice of all of the provisions of the Agency Agreement applicable to them (each capitalised terms as defined below).

As used in these terms and conditions (the "**Conditions**"), "**Tranche**" means Notes which are identical in all respects.

As used in these Conditions:

"**Coupons**" means the bearer coupons relating to interest-bearing Bearer Notes or, as the context may require, a specific number of them and includes any replacement Coupons issued pursuant to these Conditions;

"**Receipts**" means the receipts for the payment of instalments of principal in respect of a Definitive Note of which the principal is repayable in instalments or, as the context may require, a specific number of them and includes any replacements Receipts issued pursuant to these Conditions; and

"**Talons**" means talons for further Coupons or, as the context may require, a specific number of them and includes any replacement Talons issued pursuant to these Conditions.

Copies of the Agency Agreement, the Deed of Guarantee, the Deed of Covenant and the Deed Poll are available for inspection at the specified office of the Fiscal Agent.

#### 1. **Form, Denomination and Title**

The Notes are issued in bearer form ("**Bearer Notes**") or in registered form ("**Registered Notes**") in each case in the Specified Denomination(s) shown hereon, provided that the minimum Specified Denomination shall be  $\notin$ 100,000 (or its equivalent in any other currency as at the date of issue of the relevant Notes) and: (a) in case of any Notes (including Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted

by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA, the minimum specified denomination shall be £100,000 (or its equivalent in other currencies), unless otherwise permitted by then current law and regulations; (b) in the case of any Notes to be sold in the United States to QIBs, the minimum specified denomination shall be U.S.\$200,000 (or its equivalent in other currencies); and (c) in the case of any Notes to be sold in the United States to Institutional Accredited Investors, the minimum specified denomination shall be U.S.\$500,000 (or its equivalent in other currencies).

As used in these Conditions:

"**Institutional Accredited Investors**" means persons who are both "accredited investors" (as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act) and institutions;

"QIBs" means qualified institutional buyers as defined in Rule 144A under the Securities Act;

"Rule 144A" means Rule 144A under the Securities Act; and

"Securities Act" means the United States Securities Act of 1933, as amended.

All Registered Notes shall have the same Specified Denomination.

This Note is a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note or an Instalment Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest and Redemption/Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable. Instalment Notes are issued with one or more Receipts attached.

Registered Notes are represented by registered certificates ("**Certificates**") and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Notes by the same holder.

Title to the Bearer Notes and the Receipts, Coupons and Talons shall pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "**Register**"). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

In these Conditions, "**Noteholder**" means the bearer of any Bearer Note and the Receipts relating to it or the person in whose name a Registered Note is registered (as the case may be), "**holder**" (in relation to a Note, Receipt, Coupon or Talon) means the bearer of any Bearer Note, Receipt, Coupon or Talon or the person in whose name a Registered Note is registered (as the case may be) and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Notes.

#### 2. No Exchange of Notes and Transfers of Registered Notes

- (a) No Exchange of Notes: Registered Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes may not be exchanged for Registered Notes.
- (b) **Transfer of Registered Notes**: One or more Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate representing such Registered Notes to be transferred, together with the form of transfer endorsed on such Certificate (or another form of transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar

or Transfer Agent may reasonably require. In the case of a transfer of part only of a holding of Registered Notes represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Notes and entries on the Register will be made subject to the detailed regulations concerning transfers of Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and the Noteholders. A copy of the current regulations will be made available by the Registrar to any Noteholder upon request.

- (c) *Exercise of Options or Partial Redemption in Respect of Registered Notes*: In the case of an exercise of an Issuer's or Noteholders' option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Registered Notes of the same holding having different terms, separate Certificates shall be issued in respect of those Notes of that holding that have the same terms. New Certificates shall only be issued against surrender of the existing Certificates to the Registrar or any Transfer Agent. In the case of a transfer of Registered Notes to a person who is already a holder of Registered Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.
- (d) Delivery of New Certificates: Each new Certificate to be issued pursuant to Conditions 2(b) or 2(c) shall be available for delivery within three business days of receipt of the form of transfer or Exercise Notice (as defined in Condition 6(e)(iii)) and surrender of the Certificate for exchange. Delivery of the new Certificate(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such form of transfer, Exercise Notice or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder requests otherwise and pays in advance to the relevant Agent (as defined in the Agency Agreement) the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer Agent or the Registrar (as the case may be).
- (e) **Transfer Free of Charge:** Transfers of Notes and Certificates on registration, transfer, partial redemption or exercise of an option shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the Registrar or the relevant Transfer Agent may require).
- (f) *Closed Periods*: No Noteholder may require the transfer of a Registered Note to be registered: (i) during the period of 15 days ending on the due date for redemption of, or payment of any Instalment Amount in respect of, that Note; (ii) during the period of 15 days before any date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 6(d); (iii) after any such Note has been called for redemption; or (iv) during the period of seven days ending on (and including) any Record Date.

#### 3. **Guarantee and Status**

- (a) *Guarantee*: The Guarantors have unconditionally and irrevocably guaranteed, jointly and severally, and not severally, the due payment of all sums expressed to be payable by the Issuer under the Notes, the Receipts and the Coupons. Its obligations in that respect (the "Guarantee") are contained in the Deed of Guarantee.
- (b) *Status of Notes and Guarantee*: The Notes and the Receipts and Coupons relating to them constitute (subject to Condition 4) direct, unconditional, unsubordinated and unsecured obligations of the Issuer and shall at all times rank *pari passu* and without any preference

among themselves. The payment obligations of the Issuer under the Notes and the Receipts and the Coupons relating to them and of each Guarantor under the Guarantee shall, save for such exceptions as may be provided by applicable legislation and subject to Condition 4, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer and each Guarantor respectively, present and future.

The Guarantors have unconditionally and irrevocably guaranteed, jointly and severally, and not severally, in the Deed of Guarantee that if the Issuer does not pay any sum payable by it under the Deed of Covenant or the Notes by the time, in the currency and on the date specified in the Conditions (whether on the normal due date, on acceleration or otherwise), the Guarantors shall pay to each Holder on demand that sum payable by the Issuer. As between the Guarantors, the Holders and the Relevant Account Holders (as defined in the Deed of Guarantee) but without affecting the Issuer's obligations, each Guarantor shall be liable under the Guarantee as if it were the sole principal debtor and not merely a surety and each Guarantor's obligations shall remain in full force and effect by way of continuing security until no sum remains payable under the Guarantee, the Notes or the Deed of Covenant.

The Deed of Guarantee is available for inspection at the registered office of the Issuer and the specified office of the Fiscal Agent (see "General Information – Documents Available").

#### 4. **Negative Pledge**

So long as any Note or Coupon remains outstanding (as defined in the Agency Agreement), none of the Issuer or the Guarantors will, and each of the Issuer and Guarantors shall procure that no Material Subsidiary will, create, or have outstanding, any mortgage, charge, lien, pledge or other security interest (each a "Security Interest"), other than a Permitted Security Interest, upon the whole or any part of its present or future undertaking, assets or revenues (including any uncalled capital) to secure any Relevant Indebtedness, or any guarantee or indemnity in respect of any Relevant Indebtedness, without at the same time or prior thereto according to the Notes and the Coupons the same Security Interest as is created or subsisting to secure any such Relevant Indebtedness, guarantee or indemnity or such other Security Interest as shall be approved by an Extraordinary Resolution (as defined in the Agency Agreement) of the Noteholders.

In addition, the Guarantors have agreed in clause 6 (Covenants) of the Deed of Guarantee that, so long as any Note remains outstanding, the Guarantors will not, and shall procure that no member of the Group shall, enter into any Asset Sale, other than a Permitted Asset Sale, in respect of an asset with a book value that exceeds 10 per cent. of the consolidated total assets of the Guarantors (as determined by reference to the Joint Accounts unless the net proceeds of such sale are at least equal to the fair value (as determined by the board of directors of the relevant company) of such asset).

In these Conditions:

- (a) "Accounting Principles" means IFRS (or, in the case of the Joint Accounts, IFRS in relation to the consolidated accounts of EQUATE and TKOC used to compile such Joint Accounts);
- (b) "Asset Sale" means any sale, lease, sale and lease-back, transfer or other disposition by either of the Guarantors of all or any of the legal or beneficial interest in any property, assets and/or business of any member of the EQUATE Group or the TKOC Group (including, without limitation, all or any of the legal or beneficial interest in the Capital Stock of any Subsidiary of either Guarantor), in one or more connected transactions, to any Person who is not a member of the EQUATE Group or the TKOC Group at such time;
- (c) "**Capital Stock**" means, with respect to any Person, any and all shares, interests, participations or other equivalents (however designated, whether voting or non-voting) of such Person's equity, including any preferred stock of such person, whether outstanding on the date on which agreement is reached to issue the first Tranche of the Notes or issued after such date, including, without limitation, all series and classes of such Capital Stock;

- (d) **"EQUATE Group**" means EQUATE and its Subsidiaries for the time being;
- (e) **"Financial Year**" means the annual accounting period of the EQUATE Group and the TKOC Group ending on 31 December in each year;
- (f) **"Group**" means, collectively, the EQUATE Group and the TKOC Group;
- (g) "**IFRS**" means International Financial Reporting Standards issued by the International Accounting Standards Board ("**IASB**") and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (as amended, supplemented or re-issued from time to time);
- (h) "Joint Accounts" means:
  - (i) prior to the occurrence of a Permitted Reorganisation (as defined in Condition 10), the audited combined financial statements of the Group (which shall be prepared in accordance with the Accounting Principles and audited by any reputable international firm of qualified accountants with appropriate expertise and experience to perform the role of auditor to each of the Guarantors, using EQUATE's and TKOC's respective audited consolidated (in the case of TKOC only, to the extent it has any Subsidiaries) financial data for the relevant period) for that Financial Year; and
  - (ii) following the occurrence of a Permitted Reorganisation (as defined in Condition 10), if available, the audited consolidated financial statements of EQUATE that consolidates the financial statements of TKOC (which shall be prepared in accordance with the Accounting Principles and audited by any reputable international firm of qualified accountants with appropriate expertise and experience to perform the role of auditor for EQUATE) for that Financial Year;
- (i) "**Material Subsidiary**" means, at any time, any Subsidiary of the Issuer or of either Guarantors (but for the avoidance of doubt, does not include MEGlobal International FZE):
  - (i) whose gross assets are more than 10 per cent. of the consolidated total assets of the Guarantors; or
  - (ii) whose gross revenues are more than 10 per cent. of the consolidated total revenues of the Guarantors.

For the purposes of this definition, the assets and revenue of the relevant Subsidiary will be determined by reference to the most recent Joint Accounts. If there is a dispute as to whether or not a Subsidiary is a Material Subsidiary, a certificate of the auditors of the relevant company will be, in the absence of manifest error, conclusive;

- (j) "Non-recourse Project Financing" means any financing of all or part of the costs of the acquisition, construction or development of any project, provided that:
  - (i) any Security Interest given by the Issuer or either Guarantor in connection therewith is limited solely to the assets of the project;
  - the persons providing such financing expressly agree to limit their recourse to the project financed and the revenues derived from such project as the sole source of repayment for the moneys advanced; and
  - (iii) there is no other recourse to the Issuer or either Guarantor in respect of any default by any person under the financing;
- (k) "**Permitted Asset Sale**" means an Asset Sale which is entered into on the following terms:
  - (i) the sale is made for the purpose of raising unsecured finance in a manner which is intended to be Sharia-compliant;

- the only recourse of the purchaser in respect of the asset is to require the seller to repurchase the asset at a price no greater than the price at which it was sold plus any accrued but unpaid rental payments and servicing payments, as the case may be; and
- (iii) the seller of the asset is entitled to require the asset to be resold to it upon the repayment of the financing raised;

or such Asset Sale is approved by Extraordinary Resolution;

#### (1) "**Permitted Security Interest**" means:

- (i) any Security Interest created or outstanding with the approval of an Extraordinary Resolution of the Noteholders;
- (ii) any Security Interest existing on the date on which agreement is reached to issue the first Tranche of the Notes;
- (iii) any Security Interest arising by operation of law;
- (iv) any Security Interest securing Relevant Indebtedness of a person existing at the time that such person is merged into, or consolidated with, or acquired by the Issuer or either Guarantor, provided that such Security Interest was not created in contemplation of such merger, consolidation or acquisition;
- (v) any Security Interest existing on any property or assets prior to the acquisition thereof by the Issuer or either Guarantor and not created in contemplation of such acquisition;
- (vi) any Security Interest granted to secure a Non-recourse Project Financing or to secure any indebtedness incurred in connection with a Securitisation;
- (vii) any Security Interest created by, or outstanding in respect of, the Issuer or either Guarantor, provided that the amount of any Relevant Indebtedness secured by such Security Interest (when aggregated with the amount (if any) of Relevant Indebtedness secured by other Security Interests created by, or outstanding in respect of, the Issuer or either Guarantor (but ignoring for these purposes any Relevant Indebtedness secured by any Security Interest under paragraphs (i) to (v) above (inclusive) and paragraph (viii) below)) does not exceed 10 per cent. of the consolidated total assets of the Guarantors (as determined by reference to the most recent Joint Accounts); and
- (viii) any renewal of or substitution for any Security Interest permitted by any of paragraphs (i) to (vii) above (inclusive) so long as the Relevant Indebtedness secured by such Security Interest is for an amount not materially greater than the principal (and any capitalised interest and fees, if applicable) of such Relevant Indebtedness and the Security Interest does not extend to any additional property or assets (other than the proceeds of such assets);
- (m) **"Person**" includes any individual, company, unincorporated association, government, state agency, international organisation or other entity;
- (n) "Relevant Indebtedness" means any indebtedness which is in the form of, or represented or evidenced by, bonds, notes, debentures, loan stock or other securities (including trust certificates) which for the time being are, or are intended to be, or are capable of being quoted, listed or dealt in or traded on any stock exchange or over-the-counter or other securities market;

- (o) "Securitisation" means any securitisation of existing or future assets and/or revenues, provided that:
  - (i) any Security Interest given by the Issuer or either Guarantor in connection therewith is limited solely to the assets and/or revenues which are the subject of the securitisation;
  - (ii) each person participating in such securitisation expressly agrees to limit its recourse to the assets and/or revenues so securitised as the sole source of repayment for the money advanced or payment of any other liability; and
  - (iii) there is no other recourse to the Issuer or either Guarantor in respect of any default by any person under the securitisation;
- (p) "**Subsidiary**" means any entity:
  - (i) which is then directly or indirectly controlled by the Issuer or either Guarantor;
  - (ii) more than 50 per cent. of whose issued equity share capital (or equivalent) is then beneficially owned by the Issuer or either Guarantor; or
  - (iii) whose financial statements at any time are required by law or in accordance with generally accepted accounting principles to be fully consolidated with those of the Issuer or either Guarantor (as the case may be).

For an entity to be "**controlled**" by the Issuer or either Guarantor means that the Issuer or either Guarantor (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power, contract, trust or otherwise) has the power to appoint and/or remove all or the majority of the members of the board of directors or other governing body of that entity or otherwise controls, or has the power to control, the affairs and policies of that entity; and

(q) **"TKOC Group**" means TKOC and its Subsidiaries for the time being.

#### 5. **Interest and other Calculations**

(a) **Interest on Fixed Rate Notes**: Each Fixed Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(h).

#### (b) *Interest on Floating Rate Notes:*

- (i) Interest Payment Dates: Each Floating Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(h). Such Interest Payment Date(s) is/are either shown hereon as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown hereon, Interest Payment Date shall mean each date which falls the number of months or other period shown hereon as the Interest Payment Date, after the Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.
- (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is: (a) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event: (1) such

date shall be brought forward to the immediately preceding Business Day; and (2) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment; (b) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day; (c) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day; or (d) the Preceding Business Day.

(iii) Rate of Interest for Floating Rate Notes: The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined in the manner specified in the applicable Pricing Supplement and the provisions below relating to any one or more of ISDA Determination, Screen Rate Determination or Linear Interpolation shall apply, depending upon which is specified in the applicable Pricing Supplement.

#### (a) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this paragraph (a), "**ISDA Rate**" for an Interest Accrual Period means a rate equal to the Floating Rate (as defined in the ISDA Definitions) that would be determined by the Calculation Agent under a Swap Transaction (as defined in the ISDA Definitions) if the Calculation Agent were acting as Calculation Agent for that Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (1) the Floating Rate Option (as defined in the ISDA Definitions) is as specified in the applicable Pricing Supplement;
- (2) the Designated Maturity (as defined in the ISDA Definitions) is a period specified in the applicable Pricing Supplement; and
- (3) the relevant Reset Date (as defined in the ISDA Definitions) is either: (x) if the relevant Floating Rate Option is based on LIBOR or EURIBOR for a currency, the first day of that Interest Accrual Period; or (y) in any other case, as specified in the applicable Pricing Supplement.

#### (b) Screen Rate Determination for Floating Rate Notes

(1) Where Screen Rate Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either: (x) the offered quotation; or (y) the arithmetic mean of the offered quotations, (expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at the Relevant Time on the Interest Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

- (2) If the Relevant Screen Page is not available or, if paragraph (1)(x) above applies and no such offered quotation appears on the Relevant Screen Page, or, if paragraph (1)(y) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the Relevant Time, subject as provided below, the Calculation Agent shall request each of the Reference Banks to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate at approximately the Relevant Time on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent.
- If paragraph (2) above applies and the Calculation Agent (3) determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, at approximately the Relevant Time on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in the applicable market for the relevant Reference Rate, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, at approximately the Relevant Time, on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in the applicable market for the relevant Reference Rate, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).
- (c)

#### Linear Interpolation

Where Linear Interpolation is specified hereon as applicable in respect of an Interest Accrual Period, the Rate of Interest for such Interest Accrual Period shall be calculated by the Calculation Agent by straight line linear interpolation by reference to two rates based on the relevant Reference Rate (where Screen Rate Determination is specified hereon as applicable) or the relevant Floating Rate Option (where ISDA Determination is specified hereon as applicable), one of which shall be determined as if the Applicable Maturity were the period of time for which rates are available next shorter than the length of the relevant Interest Accrual Period and the other of which shall be determined as if the Applicable Maturity were the period of time for which rates are available next longer than the length of the relevant Interest Accrual Period that, if there is no rate available for the period of time next shorter or, as the case may be, next longer, then the Calculation Agent shall determine such rate at such time and by reference to such sources as it determines appropriate.

"**Applicable Maturity**" means: (i) in relation to Screen Rate Determination, the period of time designated in the Reference Rate; and (ii) in relation to ISDA Determination, the Designated Maturity.

- (d) Zero Coupon Notes: Where a Note, the Interest Basis of which is specified to be Zero Coupon, is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(b)(i)).
- (e) *Accrual of Interest*: Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (both before and after judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).

### (f) Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding:

- (i) If any Margin is specified in the applicable Pricing Supplement (either: (1) generally; or (2) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (1), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (2), calculated in accordance with Condition 5(b) by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin subject always to paragraph (ii) below.
- (ii) If any Maximum or Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified in the applicable Pricing Supplement, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
- (iii) For the purposes of any calculations required pursuant to these Conditions unless otherwise specified: (1) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up); (2) all figures shall be rounded to seven significant figures (with halves being rounded up); and (3) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country or countries of such currency.
- (g) **Benchmark Replacement**: Notwithstanding any other provisions of Condition 5(b), if the Issuer and the Guarantors determine that a Benchmark Event has occurred in relation to the relevant Reference Rate specified in the applicable Pricing Supplement when any Rate of Interest (or the relevant component part thereof) remains to be determined by such Reference Rate, then the following provisions shall apply:

- (i) the Issuer and the Guarantors shall use their reasonable endeavours to appoint, as soon as reasonably practicable, an Independent Adviser to determine no later than five Business Days prior to the relevant Interest Determination Date relating to the next succeeding Interest Period (the "IA Determination Cut-Off Date"), a Successor Rate or, alternatively, if there is no Successor Rate, an Alternative Reference Rate and, in either case, an Adjustment Spread for the purposes of determining the Rate of Interest (or the relevant component part thereof) applicable to the Notes;
- (ii) if a Successor Rate or, failing which, an Alternative Reference Rate (as applicable) is determined in accordance with the preceding provisions, such Successor Rate or, failing which, Alternative Reference Rate (as applicable) shall be the Reference Rate for each of the future Interest Periods in respect of such Notes (subject to the subsequent operation of, and to adjustment as provided in, this Condition 5(g));
- the Adjustment Spread (or the formula or methodology for determining the Adjustment Spread) shall be applied to the Successor Rate or the Alternative Reference Rate (as the case may be);
- (iv) if any Successor Rate, Alternative Reference Rate or Adjustment Spread is determined in accordance with this Condition 5(g) and the Independent Adviser (following consultation with the Issuer and the Guarantors) determines: (1) that amendments to these Conditions (including, without limitation, amendments to the definitions of Day Count Fraction, Business Day, Business Day Convention, Interest Determination Date or Relevant Screen Page) are necessary to ensure the proper operation of such Successor Rate, Alternative Reference Rate and/or Adjustment Spread (such amendments, the "Benchmark Amendments"); and (2) the terms of the Benchmark Amendments, then, at the direction and expense of the Issuer (failing whom, the Guarantors) and subject to delivery of a notice in accordance with Condition 5(g)(v): (x) the Issuer and the Guarantors shall vary these Conditions to give effect to such Benchmark Amendments with effect from the date specified in such notice; and (y) the Agents shall (at the expense of the Issuer (failing whom, the Guarantors)), without any requirement for the consent or sanction of the Noteholders, be obliged to concur with the Issuer and the Guarantors in effecting such Benchmark Amendments. For the avoidance of doubt, no Agent shall be liable to the Noteholders or any other person for so acting or relying on such notice, irrespective of whether any such modification is or may be materially prejudicial to the interests of any such Noteholders or person;
- (v) the Issuer (failing whom, the Guarantors) shall promptly, following the determination of any Successor Rate or Alternative Reference Rate (as applicable) and the specific terms of any Benchmark Amendments, give notice to the Agents and, in accordance with Condition 14, the Noteholders confirming: (1) that a Benchmark Event has occurred; (2) the Successor Rate or Alternative Reference Rate (as applicable); (3) any applicable Adjustment Spread; and (4) the specific terms of the Benchmark Amendments (if any);
- (vi) if, following the occurrence of a Benchmark Event and in relation to the determination of the Reference Rate on the immediately following Interest Determination Date, no Successor Rate or Alternative Reference Rate (as applicable) is determined pursuant to the above provisions, then the Reference Rate shall be determined as at the last preceding Interest Determination Date or, if there has not been a first Interest Payment Date, the Reference Rate shall be determined as for the first Interest Period (though substituting, where a different Margin or Maximum Rate of Interest or Minimum Rate of Interest is to be applied to the relevant Interest Period from that which applied to the last preceding Interest relating to the relevant Interest Period, in place of the Margin or Maximum Rate of Interest or Minimum Rate of Interest relating to that last preceding Interest relating to that last preceding Interest relating to that last preceding Interest Period). For the avoidance of doubt, this Condition 5(g)(vi)

shall apply to the relevant immediately following Interest Period only and any subsequent Interest Periods are subject to the subsequent operation of, and to adjustment as provided in, this Condition 5(g); and

- (vii) the Independent Adviser appointed pursuant to this Condition 5(g) shall act and make all determinations pursuant to this Condition 5(g) in good faith and in a commercially reasonable manner and the Independent Adviser shall act as an expert. In the absence of bad faith, wilful default or fraud, the Independent Adviser shall not have any liability whatsoever to the Agents or the Noteholders in connection with any determination made by it pursuant to this Condition 5(g).
- (h) Calculations: The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified in the applicable Pricing Supplement, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable to such Interest Accrual Period, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply, save that the Day Count Fraction shall be for the period for which interest is required to be calculated.
- (i) Determination and Publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Change of Control Redemption Amounts and Instalment Amounts: The Calculation Agent shall, as soon as practicable on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount, Change of Control Redemption Amount or Instalment Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount, Change of Control Redemption Amount or any Instalment Amount to be notified to the Fiscal Agent, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange or other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination but in no event later than: (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount; or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(b)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 10, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition but no publication of the Rate of Interest or the Interest Amount so calculated need be made. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.
- (j) Calculation Agent: The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them hereon and for so long as any Note is outstanding. Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each

Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount, Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or Change of Control Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

(k) **Definitions:** In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

"Adjustment Spread" means either: (i) a spread (which may be positive, negative or zero); or (ii) a formula or methodology for calculating a spread, in each case to be applied to the Successor Rate or the Alternative Reference Rate (as the case may be), and is the spread, formula or methodology which:

- (1) in the case of a Successor Rate, is formally recommended, or formally provided as an option for parties to adopt, in relation to the replacement of the relevant Reference Rate with the Successor Rate by any Relevant Nominating Body;
- (2) (if no such recommendation has been made, or in the case of an Alternative Reference Rate) the Independent Adviser (following consultation with the Issuer and the Guarantors) determines is customarily applied to the relevant Successor Rate or the Alternative Reference Rate (as the case may be) in international debt capital markets transactions to produce an industry-accepted replacement rate for the relevant Reference Rate;
- (3) (if the Independent Adviser (following consultation with the Issuer and the Guarantors) determines that no such spread, formula or methodology is customarily applied) the Independent Adviser (following consultation with the Issuer and the Guarantors) determines is recognised or acknowledged as being the industry standard for over-the-counter derivative transactions which reference the relevant Reference Rate, where such rate has been replaced by the Successor Rate or the Alternative Reference Rate (as the case may be); or
- (4) (if the Independent Adviser (following consultation with the Issuer and the Guarantors) determines that there is no such industry standard) the Independent Adviser (following consultation with the Issuer and the Guarantors) determines (acting in good faith and in a commercially reasonable manner) in its sole discretion to be appropriate;

"Alternative Reference Rate" means an alternative benchmark or screen rate which the Independent Adviser (following consultation with the Issuer and the Guarantors) determines, in accordance with Condition 5(g), is customarily applied in international debt capital markets transactions for the purposes of determining interest rates (or the relevant component part thereof) in the same Specified Currency as the Notes or, if the Independent Adviser determines that there is no such rate, such other rate as the Independent Adviser determines in its sole discretion is most comparable to the relevant Reference Rate;

#### "Benchmark Event" means:

(i) the relevant Reference Rate ceasing to be published on the Relevant Screen Page as a result of such benchmark ceasing to be calculated or administered;

- (ii) a public statement by the administrator of the relevant Reference Rate that it has ceased or that it will, by a specified future date (a "Specified Future Date"), cease publishing the relevant Reference Rate permanently or indefinitely (in circumstances where no successor administrator has been appointed that will continue publication of the relevant Reference Rate);
- (iii) a public statement by the supervisor of the administrator of the relevant Reference Rate that the relevant Reference Rate has been or will, by a Specified Future Date, be permanently or indefinitely discontinued;
- (iv) a public statement by the supervisor of the administrator of the relevant Reference Rate as a consequence of which the relevant Reference Rate will, by a Specified Future Date, be prohibited from being used either generally, or in respect of the Notes;
- (v) a public statement by the supervisor of the administrator of the relevant Reference Rate that, in the view of such supervisor, such Reference Rate is no longer representative of an underlying market or the methodology to calculate such Reference Rate has materially changed; or
- (vi) it has, or will by a specified date within the following six months, become unlawful for the Issuer, the Guarantors or any Agent to calculate any payments due to be made to any Noteholder using the relevant Reference Rate,

provided that, where the relevant Benchmark Event is a public statement within paragraphs (ii), (iii) or (iv) above and the Specified Future Date in the public statement is more than six months after the date of that public statement, the Benchmark Event shall not be deemed to occur until the date falling six months prior to such Specified Future Date;

### "Business Day" means:

- in the case of a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for such currency; and/or
- (ii) in the case of euro, a day on which the TARGET System is operating (a "TARGET Business Day"); and/or
- (iii) in the case of a currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres;

"**Day Count Fraction**" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "**Calculation Period**"):

(i) if "**30/360**", "**360/360**" or "**Bond Basis**" is specified in the applicable Pricing Supplement, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{\left[360 \times (Y_2 - Y_1)\right] + \left[30 \times (M_2 - M_1) + (D_2 - D_1)\right]}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D1 will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D1 is greater than 29, in which case D2 will be 30;

 (ii) if "30E/360" or "Eurobond Basis" is specified in the applicable Pricing Supplement, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{\left[360 \times (Y_2 - Y_1)\right] + \left[30 \times (M_2 - M_1) + (D_2 - D_1)\right]}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D1 will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D2 will be 30;

(iii) if "**30E/360 (ISDA**)" is specified in the applicable Pricing Supplement, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1) + (D_2 - D_1)]}{360}$$

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Calculation Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

 $"M_1"$  is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless: (1) that day is the last day of February; or (2) such number would be 31, in which case D1 will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless: (1) that day is the last day of February but not the Maturity Date; or (2) such number would be 31, in which case D2 will be 30;

- (iv) if "Actual/360" is specified in the applicable Pricing Supplement, the actual number of days in the Calculation Period divided by 360;
- (v) if "Actual/365 (Fixed)" is specified in the applicable Pricing Supplement, the actual number of days in the Calculation Period divided by 365;
- (vi) if "Actual/365 (Sterling)" is specified in the applicable Pricing Supplement, the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (vii) if "Actual/Actual ICMA" is specified in the applicable Pricing Supplement,
  - (1) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of: (x) the number of days in such Determination Period; and (y) the number of Determination Periods normally ending in any year; and
  - (2) if the Calculation Period is longer than one Determination Period, the sum of:
    - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of: (A) the number of days in such Determination Period; and (B) the number of Determination Periods normally ending in any year; and
    - (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of: (A) the number of days in such Determination Period; and (B) the number of Determination Periods normally ending in any year,

where:

"**Determination Period**" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"**Determination Date**" means the date(s) specified as such hereon or, if none is so specified, the Interest Payment Date(s); and

(viii) if "Actual/Actual – ISDA" is specified in the applicable Pricing Supplement, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of: (1) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366; and (2) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);

"**Eurozone**" means the region comprised of member states of the European Union that adopt the single currency in accordance with the Treaty establishing the European Community, as amended;

"**Financial Stability Board**" means the organisation established by the Group of Twenty (G20) in April 2009;

"**Independent Adviser**" means an independent financial institution of international repute or an independent adviser with appropriate expertise appointed by the Issuer and the Guarantors at the Issuer's (failing whom, the Guarantors') expense;

"Interest Accrual Period" means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Period Date and each successive period beginning on and including an Interest Period Date and ending on but excluding the next succeeding Interest Period Date;

"Interest Amount" means:

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified in the applicable Pricing Supplement, shall mean the Fixed Coupon Amount or Broken Amount specified in the applicable Pricing Supplement as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period;

"Interest Commencement Date" means the Issue Date or such other date as may be specified in the applicable Pricing Supplement;

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified: (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling; (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro; or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro; or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro;

"Interest Period" means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Payment Date and each successive period beginning on and including an Interest Payment Date and ending on but excluding the next succeeding Interest Payment Date unless otherwise specified hereon;

"Interest Period Date" means each Interest Payment Date unless otherwise specified in the applicable Pricing Supplement;

"**ISDA Benchmarks Supplement**" means the Benchmarks Supplement (as amended and updated as at the date of issue of the first Tranche of the Notes of the relevant Series (as specified in the applicable Pricing Supplement)) published by the International Swaps and Derivatives Association, Inc;

"**ISDA Definitions**" means the 2006 ISDA Definitions (as supplemented, amended and updated as at the date of issue of the first Tranche of the Notes of the relevant Series (as specified in the applicable Pricing Supplement)) as published by the International Swaps and Derivatives Association, Inc. including, if specified in the relevant Pricing Supplement, the ISDA Benchmark Supplement (unless otherwise specified in the applicable Pricing Supplement);

"**Rate of Interest**" means the rate of interest payable from time to time in respect of this Note and that is either specified or calculated in accordance with the provisions hereon;

"**Reference Banks**" has the meaning given in the applicable Pricing Supplement or, if none, four major banks selected by the Calculation Agent (in consultation with the Issuer and the Guarantors) in the market that is most closely connected with the Reference Rate;

#### "Reference Rate" means:

- (i) Australian dollar LIBOR ("AUD LIBOR");
- (ii) Canadian dollar LIBOR ("CAD LIBOR");
- (iii) Swiss franc LIBOR ("CHF LIBOR");
- (iv) CNH Hong Kong interbank offered rate ("CNH HIBOR");
- (v) Euro-Zone interbank offered rate ("EURIBOR");
- (vi) British pound sterling LIBOR ("GBP LIBOR");
- (vii) Hong Kong interbank offered rate ("**HIBOR**");
- (viii) Japanese Yen LIBOR ("JPY LIBOR");
- (ix) London interbank bid rate ("**LIBID**");
- (x) London interbank offered rate ("**LIBOR**");
- (xi) London interbank mean rate ("LIMEAN");
- (xii) Tokyo interbank offered rate ("**TIBOR**"); and
- (xiii) Singapore interbank offered rate ("SIBOR");

"Relevant Financial Centre" has the meaning given in the applicable Pricing Supplement;

"**Relevant Nominating Body**" means, in respect of a Reference Rate: (i) the central bank for the currency to which the Reference Rate relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of the Reference Rate; or (ii) any working group or committee sponsored by, chaired or cochaired by or constituted at the request of: (1) the central bank for the currency to which the Reference Rate relates; (2) any central bank or other supervisory authority which is responsible for supervisory authority which is responsible for supervising the administrator of the Reference Rate; (3) a group of the aforementioned central banks or other supervisory authorities; or (4) the Financial Stability Board or any part thereof;

"**Relevant Screen Page**" means such page, section, caption, column or other part of a particular information service as may be specified in the applicable Pricing Supplement (or any successor or replacement page, section, caption, column or other part of a particular information source);

"Relevant Time" has the meaning given in the applicable Pricing Supplement;

"**Specified Currency**" means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated;

"**Successor Rate**" means the rate that the Independent Adviser (in consultation with the Issuer and the Guarantors) determines is a successor to or replacement of the relevant Reference Rate which is formally recommended by any Relevant Nominating Body; and

"**TARGET System**" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007 or any successor thereto.

### 6. **Redemption, Purchase and Options**

#### (a) **Redemption by Instalments and Final Redemption:**

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 6, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the relevant Instalment Amount specified in the applicable Pricing Supplement. The outstanding nominal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the nominal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified in the applicable Pricing Supplement at its Final Redemption Amount (which, unless otherwise provided, is its nominal amount) or, in the case of a Note falling within paragraph (i) above, its final Instalment Amount.
- (b) *Early Redemption*:
  - (i) Zero Coupon Notes:
    - The Early Redemption Amount payable in respect of any Zero Coupon Note, upon redemption of such Note pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified in the applicable Pricing Supplement.
    - (2) Subject to the provisions of paragraph (3) below, the Amortised Face Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.
    - (3) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) or upon it becoming due and payable as provided in Condition 10 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in paragraph (2) above, except that such paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this paragraph (3) shall continue to be made (both before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(d).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.

- (ii) Other Notes: The Early Redemption Amount payable in respect of any Note (other than Notes described in paragraph (i) above), upon redemption of such Note pursuant to Condition 6(c), Condition 6(d) or Condition 6(e) or upon it becoming due and payable as provided in Condition 10, shall be the Early Redemption Amount specified in the applicable Pricing Supplement.
- Redemption for Taxation Reasons: The Notes may be redeemed at the option of the Issuer (c) or the Guarantors in whole, but not in part, on any Interest Payment Date (if this Note is a Floating Rate Note) or, at any time (if this Note is not a Floating Rate Note), on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable), at their Early Redemption Amount (as described in Condition 6(b)) (together with interest accrued to the date fixed for redemption), if: (i) the Issuer (or, if the Guarantee were called, either Guarantor) has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or amendment to, the laws or regulations of any jurisdiction in which the Issuer or, as applicable, the relevant Guarantor is incorporated, organised or otherwise resident for tax purposes, or from or through which any of the foregoing makes any payment on the Notes, or by any political subdivision or any authority thereof or therein having power to tax (each, as applicable, a "Relevant Taxing Jurisdiction"), or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes; and (ii) such obligation cannot be avoided by the Issuer (or the relevant Guarantor, as the case may be) taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer (or the relevant Guarantor, as the case may be) would be obliged to pay such additional amounts were a payment in respect of the Notes (or the Guarantee, as the case may be) then due. Prior to the publication of any notice of redemption pursuant to this Condition 6(c), the Issuer shall deliver to the Fiscal Agent a certificate signed by two Directors of the Issuer (or the relevant Guarantor, as the case may be) stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred, and an opinion of independent legal advisers of recognised standing to the effect that the Issuer (or the relevant Guarantor, as the case may be) has or will become obliged to pay such additional amounts as a result of such change or amendment.
- (d) **Redemption at the Option of the Issuer**: If Call Option is specified in the applicable Pricing Supplement, the Issuer or the Guarantors may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders redeem all or, if so provided, some, of the Notes on any Optional Redemption Date. Any such redemption of Notes shall be at their Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)) together with interest accrued to the date fixed for redemption. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified in the applicable Pricing Supplement and no greater than the Maximum Redemption Amount to be redeemed specified in the applicable Pricing Supplement.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition 6.

In the case of a partial redemption, the notice to Noteholders shall also contain the certificate numbers of the Bearer Notes, or in the case of Registered Notes shall specify the nominal amount of Registered Notes drawn and the holder(s) of such Registered Notes, to be redeemed, which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

#### (e) **Redemption at the Option of Noteholders:**

- (i) If Put Option is specified in the applicable Pricing Supplement, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount specified hereon (which may be the Early Redemption Amount (as described in Condition 6(b) above)) together with interest accrued to the date fixed for redemption.
- (ii) Except where expressly specified as not applicable in the applicable Pricing Supplement, if a Change of Control occurs, the Issuer shall, at the option of the holder of any such Note (unless prior to the giving of the relevant Change of Control Notice (as defined below) the Issuer has given notice of redemption under Condition 6(c) or 6(d)), redeem such Note on the Put Date at its Change of Control Redemption Amount together (if applicable) with interest accrued to but excluding the Put Date.

Promptly upon the Issuer or either Guarantor becoming aware that a Change of Control has occurred, the Issuer shall give notice (a "**Change of Control Notice**") to the Noteholders in accordance with Condition 14 specifying the nature of the Change of Control.

For the purpose of these Conditions:

- (1) a "Change of Control" shall occur: if (x) Dow Europe Holding B.V. and Petrochemicals Industries Company K.S.C.C. cease to hold (directly or indirectly) beneficially more than 50 per cent. of the issued share capital of either EQUATE or TKOC, respectively; and/or (y) EQUATE ceases to hold (directly or indirectly) beneficially 100 per cent. of the issued share capital of the Issuer;
- (2) "**Put Date**" shall be the tenth Business Day after the expiry of the Put Period; and
- (3) **"Put Period**" shall be the period of 45 days after a Change of Control Notice is given.
- (iii) To exercise the option set out in either paragraph (i) or (ii) above, the holder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent or (in the case of Registered Notes) the Certificate representing such Note(s) with the Registrar or any Transfer Agent at its specified office, together with a duly completed option exercise notice ("Exercise Notice") in the form obtainable from any Paying Agent, the Registrar or any Transfer Agent (as applicable) within the notice period. No Note or Certificate so deposited and option exercised may be withdrawn (except as provided in the Agency Agreement) without the prior consent of the Issuer.
- (f) Purchases: The Issuer, each Guarantor and their Subsidiaries may at any time purchase Notes (provided that all unmatured Receipts and Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price. Such Notes may be reissued, resold or, at the option of the Issuer or the relevant Guarantor, surrendered for cancellation as set out in Condition 6(g).
- (g) *Cancellation*: All Notes purchased by or on behalf of the Issuer, either Guarantor or any of their Subsidiaries may, at the option of the Issuer or the relevant Guarantor, be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Note together with all unmatured Receipts and Coupons and all unexchanged Talons to the Fiscal Agent and, in the case of Registered Notes, by surrendering the Certificate representing such Notes to the Registrar and, in each case, if so surrendered, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured

Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer and each of the Guarantors in respect of any such Notes shall be discharged.

(h) Compulsory Sale: If, at any time, the Issuer determines that any beneficial owner of Notes, or any account for which such owner purchased Notes, who is required to be a QIB or Institutional Accredited Investor is not in fact such a QIB or Institutional Accredited Investor, the Issuer may: (i) compel such beneficial owner to sell its Notes to: (1) a person who is not a U.S. person within the meaning of Regulation S under the Securities Act; (2) a person who is a QIB; or (3) an Institutional Accredited Investor and who, in each case, is otherwise qualified to purchase such Notes in a transaction exempt from registration under the Securities Act; or (ii) compel such beneficial owner to sell such Notes to the Issuer or an affiliate thereof at a price equal to the least of: (1) the purchase price paid by the beneficial owner for such Notes; (2) 100 per cent. of the principal amount thereof; or (3) the fair market value thereof as determined in good faith by the board of directors of the Issuer. The Issuer has the right to refuse to register or otherwise honour the transfer of interests in such Notes to a person who is not: (x) a QIB; or (y) an Institutional Accredited Investor.

## 7. **Payments and Talons**

(a) **Bearer Notes:** Payments of principal and interest in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its relative Note), Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 7(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 7(f)(vi)), as the case may be, at the specified office of any Paying Agent outside the United States by a cheque payable in the relevant currency drawn on, or, at the option of the holder, by transfer to an account denominated in such currency with, a Bank. "**Bank**" means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to the TARGET System.

## (b) **Registered Notes**:

- (i) Payments of principal (which for the purposes of this Condition 7(b) shall include final Instalment Amounts but not other Instalment Amounts) in respect of Registered Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in paragraph (ii) below.
- (ii) Interest (which for the purpose of this Condition 7(b) shall include all Instalment Amounts other than final Instalment Amounts) on Registered Notes shall be paid to the person shown on the Register at the close of business on the fifteenth day before the due date for payment thereof (the "Record Date"). Payments of interest on each Registered Note shall be made in the relevant currency by cheque drawn on a Bank and mailed to the holder (or to the first-named of joint holders) of such Note at its address appearing in the Register. Upon application by the holder to the specified office of the Registrar or any Transfer Agent before the Record Date, such payment of interest may be made by transfer to an account in the relevant currency maintained by the payee with a Bank.
- (c) **Payments in the United States:** Notwithstanding the foregoing, if any Bearer Notes are denominated in U.S. dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if: (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due; (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts; and (iii) such payment

is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

- (d) **Payments Subject to Laws:** Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 8. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- Appointment of Agents: The Fiscal Agent, the Paying Agents, the Registrar, the Transfer (e) Agents, the Exchange Agent and the Calculation Agent initially appointed by the Issuer and the Guarantors and their respective specified offices are listed below. The Fiscal Agent, the Paying Agent, the Registrar, the Transfer Agents, the Exchange Agent and the Calculation Agent(s) act solely as agents of the Issuer and the Guarantors and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer and the Guarantors reserve the right at any time to vary or terminate the appointment of the Fiscal Agent, any other Paying Agent, the Registrar, any Transfer Agent, the Exchange Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, provided that the Issuer shall at all times maintain: (i) a Fiscal Agent; (ii) a Registrar in relation to Registered Notes; (iii) a Transfer Agent in relation to Registered Notes and where such Registered Notes are held in global form and are registered in the name of a nominee for The Depository Trust Company, an Exchange Agent; (iv) one or more Calculation Agent(s) where the Conditions so require; (v) Paying Agents having specified offices in at least two major European cities; and (vi) such other agents as may be required by any other stock exchange on which the Notes may be listed.

In addition, the Issuer and the Guarantors shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in U.S. dollars in the circumstances described in Condition 7(c).

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

### (f) Unmatured Coupons and Receipts and unexchanged Talons:

- (i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Notes, those Notes should be surrendered for payment together with all unmatured Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Early Redemption Amount, Optional Redemption Amount or Change of Control Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 9).
- (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Note, unmatured Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Upon the due date for redemption of any Bearer Note that is redeemable in instalments, all Receipts relating to such Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.

- (v) Where any Bearer Note that provides that the relative unmatured Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmatured Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.
- (vi) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note or Certificate representing it, as the case may be.
- (g) **Talons**: On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 9).
- (h) Non-Business Days: If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this paragraph, "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "Financial Centres" hereon and:
  - (i) (in the case of a payment in a currency other than euro) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
  - (ii) (in the case of a payment in euro) which is a TARGET Business Day.

# 8. Taxation

All payments of principal and interest by or on behalf of the Issuer or either Guarantor in respect of the Notes, the Receipts and the Coupons or under the Guarantee shall be made free and clear of, and without withholding, deduction or retention for or on account of, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld, retained or assessed by, on behalf of, or within a Relevant Taxing Jurisdiction, unless such withholding, deduction or retention is required by law or by the relevant taxing authority's interpretation or administration thereof. In that event, the Issuer or, as the case may be, the relevant Guarantor shall pay such additional amounts as shall result in receipt by the Noteholders and the Couponholders of such amounts as would have been received by them had no such withholding, deduction or retention been required, except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon:

- (a) **Other connection**: to, or to a third party on behalf of, a holder who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt or Coupon by reason of his having some connection (present or former) with a Relevant Taxing Jurisdiction other than the mere holding of the Note, Receipt or Coupon;
- (b) Non-arm's length: (i) to, or to a third party on behalf of, a holder of a Note, Receipt or Coupon where liability for any such Canadian federal taxes arises as a result of the holder or beneficial owner of such Note, Receipt or Coupon being a person with whom the Issuer is not dealing at arm's length for purposes of the Income Tax Act (Canada); or (ii) to, or to a third party on behalf of, a holder of a Coupon where liability for any such Canadian federal taxes arises as a result of the holder or beneficial owner of the Note to which the

Coupon relates being a person with whom the Issuer is not dealing at arm's length for purposes of the Income Tax Act (Canada);

- (c) Specified shareholder: to, or to a third party on behalf of, a holder of a Note, Receipt or Coupon where liability for any such Canadian federal taxes arises as a result of the holder or beneficial owner of such Note, Receipt or Coupon being a "specified shareholder" of the Issuer (as defined in sub-section 18(5) of the Income Tax Act (Canada)) or a person who does not deal at arm's length with a "specified shareholder" of the Issuer;
- (d) **Presentation more than 30 days after the Relevant Date**: presented (or in respect of which the Certificate representing it is presented) for payment more than 30 days after the Relevant Date, except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth such day;
- (e) *Failure to provide documentation*: where such taxes or duties would not have been so withheld or deducted but for the failure by the holder or the beneficial owner of the Note to make a declaration of non-residence, provided that at least 90 days prior to the first payment date with respect to which the Issuer or the relevant Guarantor applies this Condition 8(e), the Issuer or the relevant Guarantor has notified the Paying Agent in writing that the holders of Notes will be required to provide such declaration of non-residence;
- (f) *Non-income taxes*: in respect of any estate, inheritance, gift, value added, sales, use, excise, transfer, personal property or similar taxes, duties, assessments or other governmental charges;
- (g) *Non-withholding taxes*: where such taxes or duties are payable other than by withholding, deduction or retention; or
- (h) Payment to person other than sole beneficial owner: in respect of any payment to a holder of a Note that is a fiduciary or partnership or any Person other than the sole beneficial owner of such payment or Note, to the extent that a beneficiary or settlor with respect to such fiduciary, a member of such partnership or the beneficial owner of such payment or Note would not have been entitled to the additional amounts.

As used in these Conditions, "**Relevant Date**" in respect of any Note, Receipt or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note (or relative Certificate), Receipt or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to: (i) "**principal**" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Change of Control Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it; (ii) "**interest**" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it; and (iii) "**principal**" and/or "**interest**" shall be deemed to include any additional amounts that may be payable under this Condition 8.

Notwithstanding anything to the contrary in these Terms and Conditions, the Issuer, the relevant Guarantor, a paying agent or any other person shall be permitted to withhold or deduct any amounts required by Sections 1471 to 1474 of the U.S. Internal Revenue Code of 1986, as amended ("FATCA"), any treaty, law, regulation or other official guidance implementing FATCA, or any agreement (or related guidance) between the Issuer, the relevant Guarantor, a paying agent or any other person and the United States, any other jurisdiction, or any authority of any of the foregoing implementing FATCA or any intergovernmental agreement to implement FATCA and none of the Issuer, the relevant Guarantor, any paying agent or any other person shall be required to pay any additional amounts with respect to any such withholding or deduction imposed on or with respect to any Note.

# 9. **Prescription**

Claims against the Issuer and/or either Guarantor for payment in respect of the Notes, Receipts and Coupons (which for this purpose shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

#### 10. Events of Default

If any of the following events ("**Events of Default**") occurs, the holder of any Note may give written notice to the Issuer and the Guarantors, effective as at the date of receipt thereof by either of the Guarantors, that such Note is immediately repayable, whereupon the Early Redemption Amount of such Note together (if applicable) with accrued interest to the date of payment shall become immediately due and payable:

- (a) *Non-Payment*: default is made for more than 14 days (in the case of interest) or seven days (in the case of principal) in the payment on the due date of interest or principal, as the case may be, in respect of any of the Notes;
- (b) **Breach of Other Obligations**: the Issuer or either Guarantor does not perform or comply with any one or more of its other obligations in respect of the Notes, which default is incapable of remedy or, such default (if capable of remedy) is not remedied within 45 days after written notice of such default shall have been given to the Issuer or the relevant Guarantor (as the case may be) by any Noteholder;
- Cross-Acceleration: (i) any other present or future indebtedness of the Issuer, either (c) Guarantor or any Material Subsidiary for or in respect of moneys borrowed or raised becomes due and payable prior to its stated maturity by reason of any event of default or the like (howsoever described); (ii) any such indebtedness is not paid when due or, as the case may be, within any applicable grace period; or (iii) the Issuer, either Guarantor or any Material Subsidiary fails to pay when due or, as the case may be, within any applicable grace period any amount payable by it under any present or future guarantee for, or indemnity in respect of, any moneys borrowed or raised, save in each case where the liability in respect of the relevant indebtedness, guarantee or indemnity is being contested by the Issuer, either Guarantor or any Material Subsidiary, as the case may be, in good faith and by all appropriate means and provided that the aggregate amount of the relevant indebtedness, guarantees and indemnities in respect of which one or more of the events mentioned above in this Condition 10(c) have occurred equals or exceeds U.S.\$25,000,000 (or its equivalent in any other currency or currencies (on the basis of the middle spot rate for the relevant currency against the U.S. dollar as quoted by any leading bank on the day on which this paragraph operates));
- (d) **Enforcement Proceedings:** a distress, attachment, execution or other legal process is levied, enforced or sued out on or against all or a substantial part of the property, assets or revenues of either Guarantor, or any Material Subsidiary and is not discharged, withdrawn or stayed within 60 days;
- (e) *Security Enforced*: any Security Interest, present or future, created or assumed by the Issuer, either Guarantor or any Material Subsidiary and securing an amount which equals or exceeds U.S.\$25,000,000 (or its equivalent in any other currency or currencies (on the basis of the middle spot rate for the relevant currency against the U.S. dollar as quoted by any leading bank on the day on which this paragraph operates)) becomes enforceable and any step is taken to enforce it (including the taking of possession or the appointment of a receiver, administrative receiver, administrator, manager or other similar person, but excluding the issue of any notification to the Issuer, either Guarantor or any Material Subsidiary, as the case may be, that such Security Interest has become enforceable) unless the full amount of the debt which is secured by the relevant Security Interest is discharged within 30 days of the first date on which a step is taken to enforce the relevant Security Interest;

- (f) Insolvency: (i) the Issuer, either Guarantor or any Material Subsidiary is (or is deemed by a court to be) insolvent or bankrupt or unable to pay its debts, stops, suspends (or is granted a suspension) or threatens to stop or suspend payment of all or a substantial part of its debts, proposes or makes a general assignment or an arrangement or composition with or for the benefit of the relevant creditors in respect of any of such debts of the Issuer, either Guarantor or any Material Subsidiary; or (ii) any expropriation, attachment, sequestration, distress or execution affects any asset or assets of the Issuer, either Guarantor or any Material Subsidiary having an aggregate value of U.S.\$25,000,000 or more (or its equivalent in another currency or currencies) and is not discharged within 30 days;
- (g) Winding-up: an administrator is appointed, an order is made or an effective resolution passed for the winding-up or dissolution or administration of the Issuer, either Guarantor or any Material Subsidiary, or the Issuer, either Guarantor or any Material Subsidiary shall apply or petition for a winding-up or administration order in respect of itself, which in each case (other than the appointment of an administrator) is not discharged within 30 days, or it ceases or through an official action of its board of directors threatens to cease to carry on all or a substantial part of its business or operations, and except for the purpose of and followed by: (i) a Permitted Reorganisation; or (ii) any other reconstruction, amalgamation, reorganisation, merger or consolidation on terms approved by an Extraordinary Resolution of the Noteholders;
- (h) Authorisation and Consents: any action, condition or thing (including the obtaining or effecting of any necessary consent, approval, authorisation, exemption, filing, licence, order, recording or registration) at any time required to be taken, fulfilled or done in order:
   (i) to enable the Issuer and each Guarantor to lawfully to enter into, exercise its rights and perform and comply with its respective obligations under the Notes; (ii) to ensure that those obligations are legally binding and enforceable; and (iii) to make the Notes admissible in evidence in the Kuwaiti Courts, is not taken, fulfilled or done;
- *Repudiation*: The Issuer or either Guarantor repudiates or challenges, or does or causes to be done any act or thing evidencing an intention to repudiate or challenge, these Notes, the Agency Agreement, the Deed of Covenant, the Deed of Guarantee or the Deed Poll (the "Documents");
- (j) Expropriation: The authority or ability of the Issuer or either Guarantor to conduct its business is limited or wholly or substantially curtailed by any seizure, expropriation, nationalisation, compulsory acquisition, intervention, restriction or other action by or on behalf of any governmental, regulatory or other authority or other person in relation to the Issuer or either Guarantor or any of its assets or the shares in the Issuer or either Guarantor (including, without limitation the displacement of all or part of the management of the Issuer or either Guarantor), if such acts or such curtailment has or is reasonably likely to adversely affect the interests of the Noteholders in any material respect;
- (k) Illegality: it is or will become unlawful for the Issuer or either Guarantor to perform or comply with any one or more of its respective obligations under any of the Notes or the Documents, provided that such unlawfulness has or is reasonably likely to affect the interests of the Noteholders in any material respect;
- (1) *Guarantee*: the Guarantee is not (or is claimed by either Guarantor not to be) in full force and effect; or
- (m) *Analogous Events*: any event occurs that under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in Conditions 10(f) and 10(g).

References in Conditions 10(c), 10(d) and 10(f) to "**indebtedness**" and "**debt**" respectively shall be deemed to include any debt or other financing arrangement issued (or intended to be issued) in compliance with the principles of *Shari'a*, whether entered into directly or indirectly by the Issuer or either Guarantor, as the case may be.

References to "**Permitted Reorganisation**" means the merger of TKOC into EQUATE, or the solvent liquidation of TKOC so long as any payments or assets distributed as a result of that liquidation are distributed to EQUATE.

Pursuant to the Deed of Guarantee, EQUATE has irrevocably undertaken to, upon the occurrence of a Permitted Reorganisation, assume, and to perform at the relevant time, any and all of the obligations of TKOC under the Deed of Guarantee and each other Transaction Document to which TKOC is a party, and references in each Transaction Document to "TKOC", "Guarantor" or "Guarantors" shall be to EQUATE.

# 11. Meetings of Noteholders and Modifications

Meetings of Noteholders: The Agency Agreement contains provisions for convening (a) meetings of Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any of these Conditions. Such a meeting may be convened by Noteholders holding not less than 10 per cent. in nominal amount of the Notes for the time being outstanding. The quorum for any meeting convened to consider an Extraordinary Resolution shall be one or more persons holding or representing a clear majority in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting, one or more persons being or representing Noteholders whatever the nominal amount of the Notes so held or represented, unless the business of such meeting includes consideration of proposals, inter alia: (i) to amend the dates of maturity or redemption of the Notes, any Instalment Date or any date for payment of interest or Interest Amounts on the Notes; (ii) to reduce or cancel the nominal amount of, or any Instalment Amount of, or any premium payable on redemption of, the Notes; (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes (other than as provided for in these Conditions); (iv) if a Minimum and/or a Maximum Rate of Interest, Instalment Amount or Redemption Amount is shown hereon, to reduce any such Minimum and/or Maximum; (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount, the Optional Redemption Amount or the Change of Control Redemption Amount, including the method of calculating the Amortised Face Amount; (vi) to vary the currency or currencies of payment or denomination of the Notes; (vii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass the Extraordinary Resolution; or (viii) to modify or cancel the Guarantee, in which case the necessary quorum shall be one or more persons holding or representing not less than two-thirds, or at any adjourned meeting, not less than one-third in nominal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Agency Agreement provides that a resolution in writing signed by or on behalf of the holders of not less than 90 per cent. in nominal amount of the Notes outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

- (b) *Modification*: The Issuer or, as the case may be, either Guarantor may, without the consent of the Noteholders or Couponholders, make any modification to the Notes, the Receipts, the Coupons, the Deed of Guarantee, the Deed of Covenant, the Deed Poll or the Agency Agreement which is:
  - (i) not prejudicial to the interests of the Noteholders; or
  - (ii) of a formal, minor or technical nature or is made to correct a manifest or proven error.

Any such modification shall be binding on the Noteholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 14 as soon as practicable thereafter.

In addition, pursuant to Condition 5(g), certain changes may be made to the interest calculation provisions of the Notes without the consent of the Noteholders.

Substitution: The Issuer, or any previous substituted company, may at any time, without (c) the consent of the Noteholders or the Couponholders, substitute for itself as principal debtor under the Notes, the Receipts, the Coupons and the Talons any company (the "Substitute") that is either Guarantor, or a Subsidiary of the relevant Guarantor, provided that no payment in respect of the Notes, the Receipts or the Coupons is at the relevant time overdue. The substitution shall be made by a deed poll (the "Substitution Deed Poll"), to be substantially in the form scheduled to the Agency Agreement as Schedule 9, and may take place only if: (i) the Substitute shall, by means of the Substitution Deed Poll, agree to indemnify each Agent, Noteholder and Couponholder against any tax, duty, assessment or governmental charge that is imposed on it by (or by any authority in or of) the jurisdiction of the country of the Substitute's residence for tax purposes and, if different, of its incorporation with respect to any Note, Receipt, Coupon, Talon or the Deed of Covenant and that would not have been so imposed had the substitution not been made, as well as against any tax, duty, assessment or governmental charge, and any cost or expense, relating to the substitution; (ii) where the Substitute is not either Guarantor, the obligations of the Substitute under the Substitution Deed Poll, the Notes, Receipts, Coupons, Talons and Deed of Covenant shall be unconditionally guaranteed, jointly and severally, and not severally, by the Guarantors by means of the Substitution Deed Poll; (iii) all action, conditions and things required to be taken, fulfilled and done (including the obtaining of any necessary consents) to ensure that the Substitution Deed Poll, the Notes, Receipts, Coupons, Talons and Deed of Covenant represent valid, legally binding and enforceable obligations of the Substitute and in the case of the Substitution Deed Poll of either Guarantor have been taken, fulfilled and done and are in full force and effect; (iv) the Substitute shall have become party to the Agency Agreement, with any appropriate consequential amendments, as if it had been an original party to it; (v) legal opinions addressed to the Noteholders shall have been delivered to them (care of the Fiscal Agent) from a lawyer or firm of lawyers with a leading securities practice in each jurisdiction referred to in (i) above and in England and in the country of incorporation of the Substitute as to the fulfilment of the preceding conditions of this Condition 11(c) and the other matters specified in the Substitution Deed Poll; and (vi) the Issuer shall have given at least 14 days' prior notice of such substitution to the Noteholders, stating that copies, or pending execution of the agreed text, of all documents in relation to the substitution that are referred to above, or that might otherwise reasonably be regarded as material to Noteholders, shall be available for inspection at the specified office of each of the Paying Agents. References in Condition 10 to obligations under the Notes shall be deemed to include obligations under the Substitution Deed Poll, and, where the Substitution Deed Poll contains a guarantee, references to the Guarantee shall be deemed to include the guarantee granted in respect of the Substitute.

# 12. Replacement of Notes, Certificates, Receipts, Coupons and Talons

If a Note, Certificate, Receipt, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Fiscal Agent (in the case of Bearer Notes, Receipts, Coupons or Talons) and of the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Certificate, Receipt, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Certificates, Receipts, Coupons or further Coupons) and otherwise as the Issuer, Fiscal Agent or Registrar may require. Mutilated or

defaced Notes, Certificates, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

## 13. Further Issues

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further notes having the same terms and conditions as a particular series of Notes (so that, for the avoidance of doubt, references in these Conditions to "**Issue Date**" shall be to the first issue date of the series of Notes) and so that the same shall be consolidated and form a single series with such Notes. References in these Conditions to "**Notes**" shall be construed accordingly. If either the original Notes or such further notes were issued in compliance with Rule 144A and such further notes are not fungible with the original Notes for U.S. federal income tax purposes, then such further notes shall be issued with a separate ISIN, CUSIP or other identifying number.

#### 14. Notices

Notices to the holders of Registered Notes shall be mailed to them (or, in the case of joint holders, to the first named) at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in London (which is expected to be the *Financial Times*). If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication as provided above. The Issuer shall also ensure that notices are duly published in a manner that complies with any relevant rules of any stock exchange or other relevant authority on which Notes are for the time being, or by which they have for the time being been, admitted to trading.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition 14.

#### 15. Contracts (Rights of Third Parties) Act 1999

No person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999.

#### 16. Governing Law and Dispute Resolution

- (a) *Governing Law*: The Deed of Guarantee, the Deed of Covenant, the Deed Poll, the Agency Agreement, the Notes, the Receipts, the Coupons, the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and construed in accordance with, English law.
- (b) Agreement to Arbitrate: Any dispute, claim, difference or controversy arising out of, relating to or having any connection with the Notes (including any dispute as to their existence, validity, interpretation, performance, breach or termination or the consequences of their nullity and any dispute relating to any non-contractual obligations arising out of or in connection with them) (a "Dispute") shall be referred to and finally resolved by arbitration under the LCIA Arbitration Rules (the "Rules") which Rules (as amended from time to time) are deemed to be incorporated by reference into this Condition 16(b). For these purposes:
  - (i) the seat of arbitration shall be London, England;
  - (ii) there shall be three arbitrators, each of whom shall be disinterested in the arbitration. The parties to the Dispute shall each nominate one arbitrator and both arbitrators in turn shall appoint a further arbitrator who shall be the chairman of the tribunal. In cases where there are multiple claimants and/or multiple respondents, the class of claimants jointly, and the class of respondents jointly shall each nominate one arbitrator. In the event that one party or both fails to nominate an arbitrator within the time limits specified by the Rules, such

arbitrator(s) shall be appointed by the LCIA. In the event that the party nominated arbitrators fail to nominate the third arbitrator within 15 days of the appointment of the second arbitrator, such arbitrator shall be appointed by the LCIA; and

(iii) the language of the arbitration shall be English.

On receipt by the Issuer, any Guarantor or the Guarantors of a Request for Arbitration (as defined in the Rules) initiated by a Noteholder, the Issuer, the relevant Guarantor or the Guarantors (as applicable) shall send a copy of the Request for Arbitration to all Noteholders (the "**Notification**") within 30 days of receipt. The arbitral proceedings shall be suspended until the earlier of the completion of the Notification process or 30 days following the receipt by the Issuer, the relevant Guarantor or the Guarantors, as applicable, of a Request for Arbitration.

Any Noteholder may, on receipt of such Notification, request to be joined with any other Noteholder to that arbitration, by filing a written notice (a "**Joinder Notice**") with the relevant Noteholder and the Issuer, the relevant Guarantor or the Guarantors, prior to disclosure of documents in that arbitration. Each Noteholder hereby agrees to accept the joinder of any other Noteholder where the interests of the Noteholders are materially similar. Failure to file a Joinder Notice does not preclude any Noteholder from bringing any action (whether arising from similar facts to those relevant to the arbitration in respect of which the Notification is provided or otherwise) in the future.

Any multi-party arbitration resulting from the joinder of any other Noteholder will be formally settled in single arbitral proceedings.

In multi-party arbitration proceedings, the arbitral tribunal shall have all powers necessary to establish any supplementary procedural rules required or desirable in view of the multi-party nature of the proceedings.

In the event of arbitration proceedings where the interests of Noteholders are sufficiently similar to permit those parties to be represented by a single counsel without generally accepted principles regarding conflicts of interest being infringed, such parties are obliged to act together and through one counsel only. In the event that there is some question as to whether the interests of some or all of the Noteholders concerned are sufficiently similar to invoke the terms of this provision requiring joint representation, then that may be determined as a preliminary issue by the arbitral tribunal.

(c) Waiver: Each of the Issuer and each Guarantor hereby irrevocably and unconditionally waives any right to claim immunity (including, without limitation, immunity from the jurisdiction of any court or tribunal, suit, service of process, injunctive or other interim relief, any order for specific performance, any order for recovery of land, any attachment (whether in aid of execution, before judgment or otherwise) of its assets, any process for execution of any award or judgment or other legal process) and any similar defence and irrevocably and unconditionally consents to the giving of any relief or the issue of any process, including, without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment made or given in connection with any legal or arbitral proceedings. The Deed of Covenant, the Deed of Guarantee, the Deed Poll and the Agency Agreement include waivers of immunity by the Issuer and/or each Guarantor (as the case may be) on substantially similar terms.

# SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

#### Initial Issue of Notes

Global Notes and Global Certificates may be delivered on or prior to the original issue date of the Tranche to a Common Depositary (as defined below).

Upon the initial deposit of a Global Note with a common depositary for Euroclear and Clearstream, Luxembourg (the "**Common Depositary**") or registration of Registered Notes in the name of any nominee of a Common Depositary for Euroclear and Clearstream, Luxembourg and delivery of the relative Global Certificate to the Common Depositary, Euroclear or Clearstream, Luxembourg will credit each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

Upon the initial deposit of a Global Certificate in respect of, and registration of, Registered Notes in the name of Cede & Co. as nominee for DTC and delivery of the relevant Global Certificate to the Fiscal Agent as Custodian for DTC, DTC will credit each participant with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

Notes that are initially deposited with the Common Depositary may also be credited to the accounts of subscribers with other clearing systems through direct or indirect accounts with Euroclear and Clearstream, Luxembourg held by such other clearing systems. Conversely, Notes that are initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Luxembourg or other clearing systems.

#### **Relationship of Accountholders with Clearing Systems**

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg, DTC or any other clearing system (the "Alternative Clearing System") as the holder of a Note represented by a Global Note or a Global Certificate must look solely to Euroclear, Clearstream, Luxembourg, DTC or any such Alternative Clearing System (as the case may be) for his share of each payment made by the Issuer to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, and in relation to all other rights arising under the Global Notes or Global Certificates, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg, DTC or such Alternative Clearing System (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Notes for so long as the Notes are represented by such Global Note or Global Certificate and such obligations of the Issuer will be discharged by payment to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, in respect of each amount so paid.

## Exchange

## Temporary Global Notes

Each temporary Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date:

- (i) if the applicable Pricing Supplement indicates that such Global Note is issued in compliance with the C Rules or in a transaction to which TEFRA is not applicable (as to which, see further "*Overview of the Programme Selling Restrictions*"), in whole, but not in part, for the Definitive Notes defined and described below; or
- (ii) in whole or in part and upon certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement, for interests in a permanent Global Note of the same Series (exchangeable for Definitive Notes in the circumstances set out in "- Permanent Global Notes" below),

in each case, in accordance with the applicable Pricing Supplement.

The option for temporary Global Notes to be exchangeable for Definitive Notes by giving notice should not be expressed to be applicable under paragraph 23 (*Form of Notes*) in Part A of the applicable Pricing Supplement if the relevant Notes have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount. Furthermore, Notes should not be

issued which have such denominations if such Notes are to be represented on issue by a temporary Global Note exchangeable for Definitive Notes.

# Permanent Global Notes

Each permanent Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date in whole but not, except as provided under "– *Partial Exchange of Permanent Global Notes*" below, in part for Definitive Notes:

- (i) on the expiry of such period of notice as may be specified in the applicable Pricing Supplement; or
- (ii) upon the occurrence of an Exchange Event,

in each case, in accordance with the applicable Pricing Supplement.

For these purposes, "**Exchange Event**" means: (a) if the permanent Global Note is held on behalf of Euroclear or Clearstream, Luxembourg or an Alternative Clearing System, that any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or in fact does so; (b) if principal in respect of any Notes is not paid when due, the holder giving notice to the Fiscal Agent of its election for such exchange; or (c) the Issuer or the either Guarantor has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by Definitive Notes.

The option for permanent Global Notes to be exchangeable for Definitive Notes by giving notice should not be expressed to be applicable under paragraph 23 (*Form of Notes*) in Part A of the applicable Pricing Supplement if the relevant Notes have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount. Furthermore, Notes should not be issued which have such denominations if such Notes are to be represented on issue by a permanent Global Note exchangeable for Definitive Notes.

# Global Certificates

## Unrestricted Global Certificates

If the applicable Pricing Supplement state that the Notes are to be represented by an Unrestricted Global Certificate on issue, the following will apply in respect of transfers of Notes held in Euroclear or Clearstream, Luxembourg or an Alternative Clearing System. These provisions will not prevent the trading of interests in the Notes within a clearing system while they are held on behalf of such clearing system, but will limit the circumstances in which the Notes may be withdrawn from the relevant clearing system.

Transfers of the holding of Notes represented by any Global Certificate pursuant to Condition 2(b) (*No Exchange of Notes and Transfers of Registered Notes – Transfer of Registered Notes*) may only be made in whole but not in part:

- (i) if the relevant clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or does in fact do so;
- (ii) if principal in respect of any Notes is not paid when due; or
- (iii) with the consent of the Issuer,

provided that, in the case of the first transfer of part of a holding pursuant to paragraphs (i) or (ii) above, the registered holder has given the relevant Registrar not less than 30 days' notice at its specified office of the registered holder's intention to effect such transfer.

## Restricted Global Certificates

If the applicable Pricing Supplement state that the Registered Notes are to be represented by a Restricted Global Certificate on issue, the following will apply in respect of transfers of Notes held in DTC. These provisions will not prevent the trading of interests in the Notes within a clearing system while they are held

on behalf of DTC, but will limit the circumstances in which the Notes may be withdrawn from DTC. Transfers of the holding of Notes represented by that Restricted Global Certificate pursuant to Condition 2(b) (*No Exchange of Notes and Transfers of Registered Notes – Transfer of Registered Notes*) may only be made:

- (i) in whole but not in part, if such Notes are held on behalf of a Custodian for DTC and if DTC notifies the Issuer that it is no longer willing or able to discharge properly its responsibilities as depositary with respect to that Restricted Global Certificate or DTC ceases to be a "clearing agency" registered under the Exchange Act or is at any time no longer eligible to act as such, and the Issuer is unable to locate a qualified successor within 90 days of receiving notice of such ineligibility on the part of DTC; or
- (ii) in whole or in part, with the Issuer's consent,

provided that, in the case of any transfer pursuant to paragraph (i) above, the relevant registered holder has given the relevant Registrar not less than 30 days' notice at its specified office of the registered holder's intention to effect such transfer. Individual Certificates issued in exchange for a beneficial interest in a Restricted Global Certificate shall bear the legend applicable to such Notes as set out in "Subscription and Sale and Transfer and Selling Restrictions – Transfer Restrictions".

## Partial exchange of Permanent Global Notes

For so long as a permanent Global Note is held on behalf of a clearing system and the rules of that clearing system permit, such permanent Global Note will be exchangeable in part on one or more occasions for Definitive Notes if principal in respect of any Notes is not paid when due.

## **Delivery** of Notes

On or after any due date for exchange, the holder of a Global Note may surrender such Global Note or, in the case of a partial exchange, present it for endorsement to or to the order of the Fiscal Agent. In exchange for any Global Note, or the part thereof to be exchanged, the Issuer will: (i) in the case of a temporary Global Note exchangeable for a permanent Global Note, deliver, or procure the delivery of, a permanent Global Note that is being exchanged or, in the case of a subsequent exchange, endorse, or procure the endorsement of, a permanent Global Note to reflect such exchange; or (ii) in the case of a Global Note exchangeable for Definitive Notes, deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Notes. Global Notes and Definitive Notes will be delivered outside the United States and its possessions.

In this Base Listing Particulars, "**Definitive Notes**" means, in relation to any Global Note, the definitive Bearer Notes for which such Global Note may be exchanged (if appropriate, having attached to them all Coupons and Receipts in respect of interest or Instalment Amounts that have not already been paid on the Global Note and a Talon). Definitive Notes will be security printed in accordance with any applicable legal and stock exchange requirements in or substantially in the form set out in the Schedules to the Agency Agreement. On exchange in full of each permanent Global Note, the Issuer will, if the holder so requests, procure that it is cancelled and returned to the holder together with the relevant Definitive Notes.

## Exchange Date

"**Exchange Date**" means, in relation to a temporary Global Note, the day falling after the expiry of 40 days after its issue date and, in relation to a permanent Global Note, a day falling not less than 60 days, or in the case of failure to pay principal in respect of any Notes when due 30 days, after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Fiscal Agent is located and in the city in which the relevant clearing system is located.

## Amendments to Conditions

The temporary Global Notes, permanent Global Notes and Global Certificates contain provisions that apply to the Notes that they represent, some of which modify the effect of the Conditions. The following is a summary of certain of those provisions:

# Payments

No payment falling due after the Exchange Date will be made on any Global Note unless exchange for an interest in a permanent Global Note or for Definitive Notes is improperly withheld or refused. Payments on any temporary Global Note issued in compliance with the D Rules before the Exchange Date will only be made against presentation of certification as to non-U.S. beneficial ownership in the form set out in the Agency Agreement. All payments in respect of Notes represented by a Global Note will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Notes, surrender of that Global Note to or to the order of the Fiscal Agent or such other Paying Agent as shall have been notified to the Noteholders for such purpose. A record of each payment so made will be endorsed on each Global Note, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Notes.

For the purpose of any payments made in respect of a Global Note, the relevant place of presentation shall be disregarded in the definition of "**business day**" set out in Condition 7(h) (*Payments and Talons – Non-Business Days*).

## Payment Record Date

Each payment in respect of the Global Certificates will be made to the person shown as the holder in the Register at the close of business (in the relevant clearing system) on the Clearing System Business Day before the due date for such payment (the "**Record Date**") where "**Clearing System Business Day**" means a day on which each clearing system for which the Global Certificates are being held is open for business.

## Prescription

Claims against the Issuer in respect of Notes that are represented by a permanent Global Note will become void unless it is presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 8 (*Taxation*)).

#### Meetings

The holder of a permanent Global Note or of the Notes represented by a Global Certificate shall (unless such permanent Global Note or Global Certificate represents only one Note) be treated as being two persons for the purposes of any quorum requirements of a meeting of Noteholders and, at any such meeting, the holder of a permanent Global Note shall be treated as having one vote in respect of each integral currency unit of the Specified Currency of the Notes. All holders of Registered Notes are entitled to one vote in respect of each integral currency unit of the Specified Currency unit of the Specified Currency of the Notes comprising such Noteholder's holding, whether or not represented by a Global Certificate.

## Cancellation

Cancellation of any Note represented by a permanent Global Note that is required by the Conditions to be cancelled (other than upon its redemption) will be effected by reduction in the nominal amount of the relevant permanent Global Note or its presentation to or to the order of the Fiscal Agent for endorsement in the relevant schedule of such permanent Global Note or, in the case of a Global Certificate, by reduction in the aggregate principal amount of the Global Certificates in the register of the certificateholders, whereupon the principal amount thereof shall be reduced for all purposes by the amount so cancelled and endorsed.

#### Purchase

Notes represented by a permanent Global Note may only be purchased by the Issuer, the Guarantors or any of their respective subsidiaries if they are purchased together with the rights to receive all future payments of interest and Instalment Amounts (if any) thereon.

#### Issuer's option

Any option of the Issuer provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note shall be exercised by the Issuer giving notice to the Noteholders within the time limits set out in and containing the information required by the Conditions, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and

accordingly no drawing of Notes shall be required. In the event that any option of the Issuer is exercised in respect of some but not all of the Notes of any Series, the rights of accountholders with a clearing system in respect of the Notes will be governed by the standard procedures of Euroclear, Clearstream, Luxembourg, DTC or any other clearing system (as the case may be).

## Noteholders' options

Any option of the Noteholders provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note may be exercised by the holder of the permanent Global Note giving notice to the Fiscal Agent within the time limits relating to the deposit of Notes with a Paying Agent set out in the Conditions substantially in the form of the notice available from any Paying Agent, except that the notice shall not be required to contain the serial numbers of the Notes in respect of which the option has been exercised, and stating the nominal amount of Notes in respect of which the option is exercised and at the same time presenting the permanent Global Note to the Fiscal Agent, or to a Paying Agent acting on behalf of the Fiscal Agent, for notation.

# **Events of Default**

Each Global Note provides that the holder may cause such Global Note, or a portion of it, to become due and repayable in the circumstances described in Condition 10 (*Events of Default*) by stating in the notice to the Fiscal Agent the nominal amount of such Global Note that is becoming due and repayable. If principal in respect of any Note is not paid when due, the holder of a Global Note or Registered Notes represented by a Global Certificate may elect for direct enforcement rights against the Issuer and the Guarantors under the terms of the Deed of Covenant executed as a deed by the Issuer and the Guarantors to come into effect in relation to the whole or a part of such Global Note or such Registered Notes, as the case may be, as accountholders with a clearing system. Following any such acquisition of direct rights, the Global Note or, as the case may be, the Global Certificate and the corresponding entry in the register kept by the Registrar will become void as to the specified portion or Registered Notes, as the case may be. However, no such election may be made in respect of Notes represented by a Global Certificate unless the transfer of the whole or a part of the holding of Notes represented by a Global Certificate shall have been improperly withheld or refused.

## Notices

So long as any Notes are represented by a Global Note or a Global Certificate and such Global Note or Global Certificate is held on behalf of a clearing system, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the Conditions or by delivery of the relevant notice to the holder of the Global Note or Global Certificate. Any such notice shall be deemed to have been given to the Noteholders on the third day after the day on which such notice is delivered to the relevant clearing system as aforesaid. The Issuer shall also ensure that notices are duly published in a manner that complies with any relevant rules of any stock exchange or other relevant authority on which the Notes are for the time being, or by which they have for the time being been, admitted to trading.

# **USE OF PROCEEDS**

The net proceeds from each issue of Notes will be used by the Group for its general corporate purposes, including, among other things, the refinancing of a portion of its Facility Agreement (as defined in the "Management's Discussion and Analysis of the Financial Condition and Results of Operation") or as otherwise described in the applicable Pricing Supplement.

# CAPITALISATION

The following table sets forth the consolidated capitalisation and certain other balance sheet information of the Group as at 31 December 2019 based on certain figures derived from the 2019 Combined Financial Statements. This table should be read in conjunction with "*Presentation of Financial and Other Information*", "*Use of Proceeds*", "*Selected Financial and Other Information*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and the Financial Statements generally, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

	As at 31 December 2019
	(U.S.\$ million)
Debt:	
Loans and borrowings Total debt	4,607 <b>4,607</b>
Equity:	
Share capital Treasury shares Statutory reserve Remeasurement of retirement benefit obligations Foreign currency translation reserve Datained commings	1,080 (450) 540 (32) 20 638
Retained earnings	1,796
Total capitalisation	6,403

Apart from the above there has been no material change in the capitalisation of the Group since 31 December 2019.

#### SELECTED FINANCIAL AND OTHER INFORMATION

Set forth below is selected financial information for the Group for the periods indicated. The financial statements for the Group as at and for each of the years ended 31 December 2019, 2018 and 2017 prepared in accordance with IFRS has been extracted without material adjustment from the Combined Financial Statements. The Group has adopted certain new accounting standards during the period which were not applied retroactively which may affect comparability, see "*Management's Discussion and Analysis of Financial Condition and Results of Operations*". This should be read in conjunction with "*Presentation of Financial and Other Information*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*". This should be read in conjunction with "*Presentation of Financial and Other Information*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and the Financial Statements, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

#### Combined Profit or Loss Financial Information of the Group

	For the year ended 31 December		
	2019	2018	2017
		U.S.\$ million	
Sales	3,346	4,821	4,252
Cost of sales	(2,498)	(2,897)	(2,797)
Gross profit	848	1,924	1,455
Management fee	6	5	4
Reservation right fees	15	15	15
General, administrative and selling expenses	(85)	(105)	(101)
Other income/(expense)	3	(3)	8
Foreign exchange gain/(loss)	3	(3)	(3)
Profit from operations	790	1,833	1,378
Finance income	16	39	27
Finance costs	(187)	(189)	(188)
Profit before contribution to Kuwait Foundation for the Advancement of Sciences			
("KFAS"), Zakat, tax on subsidiaries and Board of Directors' remuneration	619	1,683	1,217
Contribution to KFAS	(6)	(16)	(11)
Contribution to Zakat	(4)	(8)	(7)
Tax on subsidiaries	29	(99)	(68)
Board of Directors' remuneration	(0)	(0)	(0)
Net profit for the year	638	1,560	1,131

# **Combined Financial Position Financial Information of the Group**

	As at 31 December		
	2019	2018	2017
		U.S.\$ million	
Assets			
Property, plant and equipment	3,131	2,906	2,564
Goodwill	1,689	1,689	1,689
Intangible assets	372	396	434
Right-of-use assets	585	-	-
Deferred tax assets	61	45	48
Deferred charges and other assets	936	583	591
Non-current assets	6,774	5,619	5,326
Inventories	181	230	261
Due from related parties	38	64	89
Trade and other receivables	516	664	776
Deferred charges and other assets	37	13	25
Cash and bank balances	802	2.239	2,107
Current assets	1,574	3,210	3,258
Total assets	8,348	8,829	8,584
Equity			
Share capital	1,080	1,080	1,080
Treasury shares	(450)	(450)	(450)
Statutory reserve	540	540	540

Retained earnings	638	1,560	1,131
Remeasurement of retirement benefit obligation	(32)	(39)	(59)
Foreign currency translation reserve	20	14	45
Total equity	1,796	2,705	2,287
Liabilities			
Loans and borrowings	4.607	4.591	4.715
Deferred income	150	170	177
Lease liability	522		-
Deferred tax liabilities	183	214	230
Retirement benefit obligation	421	406	416
Long term incentives	3	3	4
Non-current liabilities	5,886	5,384	5,542
Long term incentives	4	5	5
Lease liability	65	-	-
Deferred income	15	15	15
Due to related parties	117	142	124
Trade and other payables	465	578	611
Current liabilities	666	740	755
Total liabilities	6,552	6,124	6,297
Total equity and liabilities	8,348	8,829	8,584

# **Combined Cash Flow Financial Information of the Group**

	For the year ended 31 December		
	2019	2018	2017
	i	U.S.\$ million	
Cash flows from operating activities			
Net profit for the year	638	1,560	1,131
Adjustments for:	269	249	286
Depreciation Amortisation of intangible and deferred assets	209	249 54	280
Reservation right fees	(15)	(15)	(15)
Deferred income tax	(46)	(13)	(37)
Finance costs	187	189	188
Finance income	(16)	(39)	(27)
Provision for doubtful receivables		8	(
Provision for retirement benefit obligation	47	47	105
Provision for slow moving inventories	-	(1)	-
Foreign exchange loss on retirement benefit	(4)	(2)	4
Provision for long term incentives	2	6	5
	1,142	2,043	1,721
Changes in:			
Inventories	49	31	(24)
Due from related parties	26	25	(10)
Trade and other receivables	148	104	(66)
Deferred charges and other assets	9	4	19
Due to related parties	(24)	18	(47)
Trade and other payables	(97)	(51)	251
Retirement benefit obligation paid	(21)	(35)	(10)
Long term incentives paid	(3)	(7)	(6)
Net cash from operating activities	1,229	2,132	1,828
Cash flows from investing activities			
Purchase of property, plant and equipment	(456)	(622)	(361)
Payment of USGC Ethylene reservation fees	(410)	-	(315)
Payment for intangibles	(19)	-	-
Investment in staff saving scheme	(1)	(6)	(4)
Maturity of short term deposits	964	99	394
Finance income received	32	46	42
Net cash used in investing activities	110	(483)	(244)
Cash flows from financing activities			
Repayment of long term loan	-	(100)	(500)
Proceeds from issuance of Sukuk	-	-	500
Loan origination fees paid	-	(11)	(5)
Finance costs paid	(204)	(182)	(211)

Cash and cash equivalents at end of the year	750	1,224	999
Cash and cash equivalents at beginning of the year	1,224	999	310
Net increase/(decrease) in cash and cash equivalents	(474)	225	689
Net cash used in financing activities	(1,813)	(1,424)	(895)
Dividends paid	(1,560)	(1,131)	(679)
Payment of lease liabilities	(49)	-	-

### Certain Non-IFRS Financial Measures

	For the year ended 31 December		
	2019	2018	2017
Adjusted EBITDA <sup>(1)</sup> (U.S.\$ million) Adjusted EBITDA margin <sup>(2)</sup> (%)	1,124 33.6	2,121 44.0	1,730 40.7

(1) Adjusted EBITDA is defined as net profit for the year excluding the impact of interest, tax, contribution to KFAS, contribution to Zakat and board remuneration, depreciation, amortisation and reservation right fees which represents the fees received from the Olefins II project entities for usage of and costs associated with usage of the Group's plant. The following table sets forth a reconciliation of adjusted EBITDA from net profit for the year indicated.
For the year ended 31 December.

	For the year ended 31 December		
	2019	2018	2017
		U.S.\$ million	
Net profit for the year	638	1,560	1,131
Tax on subsidiaries	(29)	99	68
Contribution to Zakat	4	8	7
Contribution to KFAS	6	16	11
Finance costs	187	189	188
Finance income	(16)	(39)	(27)
Depreciation	269	249	286
Amortisation of intangible and deferred assets	80	54	81
Reservation right fees	(15)	(15)	(15)
Adjusted EBITDA	1,124	2,121	1,730

<sup>(2)</sup> Adjusted EBITDA margin is defined as adjusted EBITDA divided by sales (expressed as a percentage).

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Combined Financial Statements, the EQUATE Financial Statements and the TKOC Financial Statements (together, the "Financial Statements"), which are incorporated by reference in this Base Listing Particulars (see "Information Incorporated by Reference") and which have been prepared in accordance with IFRS. See further "Presentation of Financial and Other Information". The following discussion contains forward-looking statements that reflect the Group's plans, estimates and beliefs. The Group's actual results could differ materially from those discussed in these forward-looking statements. Factors that could cause or contribute to these differences include, but are not limited to, those discussed below and elsewhere in this Base Listing Particulars, particularly in "Risk Factors" and "Cautionary Statement Regarding Forward-Looking Statements". Unless indicated otherwise, the financial information set out below and referred to in this section has been extracted without material adjustment from the Financial Statements, or has been extracted without material Statements.

## **Overview of Section**

As discussed in greater detail below, although the Group currently operates as a combined entity for operational purposes, the Group comprises two separate entities under common ownership for legal and financial reporting purposes:

- the EQUATE Group, which consists of EQUATE and its subsidiaries, which include the MEGlobal B.V. Group and MEGlobal Canada; and
- TKOC.

Although EQUATE and TKOC are separate legal entities, they have the same shareholders and have historically operated under common management and control, with TKOC being substantially managed by EQUATE through an OMSA. Accordingly, for operational purposes, the EQUATE Group and TKOC operate as a combined group. However, the EQUATE Group and TKOC are not a consolidated group for the purposes of financial reporting and therefore the Group as a whole does not have consolidated financial statements.

Since the EQUATE Group and TKOC operate as a combined group, the Group has prepared the Combined Financial Statements, which are incorporated by reference in this Base Listing Particulars, in order to illustrate the financial performance and condition of the Group as a whole.

In order to align the financial reporting of the Group with its manner of operation, a merger of the EQUATE Group and TKOC (with EQUATE as the surviving entity) is under consideration by the shareholders of EQUATE and TKOC. Although there is no assurance if or when such a merger will be implemented, EQUATE and TKOC do not anticipate any changes in their manner of operating as a combined group.

## **Overview of the Group**

The Group is the largest producer of petrochemical products in Kuwait and one of the leading producers of petrochemical products in the Middle East by sales and production volume, according to market reports (including the IHS Markit data in respect of global sales and production volumes cited elsewhere in this Base Listing Particulars). The Group produces, distributes and markets ethylene glycol, polyethylene and their co-products globally, including to Asia, North and South America, the Middle East, Turkey, India, Pakistan and Europe, and produces, distributes and markets polyethylene terephthalate in Europe. As at and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*").

The Group's business has vertically integrated chemical facilities and production technologies. The Group operates six manufacturing sites in four countries. As at 31 December 2019, the Group's production capacity was approximately 4,485KTA, of which 46 per cent. was in Kuwait, 30 per cent. was in Canada, 7 per cent .was in Germany and 17 per cent. was in the United States.

The Group principally operates through three business lines: Ethylene Glycol, Polyethylene and Polyethylene Terephthalate. The Group's Ethylene Glycol and Polyethylene business lines use ethane-based ethylene as feedstock. The Group's production facilities in Kuwait source ethane-rich gas from PIC. The Group benefits from low-cost, high-quality feedstock through long-term supply agreements with its principal shareholders, Dow and PIC, and based on its internal research and market reports, the Group believes that its feedstock costs are highly competitive.

Moreover, the Group has a global ethylene glycol distribution platform with regional business centres around the world that support the sales and marketing function of its Ethylene Glycol business line, including in Hong Kong, Shanghai, Dubai, Horgen and Houston. The Group's feedstock contracts, integrated facilities and distribution operations position it as a low-cost producer that is able to capture attractive margins across the value chain, with the benefit of certainty of feedstock supply and access to a global distribution platform.

# **Certain Accounting Considerations**

The Group consists of the EQUATE Group and TKOC, the combined results of which comprise the Group's total business operations, financial performance and condition. See also "*Business – The Group's Corporate Structure*".

# Non-consolidation of the EQUATE Group and TKOC

While the EQUATE Group and TKOC have the same shareholders and have historically operated under common management and control, the financial statements of the two entities have not been consolidated. However, in order to illustrate the financial performance and condition of the Group as a whole, the Group has prepared the Combined Financial Statements by following consolidation principles. The Combined Financial Statements are incorporated by reference in this Base Listing Particulars and set forth the combined financial statements of the EQUATE Group and TKOC for the years ended 31 December 2019, 2018 and 2017.

The EQUATE Group and TKOC participate in on-going intragroup business and financial transactions with each other, such as the receipt of revenue or the payment of expenses between entities. While intragroup transactions and balances have been eliminated for the purposes of preparing the Combined Financial Statements, they are included in the financial information presented in the other standalone financial statements.

To facilitate the analysis and understanding of the business and financial relationships that exist among the companies comprising the Group, set forth below is a description of the significant intragroup business and financial transactions which would be eliminated upon combination of the EQUATE Group and TKOC:

- the EQUATE Group purchases ethylene from TKOC from time to time. The sales (in the case of TKOC) and cost of sales (in the case of the EQUATE Group) in respect of such intragroup ethylene sale would be eliminated upon combination;
- the EQUATE Group and TKOC have intercompany loans with each other under which, on a net basis, the EQUATE Group is the lender. The finance cost or, as the case may be, finance income with respect to such intercompany loans would be eliminated upon combination; and
- the production facilities of the EQUATE Group and TKOC in Kuwait are integrated. Pursuant to the OMSAs (as defined in "*Related Party Transactions*"), the EQUATE Group operates and manages TKOC's production facilities and provides maintenance and other services to TKOC in return for a fixed management fee. Pursuant to the MUSAs (as defined in "*Related Party Transactions*"), the EQUATE Group receives from TKOC a reservation right fee that equals the total capital construction costs incurred by the EQUATE Group on the new utilities and infrastructure facilities under the "Olefins II" project (see "*Related Party Transactions*"). Such income (in the case of the EQUATE Group) or expense (in the case of TKOC) (i.e., the portion of management fees and reservation right fees paid to the EQUATE Group by TKOC), would be eliminated upon combination.

See also "Related Party Transactions" for a further description of these intragroup transactions.

## Adoption of new accounting standards

The combined financial information of the Group has been affected by recent accounting changes. For the year ended 31 December 2019, the Group applied IFRS 16 using the modified retrospective approach and hence the comparative information presented for 2018 and 2017 is not restated. Additionally, the disclosure requirements in IFRS 16 have not been applied to comparative information.

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4, "Determining whether an Arrangement Contains a Lease". The Group now assesses whether a contract is or contains a lease based on the definition of a lease.

On transition to IFRS 16, the Group has elected to apply the practical expedient to grandfather the assessment of which transactions are leases. The Group applied IFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease under IFRS 16. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after 1 January 2019.

The impact on the combined statement of profit or loss and other comprehensive income due to adoption of IFRS 16 was a U.S.\$3.0 million decrease in profit from operations.

For the year ended 31 December 2018, the Group adopted IFRS 9 and IFRS 15 for the preparation of its 2018 Combined Financial Statements. IFRS 9 brings together all three aspects of the accounting for financial instruments project. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, but the Group has not restated comparative information for 2017 as permitted by the transitional provisions of the standard. Therefore, the information present for 2017 does not reflect the requirements of IFRS 9 and may affect the comparability of the 2018 financial information to the 2017 financial information. To determine their classification and measurement category, IFRS 9 requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instrument's contractual cash flow characteristics. IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model. The new impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at fair value through other comprehensive income, but not to investments in equity investments. Under IFRS 9, credit losses are recognised earlier than under IAS 39.

For the year ended 31 December 2018, the Group also adopted IFRS 15, which establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. These changes to IFRS 15 did not have a material impact on the accounting policies, financial position or performance of the Group.

See note 2 (*Basis of preparation*) to the 2019 Combined Financial Statements and note 2 (*Basis of preparation*) to the 2018 Combined Financial Statements.

# **Factors Affecting Operating Results**

The Group's results of operations are driven by a combination of factors affecting the petrochemical and chemical intermediate markets generally, including general economic conditions, prices of raw materials, global supply and demand for the Group's products and environmental legislation. The Group's results of operations are also impacted by company-specific structural and operational factors. Set forth below is an overview of the key drivers that have affected the Group's historical results of operations, and are expected to affect the Group's future results of operations.

#### Oil and gas price movements

In general, oil and gas price movements can affect the results of the Group's operations and, in particular, the Group's margins, in a number of ways. The price of brent crude is historically correlated to a certain extent with the sale price of the Group's ethylene glycol products.

The prices of polyethylene and ethylene glycol tend to be correlated with crude oil prices in the long-term; as brent crude prices decrease, so do the prices of the Group's products, and *vice versa*. However, 2019 has witnessed significant declines in the price for ethylene and its major derivatives, including polyethylene and ethylene glycol, relative to crude which has remained relatively stable in 2019, as a result of the supply

demand dynamics in the ethylene glycol market where supply increases have outpaced increases in demand. Crude oil prices remain an important determinant of global ethylene and derivatives production costs, given that major global ethylene production, mostly in Asia, the Indian Subcontinent and Europe, is based on naphtha feedstock. The price of crude oil has fluctuated significantly in the past five years. According to OPEC's website, the year-end figure for a barrel of crude oil as measured in accordance with OPEC's reference basket (which represents a weighted average of oil prices collected from various oil producing countries) rose from U.S.\$40.76 in 2016 to U.S.\$64.04 in 2019. The price of the OPEC Reference Basket as at 31 December 2019 was U.S.\$67.96 per barrel.

Since the beginning of 2019, the petrochemical industry has experienced a declining price environment primarily as a result of normal commodity price cycles, production capacity exceeding demand, which resulted in downward pressure on the Group's product prices, and the U.S./China trade war. For example, the average prices of polyethylene and ethylene glycol sold by the Group decreased by 20 per cent. and 36 per cent., respectively, in the period between 31 December 2018 and 31 December 2019. As a result, there has been a general decrease in revenue, net profit and adjusted EBITDA margins across the Group's component entities in 2019. In addition, movements in the price of oil and gas also have a corresponding impact on the cost of the Group's ethane-based feedstock, particularly in the Group's Canadian ethylene glycol production facilities, the terms of whose feedstock supply arrangements are slightly less insulated from oil and gas market price variations than those of the Group's operations in Kuwait, which are only partially affected over time by movements in the price of gas due to the pricing structure of the Group's long-term supply contracts. While the Group's feedstock costs have, in recent periods, generally decreased in tandem with lower oil and gas prices, they have not decreased at the same rate as the average prices of the Group's products. Accordingly, the above variations have resulted in a general decrease in revenue, net profit and adjusted EBITDA margins across the Group's component entities in recent periods, driven primarily by the relatively greater impact of lower oil and gas prices on the Group's sales than on the Group's cost of sales. See also "Selected Financial and Other Information" and "Risk Factors - Risks Relating to the Issuer's Ability to Fulfil its Obligations under or in Connection with the Notes and Risks Relating to the Guarantors' Ability to Fulfil their Obligations under or in Connection with the Guarantee – Volatility in the price of oil and natural gas may adversely impact MEGlobal Canada's, the EQUATE Group's and TKOC's business, results of operations or financial condition".

# Supply and demand cycle in the petrochemical industry

Margins in the petrochemical industry are strongly influenced by industry capacity utilisation rates. As demand for petrochemical products approaches available supply, industry capacity utilisation rates rise, and prices and margins typically increase. Historically, this relationship has been highly cyclical due to fluctuations in supply resulting from the timing of new investments in capacity and general economic conditions affecting the relative strength or weakness of demand. Generally, capacity is more likely to be added in periods when current or expected future demand is strong and margins are, or are expected to be, high. Investments in new capacity can result, and in the past frequently have resulted, in overcapacity. which typically leads to a decrease in industry capacity utilisation rates and a reduction of margins. In response, petrochemical producers typically reduce capacity or limit further capacity additions, eventually causing the market to be relatively undersupplied and leading to a rise in industry capacity utilisation and margin expansion. The Group completed construction of an ethylene glycol plant in the U.S. Gulf Coast in late 2019 while other producers in the petrochemical industry have also increased their production capacity over the last few years, which resulted in a significant amount of additional production capacity coming on-stream. Further, other producers in the petrochemical industry, such as Lotte, Sasol, Petronas, Heng Li, Zhejiang Petrochemicals and Formosa, have announced projects to increase the capacity of their ethylene glycol production facilities which are expected to complete over the next few years. This additional capacity is expected to impact the supply/demand balance within the ethylene glycol market, which could cause the average price of ethylene glycol to fall resulting in pressure on higher cost producers, such as nonintegrated, dimethyl oxalate (DMO) and naphtha-based MEG producers. See also "Risk Factors - Risks Relating to the Issuer's Ability to Fulfil its Obligations under or in Connection with the Notes and Risks Relating to the Guarantors' Ability to Fulfil their Obligations under or in Connection with the Guarantee - The cyclical nature of the petrochemical industry may reduce the Group's net sales revenue and gross margin" and "Business – Ethylene Glycol business line – Facilities".

# Global economic condition

The Group's results of operation are affected by the overall economic conditions in the Asia, India, MENA and North America (particularly since the completion of the U.S. Gulf Coast project; see further "*Business*"

- *Ethylene Glycol business line* - *Facilities*") regions. An extended recession in any of these locations or globally, or public perceptions that result in declining economic conditions, could substantially decrease the demand for the Group's products. For the year ended 31 December 2019, 37 per cent. of the Group's revenues were from China. Accordingly, an economic recession or a prolonged slowdown in growth in China in particular would affect the Group's results of operations as a result of downward pricing pressure for the Group's products. Moreover, the ongoing coronavirus outbreak originating and emanating from China has resulted in the implementation of travel restrictions, quarantines and extended shutdowns of certain businesses in the region. These restrictive measures, if prolonged, could slow national economic development and reduce demand for the Group's products. The duration, impact and severity of the outbreak cannot be predicted and may be significant, particularly in the short-term.

## **Production volumes**

The Group's results of operations are materially influenced by its production capacity and the degree to which the Group utilises its assets in order to achieve maximum production volumes. In October 2019, the Group announced the opening of its newest ethylene glycol plant in the U.S. Gulf Coast, which has a capacity of 750KTA. The Group believes that this new plant in the U.S. Gulf Coast will benefit from competitively priced ethylene supply from Dow's new ethane cracker and adds 750KTA of gross production capacity to the Group's ethylene glycol portfolio. It produces monoethylene and diethylene glycol. Since the plant was only opened in October 2019, the plant had only a marginal impact on the Group's results of operation in 2019. Accordingly, the impact of the plant opening will be seen in 2020, which will reflect the full year impact of the U.S. Gulf Coast plant. Similarly, the Group expects a reduction in capital expenditures in 2020 compared to 2019 as a result of completing construction of the U.S. Gulf Coast plant in 2019 (which was completed ahead of schedule and under budget).

As a low-cost producer, the Group seeks to operate its facilities at full capacity. The Group believes this allows it to maintain positive margins and cash flows, allowing it to withstand industry downturns more readily than other producers who have higher production costs. The Group's strategy is to achieve growth in production volume by improving utilisation rates within the defined availability of an asset, improving availability of an asset by minimising planned and unplanned facility downtime and improving the capacity of assets through de-bottlenecking projects such as the de-bottlenecking of EQUATE's ethylene facility in 2014 and polyethylene facility in 2016. The Group approved and paid for its share to participate in the expansion in 2020 of Dow's ethane cracker to increase the Group's share of ethylene feedstock. This is expected to enable the Group's ethylene glycol production at MEGlobal Fort Saskatchewan in Canada to increase by an estimated 140KTA a year in 2021. As a result, the full year effect of the U.S. Gulf Coast plant production capacity increase will be offset by the decrease in production as part of the turnaround project to increase production at MEGlobal Fort Saskatchewan in Canada. Although, beginning in 2021, the Group expects to benefit from the full year production capacity of the U.S Gulf Coast plant and the full year increased production capacity MEGlobal Fort Saskatchewan in Canada.

Additionally, the number and length of "turnarounds" (scheduled outages of a unit in order to perform necessary inspections and testing to comply with industry regulations and to permit the Group to carry out any maintenance activities that may be necessary) carried out in any given period can impact operating results. Ethane crackers typically undergo major turnarounds every eight years, which last between two to four weeks, and ethylene glycol manufacturing plants undergo turnarounds every two to three years, which last between one to two weeks. The Group typically coordinates and schedules the turnarounds of its plants to match the scheduled turnarounds of its feedstock suppliers to minimise the disruption to its operations. The Group undertook a major turnaround of the TKOC cracker and the ethylene glycol production lines in the fourth quarter of 2017. The Group has planned a change catalyst in 2021 for a duration of twelve days. Unplanned outages can also impact the Group's operating results, even if such outages are covered by insurance. Similarly, planned or unplanned outages of the Group's competitors can positively affect the Group's operating results by decreasing the supply of product in the market.

# Presentation of the Group's Results of Operations on a Combined Basis for the Years ended 31 December 2019, 2018 and 2017

The financial information of the Group set forth in the Combined Financial Statements and discussed in this sub-section represents the combined financial statements of the Group for the years ended 31 December 2019, 2018 and 2017. See further "*Presentation of Financial Information*".

The following table sets forth the combined statement of profit or loss of the Group for the years ended 31 December 2019, 2018 and 2017:

	For the year ended 31 December		
	2019	2018	2017
	i	U.S.\$ million	
Sales	3,346	4,821	4,252
Cost of sales	(2,498)	(2,897)	(2,797)
Gross profit	848	1,924	1,455
Management fee	6	5	4
Reservation right fees	15	15	15
General, administrative and selling expenses	(85)	(105)	(101)
Other income/(expense)	3	(3)	8
Foreign exchange gain/(loss)	3	(3)	(3)
Profit from operations	790	1,833	1,378
Finance income	16	39	27
Finance costs	(187)	(189)	(188)
Profit before contribution to KFAS, Zakat, tax on subsidiaries and Board of	<u> </u>	<u> </u>	· · · ·
Directors' remuneration	619	1,683	1,217
Contribution to KFAS	(6)	(16)	(11)
Contribution to Zakat	(4)	(8)	(7)
Tax on subsidiaries	29	(99)	(68)
Board of Directors' remuneration	(0)	(0)	(0)
Net profit for the year	638	1,560	1,131

The following table sets forth the Group's combined Adjusted EBITDA by product for the periods indicated:

	EG	PE	PET	Others	Total
			U.S.\$ million		
31 December 2019	751	301	20	52	1,124
31 December 2018	1,547	492	33	49	2,121
31 December 2017	1,308	368	18	36	1,730

# Comparison of the years ended 31 December 2019, 2018 and 2017

#### Sales

The Group derives sales from the production and sale of polyethylene, ethylene glycol, polyethylene terephthalate and their co-products and sales generated from the OMSAs and MUSAs. See further "*Related Party Transactions*".

The following table sets forth the revenue attributed to the Group's most significant products for the year ended 31 December 2019 as compared to the year ended 31 December 2018 and 31 December 2017. In presenting the geographical information, the segment revenue has been based on geographic location of customers.

Revenue by product/services and geography	EG	PE	PET	Others	Total
			U.S.\$ million		
31 December 2019					
Americas	337	-	-	-	337
North Asia	894	338	-	-	1,232
India sub-continental	347	36	-	-	383
Europe	297	83	354	-	734
Rest of the World <sup>(1)</sup>	150	279		231	660
External revenue	2,025	736	354	231	3,346
31 December 2018					
Americas	659	-	-	-	659
North Asia	1,545	407	-	-	1,952

Revenue by product/services and geography	EG	PE	PET	Others	Total
			U.S.\$ million		
India sub-continental	468	62	-	-	530
Europe	342	104	439	-	885
Rest of the World <sup>(1)</sup>	216	348		231	795
External revenue	3,230	921	439	231	4,821
31 December 2017					
Americas	577	-	-	-	577
North Asia	1,134	374	-	-	1,508
India sub-continental	493	62	-	-	555
Europe	374	89	354	-	817
Rest of the World <sup>(1)</sup>	235	330		230	795
External revenue	2,813	855	354	230	4,252

(1) Rest of the World includes revenue from sale of products in Kuwait of U.S.\$60 million (2018: U.S.\$79 million, 2017: U.S.\$66 million)

The following table sets forth the percent change in sales volumes and average prices of the Group's most significant products for the years ended 31 December 2019 and 2018 as compared to the years ended 31 December 2018 and 2017, respectively:

	For the year ended 31 December				
	20	19	20	18	
	Sales volumes (change vs 2018)	Average price (change vs 2018)	Sales volumes (change vs 2017)	Average price (change vs 2017)	
		(per o	ceni.)		
Product					
Polyethylene	1	(20)	2	6	
Ethylene Glycol	(2)	(36)	6	5	
Polyethylene Terephthalate	(7)	(14)	5	18	

The Group's sales for the year ended 31 December 2019 were U.S.\$3,346 million, a decrease of U.S.\$1,475 million, or 30.6 per cent., compared to U.S.\$4,821 million in the year ended 31 December 2018. This was principally as a result of the average selling prices of polyethylene and ethylene glycol sold by the Group, decreasing by 20 per cent. and 36 per cent., respectively, in the period between 31 December 2018 and 31 December 2019. This decrease in average selling price was due to macroeconomic factors such as normal commodity price cycles, production capacity exceeding demand and the U.S./China trade war. The decrease in the Group's sales was partially offset by a slight increase in ethylene glycol sale volumes as a result of the U.S. Gulf Coast plant becoming operational in October 2019.

The Group's sales for the year ended 31 December 2018 were U.S.\$4,821 million, an increase of U.S.\$569 million, or 13.4 per cent., compared to U.S.\$4,252 million in the year ended 31 December 2017. This was principally as a result of an increase in the average selling price and the volume sold of the Group's products. This increase was due to favourable macroeconomic factors.

# Cost of sales

The principal components of the Group's cost of sales are its raw material costs, freight and distribution expenses, staff costs, the depreciation and amortisation of its plants and industrial equipment. Depreciation of plants and industrial equipment is computed using the straight-line method because the Group believes this method best reflects the estimated useful lives of these assets. In 2019, the Group conducted an operational efficiency review for its production plants, which resulted in changes in the expected usage of the production plants. Management had originally estimated a useful life of 20 years for these plants. However, the plants are now estimated to remain in production for 25 years from the date of purchase. As a result, the expected useful life of these plants has increased, which has resulted in a decreased depreciation expense in 2019 and going forward.

The table below sets out the Group's cost of sales for the periods indicated:

-	For the year ended 31 December			
-	2019	2018	2017	
Materials	1,496	1,573	1,365	
Distribution expenses	272	277	194	
Staff cost	216	273	216	
Depreciation and amortisation	346	300	364	
Others	168	474	658	
Cost of Sales	2,498	2,897	2,797	

The Group cost of sales for the year ended 31 December 2019 were U.S.\$2,498 million, a decrease of U.S.\$399 million, or 13.8 per cent., compared to U.S.\$2,897 million in the year ended 31 December 2018. The decrease was primarily due to a decrease in the cost of the materials due to market dynamics.

The Group's cost of sales for the year ended 31 December 2018 were U.S.\$2,897 million, an increase of U.S.\$100 million, or 3.6 per cent., as compared to U.S.\$2,797 million in the year ended 31 December 2017. The increase was primarily due to an increase in materials as a result of higher production volumes in 2018 compared to 2017.

# Gross profit

The Group's gross profit for the year ended 31 December 2019 was U.S.\$848 million, a decrease of U.S.\$1,076 million, or 55.9 per cent., compared to U.S.\$1,924 million in the year ended 31 December 2018. This was principally as a result of the decrease in sales set forth above.

The Group's gross profit for the year ended 31 December 2018 were U.S.\$1,924 million, an increase of U.S.\$469 million, or 32.2 per cent., compared to U.S.\$1,455 million in the year ended 31 December 2017. This was principally as a result of the increase in sales set forth above.

# Management fee

The principal components of the Group's management fee are the fees received from: (i) PIC in relation to the operation of its polypropylene plant; (ii) TKSC in relation to the operation of its styrene plant; and (iii) KPPC in relation to the operation of its aromatics plant. In each case, the management fee primarily represents a fixed management fee plus a margin calculated on total cost recovery.

The Group's management fee for the year ended 31 December 2019 was U.S.\$6 million, an increase of U.S.\$1 million, or 20.0 per cent., compared to U.S.\$5 million in the year ended 31 December 2018. This was principally as a result of an increase in the management fee from TKSC in relation to the operation of its styrene plant from U.S.\$1 million in 2018 to U.S.\$2 million in 2019.

The Group's management fee for the year ended 31 December 2018 was U.S.\$5 million, an increase of U.S.\$1 million, or 25.0 per cent., compared to U.S.\$4 million in the year ended 31 December 2017. This was principally as a result of the Group starting to manage the polypropylene plant for PIC in 2018.

# Reservation right fees

The Group owns certain common facilities of the "Olefins II" complex including utilities and infrastructure. See further "*Business – The Group's History*". Each of TKOC, KPPC and TKSC has paid the Group upfront for the usage of such common facilities to the extent of construction cost incurred by the Group based on agreed proportional use of such common facilities. Such prepayment is presented as deferred income and is amortised over the useful life of the plant, which is 20 years, resulting in the recognition of reservation rights fee income.

The Group's reservation right fees for the years ended 31 December 2019, 2018 and 2017 were U.S.\$15 million.

#### General, administrative and selling expenses

The principal components of the Group's general, administrative and selling expenses are staff costs, depreciation and selling expenses. It also includes the depreciation of assets related to the general, administrative and selling function of the Group, such as office equipment, computer hardware and software, which is computed using the straight-line method because the Group believes this method best reflects the estimated useful lives of such assets. The table below sets out a breakdown of the costs of sales for the periods indicated:

-	For the year ended 31 December			
-	2019	2018	2017	
Staff costs	38	38	41	
Depreciation	3	3	3	
Selling expenses	41	46	47	
Others	3	18	10	
General, administrative and selling expenses	85	105	101	

The Group's general, administrative and selling expenses for the year ended 31 December 2019 were U.S.\$85 million, a decrease of U.S.\$20 million, or 19.0 per cent., compared to U.S.\$105 million in the year ended 31 December 2018. The decrease was primarily due to decrease in others which was primarily a result of the completion of integration costs in 2018 from the acquisition.

The Group's general, administrative and selling expenses for the year ended 31 December 2018 were U.S.\$105 million, an increase of U.S.\$4 million, or 4.0 per cent., as compared to U.S.\$101 million in the year ended 31 December 2017. The increase was primarily due to the increase in others which consists of integration project costs from the acquisition.

#### *Other income/(expense)*

The principal components of the Group's other income/(expense) are derived from sale of polyethylene scrap and where relevant, income earned from non-core activities.

The Group recorded U.S.\$3 million in other income for the year ended 31 December 2019 compared to U.S.\$3 million in other expense for the year ended 31 December 2018. The change was primarily due to an additional one-off other expense in 2018.

The Group recorded U.S.\$3 million in other expense for the year ended 31 December 2018, as compared to U.S.\$8 million in other income for the year ended 31 December 2017. The change was primarily due to an additional one-off other expense in 2018.

#### *Foreign exchange gain/(loss)*

The principal components of the Group's foreign exchange gain/(loss) result from transaction and translation effects of foreign currency exchange rate fluctuations.

The Group recorded a U.S.\$3 million gain on foreign exchange gain/(loss) for the year ended 31 December 2019 compared to a U.S.\$3 million loss for the year ended 31 December 2018. The change was primarily due to ordinary course foreign exchange transactions and translations.

The Group recorded a U.S.\$3 million loss on foreign exchange gain/(loss) for both of the years ended 31 December 2018 and 31 December 2017.

#### Profit from operations

As a result of the factors described above, the Group's profit from operations for the year ended 31 December 2019 were U.S.\$790 million, a decrease of U.S.\$1,043 million, or 57.0 per cent., compared to U.S.\$1,833 million in the year ended 31 December 2018. This was principally as a result of the decrease in sales as described above.

The Group's profit from operations for the year ended 31 December 2018 were U.S.\$1,833 million, an increase of U.S.\$455 million, or 33.0 per cent., compared to U.S.\$1,378 million in the year ended 31 December 2017. This was principally as a result of the reasons set forth above.

#### Finance income

The principal components of the Group's finance income are interest income earned from cash and cash equivalents.

The Group's finance income for the year ended 31 December 2019 was U.S.\$16 million, a decrease of U.S.\$23 million, or 59.0 per cent., compared to U.S.\$39 million in the year ended 31 December 2018. This was principally as a result of a decrease in interest rates and lower cash and cash equivalents in 2019 compared to 2018.

The Group's finance income for the year ended 31 December 2018 was U.S.\$39 million, an increase of U.S.\$12 million, or 44.4 per cent., compared to U.S.\$27 million in the year ended 31 December 2017. This was principally as a result of an increase in cash and cash equivalents in 2018 compared to 2017.

#### Finance costs

The principal components of the Group's finance costs are interest costs on bank facilities and project finance facilities.

The Group's finance costs for the year ended 31 December 2019 were U.S.\$187 million, a decrease of U.S.\$2 million, or 1.1 per cent., compared to U.S.\$189 million for the year ended 31 December 2018. The decrease was primarily due to lower loans and borrowing outstanding in 2019 then 2018 as the result of the repayment of U.S.\$100 million of the Group's Facility Agreement as part of an amendment and extension in December 2018.

The Group's finance costs for the year ended 31 December 2018 were U.S.\$189 million, an increase of U.S.\$1 million, or 0.5 per cent., as compared to U.S.\$188 million in the year ended 31 December 2017. The increase was primarily due to an increase in interest rates partially offset by a slight decrease in the amount of loans and borrowings in 2018 compared to 2017.

# Profit before contribution to KFAS, Zakat, tax on subsidiaries and board of directors' remuneration

As a result of the factors described above, the Group's profit before contribution to KFAS, Zakat, tax on subsidiaries and board of directors' remuneration for the year ended 31 December 2019 were U.S.\$619 million, a decrease of U.S.\$1,064 million, or 63.2 per cent., compared to U.S.\$1,683 million in the year ended 31 December 2018. This was principally as a result of the reasons set forth above.

The Group's profit before contribution to KFAS, Zakat, tax on subsidiaries and board of directors' remuneration for the year ended 31 December 2018 were U.S.\$1,683 million, an increase of U.S.\$466 million, or 38.3 per cent., compared to U.S.\$1,217 million in the year ended 31 December 2017. This was principally as a result of the reasons set forth above.

# Contribution to KFAS

Under Kuwaiti law, the Group is required to contribute to the KFAS one per cent. of the Group's profit before statutory contributions, tax on subsidiaries (if applicable) and board of directors' remuneration (after deducting any amounts required to be set aside and transferred to the statutory reserve account as required by Kuwaiti law) (converted monthly into the Kuwaiti dinar on the basis of the average monthly rate). Under Kuwaiti law, the Group was required to transfer to the statutory reserve account, annually, 10 per cent. of its profit before statutory contributions, tax on subsidiaries (if applicable) and board of directors' remuneration until an amount equalling 50 per cent. of the Group's share capital stood to the credit of the statutory reserve account. This threshold was achieved in 2008, and, thereafter, the Group has not set aside or transferred any amounts to the statutory reserve account.

The Group's contribution to KFAS for the year ended 31 December 2019 was U.S.\$6 million, a decrease of U.S.\$10 million, or 62.5 per cent., compared to a contribution of U.S.\$16 million for the year ended 31 December 2018. The decrease was due to a decrease in profit before contribution to KFAS, Zakat, tax on subsidiaries and board of directors' remuneration as a result of the reasons set forth above.

The Group's contribution to KFAS for the year ended 31 December 2018 was U.S.\$16 million, an increase of U.S.\$5 million, or 45.5 per cent., as compared to U.S.\$11 million in the year ended 31 December 2017. The increase was primarily due to an increase in profit before contribution to KFAS, Zakat, tax on subsidiaries and board of directors' remuneration as a result of the reasons set forth above.

#### Contribution to Zakat

Under Kuwaiti law, the Group is required to contribute to Zakat one per cent. of the net profit for the year (converted monthly into the Kuwaiti dinar on the basis of the average monthly rate) attributable to Kuwaiti shareholders of the Group after allowable deductions. As Zakat is calculated during the year based on projected net profit for the year, these charges are adjusted after the dividend distribution has been agreed with the shareholders and net profit for the year has been finalised.

The Group's contribution to Zakat for the year ended 31 December 2019 was U.S.\$4 million, a decrease of U.S.\$4 million, or 50 per cent., compared to U.S.\$8 million in the year ended 31 December 2018. The decrease was primarily due to the decrease in net profit.

The Group's contribution to Zakat for the year ended 31 December 2018 was U.S.\$8 million, an increase of U.S.\$1 million, or 14.3 per cent., as compared to U.S.\$7 million in the year ended 31 December 2017. The increase was primarily due to the increase in net profit.

#### Tax on subsidiaries

Tax on subsidiaries is imposed based on the relevant jurisdictional requirements for companies in the Group. Companies in the United Arab Emirates are not subject to corporate tax.

The Group recorded a U.S.\$29 million tax benefit for the year ended 31 December 2019 compared to U.S.\$99 million tax expense for the year ended 31 December 2018. The change was primarily due to the optimisation of the Group's transfer price modelling. The change in tax on subsidiaries was primarily due to the decrease in the taxable profit driven by a 36 per cent. and 20 per cent. decline in commodity average prices for ethylene glycol and polyethylene, respectively.

The Group's tax on subsidiaries for the year ended 31 December 2018 was U.S.\$99 million, an increase of U.S.\$31 million, or 45.6 per cent., as compared to U.S.\$68 million in the year ended 31 December 2017. The increase was primarily due to an increase in profit at the Group's foreign subsidiaries.

#### Board of directors' remuneration

Board of directors' remuneration is disclosed as nil on the face of the consolidated statement of profit or loss due to rounding off to millions. Board remuneration for EQUATE and TKOC is U.S.\$74,563 and U.S.\$79,000, respectively.

#### *Net profit for the year*

As a result of the factors described above, the Group's net profit for the year for the year ended 31 December 2019 was U.S.\$638 million, a decrease of U.S.\$922 million, or 59.1 per cent., compared to U.S.\$1,560 million in the year ended 31 December 2018.

The Group's net profit for the year for the year ended 31 December 2018 were U.S.\$1,560 million, an increase of U.S.\$429 million, or 37.9 per cent., compared to U.S.\$1,131 million in the year ended 31 December 2017. This was principally as a result of the reasons set forth above.

#### **Cash Flows**

The following table sets forth the Group's combined statement of cash flows for the years ended 31 December 2019, 2018 and 2017:

	For the year ended 31 December			
_	2019	2018	2017	
Net cash from operating activities Net cash generated from/(used in) investing activities	1,229 110	2,132 (483)	1,828 (244)	

Net cash used in financing activities	(1,813)	(1,424)	(895)
Net (decrease)/increase in cash and cash equivalents	(474)	225	689
Cash and cash equivalents at beginning of the year	1,224	999	310
Cash and cash equivalents at end of the year	750	1,224	999

#### *Net cash from operating activities*

The Group's net cash from operating activities for the year ended 31 December 2019 was U.S.\$1,229 million, a decrease of U.S.\$903 million, or 42.4 per cent., compared to U.S.\$2,132 million in the year ended 31 December 2018. This was principally as a result of a decrease in net profit.

The Group's net cash from operating activities for the year ended 31 December 2018 were U.S.\$2,132 million, an increase of U.S.\$304 million, or 16.6 per cent., compared to U.S.\$1,828 million in the year ended 31 December 2017. This was principally as a result of an increase in net profit.

# Net cash generated from/(used in) investing activities

The Group's net cash from investing activities for the year ended 31 December 2019 was U.S.\$110 million primarily due to the maturity of short term deposits, partially offset by the purchase of property, plant and equipment.

The Group's net cash used in investing activities for the year ended 31 December 2018 was U.S.\$483 million primarily due to the purchase of property, plant and equipment.

The Group's net cash used in investing activities for the year ended 31 December 2017 was U.S.\$244 million primarily due to the purchase of property, plant and equipment and the payment of ethylene reservation fees for U.S. Gulf Coast plant.

# Net cash used in financing activities

The Group's net cash used in financing activities for the year ended 31 December 2019 was U.S.\$1,813 million primarily due to dividends paid.

The Group's net cash used in financing activities for the year ended 31 December 2018 was U.S.\$1,424 million primarily due to dividends paid and the partial repayment of the Facility Agreement.

The Group's net cash used in financing activities for the year ended 31 December 2017 was U.S.\$895 million primarily due to dividends paid.

# Liquidity and Capital Resources of the Group

The financial condition and liquidity of each of the EQUATE Group and TKOC is influenced by a variety of factors, including:

- its ongoing ability to generate cash from operations;
- the terms of its financing arrangements and its access to capital markets; and
- its working capital and capital expenditure requirements related to maintenance and expansions.

In each case, the cash requirements of each of the EQUATE Group and TKOC consist mainly of the following:

- working capital requirements;
- investments in the maintenance and improvement of its current operations; and
- the payment of dividends to the shareholders.

In each case, the sources of liquidity of each of the EQUATE Group and TKOC consist mainly of the following:

• cash generated provided by its operational activities;

- proceeds obtained from short- and long-term loans; and
- capital increases from the shareholders.

During the year ended 31 December 2019, each of the EQUATE Group and TKOC used cash flow generated from operations primarily for dividend payment and accumulation of cash and cash equivalent assets. As at 31 December 2019, the Group's combined cash and cash equivalents amounted to U.S.\$802 million, of which cash and cash equivalents attributable to the EQUATE Group amounted to U.S.\$798 million and cash and cash equivalents attributable to TKOC amounted to U.S.\$4 million. As at 31 December 2019, U.S.\$1,000 million remained available to drawdown under the Group's existing financing arrangements. The Group believes that it will continue to be able to obtain sufficient credit to finance its working capital needs based on current market conditions.

#### Indebtedness and Financing Strategy of the Group

As at 31 December 2019, the Group had a U.S.\$1,900 million term loan facility and U.S.\$2,750 million in bonds and sukuk. As at 31 December 2019, all of the Group's outstanding indebtedness was denominated in U.S. dollar.

The Group's financing strategy has been to maintain sufficient funding liquidity and flexibility to support business requirement and operations through, among others, diversification of financing sources including conventional and Islamic bank facilities with onshore and international financial institutions.

As at the date of this Base Listing Particulars, all the Group's outstanding external indebtedness has been incurred by entities within the EQUATE Group. TKOC does not currently have any external third party indebtedness.

As at 31 December 2019, the Group was current with respect to the payment of principal and interest on its indebtedness and in compliance with the covenants related to such indebtedness. As at the date of this Base Listing Particulars, none of the Group's indebtedness is secured, although certain facilities are guaranteed on a joint and several basis by various Group companies, as described below.

The Group intends to use the proceeds of the initial issuance under this Programme to repay a portion of the Facility Agreement.

#### Long term loan

On 23 June 2016, the EQUATE Group entered into a U.S.\$5 billion long term loan agreement (the "**Facility Agreement**") with a consortium of banks. The Facility Agreement provided for a U.S.\$2 billion tranche A 5-year term loan facility, a U.S.\$2 billion tranche B three-year term loan facility, and a U.S.\$1 billion three-year revolving credit facility. The EQUATE Group is jointly and severally a guarantor along with TKOC for the Facility Agreement and the Facility Agreement includes customary covenants. On 23 June 2016 and on 30 November 2016, EQUATE Group drew down U.S.\$2 billion from tranche A and U.S.\$500 million from tranche B, respectively. The tranche A facility had an original maturity date of 23 June 2021. These funds were used for general corporate purposes which included U.S. Gulf Coast plant funding needs.

On 28 February 2017, the EQUATE Group early settled tranche B three-year bullet facility amounting to U.S.\$500 million. This facility had an original maturity date of 30 November 2019. Further undrawn availability under the tranche B facility was cancelled in February 2017.

On 13 December 2018, the EQUATE Group amended the Facility Agreement to extend the tranche A term loan until 23 June 2023 and the revolving credit facility until 23 June 2022, and spread on both the term loan and the revolving credit facility was reduced. As part of this amendment and extension, the EQUATE Group repaid an amount of U.S.\$100 million, reducing the tranche A term loan outstanding balance to U.S.\$1.9 billion.

The effective interest rate as at 31 December 2019 for the Facility Agreement is 3.50 per cent. (2018: 3.81 per cent.).

At the date of this Base Listing Particulars, the Group had U.S.\$1 billion of undrawn committed revolving credit facility available for utilisation.

#### Medium term notes

In 2016, the Group established a U.S.\$4 billion Global Medium Term Note Programme (the "**Existing GMTN Programme**") with EQUATE Petrochemical B.V. as the issuer. Under the Existing GMTN Programme, the payment of amounts due in respect of the Notes is unconditionally and irrevocably guaranteed, jointly and severally, and not severally, by EQUATE and TKOC. On 3 November 2016, EQUATE Petrochemical B.V. issued U.S.\$1,000 million 3.0 per cent. notes maturing in 2022 and U.S.\$1,250 million 4.25 per cent. notes maturing in 2026 under the Existing GMTN Programme (together, the "**2016 Notes**"). The 2016 Notes are listed on Euronext Dublin and the proceeds from these notes were used to repay loan facilities existing at the time.

#### Sukuk programme

In December 2016, the Group established a U.S.\$2 billion trust certificate issuance programme (the "**Sukuk Programme**") with EQUATE Sukuk SPC Limited as the issuer and trustee, EQUATE as the obligor and TKOC as the guarantor of the payment and performance obligations of EQUATE under the transaction documents. On 21 February 2017, EQUATE Sukuk SPC Limited issued U.S.\$500 million trust certificates maturing in 2024, with a profit rate of 3.944 per cent. per annum payable on a semi-annual basis (the "**2016 Sukuk**"). The 2016 Sukuk is listed on Euronext Dublin.

#### **Off-Balance Sheet Arrangements of the Group**

See "- *Foreign Currency Exchange Risk*" for a list of off-balance sheet forward exchange contracts as at 31 December 2019 that each of EQUATE and TKOC enters into from time to time to manage its foreign currency exposure risks.

# Contractual Commitments and Capital Expenditures of the Group

#### Contractual commitments

The following table summarises the Group's significant external contractual obligations and commitments as at 31 December 2019:

	Payments due by Period			
	Less than One Year	More than One Year	Total	
		U.S.\$ million		
Letters of credit and guarantee	1	-	1	
Capital commitments	28	-	28	
Total	29	-	29	

In the ordinary course of business, the Group has entered into long-term supply arrangements for feedstock and raw materials, which are not reflected in the above table (see "*Related Party Transactions*"). In addition, the obligations of the Group under its short- and long-term indebtedness are not included in this table and are described under "– *Indebtedness and Financing Strategy of the Group*". Finally, the table above does not include the Group's obligations under foreign exchange contracts, which are described below under "– *Quantitative and Qualitative Disclosures about Market Risk Relating to the Group* – *Foreign Currency Exchange Risk*".

# Capital expenditures

For the year ended 31 December 2019, the Group made capital expenditures of U.S.\$885 million. These primarily include purchase of property, plant and equipment of U.S.\$456 million, payment for ethylene supply agreement of U.S.\$410 million and payment for intangibles of U.S.\$19 million. The Group estimates that capital expenditures for the year ended 31 December 2020 will be approximately U.S.\$143 million, which will be used in connection with investments related to the above-mentioned projects.

# Quantitative and qualitative disclosures about market risk relating to the Group

In the ordinary course of the Group's business, it is exposed to a variety of market risks arising from fluctuations in foreign currency exchange rates, interest rates and commodity prices.

It is the Group's policy to assess the potential and consolidated impact of market risks and to mitigate and assess risks in accordance with the risk management policies developed by its finance committee (see also "*Description of EQUATE – Board Committees*").

No member of the Group enters into financial instruments for trading or speculative purposes.

As at 31 December 2019, all of the Group's indebtedness bore interest at a floating rate. In the event that interest had increased by one per cent., the interest expenses of EQUATE and TKOC would have increased by U.S.\$1.9 million for the year ended 31 December 2019. The Group does not currently hedge its interest rate exposure but the management of the Group actively monitors interest rate risks.

## Foreign currency exchange risk

As at 31 December 2019, if the U.S. dollar had weakened/strengthened by 5 per cent. against the Euro, Canadian dollar and Kuwaiti Dinar with all other variables held constant, the Group's profit for the year would have been lower/higher by U.S.\$34 million (2018: U.S.\$18 million).

# Critical Accounting Judgments and Key Sources of Estimation Uncertainty Relating to the Group

The preparation of the financial statements of the Group incorporated by reference in this Base Listing Particulars requires the EQUATE Group or TKOC, as the case may be, to apply certain accounting policies and make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

Summaries of the Group's significant accounting policies are contained in note 2 (*Basis of Preparation*) and note 3 (*Significant accounting policies*) to the 2019 Combined Financial Statements.

#### Retirement benefit obligation

The cost of providing retirement benefits is determined using the projected unit credit method, with actuarial valuations being carried out at each statement of financial position date. Actuarial valuations are based on a number of assumptions and require significant judgments made by management. The management of the Group believes that the assumptions used in determining the retirement benefit obligation using actuarial valuation method are reasonable.

# Deferred tax assets

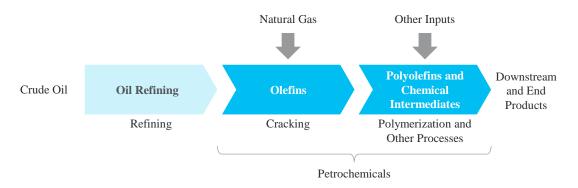
The net deferred tax asset represents income taxes recoverable through future deductions from taxable profits and is recorded on the statement of financial position. Deferred income tax assets are recorded to the extent that realisation of the related tax benefit is probable. In determining future taxable profits and the amount of tax benefits that are probable in the future, management makes reasonable judgments and estimates based on taxable profits and expectations of future income. As tax losses do not expire in Germany and Italy, utilisation of these tax losses require management to consider taxable profits well into the future. This significant long-term view increases the uncertainty of such projections. As a result of this and certain limits on annual tax loss usage, the Group limits its consideration of German and Italian tax losses to 10 years, which is considered a more foreseeable future, even though the ability to potentially utilise the tax losses extends beyond this period.

#### INDUSTRY OVERVIEW

The information and projections in this section have been derived from external sources including the IHS March 2018 Chemical Economics Handbook – Ethylene Glycols, IHS September 2019 World Analysis – Polyethylene and IHS January 2018 Chemical Economics Handbook – PET Polymer. The reports were prepared by independent consultants covering the chemical industry. The accuracy and completeness of the information contained herein is not guaranteed; rather, the information has been obtained from sources believed to be reliable, as stated in industry surveys and publications in general. Although the Group believes these industry publications, surveys and forecasts are reliable, the Group has not independently verified them and can neither guarantee their accuracy nor completeness.

#### Overview

In general, the petrochemicals market comprises products derived from crude oil and natural gas, including olefins, polyolefins and various petrochemical intermediate products directly or indirectly derived from olefins. Olefins are the basic building blocks used to create a range of petrochemical products.



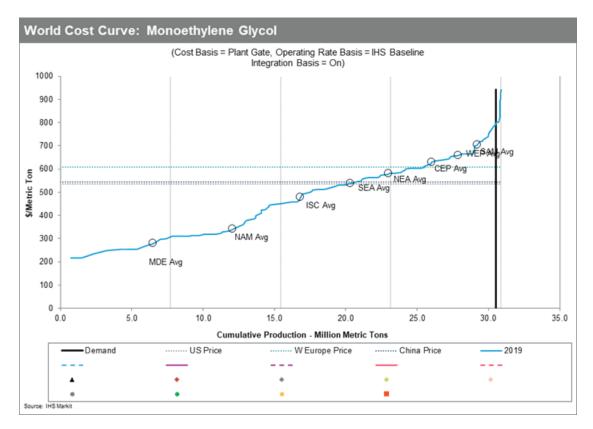
With end-uses ranging from plastics and packaging to construction and cosmetics, petrochemicals are broadly used across the spectrum of consumer and industrial applications. Petrochemicals and their derivatives continue to replace more traditional materials (metal, glass, ceramics, paper, wood etc.) in an expanding list of end-use applications. Growing demand from key applications, including consumer and retail goods, construction, food and industrial packaging, transportation, textile and healthcare, are major growth drivers for the global petrochemical market.

#### **Ethylene Glycol Market Overview**

#### **Description**

Ethylene glycol ("EG"), which includes monoethylene glycol ("MEG"), diethylene glycol ("DEG"), triethylene glycol ("TEG") and tetraethylene glycol, is a colourless, low-volatility, low viscosity, hygroscopic liquid. Traditionally MEG, DEG and TEG have all been produced from ethylene oxide ("EO"). More recently, other production methods have gained some prominence, such as coal-to-MEG ("CTM") technologies, as well as technologies using renewable feedstock sources. However, the adoption rate for these new production methods remains low. Ethylene glycol and its derivatives play a significant role in the petrochemical industry as they can serve as versatile intermediates in a wide range of applications. Ethylene glycol is used in the manufacture of a range of products including polyester fibre, polyethylene terephthalate resins, automotive liquids and other chemical products. Accounting for 92 per cent. of ethylene glycol consumption, MEG is by far the largest-volume product of the overall market, mainly utilised in the production of polyester (polyethylene terephthalate or "PET"), while polyester melt accounts for 88 per cent. of global MEG consumption, followed by antifreeze formulations (7 per cent.) and other industrial applications (remaining 5 per cent.). In 2018, the production of PET therefore accounted for 81 per cent. of global EG consumption.

Nearly all conventional MEG producers also operate an ethylene oxide ("EO") facility for upstream integration. In addition, the most competitive ethylene oxide/glycol producers are back-integrated into ethylene production. As a result, the most competitive MEG producers (using the EO process) are those which have access to low cost ethylene feedstock, oftentimes derived from natural gas. The following graph shows the cost curve for MEG producers worldwide, illustrating low costs for producers in the Middle East and North America.



As is the case for all petrochemicals, the ethylene glycol market is cyclical, with the interplay of supply and demand driving the state of the industry.

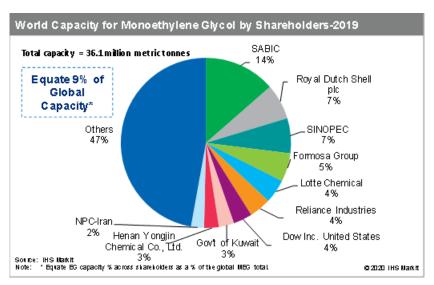
# Competitive landscape

In 2019, world capacity for MEG reached 36.3 million metric tonnes per annum, having grown at an average yearly rate of 5.2 per cent. from 2014 to 2019.

Over the decade to 2019, new MEG capacities have arisen either in cost-advantaged regions like the Middle East and the U.S., or regions with fast growing demand (China and India). In contrast, higher cost regions in areas such as Europe and Japan have reduced capacity. In the Middle East, competitive prices for ethane have provided a significant cost advantage to manufacturers of ethylene and ethylene derivatives. In China, the increasing use of polyester fibres within the textile mix, as well as the development of the textile industry, have also accelerated the construction of MEG plants. As a result, IHS Markit estimates that the Middle East and Northeast Asia accounted for more than 86 per cent. of MEG capacity additions over the 15 years to 2019.

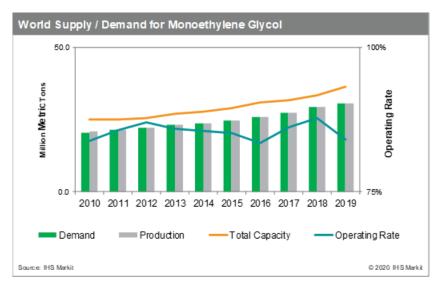
The development and expansion of the newer CTM production technology is a very important recent development for the MEG production landscape. Developed in China, the technology enabled the country to capitalise on its abundant coal reserves in order to produce chemicals. As of 2019, a total of 27 CTM units had been commissioned in the country. Even as IHS Markit expects more units to be commissioned by 2022, reliability and product quality are still uncertain, while operating rates are still estimated to be relatively low due to production constraints.

The chart below presents the top global producers of monoethylene glycol by shareholder (capacity for 2019):



#### Demand by end markets and regions

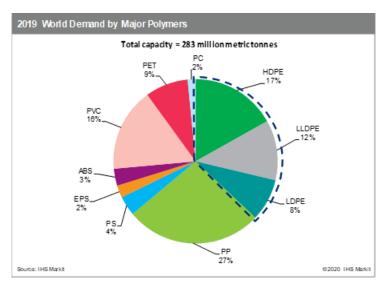
In general, consumption for EGs is tied to the overall economy. Consumption growth has been increasingly linked to emerging markets, driven by rising use of packaging, textile fibres and films as well as the growing number of vehicles and thereby use of antifreeze. Over the period from 2000 to 2018, EGs consumption grew at a rate of 5 to 6 per cent. per annum. Going forward, consumption is expected to increase at a more moderate rate, due to lower global economic growth (primarily driven by slowdown in China), as well as increasing PET recycling rates and maturing markets in developed regions. With IHS Markit expecting new capacity to increase faster than demand, the industry is facing a period of oversupply, set to drive down operating rates over the interval to 2023-24. The following graph sets forth the historical production/demand and operating rate figures for the global monoethylene glycol market from 2010 to 2019:



# **Polyethylene Market Overview**

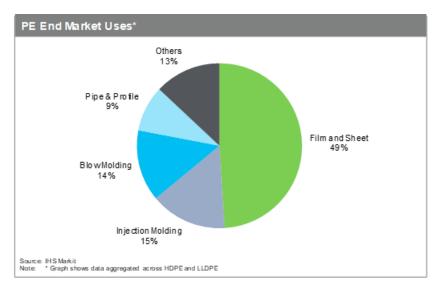
#### Description

Polyethylene ("**PE**"), which includes low density polyethylene ("**LDPE**"), high density polyethylene ("**HDPE**") and linear low density polyethylene ("**LLDPE**") grades, is the single largest category of thermoplastics in the world, accounting for 37 per cent. of the 283 million metric ton global thermoplastic market in 2019. It is relatively low cost and lends itself well to being moulded, extruded and cast into various shapes.



The following graph presents global consumption of polyethylene by type, as a per cent. of total polymer demand:

PE is a versatile polymer which is used in a wide range of applications such as retail and consumer goods, household and food containers, industrial and chemical containers, toys, food and non-food packaging film and sheet, as well as industrial and agricultural applications. The graph below lays out the main end market uses for PE:

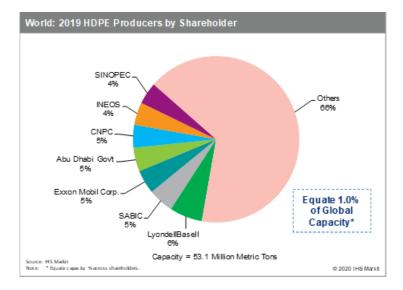


# Competitive landscape

According to IHS Markit's analysis, the global polyethylene industry is evolving in response to the increasing industrialisation of emerging markets, shifts in the global energy landscape, introduction and application of new, or in some cases older, technology and improvements in global communications. According to IHS Markit, approximately 25 million metric tonnes of PE capacity was added globally between 2012 and 2018. With this wave of new capacity, competition in the international market has intensified, placing more and more pressure on higher-cost producers. Investments are increasingly concentrated in feedstock cost-advantaged or high demand growth areas such as the Middle East, North America and the Asia Pacific regions. In particular, China is leading globally in terms of capacity growth, driven by increasing demand as well as a desire to limit imports. In North America, low cost feedstock from shale gas is revitalising the polyethylene industry, making exports highly competitive globally; IHS Markit envisages that this is set to lead to significant investments in the region in the second half of the decade. The Middle East continues to add capacity and extend its position as the world's largest net exporter of polyethylene, although the pace has slowed compared to the preceding years. IHS Markit expects competitive pressure to continue growing, due to the continued increases in global polyethylene capacity.

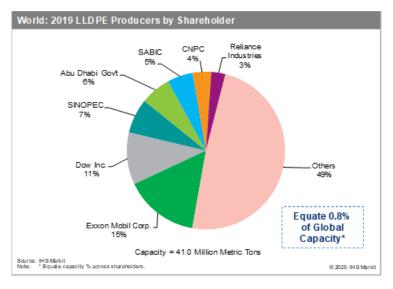
# High-density polyethylene

High-density polyethylene represents the largest portion of global polyethylene capacity. It is a highly crystalline polymer exhibiting a wax-like feel, flexibility, chemical inertness, good stress crack resistance and a relatively high softening temperature. The chart below presents the top producers of high-density polyethylene grouped by shareholder/capacity as of 2019:



# Linear-low density polyethylene

Linear-low density polyethylene has grown to represent the second largest portion of polyethylene capacity. Compared to LDPE, LLDPE exhibits improved stiffness, tensile and impact properties as well as better characteristics at low and high temperatures. The chart below presents the top producers of linear-low density polyethylene grouped by shareholder/capacity for 2019:



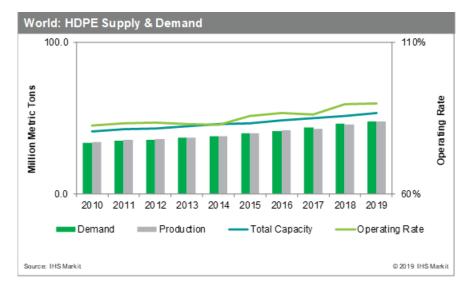
# Demand by end markets and regions

Film and sheets represents by far the largest end-market for PE, accounting for over 49 per cent. of global consumption. This includes multiple applications, ranging from food packaging, liners to refuse bags, stretch film, cast films and shrink films. Blow and injection moulding together account for approximately 29 per cent. of the global PE consumption. Within blow moulding, high-density polyethylene blow-moulded bottles used for milk, juice, motor oil, and laundry detergent are the single largest end-use. Pipes and profiles (predominantly used in the construction industry) make up the other major demand segment, accounting for 9 per cent. of global polyethylene consumption.

In general, PE demand is closely linked to overall economic conditions. Furthermore, plastics as a category and in particular polyethylene polymers continue to have opportunities to replace traditional materials in numerous applications. Geographically, consumption per capita varies widely between regions. According to IHS Markit's analysis, countries with large populations and rapidly expanding economies (such as China, India, Indonesia) continue to have a large potential to generate additional demand for polyethylene (and other plastics).

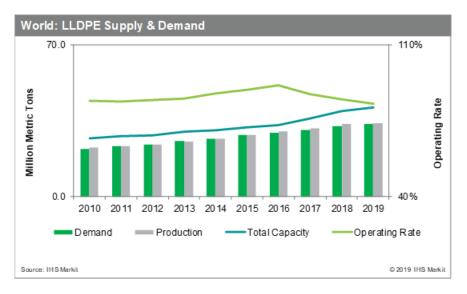
IHS Markit projects that PE will continue to be used and even gain market share in applications and solutions where it can deliver a cost advantage and/or performance enhancement as well as convenience and safety benefits. Even as this is the case, in recent years there have been initiatives from government and environmental groups, aimed at limiting the use of various plastic products (and implicitly, the materials going into these applications). Although the impact on global PE demand has so far been relatively limited, IHS Markit estimates the trend is set to continue going forward.

Nevertheless, IHS Markit expects PE demand to continue to increase by rates exceeding global GDP performance. Main drivers in PE consumption growth will be transitional countries in Asia, Central Europe, the Middle East and South America, which are due to increase plastic usage as they move further towards consumer-based economies.



The graph below shows the historical production and demand for HDPE between 2010 and 2019:

Similarly, the following graph sets forth the historical production and demand levels for LLDPE between 2010 and 2019:



With IHS Markit expecting capacity to continue expanding faster than consumption, operating rates in the industry are set to trend down. In this context, feedstock-advantaged players (for example in the Middle East and North America) will continue to be most resilient and see continued expansion in capacity.

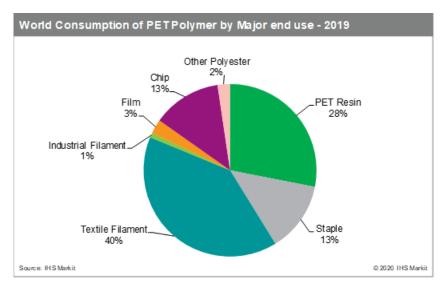
# Polyethylene Terephthalate Market Overview

# Description

Polyethylene terephthalate (also referred to as polyester or PET) is the common chemical name for the polymer which is processed to make polyester fibre, polyethylene terephthalate packaging resin and other applications. Taken together, the various forms of polyester fibres (including staple, textile filament and industrial filament) account for more than half (approximately 54 per cent.) of the global PET market, with solid-state resins making up another 28 per cent. The rest of the market consists of oriented polyethylene terephthalate films and other end uses.

The distinguishing quality of polyester polymer in its various forms is its recyclability; in general, increasing pressure to recycle has resulted in a significant portion of PET being recycled. Post-industrial PET waste is widely used in engineering resins, while post-consumer PET is used in producing staple fibres. The statistics in this section reflect IHS Markit data for the production of virgin PET and do not include detailed information about the use of recycled material.

The following graph presents world consumption of polyethylene terephthalate polymer by end use for 2019:

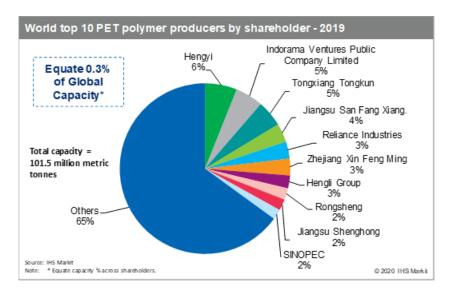


Globally, IHS Markit estimates approximately 9 million metric tonnes per annum of polyester products (mainly textile filament, film, and industrial filament) are produced using virgin PET chips. In addition, IHS Markit estimates over 7 million metric tonnes of polyester (especially staple fibre and solid-state resin) are made per annum from recycled PET. These categories are not reflected in the split above.

# Competitive landscape

Between 2004 and 2017, global PET capacity has approximately doubled to about 91 million metric tonnes, with the increase especially strong in Asia. As of 2017, IHS Markit estimates about 80 per cent. of global PET polymer and 94 per cent. of polyester fibre capacities were based in Asia, with the proportions reflecting the region's importance both in the global textile industry and in packaging manufacturing. On a standalone basis, China accounted for more than half of global PET polymer capacity. Currently, new large-scale PET capacity is being built in North America, making use of cheap feedstock from shale gas.

The competitive landscape for PET polymer is highly fragmented, with hundreds of producers globally.



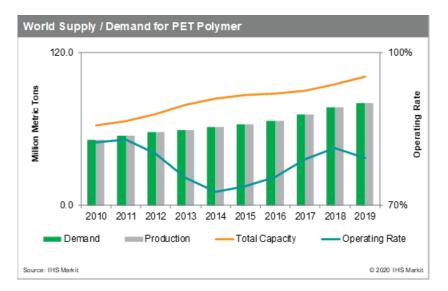
As shown in the chart above, on a shareholder basis, the top 10 producers accounted for approximately 35 per cent. of the market as of 2019. All polymer manufacturers in the top 10 were headquartered in Asia. Globally, all major PET polymer manufacturers are forward-integrated into the manufacture of polyester products. A few of these, including Indorama Ventures, Reliance Industries and Formosa, cover the complete polyester value chain spanning from the production of upstream monomers to manufacture of polyester fibre and solid-state resin.

# Demand by end markets and regions

Global PET polymer consumption was approximately 70 million metric tonnes in 2017. According to IHS Markit, over the decade to 2017, consumption developed at an average growth rate of 4.3 per cent. per annum. This was driven by the increasing use of polyester fibre in textile and industrial filaments (and other applications), as well as in the beverage sector. Of total polymer consumption in 2019, fibres accounted for 54 per cent. while PET solid-state resin accounted for another 28 per cent. Polyester fibre has gained wide acceptance in the textile industry due to its physical properties, competitive price, recyclability and versatility. The polyester market has grown such that IHS Markit estimates that it accounts for half of the global fibre market globally (synthetic and natural).

Geographically, the majority of demand (66 per cent.) is attributable to Northeast Asia, with China making up 86 per cent. of the regional total due to its textile industry. Similarly, recent historical growth in consumption has mainly been due to increases in emerging markets. In contrast, over the five years to 2017, PET polymer consumption in mature markets like North America and Western Europe stagnated or even declined. According to IHS Markit, this was the result of increasing imports from cost advantaged producers in the Middle East and Asia, which drove down demand from end-use manufacturers for Western-produced PET polymer. Further down the value chain, PET polymer use was also impacted by the shift in consumer trends in the beverage industry (water replacing carbonated soft drinks and trend towards light-weight plastic bottles).

Overall, the global PET polymer market is characterised by oversupply due to demand growth consistently being outpaced by capacity growth over the past decade. The following graph presents the historical growth rates for capacity and demand between 2010 and 2019:



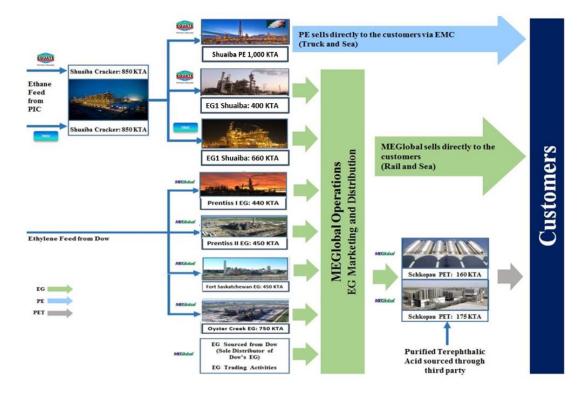
According to IHS Markit, growth in demand for polyethylene terephthalate grew on average at a lower rate than capacity over the same period. In the period to 2022, IHS Markit expects the industry-wide operating rate to tighten, with PET polymer capacity additions growing at a slower pace compared to demand.

## BUSINESS

# **Group Overview**

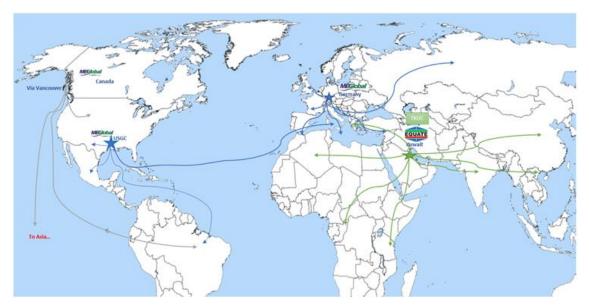
The Group is the largest producer of petrochemical products in Kuwait and one of the leading producers of petrochemical products in the Middle East by sales and production volume, according to market reports (including the IHS Markit data in respect of global sales and production volumes cited elsewhere in this Base Listing Particulars). The Group produces, distributes and markets ethylene glycol, polyethylene and their co-products globally, including to Asia, North and South America, the Middle East, Turkey, India, Pakistan and Europe, and produces, distributes and markets polyethylene terephthalate in Europe. As at and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*").

The Group's business has vertically integrated chemical facilities and production technologies. The Group operates six manufacturing sites in four countries. As at 31 December 2019, the Group's total production capacity was approximately 4,485KTA, of which 46 per cent. was in Kuwait, 30 per cent. was in Canada, 7 per cent. was in Germany and 17 per cent. was in the United States.



The manufacturing process and product flow of the Group's integrated facilities are set out below:

The following map sets forth the geographical locations of the Group's production facilities and the Group's product distribution footprint around the globe:



The Group principally operates through three business lines: Ethylene Glycol, Polyethylene and Polyethylene Terephthalate. Each of EQUATE, TKOC and MEGlobal Canada manufactures ethylene glycol. The Group has an ethylene glycol plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 400KTA; an ethylene glycol plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 660KTA; three ethylene glycol plants in Prentiss and Fort Saskatchewan in Alberta, Canada with a combined production capacity of 1,340KTA and one ethylene glycol plant on the Gulf Coast in the United States with a production capacity of 750KTA. EQUATE also produces polyethylene and has a polyethylene plant in the Shuaiba Industrial Area in Kuwait with a production capacity of 1,000KTA. Equipolymers GmbH, a wholly-owned subsidiary of MEGlobal B.V., produces polyethylene terephthalate and has two polyethylene terephthalate plants in Schkopau, Germany with a combined production capacity of 335KTA.

The Group's Ethylene Glycol and Polyethylene business lines use ethane-based ethylene as feedstock. The Group's production facilities in Kuwait source ethane-rich gas from PIC. The ethane-rich gas is processed into ethylene by two ethane crackers each of which are owned by EQUATE and TKOC. These ethane crackers, which have production capacities of 850KTA each, are integrated into the Group's polyethylene and ethylene glycol production facilities in the Shuaiba Industrial Area in Kuwait. The Group's ethylene glycol production facilities in Canada source ethylene from Dow's ethane cracker in Fort Saskatchewan, and this ethylene is transported to MEGlobal Canada's Prentiss and Fort Saskatchewan production facilities by pipeline. The Group's ethylene glycol production facilities in the United States at Oyster Creek, Texas source ethylene from Dow's adjacent ethane cracker, and this ethylene is transported to the Gulf Coast production facilities by pipeline.

The Group benefits from low-cost, high-quality feedstock through long-term supply agreements with its principal shareholders, Dow and PIC, and based on its internal research and market reports, the Group believes that its feedstock costs are highly competitive. See further "– *Competitive Strengths – Low cost feedstock under long-term feedstock supply agreements*". In addition, the Group's operations in Kuwait are strategically located near the Shuaiba Industrial Area port and benefit from the competitive rates of power in the Middle East which to date have generally been significantly lower than the cost of utilities in other regions of the world.

Moreover, the Group has a global ethylene glycol supply and distribution platform with regional business centres around the world that support the sales and marketing function of its Ethylene Glycol business line, including in Hong Kong, Shanghai, Dubai, Amsterdam and Houston. The Group's feedstock contracts, integrated facilities and distribution operations position it as a low-cost producer that is able to capture attractive margins across the value chain, with the benefit of certainty of feedstock supply and access to a global distribution platform.

The Group's products are used primarily by other industries as raw materials to produce or manufacture products used in end markets. A significant proportion of the Group's products sales are used in consumerdriven end markets including textiles and food and beverage packaging. The Group believes that these industries are less susceptible than other sectors to economic recessions. See further "– *Ethylene Glycol business line – Sales, Marketing and Customers*", "– *Polyethylene business line – Sales, Marketing and Customers*", "– *Polyethylene business line – Sales, Marketing and Customers*".

The following chart presents the sales generated by each of the Group's business lines for the year ended 31 December 2019:

Group sales	For the year ended 31 December 2019
	(U.S.\$ million)
Ethylene Glycol	2,025
Polyethylene	736
Polyethylene Terephthalate	354
Others <sup>(1)</sup>	231
Total	3,346

<sup>(1)</sup> This includes the limited sales that EQUATE generates from the sale of ethylene to TKSC and managing and operating the production facilities of, and providing utilities to, TKSC, KARO and PIC, which amounted to U.S.\$231 million for the year ended 31 December 2019. See further "– *Business lines*".

The following chart presents the adjusted EBITDA generated by each of the Group's business lines for the year ended 31 December 2019:

Group adjusted EBITDA <sup>(1)</sup>	For the year ended 31 December 2019
	(U.S.\$ million)
Ethylene Glycol	751
Polyethylene	301
Polyethylene Terephthalate	20
Others <sup>(2)</sup>	52
Total	1,124

(1) See "Presentation of Financial and Other Information – Use of Alternative Performance Measures" and "Selected Financial and Other Information".

(2) This includes the adjusted EBITDA on limited sales that EQUATE generates from the sale of ethylene to TKSC and managing and operating the production facilities of, and providing utilities to, TKSC, KARO and PIC, which amounted to U.S.\$52 million for the year ended 31 December 2019. See further "- Business lines".

*Ethylene Glycol business line.* The Group's Ethylene Glycol business line produces, markets and distributes ethylene glycol. As at and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit. See further "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*". For the year ended 31 December 2019, the Group produced 2,974KMT of ethylene glycol. Ethylene glycol and its derivatives play a significant role in the chemicals industry as they can serve as versatile intermediates in a wide range of applications due to their chemical properties. Ethylene glycol is used in the production of a wide range of products including polyester fibre, polyethylene terephthalate resins, automotive liquids, including antifreeze, and other chemical products. The primary products manufactured by the Group's Ethylene Glycol business line are monoethylene glycol ("**MEG**") and diethylene glycol ("**DEG**").

For the year ended 31 December 2019, the Group's Ethylene Glycol business line generated U.S.\$2,025 million in sales, which represented 60.5 per cent. of the Group's total sales.

The Group produces ethylene glycol at its manufacturing sites in Kuwait, Canada and the United States. The following table sets forth the Group's production volumes by product and the manufacturing facility for the periods indicated:

					Pro	ume	
					For the year ended 31 Deceml		
Producer	Business line	Products <sup>(1)</sup>	Place of production	Capacity	2019	2018	2017
		MEG (92%)	Shuaiba Industrial				
EQUATE	EGs	DEG (8%)	Area, Kuwait	400KTA	521KMT	590KMT	561KMT
		MEG (92%)	Shuaiba Industrial				
TKOC	EGs	DEG (8%)	Area, Kuwait	660KTA	990KMT	973KMT	815KMT
			Prentiss I,				
			Prentiss II,	440KTA			
			Fort Saskatchewan,	450KTA			
		MEG (91%) DEG	Canada	450KTA			
MEGlobal	EGs	(9%)	USGC, U.S.	750KTA	1,463KMT	1,257KMT	1,277KMT
Total				3,150KTA	2,974KMT	2,820KMT	2,653KMT

<sup>(1)</sup> The product percentage split is an approximation. Higher glycols such as triethylene glycol which is a by-product of ethylene glycol production are omitted from product percentage split. Such by-products account for approximately 1 to 2 per cent. of total ethylene glycol production volume.

In addition, the Group's Ethylene Glycol business line markets and supplies ethylene glycol and for the year ended 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"). The Group's global ethylene glycol distribution platform has business centres around the world that support the sales and marketing function of its Ethylene Glycol business line, including in Hong Kong, Shanghai, Dubai, Amsterdam and Houston. As a global ethylene glycol supply and demand imbalances by adjusting ethylene glycol volume supplied to a particular region.

**Polyethylene business line.** The Group's Polyethylene business line produces polyethylene at its manufacturing facility in Kuwait. For the year ended 31 December 2019, the Group produced 716KMT of polyethylene. Polyethylene, including linear low-density polyethylene and high-density polyethylene, is the single largest category of the world's thermoplastics, representing 1 per cent. of the 100MMT global thermoplastic market in 2019 according to IHS Markit. It is a relatively low cost and versatile polymer used in a wide range of moulded and extruded applications such as household and food containers, toys, food and non-food packaging film and sheet. The primary products manufactured by the Group's Polyethylene business line are high-density ("**HDPE**") and linear low-density ("**LLDPE**") grades of polyethylene.

For the year ended 31 December 2019, the Group's Polyethylene business line generated U.S.\$736 million in sales and represented 22 per cent. of the Group's total sales.

The following table sets forth the Group's productions volumes and the manufacturing facility for the periods indicated:

					Production Volume		
					For the year ended 31 December		
Producer	Business line	Products <sup>(1)</sup>	Place of production	Nameplate capacity	2019	2018	2017
EQUATE	PE	HDPE (62%) LLDPE (38%)	Shuaiba Industrial Area, Kuwait	1,000KTA	716KMT	779KMT	727KMT

<sup>(1)</sup> The product percentage split can vary from year to year based on production mix.

**Polyethylene Terephthalate business line.** The Group's Polyethylene Terephthalate business line produces polyethylene terephthalate and also distributes and markets polyethylene terephthalate in Europe. For the year ended 31 December 2019, the Group produced 314KMT of polyethylene terephthalate. Polyethylene terephthalate is produced by combining modified ethylene glycol and purified terephthalic acid. It is a widely recycled plastic and comprises a high proportion of post-consumer wastes. Polyethylene terephthalate is used in the production of beverage, food and other liquid containers, and also in the production of extruded films and sheets and thermoforming applications.

For the year ended 31 December 2019, the Group's Polyethylene Terephthalate business line generated U.S.\$354 million in sales, which represented 11 per cent. of the Group's total sales.

The Group produces polyethylene terephthalate at its manufacturing site in Germany. The following table sets forth the Group's polyethylene terephthalate production volumes for its two polyethylene terephthalate plants located at a single production facility in Germany for the periods indicated:

				Pr	Production Volu			
				For the y	the year ended 31 December			
Producer	Business line	Place of production	Nameplate capacity	2019	2018	2017		
Equipolymers (a subsidiary of MEGlobal B.V.)	PET	Schkopau, Germany	335KTA	314KMT	331KMT	322KMT		

In addition, the Group's Polyethylene Terephthalate business line also markets and distributes polyethylene terephthalate produced by its operations in Germany, primarily to Europe.

# The Group's History

**1995:** EQUATE was established in 1995 as a closed joint stock company organised under the laws of Kuwait to promote the petrochemicals sector in Kuwait. It represents Kuwait's first international petrochemicals joint venture. As at the date of this Base Listing Particulars, the state-owned PIC owns 42.5 per cent., Dow owns 42.5 per cent., BPC owns 9 per cent. and QPIC owns 6 per cent., of the issued share capital of EQUATE. See further "*Description of EQUATE – Principal Shareholders*".

**1997:** EQUATE commenced operations in 1997 as the first manufacturer of ethylene, polyethylene and ethylene glycol in Kuwait. The sale of petrochemicals products by EQUATE accounts for a major part of Kuwait's export value from non-oil sources. Initially, EQUATE's facilities comprised of one ethane cracker with a design capability of 787.5 KTA, one polyethylene facility with a design capability of 450 KTA and one ethylene glycol plant with a design capability of 400 KTA of monoethylene glycol.

**2004:** TKOC was established in 2004 as a closed joint stock company organised under the laws of Kuwait to implement the "Olefins II" project as part of the "Greater EQUATE" expansion project. TKOC is another joint venture between Dow and PIC and as at the date of this Base Listing Particulars, the shareholders (and their respective shareholding) of TKOC are identical to that of EQUATE. See further "*Description of TKOC* – *Principal Shareholders*". The Olefins II project was an addition to EQUATE's olefins complex and comprised an ethane cracker with a production capacity of 850KTA and an ethylene glycol plant with a production capacity of 650KTA. The Olefins II complex is managed by EQUATE under an operations and management services agreement, pursuant to which EQUATE receives a management fee as operator. Adjacent to the Olefins II complex is a styrene plant owned by TKSC (and managed by EQUATE) which produces 450,000 tons of styrene monomer per year. The two facilities are integrated into a single complex and the production is marketed to the Middle East, Asia and Europe.

**2004:** MEGlobal B.V. was established as a private limited liability company organised under the laws of the Netherlands and MEGlobal Canada Inc. was incorporated as a limited liability corporation organised under the federal laws of Canada, in each case, in 2004. The MEGlobal Group represented another joint venture between Dow and PIC in which each of Dow and PIC (through their subsidiaries) owned a 50 per cent. equity stake in each of MEGlobal B.V. and MEGlobal Canada Inc. respectively at the time of their establishment. With production facilities in Canada which were previously owned and operated by Dow prior to the establishment of this joint venture, the MEGlobal Group is principally involved in the manufacturing, supply and marketing of ethylene glycol.

**2008:** The multi-billion dollar "Greater EQUATE" expansion project which increased Kuwait's polyethylene and ethylene glycol production capacities by 225KTA and 650KTA respectively was completed and became operative in 2008. The Greater EQUATE project comprises EQUATE, TKOC and:

• Kuwait Paraxylene Production Company ("**KPPC**"), which is majority-owned by the Kuwait government and represents Kuwait's sole venture into aromatics. It has a production capacity of 830KTA of paraxylene for export and also supplies benzene to TKSC (as defined below), in which it is a shareholder; and

• The Kuwait Styrene Company, a public-private partnership between Dow and KARO. It has a production capacity of 450KTA of styrene monomer, an ethylene derivative.

TKOC, KPPC and TKSC are located in an integrated petrochemical complex which is adjacent to EQUATE's existing complex in the Shuaiba Industrial Area. TKOC's, KPPC's and TKSC's production facilities are managed by EQUATE, for which EQUATE receives a management fee in return.

**2009:** TKOC's Olefins II complex started production. EQUATE successfully completed the expansion of its polyethylene production capacity from 600KTA to 825KTA.

2011: Equipolymers GmbH (which was a wholly-owned subsidiary of Equipolymers B.V.) was merged with MEGlobal B.V. as part of the Equipolymers and MEGlobal merger.

**2015:** In December 2015, MEGlobal Canada Inc. and MEGlobal B.V. were acquired by the EQUATE Group for a consideration of U.S.\$2.997 billion (net of U.S.\$202.5 million, the amount of a loan from MEGlobal B.V. that the EQUATE Group repaid). As part of the pre-closing steps to this acquisition, MEGlobal Canada Inc. was amalgamated with several entities on 23 December 2015 and the amalgamated entity was named MEGlobal Canada ULC. A diagram of the Group's corporate structure as at the date of this Base Listing Particulars and which reflects the acquisition of the MEGlobal Group by the EQUATE Group is set forth in "– *Group's Corporate Structure*".

**2016:** EQUATE's polyethylene production facility underwent a de-bottlenecking process which was completed in August 2016. This has resulted in an additional 175KTA to its polyethylene production capacity. Furthermore, a ground-breaking ceremony for the U.S. Gulf Coast Project took place on 8 August 2016. See further "– *Ethylene Glycol business line – Facilities – U.S. Gulf Coast Plant*".

**2018:** The Group approved and paid for its share to participate in the expansion in 2020 of Dow's ethane cracker to increase the Group's share of ethylene feedstock. This is expected to enable the Group's ethylene glycol production at MEGlobal Fort Saskatchewan in Canada to increase an estimated 140KTA a year.

**2019:** The Group opened its newest ethylene glycol plant in the U.S. Gulf Coast which has a capacity of 750KTA. This new plant in the U.S. Gulf Coast will benefit from competitively priced ethylene supply from Dow's new ethane cracker and adds 750KTA of gross production capacity to the Group's ethylene glycol portfolio. It will produce monoethylene and diethylene glycol.

# **Competitive Strengths**

The Group believes that the factors set forth below provide it with a competitive advantage in the markets in which it competes:

*Low-cost feedstock under long-term feedstock supply agreements.* Approximately 92 per cent. of the Group's production capacity uses ethane-based ethylene as feedstock for the production processes in its manufacturing sites, which are located in Kuwait, Canada and the United States. Feedstock is the most significant direct cost associated with the production of ethylene glycol and polyethylene. As a result of the following factors and according to the Group's internal research and market reports, the Group believes it has long-term secure access to feedstock at a cost which it believes is highly competitive compared to naphtha based feedstock.

The Group has access to competitively priced feedstock under long-term supply contracts with its principal shareholders, Dow and PIC. In Kuwait, the Group's production facilities receive first priority to ethane rich gas supplied by PIC from Kuwait National Petroleum Company's associated gas processing plants within the Mina Al-Ahmadi refinery, which is located adjacent to the Group's production facilities in the Shuaiba Industrial Area, under feedstock supply agreements with PIC for an indefinite term. These agreements have been in place since 1 June 1996. In Canada, the Group's production facilities source 95 per cent. of its ethylene requirements from Dow's Fort Saskatchewan (Alberta) ethane cracker under a long-term supply contract with Dow which expires on 30 June 2024 with two five-year extensions exercisable at the Group's sole option. In the United States, the Group's production facilities source 100 per cent. of its ethylene requirements from Dow's Oyster Creek (Texas) ethane cracker under a long-term supply contract with Dow was entered into on 23 December 2015. See further "*Related Party Transactions – Feedstock Supply Agreements*".

Ethylene is typically produced from crackers that use ethane, propane, butane or light naphtha as feedstock. The Group's cracker portfolio is solely ethane-based which the Group believes provides competitive advantages compared to crackers which use products other than ethane. Ethane-based crackers are less capital intensive compared to crackers which use products other than ethane as feedstock. The feedstock conversion to ethylene of an ethane-based cracker is approximately 20 per cent. to 30 per cent. higher than that of light naphtha because ethane-based crackers produce fewer by-products. As a result the Group believes that, at the current levels of crude oil prices, producers who use ethane-based ethylene as feedstock will maintain a significant cost advantage compared to naphtha-based crackers. In particular, the price of ethane-based ethylene from the Middle East is currently among the lowest in the world.

*Fully integrated global platform for the production and distribution of petrochemicals.* The Group has six manufacturing sites on three continents (with production facilities in Kuwait, Canada, Germany and the United States) with a total production capacity of approximately 4,485KTA as at 31 December 2019. Each of these sites is integrated with a major cracker which is either owned by the Group or by a third party. The Group is the largest petrochemicals producer in Kuwait. The Group's sites are located near raw materials, refineries, associated pipeline and (in the case of Kuwait) port infrastructure. As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit.

*Favourable economics across the value-chain.* Based on the Group's internal research and market reports, the Group believes that its cost of production is highly competitive as a result of the following factors:

*Strategic locations.* The Group's ethane crackers and downstream petrochemical production units in Kuwait are located adjacent to the Kuwait National Petroleum Company's associated gas processing plant, while the feedstock for the Group's Canadian petrochemical production units are supplied by pipelines connecting the Group's petrochemical production units in Canada with Dow's Fort Saskatchewan (Alberta) ethane cracker. In addition, the Group's new plant in the U.S. Gulf Coast (Oyster Creek, Texas) is located adjacent to Dow's ethane cracker. This allows the Group to reduce its raw material transportation cost. In addition, the Group's production units in Kuwait are strategically located near the Shuaiba Industrial Area port which reduces the Group's logistical cost associated with the export of its products.

*Low-cost utilities.* The Group's manufacturing facilities in Kuwait, which account for more than half of the Group's production, benefit from the competitive rates of utilities in the Middle East which to date have been generally lower than the cost of utilities in other regions of the world, thereby reducing the cost of production in the Group's Kuwaiti operations.

*Global ethylene glycol market leader.* As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"). By serving as a global ethylene glycol market leader, the Group can react quickly to market changes (whether in demand, supply or due to tariffs and other factors) and adjust regional supply by redirecting its products from one region to another in order to optimise net sales prices (after adjusting for third party transport costs).

*Strong adjusted EBITDA margin despite challenging market conditions.* The prices of polyethylene and ethylene glycol tend to be correlated with crude oil prices in the long-term. However, 2019 has witnessed declines in the price for ethylene and its major derivatives, including polyethylene and ethylene glycol, relative to crude, in view of the supply demand dynamics whereby supply increases outpaced increases in demand. Nonetheless, crude oil prices remain an important determinant of global ethylene and derivatives production costs, given that major global ethylene production, mostly in Asia, the Indian Subcontinent and Europe, is based on naphtha feedstock. The below chart provides an overview of brent crude oil price trend in relation to MEG prices:



In 2019, ethylene glycol average prices declined by approximately 36 per cent. compared to the average prices from the previous year. The Group nonetheless posted net profit of U.S.\$638 million, adjusted EBITDA of U.S.\$1,124 million and an adjusted EBITDA margin of 33 per cent. for the year ended 31 December 2019, primarily supported by the Group's competitive advantage in respect of its access to low-cost feedstock and its marketing strategy.

*High barriers to entry.* The petrochemicals industry is in general characterised by high-barriers to entry, including for ethylene glycol production. The construction of new ethylene glycol plants requires a substantial level of capital investment as well as specialised engineering firms with the capacity to build new plants. The Group is able to utilise its technological know-how to effectively implement and execute production capabilities. In addition, there are only three major technology providers for ethylene glycol production globally giving rise to technological barriers to production know-how. Moreover, operators in the petrochemical industry face significant regulatory compliance costs associated with manufacturing processes which deal with chemical waste and emissions.

Additional capacity as a result of the new U.S. Gulf Coast plant and upcoming Canadian expansion. The Group is experienced in the construction of new petrochemical facilities and was involved in the building and construction of the six production facilities that it has across four countries. In October 2019, the Group announced the opening of its newest ethylene glycol plant in the U.S. Gulf Coast which has a capacity of 750KTA. This new plant in the U.S. Gulf Coast produces monoethylene and diethylene glycol and benefits from competitively priced ethylene supply from Dow's adjacent ethane cracker. Additionally, the ethane cracker which supplies the feedstock to the Fort Saskatchewan plant in Canada received approval to expand its productions which is expected to expand the production capacity of the Group's plant by an additional 140KTA per annum following a debottlenecking process at the Group's plant in 2021.

*Strategic importance to shareholders.* The Group enjoys a high level of support from its major shareholders Dow and PIC, who are themselves important players in the global petrochemical industry. The Group is a joint venture between Dow, one of the largest chemical companies in the world by revenue, and PIC, an indirect subsidiary owned by the government of Kuwait (the "**Government**"). Each of Dow and PIC owns a 42.5 per cent. equity stake in EQUATE and TKOC. The EQUATE Group and TKOC are important contributors to Kuwait's economy. According to the Kuwait Central Statistical Bureau, as at 31 December 2018, around 94 per cent. of Kuwait's national exports was derived from oil and its by-products, and according to management estimates, the Group contributes a significant portion of Kuwait's non-oil export revenue. As a result, the Group believes that the Group's operations in Kuwait will have the continued support of the Government including by way of provision of a dedicated berth for shipping at the Shuaiba Industrial Area port and competitively priced feedstock. Dow in turn offers the Group global management expertise, access to Dow's production technology and know-how, as well as supply of competitively priced feedstock to the Group's Canadian operations (and its U.S. Gulf Coast operations).

*Diversified geographic end-markets.* The Group's petrochemical products are sold to customers in diverse geographic locations. The following table sets forth the Group's third party sales by region for the year ended 31 December 2019:

	For the year ended 31 December 2019					
	EG	PE	PET	Others	Total	% of Total
			U.S.\$ millio	n, except %		
Revenue by product/services and geography						
Americas	337	-	-	-	337	10.1
North Asia	894	338	-	-	1,232	36.8
India sub-continental	347	36	-	-	383	11.4
Europe	297	83	354	-	734	21.9
Rest of the World <sup>(1)</sup>	150	279		231	660	19.7
External revenue	2,025	736	354	231	3,346	100.0

(1) Rest of the World includes revenue from sale of products in Kuwait of U.S.\$60 million.

The Group believes such market diversity reduces the Group's reliance on a particular economy or region.

*Experienced management team.* The Group's senior management team and members of its board of directors are appointed by Dow and PIC. The Group's management team has extensive experience in the chemical industry, including in leading companies such as Dow and PIC.

#### **Business Strategy**

*Maintain market leading position in ethylene glycol.* As a global ethylene glycol market leader that participates in all regions, the Group has the ability to react quickly to market changes and adjust regional supply by redirecting its products from one region to another, through its well established customer portfolio and global business relationships, the Group achieves the highest net sales price (after adjusting for third party transport costs). The Group intends to maintain its market-leading position by providing excellent customer service through reliability of supply, leveraging its multi-source supply capability and efficient logistics operations. In addition, the Group adopted an "over-commitment" strategy whereby it committed to produce, as a contractual obligation, approximately 19 per cent. over its annual production volume of ethylene glycol. This helps support the Group's market leading position and secured ready demand for the additional ethylene glycol production capacity originating from the completion of the U.S. Gulf Coast plant in the fourth quarter of 2019. As a result, the Group has already concluded all the 2020 contracts including the additional U.S. production volumes.

*Maintain direct marketing channels.* The Group has its own marketing channels and distribution platforms which enables it to sell products manufactured by its Ethylene Glycol business line and Polyethylene Terephthalate business line directly to customers without using third party distributors. The Group intends to maintain such direct sales channels to ensure it captures margin across the value chain. This also enables the Group to develop and maintain long-term relationships with valued customers and allows it to exercise better control over its customer portfolio.

*Selective customer portfolio management.* The Group actively manages its customer portfolio and selects its customer base by evaluating potential customers against criteria driven by its business strategy, including but not limited to, the value contribution, strategic fit (where relevant), geographical alignment and creditworthiness of potential customers. This helps the Group effectively manage the consistency of its business, maintain its supply position, streamline its receivables as well as concentrate its sales activity on high-value customers.

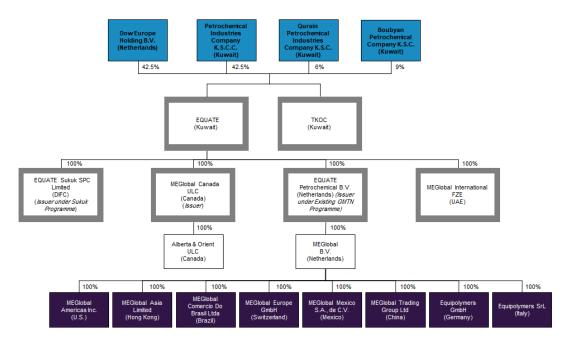
*Maximise utilisation of assets.* The Group strives to operate its facilities at full capacity as it believes this allows it to maintain positive margins and cashflows, even during downturns in industry cycles or customer demand, more readily than some of its competitors who have higher production costs. For the year ended 31 December 2019, the Group's production facilities were operating at a weighted average of 116 per cent. across its ethylene glycol production facilities, 87 per cent. for its polyethylene production facility and 94 per cent. for its polyethylene terephthalate production facility. The Group seeks to achieve growth in production volume by improving utilisation rates with the defined availability of an asset, improving availability of an asset by minimising planned and unplanned facility downtime and improving capacity of an asset through de-bottlenecking projects. The Group has a strong track record of achieving continuous

improvements in production capacity through de-bottlenecking and improving catalyst efficiency which has allowed the Group to operate above nameplate capacity.

*Continue to attract talented employees and foster a performance driven culture.* The Group employs carefully crafted talent and performance management strategies, policies and processes to ensure that the right talent is attracted, engaged, motivated and retained to maximise its performance and contribution to the Group. The Group has long and short-term incentives programmes in place for employees which are designed to motivate individuals and teams to contribute to the Group's strategic objectives.

*Maintain world-class environmental, health and safety excellence.* The Group is dedicated to continually improving its EH&S performance. The Group ensures that all employees receive appropriate training, thereby enabling them to effectively contribute to EH&S performance and EH&S improvement processes. It is the Group's policy to design its processes and manufacture and distribute its products in a responsible manner so that its employees, customers, the public and the environment are protected from avoidable risks. The Group's strategy is to continue achieving world-class injury and environmental compliance ratings. Based on the Group's EH&S performance during 2019, the EQUATE Group in Kuwait was Responsible Care® recertified and in 2019 the Group's Canadian facilities were also successfully Responsible Care® recertified. During 2018, the American Society of Safety Engineers, Kuwait chapter, awarded EQUATE with the Platinum Award for EH&S Excellence in Manufacturing as well as the Gold Medal award for winning the Gold Award for five successive years. In 2019, the Croup's Canadian facilities were recognised for five years of outstanding safety performance by the Chemistry Industry Association of Canada. This track record has supported the Group's competitive position by expediting regulatory approvals, including for the U.S. Gulf Coast facility and as a marketing tool.

# Group's Corporate Structure



# **Description of the Group**

Although the Guarantors, being EQUATE and TKOC, are separate legal entities, they have the same shareholders and have historically operated under common management and control. See further "*Description of EQUATE*" and "*Description of TKOC*". Each of the Guarantors have production facilities in the Shuaiba Industrial Area of Kuwait for the manufacturing of ethylene glycol and (in the case of EQUATE only) polyethylene. See further "*Business*".

The Issuer (including its subsidiary) was acquired by EQUATE on 23 December 2015. The Issuer was previously owned by Dow Chemical Canada Inc. and PicCan Holdings Inc. The Issuer is the holding company of Alberta & Orient Glycol Company LLC which has manufacturing facilities in Canada that specialise in the production of ethylene glycol. See further "*Description of the Issuer*".

# **Business lines**

The Group reports its results of operations based on three product-based business lines through which its operations are managed:

- **Ethylene Glycol business line.** The Group's Ethylene Glycol business line produces, markets and supplies ethylene glycol. The two principal products the Group manufactures in this business line are monoethylene glycol and diethylene glycol. As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information Historical and Current Market and Industry Data*"). For the year ended 31 December 2019, the Group's Ethylene Glycol business line's sales amounted to U.S.\$2,025 million, or 60.5 per cent. of the Group's total sales.
- **Polyethylene business line.** The Group's Polyethylene business line manufactures two grades of polyethylene: high-density polyethylene and linear low-density polyethylene. For the year ended 31 December 2019, the Group had approximately 1 per cent. of the global market share by capacity for high-density polyethylene and approximately 1 per cent. of the global market share by capacity for linear low-density polyethylene according to IHS Markit. For the year ended 31 December 2019, the Group's Polyethylene business line's sales amounted to U.S.\$736 million, or 22 per cent. of the Group's total sales.
- **Polyethylene Terephthalate business line.** The Group's Polyethylene Terephthalate business line produces and markets polyethylene terephthalate on a regional basis, primarily to Europe. According to the Group's internal analysis using industry data (see "*Presentation of Financial and Other Information Historical and Current Market and Industry Data*"), as at 31 December 2019, the Group was the fifth largest European manufacturer of polyethylene terephthalate, with a market share of approximately 10 per cent. by capacity in the European polyethylene terephthalate market. For the year ended 31 December 2019, the Group's Polyethylene Terephthalate business line's sales amounted to U.S.\$354 million, or 11 per cent. of the Group's total sales.

In addition to the product-based business lines set forth above, EQUATE also generates limited sales from sale of ethylene produced by its ethane-crackers in Kuwait to TKSC and managing and operating the production facilities of, and providing utilities to, TKSC, KPPC and PIC. See further "*Related Party Transactions*". For the year ended 31 December 2019, such sales and services amounted to U.S.\$231 million, or 7 per cent. of the Group's total sales.

# **Ethylene Glycol Business Line**

# Overview

The Group's Ethylene Glycol business line produces, markets and distributes ethylene glycol. As at 31 December 2019, the Group was the world's second largest producer of monoethylene glycol by capacity according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*").

Ethylene glycol and its derivatives play a significant role in the chemicals industry due to the fact that they can serve as versatile intermediates in a wide range of applications due to its chemical properties. Especially significant is resin formation, including the condensation with dimethyl terephthalate or terephthalic acid resulting in a polyester resin. The reactivity and solubility of ethylene glycol provide the basis for many applications.

The Group manufactures ethylene glycol at two facilities in Kuwait, at three facilities in Canada and one facility in the United States which have a combined annual production capacity of 3,150KTA. For the year ended 31 December 2019 the Group manufactured 2,974KMT of ethylene glycol.

The Group's Ethylene Glycol business line trades through EQUATE's subsidiary MEGlobal B.V. which, together with its affiliate company MEGlobal Canada and their subsidiaries, were acquired by the EQUATE Group in December 2015. For the year ended 31 December 2019, MEGlobal marketed and distributed approximately 3.65MMT of ethylene glycol. The Group maintains its leadership position by participating in all key markets by geography and application. Moreover, the Group announces monthly benchmark prices in key regions such as Asia and the Americas and participates in European Contract Pricing

discussions to demonstrate its market leadership. The Group intends to maintain its market-leading position by providing excellent customer service through reliability of supply, leveraging its multi-source supply capability and efficient logistics operations. In addition, the Group adopted an "over-commitment" strategy whereby it committed to produce, as a contractual obligation, approximately 19 per cent. over its annual production volume of ethylene glycol. This helps support the Group's market leading position and secured ready demand for the additional ethylene glycol production capacity originating from the completion of the U.S. Gulf Coast plant in the fourth quarter of 2019. As a result, the Group has already concluded all the 2020 contracts including the additional U.S. production volumes. The Group supports this strategy by having in-house trading capabilities and a multi-sourcing platform that allows it to source additional ethylene glycol from Dow and from third parties, including the spot market, and through reliable and efficient supply and logistics operations. For the year ended 31 December 2019, the Group produced 2,974MMT of ethylene glycol and sold 3.6MMT of ethylene glycol (comprising 3.4MMT of monoethylene glycol and 0.2MMT of diethylene glycol), of which approximately 8 per cent. of the ethylene glycol was sourced from Dow and 14 per cent. was sourced from third parties by way of spot and structural purchases.

For the year ended 31 December 2019, the Group's Ethylene Glycol business line generated U.S.\$2,025 million in sales, representing 60.5 per cent. of the Group's total sales.

#### **Products**

The Group's Ethylene Glycol business line produces monoethylene glycol and diethylene glycol. Monoethylene glycol is the most important of the commercially available glycols. Diethylene glycol is a by-product in the manufacturing of monoethylene glycol and accounts for approximately eight to 10 per cent. of the Group's Ethylene Glycol business line's total production volume. Accordingly, inventories of diethylene glycol can vary as its production is dictated by the production of monoethylene glycol rather than market demand.

Monoethylene glycol is predominantly used in the manufacturing of polyester fibre, polyethylene terephthalate food and beverage packaging containers and antifreeze in automotive.

Diethylene glycol is predominantly used in the manufacturing of unsaturated polyester resin, polyurethane and cutting fluid.

#### Facilities

The Group owns six ethylene glycol production facilities. Three of the Group's facilities are located in Canada, two of its facilities are located in Kuwait and one of its facilities is located in the United States. The following table sets forth the production volumes by product and the manufacturing facility for the periods indicated:

					<b>Production Volume</b>			
					For the ye	For the year ended 31 December		
Producer	Business line	Products <sup>(1)</sup>	Place of production	Nameplate capacity	2019	2018	2017	
EQUATE	EGs	MEG (92%) DEG (8%)	Shuaiba Industrial Area, Kuwait	400KTA	521KMT	590KMT	561KMT	
TKOC	EGs	MEG (92%) DEG (8%)	Shuaiba Industrial Area, Kuwait	660KTA	990KMT	973KMT	816KMT	
MEGlobal	EGs	MEG (91%) DEG (9%)	Prentiss I, Prentiss II, Fort Saskatchewan, Canada USGC, U.S.	440KTA 450KTA 450KTA 750KTA	1,463KMT	1,257KMT	1,278KMT	
Total			0.000, 0.0.	3,150KTA	2,974KMT	2,820KMT	2,653KMT	

<sup>(1)</sup> The product percentage split is an approximation. Higher glycols such as triethylene glycol which is a by-product of ethylene glycol production are omitted from product percentage split. Such by-products account for approximately 1 to 2 per cent. of total ethylene glycol production volume.

#### U.S. Gulf Coast Plant

The Group completed construction of a world-scale 750KTA ethylene glycol plant in the U.S. Gulf Coast (Oyster Creek, Texas) in October 2019. This new plant is located adjacent to Dow's ethane cracker and

benefits from competitively priced ethylene feedstock from Dow's new ethane cracker pursuant to an ethylene supply agreement (see "*Related Party Transactions*"). Given its location, the new plant has easy access to the port facilities located at Freeport, Texas for export purposes.

The new plant operates using advanced METEOR<sup>™</sup> Ethylene Oxide/Ethylene Glycol Process Technology and METEOR<sup>™</sup> EO-RETRO Catalyst technology licensed from Dow, which has had proven success in a number of production facilities around the world.

The Group expects that the production capacity added by this plant will help the Group leverage its global distribution footprint for ethylene glycol. The Group estimates that the total cost of construction for the project was around U.S.\$2 billion and has funded its completion using the Group's operational cash flows and cash balances.

# Expansion of Fort Saskatchewan Plant

The Group approved and paid for its share to participate in the expansion in 2020 of Dow's ethane cracker to increase the Group's share of ethylene feedstock. This will enable the Group's ethylene glycol production at MEGlobal Fort Saskatchewan in Canada to increase by an estimated 140KTA a year. The Group expects production at this plant to decrease in 2020 as a result of the processes but will receive the full year impact of the increase in 2021.

#### Raw materials and energy

#### Feedstock

The most significant direct cost associated with the production of ethylene glycol is feedstock. Feedstock accounted for approximately 66 per cent. of the Group's variable cost of ethylene glycol production for the year ended 31 December 2019.

The feedstock used by the Group's manufacturing facilities in Kuwait is ethane-rich gas supplied by PIC from Kuwait National Petroleum Company's associated gas processing facilities in the Mina Al-Ahmadi refinery under supply agreements for an indefinite term pursuant to which each of EQUATE and TKOC receives first priority supply at a competitive rate. The ethane-rich gas is then processed into ethylene by two ethane-crackers that are integrated into the Group's production facilities in the Shuaiba Industrial Area in Kuwait and used as feedstock in the production of ethylene glycol. The price of the ethane-rich gas is revised annually according to a pre-agreed formula set out in the relevant supply agreement.

The Group's Canadian operations purchases ethane-based ethylene from Dow Chemical Canada Inc. at a competitive rate under a long-term supply agreement which matures on 30 June 2024, with two five-year extensions, until 30 June 2029 and 30 June 2034, respectively, exercisable at the Group's sole option. See further "*Related Party Transactions*". The ethylene supplied by Dow under this supply agreement currently covers more than 90 per cent. of the Group's Canadian operation's input requirement. The remaining portion of the Group's input requirement is sourced from spot purchases. The competitively priced feedstock supplied by Dow Chemical Canada Inc. gives the Group's Canadian operations a significant cost advantage over other naphtha-based producers who typically use naphtha-based ethylene, even at current low price levels of crude oil. The ethane-based ethylene is supplied to the Group's Canadian manufacturing facilities via pipelines from Dow's Fort Saskatchewan (Alberta) ethane cracker, which minimises logistic cost and enhances the profitability of the Group's Canadian operations.

The Group's United States operations purchases ethane-based ethylene from The Dow Chemical Company at a competitive rate under a long-term supply agreement which only terminates if either Dow's cracker facility or the Group's MEG plant permanently ceases to operate. See further "*Related Party Transactions*". The ethylene supplied by Dow under this supply agreement currently covers the Group's United States operation's input requirement, minimises logistics costs and enhances the profitability of the Group's United States operations. The competitively priced feedstock supplied by The Dow Chemical Company gives the Group's United States operations a significant cost advantage over other naphtha-based producers in the United States who typically use naphtha-based ethylene, even at current low-price levels of crude oil.

As a result of these long-term supply agreements and according to the Group's internal research and market reports, the Group believes that the cost of ethylene for its Kuwait, Canadian and United States operations is highly competitive. See further "– *Competitive Strengths – Low-cost feedstock under long-term feedstock supply agreements*" and "*Related Party Transactions*".

## Energy and water

Energy and water is supplied to the Group's manufacturing sites in Kuwait by the Ministry of Energy and Public Authority of Industry in Kuwait. The Group benefits from the lower costs of utilities in the Middle East which to date have generally been significantly lower than the cost of utilities in other regions of the world.

Energy is supplied to the Group's manufacturing sites in Canada by Dow from its Alberta facilities under long-term services contracts with Dow. See further "*Related Party Transactions*". Water for the Group's Fort Saskatchewan manufacturing site in Canada is supplied by Dow under services contracts, while water for the Prentiss manufacturing site is sourced from rivers which are located close to the site.

Energy is market sourced for the Group's manufacturing site in the United States. Water for the Group's manufacturing site in the United States is supplied by Dow under service contracts. See further "*Related Party Transactions*".

## Sales, marketing and customers

All products manufactured by the Group's Ethylene Glycol business line are marketed and sold through EQUATE's subsidiary MEGlobal B.V. For the year ended 31 December 2019, the Group marketed and supplied approximately 3.65MMT of ethylene glycol. The Group markets and sells the vast majority of the products manufactured by its Ethylene Glycol business line directly to end-users in key regional markets such as China, the Indian Subcontinent, the Middle East, Europe and the Americas without the use of third party distributors. The Group has regional business centres located in Hong Kong, Shanghai, Dubai, Amsterdam and Houston to facilitate the sales and maintain customer relationships. The Group markets and sells limited amount of its products through third party agents or distributors in Pakistan, China and North America.

In addition to marketing and selling the ethylene glycol manufactured by it, the Group also actively participates in the ethylene glycol spot market to demonstrate its market leadership. The Group intends to maintain its market-leading position by providing excellent customer service through reliability of supply, leveraging its multi-source supply capability and efficient logistics operations. In addition, the Group adopted an "over-commitment" strategy whereby it committed to produce, as a contractual obligation, approximately 19 per cent. over its annual production volume of ethylene glycol. This helps support the Group's market leading position and secured ready demand for the additional ethylene glycol production capacity originating from the completion of the U.S. Gulf Coast plant in the fourth quarter of 2019. As a result, the Group has already concluded all the 2020 contracts including the additional U.S. production volumes. The Group supports this strategy by having in-house trading capabilities and a multi-sourcing platform which sources additional ethylene glycol from Dow and from third parties on the spot market, and through reliable and efficient supply and logistics operations.

Monoethylene glycol, which accounts for 92 per cent. of the Group's ethylene glycol sales, is largely a commodity product leaving little scope for differentiation by quality among the major producers. Accordingly, the Group strives to differentiate itself from its competitors through excellent customer service by having multiple regional business centres to facilitate sales and maintain customer relationships, and also through reliability of supply through its multi-sourcing platform. The Group also actively manages its customer portfolio (see "*– Business Strategy – Selective customer portfolio management*"). As a result of its strategy, the Group has a number of long-standing supply relationships with its customers. Sales to the Group's top twenty customers accounted for approximately two-thirds of its total monoethylene glycol sales, and sales to its top 10 customers accounted for over 50 per cent. of its total monoethylene glycol sales, for the year ended 31 December 2019. The vast majority of ethylene glycol are sold under annual contracts.

The Group mainly markets and sells monoethylene glycol to the polyester fibre industry, the packaging industry (where ethylene glycol is used as a raw material for the manufacture of polyethylene terephthalate food and beverage packaging containers) and the automotive industry (where ethylene glycol serves as a raw material for the manufacture of automotive liquids and antifreeze). The Group mainly markets and sells diethylene glycol to the construction industry (where diethylene glycol serves as a raw material for the manufacture of unsaturated polyester resins, polyester polyol and cutting fluid).

Set forth below is a breakdown by geography of the sales of the Group's Ethylene Glycol business line for the years ended 31 December 2019, 2018 and 2017:

	For the year ended					
	2019	% of Total	2018	% of Total	2017	% of Total
Ethylene Glycol revenue by geography	U.S.\$ million, except %					
Americas	337	16.6	659	20.4	577	20.5
North Asia	894	44.1	1,545	47.8	1,134	40.3
India sub-continental	347	17.1	468	14.5	493	17.5
Europe	297	14.7	342	10.6	374	13.3
Rest of the World	150	7.4	216	6.7	235	8.4
External revenue	2,025	100.0	3,230	100.0	2,813	100.0

## **Competition**

The Group is the world's second largest producer of ethylene glycol by capacity for the year ended 31 December 2019, with a market share of 9 per cent. according to IHS Markit (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"). The Group mainly markets and sells ethylene glycol to the polyester fibre industry, the automotive industry, the packaging industry and the construction industry. Set forth below is a table outlining for the year ended 31 December 2019 the 2019 market share of monoethylene glycol for the Group and for its principal competitors, according to IHS Markit.

Company	Market share
	(per cent.)
SABIC and its joint ventures	14
The Group	9
SINOPEC and its joint ventures	7
Royal Dutch/Shell and its joint ventures	7

Source: IHS Markit.

#### Technology and intellectual property

As the Group's major shareholder Dow is one of the world's leading developer and proprietor of chemicals production technology, the Group believes the most cost-effective way to acquire technology applicable to the Group's business is to license Dow's world-class technologies. This enables the Group to leverage its relationship with Dow and eliminates the need for research expenditure. After acquiring a technology, the Group devotes considerable effort to further develop and effectively apply the technology with a view to continuously improve its competitive position.

The Group has licensed from Union Carbide Corporation, a wholly-owned subsidiary of Dow, ethylene glycol processes (including its METOR-II ethylene glycol process for TKOC's operations and plant's operations) for the Group's ethylene glycol manufacturing facilities in Kuwait.

The Group has licensed from Union Carbide Chemicals and Plastics Company Inc., an indirect whollyowned subsidiary of Dow, process technologies for the production of monoethylene glycol and diethylene glycol at the Group's manufacturing facilities located in Prentiss I, Alberta, Canada and purified ethylene oxide, monoethylene glycol and diethylene glycol at the its manufacturing facility located in Fort Saskatchewan, Alberta, Canada. The Group has also licensed from Union Carbide Chemicals and Plastics Company Inc. process technologies for the production of monoethylene glycol, diethylene glycol and higher glycols at the Group's manufacturing facility located in Prentiss II, Alberta, Canada.

The licences held by the Group's Ethylene Glycol business line are for an indefinite term and are all fully paid-up.

# **Polyethylene Business Line**

# Overview

The Group's Polyethylene business line produces polyethylene. According to IHS Markit, for the year ended 31 December 2019, the Group's market share by capacity was approximately 1 per cent. in the global high-density polyethylene resin market and approximately 1 per cent. in the global linear low-density polyethylene resin market.

Polyethylene is the world's most versatile and widely used plastic and is the single largest category of thermoplastics in the world, representing approximately 37 per cent. of the 282MMT global thermoplastic market in 2019 according to IHS Markit. It is relatively low cost and, because it is capable of being moulded, extruded and cast into many various shapes, it is a versatile polymer used in a wide range of moulding and extruding applications such as household and food containers, toys, food and non-food packaging film and sheet.

The Group manufactures high-density and linear low-density grades of polyethylene at its manufacturing facility in Kuwait, which has an annual production capacity of 1,000KTA. For the year ended 31 December 2019, the Group manufactured 716KMT of polyethylene.

EQUATE Marketing Company E.C. ("**EMC**"), an affiliate of the Group which is jointly owned by Dow and PIC, is the Group's exclusive sales agent for the marketing and sales of polyethylene produced by the its Kuwait operations, styrene produced by TKSC and benzene produced by KPPC and not consumed by TKSC, on a worldwide basis. It has established marketing channels directly through its own offices as well as through other agencies. It has three sales offices in Asia (Hong Kong, Singapore, and Beijing) in addition to an office in Kuwait. EMC's main commercial activities are carried out using Kuwait as an operational base (see "*Related Party Transactions – Marketing and Sales Agreements*").

For the year ended 31 December 2019, the Group's Polyethylene business line generated U.S.\$736 million in sales, representing 22 per cent. of the Group's total sales.

# Products

The Group's Polyethylene business line produces high-density and linear low-density grades of polyethylene. For the year ended 31 December 2019, the Group produced 716KMT of polyethylene, of which approximately 60 per cent. was high-density polyethylene and approximately 40 per cent. was linear low-density polyethylene.

The following table describes the principal applications of the products manufactured by the Group's Polyethylene business line:

Product	Applications
High-density polyethylene	Used for tubular film extrusion, blow moulding of large size containers as well as small to medium size bottles. Used as raw material in the manufacturing of high strength grocery sacks, shopping and produce bags, high quality thin films for multiwall sack liners, replacement of thin paper products, closed head shipping containers, packaging for household, industrial chemicals (including detergents, fabric softeners), toiletries, cosmetics and food products, extruding sheets and profiles including corrugated drainage pipes.
Linear low-density polyethylene	Used as a raw material in thin gauge liner films, garment bags and other industrial and consumer packaging applications requiring toughness and puncture resistance, industrial liners, blown film stretch wrap, heavy-duty films, general-purpose blown films for a variety of application.

# Facilities

The Group owns one polyethylene production facility in Kuwait. The following table sets forth the production volumes by product for such manufacturing facility for the periods indicated:

					Pro	oduction Volu	me
					For the y	ear ended 31 l	December
Producer	Business line	Products <sup>(1)</sup>	Place of production	Nameplate capacity	2019	2018	2017
EQUATE	PE	HDPE (59%) LLDPE (41%)	Shuaiba Industrial Area, Kuwait	1,000KTA	716KMT	778KMT	727KMT

<sup>(1)</sup> The product percentage split is based on approximate production volume numbers for the year ended 31 December 2019.

#### Raw materials and energy

#### Feedstock

The most significant direct cost associated with the production of polyethylene is feedstock. Feedstock accounted for approximately 81 per cent. of the Group's variable cost of polyethylene production for the year ended 31 December 2019.

The Group's Polyethylene business line uses the same feedstock supplied by PIC as the Group's ethylene glycol manufacturing facilities in Kuwait. See further "– *Ethylene Glycol business line – Raw Materials and Energy – Feedstock*". As a result of long-term supply agreements in place, the Group's Polyethylene business line has reliable long-term access to feedstock at a cost which the Group believes, according to its internal research and market reports, is highly competitive. See further "– *Competitive Strengths – Low cost feedstock under long-term feedstock supply agreements*". The Group takes into account factors including product prices, net margin and contractual commitments when it determines the allocation of ethylene as feedstock between its Ethylene Glycol business line and its Polyethylene business line production.

## Energy and water

As with the Kuwaiti manufacturing facilities in the Group's Ethylene Glycol business line, energy and water is supplied to the Group's polyethylene manufacturing facility by the Ministry of Energy and Public Authority of Industry. Accordingly, the Group benefits from the competitive rates of utilities in the Middle East which to date have been generally lower than the cost of utilities in other regions of the world.

## Sales, marketing and customers

EMC is the Group's exclusive sales agent for the marketing and sales of polyethylene produced by EQUATE, on a worldwide basis pursuant to a polyethylene marketing agreement dated 28 May 1996 between the parties. See further "*Related Party Transactions*". EMC also has marketing agreements for styrene produced by TKSC and benzene produced by KPPC. The top 20 customers for the Group's polyethylene production represent 56 per cent. of polyethylene sales.

EMC is an affiliate of EQUATE and each of Dow and PIC has an indirect shareholding of 50.1 per cent. and 49.9 per cent. respectively in EMC. EMC was incorporated in the Kingdom of Bahrain in 1996 for the purpose of marketing EQUATE's petrochemicals products. Since the establishment of MEGlobal in 2004 for the distribution of the Group's ethylene glycol, EMC has only been responsible for the marketing of the Group's polyethylene production. EMC has established marketing presence directly through its own offices as well as through other channels, with the majority of its sales carried out directly with its customers. It has three sales offices in Asia (Hong Kong, Singapore, and Beijing) in addition to an office in Kuwait. EMC's main commercial activities are carried out using Kuwait as an operational base.

EMC is responsible for establishing commitments with customers for sales of polyethylene, providing technical service to these customers, settling customer claims within guidelines and authorisation limits set by EQUATE. In return for its services, EQUATE reimburses all the actual expenses incurred by EMC.

The Group's polyethylene resins are stored in Kuwait and transported to customers in Jordan and the GCC region by truck, using overland routes. The polyethylene resins sold to the Asian, European, Turkish, North African and Indian Subcontinent regions are shipped from the Shuaiba port in Kuwait, which is adjacent to the Group's polyethylene manufacturing facility.

Although polyethylene is for the most part a commodity product, there is scope to differentiate on the basis of the quality of the product. Accordingly, the Group seeks to target growing and profitable end-use

applications by providing differentiated product and value offering, and through active management of its customer portfolio (see "- *Business Strategy* - *Selective customer portfolio management*"). The Group mainly sells polyethylene to customers in the flexible and food packaging, industrial packaging, agricultural packaging medical and hygiene and household and industrial chemical application industries across widespread geographies. Set forth below is a breakdown of the Group's polyethylene sales by geography for the years ended 31 December 2019, 2018 and 2017:

	For the year ended 31 December					
	2019	% of Total	2018	% of Total	2017	% of Total
Polyethylene Revenue by geography			U.S.\$ millic	on, except %		
Americas	-	-	-	-	-	-
North Asia	338	45.9	407	44.2	374	43.7
India sub-continental	36	4.9	62	6.7	62	7.3
Europe	83	11.3	104	11.3	89	10.4
Rest of the World	279	37.9	348	37.8	330	38.6
External revenue	736	100.0	921	100.0	855	100.0

The terms of the Group's sales vary between regions. The Group has standard form contracts in place for approximately 60 per cent. of its customers. In more mature markets such as Europe, the Group typically has contracts of one to two years duration which include mutually agreed pricing mechanisms. In other regions such as the MENA region and the Indian Subcontinent, the Group has standard form contracts in place with the customers in those regions where prices are negotiated on either a monthly or yearly basis linked to industry benchmarks. The Group does not have any customers in its Polyethylene business line who constitute more than 5 per cent. of its annual polyethylene production.

# Competition

For the year ended 31 December 2019, the Group had approximately 1 per cent. of the global market share by capacity for high-density polyethylene and approximately 1 per cent. of the global market share by capacity for linear low-density polyethylene, according to IHS Markit.

The Group's principal competitors in the global polyethylene industry are ExxonMobil and other Middle Eastern polyethylene suppliers with a similar geographic footprint and which also have access to competitively-priced feedstock including Saudi Arabia Basic Industries Corporation (SABIC), Rabigh Refining and Petrochemical Company (Petro Rabigh), National Industrialisation (Tasnee), Qatar Chemical and Petrochemical Marketing and Distribution Company Q.J.S.C. (Muntajat) and Abu Dhabi Polymers Company LLC (Borouge).

Set forth below is a table outlining for high-density polyethylene the market share and the volume manufactured of the Group's principal competitors for the year ended 31 December 2019:

Company	Market share	Volume
	(per cent.)	(KMT)
SABIC	7	3800
ExxonMobil	4	2500
Borouge	3	1600
EQUATE	1	600
Petro Rabigh	0.5	300

Source: IHS Markit. The market share of Tasnee and Muntajat were not reported.

Set forth below is a table outlining for linear low-density polyethylene the market share and the volume manufactured by the Group's principal competitors for the year ended 31 December 2019:

Company	Market Share	Volume
	(per cent.)	(KMT)
ExxonMobil	15	6600
SABIC Europe	7	3200
Borouge	2	700
Petro Rabigh	1.5	600
EQUATE	1	400

Source: IHS Markit.

#### Technology and intellectual property

The Group has licensed Union Carbide Corporation's Unipol® polyethylene technology for the manufacturing of polyethylene in Kuwait by EQUATE. The license is for an indefinite term and is fully paid-up.

## Polyethylene Terephthalate Business Line

## Overview

The Group's Polyethylene Terephthalate business line produces, markets, sells and distributes polyethylene terephthalate products which it operates through EQUATE's subsidiary, Equipolymers GmbH. The Group primarily sells polyethylene terephthalate products to Europe with limited sales to the Middle East through a direct sales force located in Germany, France and Italy. According to the Group's internal analysis using industry data (see "*Presentation of Financial and Other Information – Historical and Current Market and Industry Data*"), for the year ended 31 December 2019, the Group was one of the 20 largest global polyethylene terephthalate manufacturers by capacity and, as at 31 December 2019, was the fifth largest European manufacturer of polyethylene terephthalate by capacity with a 10 per cent. market share in the European polyethylene terephthalate market.

Polyethylene terephthalate is used by the packaging industry primarily for the production of bottles due to its transparency, light weight and sturdiness. Bottles manufactured from polyethylene terephthalate are tasteless and therefore satisfy the strict regulatory standards for food and drink packaging. Polyethylene terephthalate is the most widely recycled plastic in the world; around 30 per cent. of polyethylene terephthalate globally is collected and recycled, primarily in the fibre sector but also in part in the bottle recycling industry.

The Group manufactures polyethylene terephthalate at its facility in Schkopau, Germany which has two production lines with an annual combined production capacity of 335KTA. For the year ended 31 December 2019, the Group manufactured and sold 314KMT of polyethylene terephthalate.

The Group is a leader in sustainable packaging solutions due to its proprietary chemical recycling process by which a certain portion of recycled polyethylene terephthalate is used as a feedstock in the manufacturing of polyethylene terephthalate marketed under the Group's VIRIDIS<sup>™</sup> brand. The Group believes it is the preferred supplier of polyethylene terephthalate to global consumer brand owners that focus on sustainable packaging solutions. The technology used to manufacture products marketed under the Group's VIRIDIS<sup>™</sup> brand is patented and owned by it and this technology is less energy intensive than the polyethylene terephthalate production technology used by its competitors.

The Group primarily markets and sells its polyethylene terephthalate products directly to customers in Europe through a direct sales force located in Germany, France and Italy. In addition, the Group sells less than 10 per cent. of its polyethylene terephthalate products through third party agents.

For the year ended 31 December 2019, the Group's Polyethylene Terephthalate business line generated U.S.\$354 million in sales, representing 11 per cent. of the Group's total sales.

# Products

All the polyethylene terephthalate grades produced by the Group's Polyethylene Terephthalate business line are approved by major global brand owners in the mineral water, carbonated soft drink and detergent sector.

The Group's Polyethylene Terephthalate business line produces the following range of products which are sold and marketed under the trademark LIGHTER<sup>TM</sup>:

- *LIGHTER C PET COPOLYMERS.* These are polyethylene terephthalate polymers produced from purified terephthalic acid and ethylene glycol. While these polymers have been specifically designed for the production of beverage, food and other liquid containers, they are also suitable for the production of extruded films and sheets and thermoforming applications. The Group sells various grades of this product with different intrinsic viscosity;
- *LIGHTER S PET COPOLYMERS.* These are polyethylene terephthalate polymers produced from purified terephthalic acid and ethylene glycol. Compared to the corresponding LIGHTER C PET COPOLYMERS, they provide enhanced infrared heating rates, thus improving the operation of the stretch blow moulding process, either increasing the maximum output or reducing the reheat energy. While these polymers have been specifically designed for the production of beverage, food and other liquid containers, they are also suitable for the production of extruded films and sheets and thermoforming applications. The Group sells various grades of this product with different intrinsic viscosity; and
- *LIGHTER VIRIDIS PET COPOLYMERS.* These are similar to LIGHTER S PET COPOLYMERS in composition, apart from the fact that they have been manufactured using the Equipolymers' proprietary chemical recycling process that allows the incorporation of up to 10 per cent. recycled polyethylene terephthalate coming from post-consumer containers. LIGHTER VIRIDIS PET COPOLYMERS provide the same characteristics and performance of the corresponding LIGHTER S PET COPOLYMERS grade, including the benefit of enhanced infrared heating rates. The Group sells various grades of this product with different intrinsic viscosity.

In addition to the above, the Group has developed the two following new grades of polyethylene terephthalate in response to market needs:

- *BISNEINEX<sup>TM</sup>*. This is a polyester polymer modified for improved performance in thick-walled preform applications. This is designed as polycarbonate replacement to be used in large containers. BISNEINEX<sup>TM</sup> is particularly suitable for injection moulding of thick-wall preforms and for the production of large volume containers under over one litre; and
- *ANTAREX<sup>TM</sup>*. This is a polyester polymer modified for improved performance in high pressure applications. ANTAREX<sup>TM</sup> provides good mechanical properties and a wide processing range on injection moulding machines. ANTAREX<sup>TM</sup> is particularly suitable for the production of pressurised containers (including aerosol containers) that require increased mechanical strength and improved crack resistance.

# Facilities

The Group owns two polyethylene terephthalate plants located at a single manufacturing facility in Schkopau, Germany. The following table sets forth the production volumes for the Group's polyethylene terephthalate production facility for the period indicated:

Producer Business I			Pi	oduction Volume			
				For the y	ear ended 31 l	31 December	
	Business line	Place of production	Nameplate capacity	2019	2018	2017	
Equipolymers (a subsidiary of MEGlobal B.V.)	PET	Schkopau, Germany	335KTA	314KMT	331KMT	322KMT	

The Group subcontracts the operations of its polyethylene terephthalate manufacturing facility to Dow under a manufacturing service agreement.

# Raw material and energy

The Group's Polyethylene Terephthalate business line uses two key raw materials for the production of polyethylene terephthalate: monoethylene glycol which accounts for approximately 30 per cent. of the input volume and purified terephthalic acid which accounts for approximately 70 per cent. of the input volume.

The most significant direct cost is purified terephthalic acid. The Group purchases purified terephthalic acid from major purified terephthalic acid producers in Europe and in the Far East under annual contracts.

Monoethylene glycol is the second most significant component of the Group's cost of polyethylene terephthalate production. The Group's Polyethylene Terephthalate business line receives all of its monoethylene glycol from the MEGlobal Group.

Utilities are supplied to the Group's production facility in Germany by Dow pursuant to a Manufacturing Service Agreement between Dow and Equipolymers. Utilities account for less than 10 per cent. of the Group's variable cost of polyethylene terephthalate sales.

## Sales, marketing and customers

The Group's Polyethylene Terephthalate business line directly markets and sells polyethylene terephthalate products to customers without using third party distributors. The Group mainly markets and sells its polyethylene terephthalate products to global consumer brand owners in the carbonated soft drink, mineral water and detergent sectors. For the year ended 31 December 2019, the Group's top 10 customers accounted for 73 per cent. of total polyethylene terephthalate sales, and its top five customers accounted for 56 per cent. of total polyethylene terephthalate sales.

The Group largely sells polyethylene terephthalate products in bulk and transports its products overland using transportation contracts that Dow, the operator of the Group's polyethylene terephthalate production facility under a Manufacturing Service Agreement, has with the main European carriers.

For the year ended 31 December 2019, over 60 per cent. of the Group's polyethylene terephthalate sales was sold under contracts which are typically of one to two years duration with pricing either freely negotiated, cost-plus or market referenced (such as to PCI or ICIS public quotes). Product pricing under sales contracts can therefore change on a monthly basis. The remaining polyethylene terephthalate sales volume was sold to the spot market with monthly negotiation on pricing.

The Group sold approximately 99 per cent. of its polyethylene terephthalate products to Europe (with limited sales to the Middle East) through a direct sales force located in Germany, France and the Netherlands for the year ended 31 December 2019.

The Group primarily focuses on marketing its polyethylene terephthalate products to customers located in regions near its production facility in Schkopau, Germany to reduce transportation costs. The Group is well positioned to access its key customers in Europe due to the location of its polyethylene terephthalate production facility in Central Europe. The Group also actively manages its customer portfolio (see "– *Business Strategy – Selective customer portfolio management*").

# Competition

According to the Group's internal analysis using industry data, for the year ended 31 December 2019, the Group was one of the 20 largest global polyethylene terephthalate manufacturers by capacity and, as at 31 December 2019, was the fifth largest European manufacturer of polyethylene terephthalate by capacity with a 10 per cent. market share in the European polyethylene terephthalate market.

The Group's main competitors are Indorama, Neo Group and JBF, each of which has production facilities in Europe. According to the Group's internal analysis using industry data, as at 31 December 2019, these competitors held 33 per cent. (Indorama), 14 per cent. (Neo Group) and 12 per cent. (JBF) of the European polyethylene terephthalate market as measured by capacity. The Group also faces competition from non-European manufacturers from South Korea, Indonesia, India and Turkey exporting to Europe. Non-European manufacturers held 25 per cent. of the market share in the European polyethylene terephthalate market for the year ended 31 December 2019 according to market data published by the European Community's Eurostat. These non-European manufacturers impact the European polyethylene terephthalate

market by limiting the ability of European manufacturers to increase margin due to high capacity surplus in the regions of these non-European manufacturers.

## Technology and intellectual property

The Group has licensed from Dow processes, patents and other know-how for the production of polyethylene terephthalate at the Group's manufacturing facility in Schkopau, Germany. The license is fully paid up.

The Group owns a proprietary chemical recycling process that allows the incorporation of up to 10 per cent. recycled polyethylene terephthalate in the manufacture of new polyethylene terephthalate. This recycled polyethylene terephthalate can be sourced from post-consumer containers. Compared to the mechanical recycling process which is standard practice in the industry, the Group's chemical recycling process allows it to produce recycled polyethylene terephthalate with better uniformity and consistency, and with less contaminants, than the recycled polyethylene terephthalate produced by its competitors.

The Group also has a research and development department and a laboratory at its manufacturing facility in Germany. The Group's laboratory performs specific analysis for customers of its Polyethylene Terephthalate business line and validates other research and development findings. In addition to serving in-house customers, the Group also provide the services of its laboratory in the open market as part of its sales offering. The Group is the only external laboratory in Europe to be certified by the Coca Cola Company.

## Sustainability

The Group continues to be committed to sustainability throughout all aspects of its business. The Group approaches sustainability holistically in that it considers the ways in which its operations impact the environment, economy and the community. In 2016, the EQUATE Sustainability Strategy 2025 was developed by the EQUATE sustainability committee after conducting a comprehensive assessment that included stakeholder interviews, functional sustainability maturity assessment as per the sustainability maturity model, conducting environment, social and governance (ESG) risk analysis with research on key megatrends and conducting regional and global peer analysis to identify sustainability practice benchmarks. The EQUATE Sustainability Strategy 2025 is comprised of 16 strategic initiatives aligned with EQUATE's corporate strategy and linked with the United Nations Sustainable Development Goals as well as the Kuwait National Development Plan. EQUATE plans to fully integrate these initiatives by 2025.

The Group believes local communities are an essential partner in promoting the long-term success of both the Group's sustainability initiatives and its economic performance overall. In accordance with this belief, the Group invests in these communities through engagement with environmental, economic, educational, health and safety and inclusive work place focused initiatives and outreach. In addition to minimising adverse impacts on the environment by promoting resource conservation at every stage of the lifecycle of the Groups products as well as reducing waste and emissions, the Group invests in human capital by providing workshops and industrial training for school and university students, establishing and maintaining strict codes to ensure a safe work environment and through partnerships with local academic institutions to support educational programs.

# **Environment, Health and Safety**

#### Overview

The Group's facilities and operations are subject to a wide range of EH&S laws and regulations in all of the jurisdictions in which it operates. These requirements govern, among other things, the manufacture, storage, handling, treatment, transportation and disposal of hazardous substances and wastes, wastewater discharges, air emissions (including GHG emissions), noise emissions, operation and closure of landfills, human health and safety, process safety and risk management and the clean-up of contaminated sites. Many of the Group's operations require permits and controls to monitor or prevent pollution. The Group has incurred, and will continue to incur, substantial ongoing capital and operating expenditures to ensure compliance with current and future EH&S laws, regulations and permits or the more stringent enforcement of such requirements.

Violations of EH&S requirements may result in substantial fines or penalties, the imposition of other civil or criminal sanctions, clean-up costs, claims for personal injury, health or property damages, requirements

to install additional pollution control equipment, or restrictions on, or the suspension of, the Group's operating permits or activities.

Other EH&S laws and regulations may impose product or raw material use, import or sale restrictions on the Group or on its customers. For example, it is possible that certain of the Group's products or by-products or the raw materials it uses may, in the future, be classified as hazardous or harmful, which could impact the Group's production or demand for its products and, in turn, could materially and adversely affect its business and/or results of operations.

As at the date of this Base Listing Particulars, the Group's operations are currently in material compliance with all EH&S laws, regulations and permits. The Group actively addresses compliance issues in connection with its operations and properties and believes that it has systems in place to ensure that environmental costs and liabilities will not have a material adverse impact on it. Nevertheless, estimates of future environmental costs and liabilities are inherently imprecise, and the imposition of unanticipated costs or obligations could have a material adverse effect on the Group's business, financial condition or results of operations in any period in which those costs are incurred.

## Air emissions and climate change regulations and initiatives

#### EU Emissions Trading Scheme

The Group's operations in Europe are covered by the EU ETS, an EU-wide trading system for industrial GHG emissions. Industrial sites receive or purchase allowances to emit GHGs and must surrender one allowance for each tonne of carbon dioxide emitted. Companies which emit less GHGs than their allowances cover are able to sell the excess allowances, whereas those which emit more must buy additional allowances through the EU ETS. The EU ETS is in its third phase of implementation, which requires a 20 per cent. reduction in GHG emissions by 2020 and a 30 per cent. reduction if an international agreement is reached under which other developed countries commit to comparable efforts.

## Specified Gas Emitters Regulation, Canada

Alberta is covered by the Specified Gas Emitters Regulation (the "SGER"), which came into effect on 1 July 2007. The SGER requires facilities which emit 100,000 tons or more of carbon dioxide equivalent GHGs per year to reduce their emissions intensity. The Group's Canadian manufacturing facilities are regulated facilities under the SGER. Regulated facilities which are not able to meet their reduction obligations through improvements to their technology or other direct methods can do so by: (i) purchasing or using emissions performance credits; (ii) contributing to the climate change and emissions management fund at a price of CA\$15 per MT of carbon dioxide equivalent GHG; or (iii) purchasing Alberta-based offset credits.

Regulated facilities which are able to reduce their emissions intensity more than they are required to do so can generate additional emissions performance credits, which can be used to offset emissions in future years or sold to other regulated facilities.

#### Regulations on chemical products and other hazardous substance

#### Promulgating the Environment Protection Law

In 2014, the National Assembly of Kuwait approved the enactment of the EPL.

Under the EPL, a wide number of activities which may have adverse impacts on the environment are regulated or prohibited, and these activities have been broadly categorised into categories, including: managing specific chemical substances; managing hazardous, medical and solid municipal waste and sludge; preventing pollution to land and agricultural environments; preventing pollution which may be harmful air quality, such as GHGs; and preventing pollution to water and coastal environments, including from vessels and land sources. The penalties for violating the EPL may include fines, compensation for any damage caused and, for more severe violations, imprisonment.

#### The EPL also establishes:

• the Environment Supreme Council, which is in charge of drafting environmental protection policies and various administrative tasks;

- the Environment Police, a specialised martial unit tasked with the enforcement of environmental laws and regulations; and
- the Environment Protection Fund, which will fund projects aimed to protect the environment, rehabilitate damaged sites and support environmental education and research.

The EPL is framework legislation and does not aim to address every aspect relating to environmental protection. Instead, it delegates to the Environmental Public Authority the power to issue executive by-laws and subsequent standards to implement the objectives of the EPL.

# EU Registration, Evaluation, and Authorisation of Chemicals Regulation and the Classification and Labelling and Packaging Regulation

The EU regulates chemical products within the EU by imposing on all affected industries the responsibility for ensuring and demonstrating the safe manufacture, use and disposal of chemicals. The REACH Regulation, which came into effect in 2007, requires the registration of all chemicals manufactured and imported into the EU (either alone, in mixtures or in articles) with the new European Chemicals Agency ("ECHA"). The regulation requires formal documentation of the relevant data required for hazard assessments for each substance registered as well as development of risk assessments for their registered uses. Most uses of high hazard substances, such as carcinogens, will require authorisation by the ECHA. REACH requires extensive toxicological data, documentation and risk assessments for many of the Group's chemical products and raw materials. As a corollary to the REACH Regulation, the EU has recently adopted the CLP Regulation to harmonise the EU's system of classifying, labelling and packaging chemical substances with the United Nation's Globally Harmonised System. The regulation is expected to standardise communication of hazard information of chemicals and to promote regulatory efficiency. It introduces new classification criteria, hazard symbols and labelling phrases, while taking account of elements that are part of the current EU legislation.

## Canadian Environmental Protection Act, 1999

The Canadian Environmental Protection Act, 1999 has a wide scope of powers in relation to protection of the environment, including: setting out processes to assess risks to the environment and human health posed by substances used commercially; providing tools to manage toxic substances, other pollution and wastes and imposing timeframes on managing these substances; and ensuring the most harmful substances are phased out or not released into the environment in any measurable quantity.

#### The Prohibition of Certain Toxic Substances Regulations, 2012, Canada

The Prohibition of Certain Toxic Substances Regulations, 2012 (the "**PCTSR**") are regulations in force in Canada which prohibit the manufacture, use, sale, offer for sale or import of certain toxic substances, and products containing these substances, and also impose reporting and record-keeping obligations on any person dealing with these substances. The PCTSR specifies and prohibits the use of certain chemicals in Canada. The Group's operations in Canada do not use any of the prohibited chemicals.

#### The U.S. Federal Clean Air Act

The CAA, as well as related state and local laws and regulations governing air pollution, establish requirements relating to the emission of air pollutants and require new and modified sources of air emissions to obtain permits prior to commencing construction. Major sources of air pollutants are subject to more stringent, federally imposed requirements designed to control hazardous (toxic) air pollutants and can require installation of additional controls.

# The U.S. Resource Conservation and Recovery Act

RCRA and comparable U.S. state and local requirements regulate the management, transportation, recycling and disposal of hazardous and certain non-hazardous wastes. These laws impose recordkeeping and reporting requirements as well as restrictions on and standards for storage, transportation and disposal of waste and can require facilities to obtain permits for their waste management activities.

# The U.S. Comprehensive Environmental Response, Compensation, and Liability Act

CERCLA, also known as Superfund, and comparable state laws impose liability, without regard to fault or the legality of the original conduct, on certain classes of persons who are considered to be responsible for the release of a hazardous substance into the environment. In the ordinary course of the Group's operations, the Group's facility generates waste, some of which falls within the statutory definition of a hazardous substance. If such wastes are disposed of at a site that in the future requires clean-up under Superfund, the Group could be named as a potentially responsible party along with other parties who disposed of waste at the site.

# The Federal Water Pollution Control Act or the Clean Water Act

The CWA, and comparable state and local laws, regulate the discharge of pollutants into the water via direct discharge or discharge through publicly-owned treatment works, and require pre-treatment permits and National Pollutant Discharge Elimination System ("**NPDES**") permits issued by federal, state and local governmental agencies. The CWA also regulates filling or discharges to wetlands and other waters of the United States.

# Prevention of major accidents and process safety

Risks are inherent in the chemical and petrochemical businesses, particularly risks associated with safety, health and the environment, and each of the Group's facilities actively assesses and manages such risks as required by law. Within the EU and the United Kingdom, an EU directive on the control of major accident hazards (the "**Seveso II Directive**"), regulates facilities that present a risk of accidents involving dangerous substances and imposes specific plans and procedures on them, particularly for the storage of such substances. The Seveso II Directive provides for control measures aimed at preventing and limiting the consequences of major accidents. All of the Group's major production sites are in the top tier of regulation under the Seveso II Directive due to the quantity of dangerous substances stored at them. As such, the Group must establish a major accident prevention policy, safety reporting system, safety management system and emergency plan compliant with the requirements of the Seveso II Directive.

In Canada, all of the Group's manufacturing facilities are subject to the Province of Alberta's Occupational Health and Safety Act, Occupational Health and Safety Regulation and Occupational Health and Safety Code (together the "**Alberta OH&S Law**"). The Alberta OH**&S** Law contains a broad number of rules and restrictions in order to minimise the occurrence of workplace accidents. These restrictions include limiting exposure to chemical and biological hazards, protection from motor equipment and vehicles and emergency response procedures.

# Environmental remediation and closure liabilities

Many of the Group's sites have an extended history of industrial chemical processing, storage and related activities. The Group may be required from time to time to investigate and remediate releases of hazardous materials or contamination at or migrating from certain of these sites, as well as properties it formerly owned, leased or operated. The Group could also be responsible for investigating and cleaning up contamination at off-site locations where its predecessors were once based or it disposed of or arranged for the disposal or treatment of hazardous wastes. Under some environmental laws, liability can be imposed regardless of whether the owner or operator knew of or caused the contamination and regardless of whether the practices that resulted in the contamination were legal at the time they occurred. In connection with contaminated properties, as well as the its operations generally, the Group also could be subject to claims by government authorities, individuals and other third parties seeking damages for alleged personal injury or property damage resulting from hazardous substance contamination or exposure caused by its operations, facilities or products.

As set out in the operating license for its facilities located in Alberta, Canada, the Group is required to survey soil and groundwater conditions surrounding the facilities and submit the results of these surveys to Alberta Environment and Parks. If an event which could adversely affect the soil and groundwater conditions were to occur, the Group would be required to submit a separate report to Alberta Environment and Parks detailing its suggested proposals to mitigate the effects of the event. The Group is not currently aware of any material claims or clean-up obligations in relation to any of its sites. The discovery of previously unknown contamination, however, or the imposition of new obligations to investigate or remediate contamination at the Group's facilities, could result in substantial unanticipated costs. The Group

could be required to establish or substantially increase financial reserves for such obligations or liabilities and, if it fails to accurately predict the amount or timing of such costs, the related impact on its business, financial condition or results of operations in any period in which those costs need to be incurred could be material.

# The Group's commitment

The Group is strongly committed to excellent EH&S performance. The Group participates in the Responsible Care® programme, a global chemical industry initiative, which establishes international standards for environmental, occupational health and safety practices for chemical manufacturers. In 2011, EQUATE became the first company in Kuwait to earn the Responsible Care® 14001 certification. Through its participation in this programme, the Group adopted policies and procedures that require it to follow detailed instructions in matters of health, safety and the environment.

In 2003, the Group adopted a management implementation plan to ensure the safety of its employees. As part of the plan, the Group sets annual safety-related departmental goals and objectives, and establishes site-based EH&S committees and teams to ensure it achieves its goal for zero EH&S recordable incidents relating to personal injury, process safety and environmental incidents. Branching out of this are departmental level focus teams as well as safety officers for various facilities. With its preventative care initiatives and the employees' EH&S training, the Group has achieved an average incident rate of 0.06 for the last five years (2015 through 2019) with an outstanding performance of 0.00 in 2018. The Group has had no fatalities at any of its facilities since the inception of EQUATE.

The Group also has in place a production stewardship programme which offers material safety data sheets, product-specific safety training, storage and handling guidelines, regulatory information (where appropriate) and advice on clean-up procedures and accidental spill.

The Group has provided its customers with material safety data sheets to help customers understand the Group's products' risk profile, including their potential health effects, hazards and environmental impact. The Group uses external laboratories for the certification of its products to meet the requirements of EU regulations such as REACH. See further "– *Regulations on Chemical Products and Other Hazardous Substance*".

In 2015, the Group adopted a smart water initiative for its operations in Kuwait with the aim to reduce its water footprint. As part of the programme, the Group established two seawater-cooling towers to recycle water onsite in its Kuwait facilities.

# Quality management

The Group employs international systems of environmental and quality management, and follows RC 14001 (a Responsible Care® management system certified by the International Council of Chemical Associations), ISO 14001 (an internationally recognised environmental control standard) and ISO 9001:2008 (an internationally recognised quality control standard). The Group also conducts internal environmental audits on a regular basis and undergoes annual external environmental audits as part of its compliance with RC 140001 and ISO 140014 certifications.

#### Employees

As at 31 December 2019, the Group had approximately 1,600 employees (measured as full-time equivalents) in its operations around the world.

Some of the Group's employees in Kuwait are members of a trade union. In Kuwait, trade union members are restricted to Kuwaiti nationals and around 500 of the Group's employees are represented by this union. Collective bargaining is a regular negotiation process between the trade union, EQUATE's human resources department and EQUATE's management. Historically, the Group has enjoyed good labour relations and is committed to maintaining these relationships.

The Group's manufacturing facilities in Germany are staffed by employees of Dow who operate the Group's facilities in accordance with its Operations, Maintenance and Services Agreements with Dow. These employees are represented by local trade unions and are covered by collective bargaining agreements.

# Employee benefit plans

The Group has various employee benefit and pension plans in accordance with the law, conditions and practices in the countries in which the relevant Group company operates.

The Group companies in Kuwait provide end-of-service gratuities to employees on completion of employment in accordance with Kuwaiti labour law.

The Group company in Canada operates a non-contributory defined benefit plan (the "**Defined Benefit Plan**") for its employees. The Defined Benefit Plan became effective on 1 July 2004 and replaced the former pension plans in place at the time. The Defined Benefit Plan was closed to new entrants on 31 December 2011 when a new defined contribution plan was introduced for employees hired on or after 1 January 2012.

MEGlobal Canada also provides certain health and welfare benefits to retired employees. These benefits, which are supplemental to provincial health care plans, cover eligible employees who are over the age of 50 and who have completed a minimum of 10 years of credited active service. MEGlobal Canada and the retiree share the costs of these benefits.

A number of the wholly-owned subsidiaries of MEGlobal B.V. also have employee benefit and defined contribution plans in place. Employees in MEGlobal Americas Inc. and MEGlobal Europe GmbH participate in MEGlobal B.V. Group sponsored health, welfare and pension programmes. Employees in MEGlobal Asia Limited also participate in MEGlobal B.V. Group sponsored health and welfare programmes, while participating in Dow Chemical Pacific Limited's sponsored health and welfare programmes, with the exception of life insurance which is in the name of the MEGlobal B.V. Group. Employees in MEGlobal Trading Group Ltd participate in Dow China sponsored health, welfare and pension programmes and employees in Equipolymers SrL participate in legally mandatory and Dow Italy sponsored health, welfare and pension programmes.

The Group operates a defined contribution plan in the United States.

# Insurance

The Group carries an all-risk insurance policy for its assets, as well as policies for public, products and pollution liability, general and excess liability, directors' and officers' liability, workers' compensation, employee life and medical insurance, automobile liability and marine cargo insurance. The Group believes its policies are in accordance with customary industry practices, including deductibles and coverage amounts.

# Proceedings

The Group is subject to an on-going anti-dumping investigation in India, which is an administrative proceeding that could result in the imposition of anti-dumping measures, which generally take the form of additional duties, on imports of MEG from Kuwait. Anti-dumping measures are intended to remedy the injurious effects of imports sold at dumped prices. They are not a penalty or a fine. Because of the political nature of the on-going proceeding, it is very difficult at this early stage of the investigation to predict its outcome. The Group does not expect to be liable to pay any payments at the end of the investigation. Should anti-dumping measures be imposed, MEG the Group produces which is imported into India would be subject to additional duties. The commercial impact is dependent on whether a preliminary tariff is actually levied prior or after the final determination, the amount of the of tariff levied, and finally the duration.

# **DESCRIPTION OF THE ISSUER**

## Overview

6228577 Canada Inc. was incorporated on 30 April 2004 under the Canada Business Corporations Act and changed its name to MEGlobal Canada Inc. on 5 May 2004. The MEGlobal Group represented another joint venture between Dow and PIC in which each of Dow and PIC (through their subsidiaries) owned a 50 per cent. equity stake in each of MEGlobal B.V. and MEGlobal Canada Inc. respectively at the time of their establishment. As part of the pre-closing steps to the acquisition by EQUATE of the MEGlobal Group, MEGlobal Canada Inc. was amalgamated with several entities on 21 December 2015 and the amalgamated entity was subsequently further amalgamated on 23 December 2015 with EQUATE Petrochemical Canada ULC to form MEGlobal Canada ULC.

As at the date of this Base Listing Particulars, MEGlobal Canada ULC is an unlimited company amalgamated in Nova Scotia, Canada under the Nova Scotia Companies Act, R.S.N.S., 1989 (as amended). It is registered with the Registrar of Joint Stock Companies pursuant to the Nova Scotia Corporations Registration Act under registry number 3295057. Its registered office is Suite 1300, 1969 Upper Water Street, Purdy's Wharf Tower II, Halifax, Nova Scotia, Canada and its telephone number is +1 403 885 8500. Its head office and principal place of business is located in the Province of Alberta, Canada.

Although, in accordance with its articles of association, there are no restrictions on the objects and powers of the Issuer, it was amalgamated in order to be the holding company for the Group's ethylene glycol manufacturing facilities in Canada operated by Alberta & Orient Glycol Company LLC (see further "Business – Group's Corporate Structure"). For a detailed business description of the Issuer and its consolidated subsidiary (i.e., MEGlobal Canada), see the description of MEGlobal Canada's operations in "Business – Description of the Group".

## **Board of Directors**

The Issuer's board of directors (the "**Issuer Board**") is responsible for the management of the Issuer's business. It is composed of three members that meet as and when needed. As a wholly-owned subsidiary of the EQUATE Group, the Issuer is subject to the same Code of Business Conduct as EQUATE.

The current members of the Issuer Board were elected or re-elected by the Issuer's shareholders by way of a resolution in writing of the shareholders (in lieu of an annual general meeting) dated 31 December 2019.

The following table lists the current members of the Issuer Board:

Name	Position
Dr. Ramesh Ramachandran Rocco Schurink Naser Al Dousari	Director

The business address where each member of the Issuer Board can be contacted is 11910 89 Avenue Highway 15, Fort Saskatchewan, Alberta, Canada.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the directors listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the directors listed above and their duties to the Issuer.

The following is a summary of the business experience of the members of the Issuer Board:

*Rocco Schurink* was appointed as a director of the Issuer Board in December 2016 and as an Officer of the Issuer in December 2018. He also serves as a director of Alberta & Orient Glycol Company ULC and, since May 2012, as MEGlobal's Vice President of Operations. With a career spanning over 30 years, Mr. Schurink's experience includes a number of roles at Dow and MEGlobal with competencies in manufacturing, environmental health and safety, technology and supply chain. Having joined MEGlobal in 2008, he has served in various leadership positions, including production leader for ethylene glycol and director of supply chain. Mr. Schurink holds a master's degree in Chemical Engineering from the University of Groningen, The Netherlands.

For a summary of the business experience of Dr. Ramesh Ramachandran and Naser Al Dousari, see "Description of EQUATE – Senior Management".

## Senior Management

The following table lists the current members of the senior management of the Issuer:

Name	Position
Dr. Ramesh Ramachandran Rocco Schurink Sony Joseph	Officer

The business address where each member of the senior management of the Issuer can be contacted is 11910 89 Avenue Highway 15, Fort Saskatchewan, Alberta, Canada.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the members of senior management listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the members of senior management listed above and their duties to the Issuer.

*Sony Joseph* was appointed as an Officer of the Issuer in December 2017. He also currently serves as a director of MEGlobal Americas Inc. and as an officer of MEGlobal Europe GmbH. With over 22 years of experience in finance, treasury and accounting, Mr. Joseph serves as the North American Finance Leader for MEGlobal, in which role he supervises multiple finance functions. Mr. Joseph holds professional licenses and credentials in the United States, Australia, the United Kingdom and India, where he received his Bachelor of Commerce degree.

For a summary of the business experience of Dr. Ramesh Ramachandran and Rocco Schurink, see "Description of EQUATE – Senior Management" and "Description of the Issuer – Board of Directors", respectively.

# **Board Practices and Committees**

The Issuer Board has oversight of the Issuer's operations and, in this function, is supported by the audit committee and the finance committee. The audit committee and the finance committee of EQUATE also act as the audit committee and the finance committee of the Issuer, with each committee having the same respective authority and responsibilities in relation to both companies. For a description of the EQUATE audit committee and the finance committee, see "*Description of EQUATE – Board Committees*".

# Shareholders

As at 31 December 2019, the Issuer's authorised share capital was an unlimited number of common shares without nominal or par value, with 2,000,000,100 common shares issued and outstanding and fully paid. EQUATE is the sole shareholder of the Issuer (see further "*Business – Group's Corporate Structure*").

# **DESCRIPTION OF EQUATE**

# Overview

EQUATE was established on 20 November 1995 as a closed joint stock company organised under Law No. 15 of 1960 concerning the Commercial Companies Law (as amended) of Kuwait (the "Commercial Companies Law of Kuwait"). The Commercial Companies Law has since been replaced by Law No. 1 of 2016 on the Promulgation of the Companies Law (the "Companies Law of Kuwait"), which came into effect on 1 February 2016. EQUATE is registered with the Ministry of Commerce and Industry in Kuwait under registration number 63392. EQUATE's registered office is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait and its telephone number is +965 189 8888.

EQUATE was established to promote the petrochemicals sector in Kuwait and it was Kuwait's first international petrochemicals joint venture. It is the first manufacturer of ethylene, polyethylene and ethylene glycol in Kuwait and commenced commercial operations in 1997. Initially, EQUATE's facilities comprised of one ethane cracker with a design capability of 787.5 KTA, one polyethylene facility with a design capability of 450 KTA and one ethylene glycol plant with a design capability of 400 KTA of monoethylene glycol. In 2009, the capacity of the polyethylene plant was increased to 825 KTA. In August 2016, EQUATE completed a de-bottlenecking process in respect of its polyethylene plant, which increased the capacity of its polyethylene plant to 1,000 KTA. In 2015, EQUATE acquired the MEGlobal Group and began producing ethylene glycol at the Canadian plant at Fort Saskatchewan. In 2019, EQUATE further expanded its production capacity with the opening of its ethylene glycol plant in the U.S. Gulf Coast which has a capacity of 750 KTA. EQUATE also operates a polyethylene terephthalate production facility located in Schkopau, Germany with a production capacity of 335 KTA.

In addition to owning and operating the ethylene glycol and polyethylene production facilities described above, EQUATE also operates and manages a polypropylene plant owned by PIC located in the Shuaiba Industrial Area and the Greater EQUATE project, which comprises TKOC, KPPC and TKSC. See further "*Business – The Group's History*". EQUATE receives a management fee under separate operating and maintenance agreements for its role as operator of the Greater EQUATE project. For a description of these agreements, see "*Related Party Transactions*".

In accordance with its articles of association, the objects of EQUATE are to engage in the manufacturing of all kinds of petrochemical products and other products affiliated therefrom, to sell, buy, trade, export, import all such products and to engage in any other activities relating thereto including construction and leasing of the necessary services.

# **Board of Directors**

EQUATE's board of directors (the "EQUATE Board") is responsible for the management of its business. It is composed of 10 members that meet at least six times a year as required by Kuwaiti law. The EQUATE Board has a duty under Kuwaiti law to act in the best interests of EQUATE and decisions relating to EQUATE are made by the EQUATE Board. Moreover, EQUATE has in place a Code of Business Conduct.

The current board members were elected or re-elected by EQUATE's shareholders during the annual shareholders' meeting held on 5 February 2020, and EQUATE does not have alternate members.

The following table lists the current members of the EQUATE Board:

Name	Position
Sulaiman Al-Marzougi	EQUATE Board Chairman
Raja Zeidan	EQUATE Board Vice Chairman
Dabbous Al-Dabbous	EQUATE Board Member
Sheikh Mubarak Al-Sabah	EQUATE Board Member
Luciano Poli	EQUATE Board Member
Luis Antuna	EQUATE Board Member
Nadia Al-Hajji	EQUATE Board Member
Ghadeir Al-Qadfan	EQUATE Board Member
Dr. Salman Alajmi	EQUATE Board Member
Jack Broodo	EQUATE Board Member

The business address where each member of the EQUATE Board can be contacted is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the directors listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the directors listed above and their duties to EQUATE.

The following is a summary of the business experience of the members of the EQUATE Board:

*Suliman Al-Marzouqi* is the Chairman of the Board of Directors. He is the Executive Vice President of Manufacturing at Kuwait Petroleum International (KPI) where he also oversees operations at NSRP Refinery and Petrochemical, Duqm Refinery and Petrochemical, and Milazzo Refinery. With over 30 years of experience in the oil and gas industry, Al-Marzouqi previously held roles at Kuwait National Petroleum Company ("**KNPC**") and Petrochemical Industries Company (PIC) in downstream oil and gas, refining and petrochemical, planning, quality assurance, project management and supply chain. Mr. Al-Marzouqi holds a Bachelor's degree in Electrical Engineering from the Northern Arizona University, United States.

*Raja Zeidan* is the former Vice President Middle East Corporate Development at Dow Europe. He also serves on the boards of EMC, TKOC, TKSC, MEGlobal and Equipolymers, all of which are joint ventures involving Dow and PIC. Mr. Zeidan was instrumental in developing Dow's overall hydrocarbon business in Canada, Switzerland and the United Kingdom. Mr. Zeidan joined Dow in 1982 and held various sales and marketing positions in the Middle East organisation and worked in Kuwait, the Kingdom of Saudi Arabia, the United Arab Emirates and Dow's Middle East/Africa headquarter in Geneva before he joined the hydrocarbons department. Mr. Zeidan has a Master's degree in Chemical Engineering from the University of Manchester in the United Kingdom.

Dabbous Al-Dabbous is the Board Chairman of BPC, which has an indirect 9 per cent. stake in EQUATE.

*Sheikh Mubarak Al-Sabah* is the Vice Chairman of Action Group Holdings. He is also the Board Chairman of QPIC, an indirect 6 per cent. shareholder in EQUATE.

*Luciano Poli* is the chief financial officer of Europe, Middle East, Africa & India Division and Global Joint Venture's Finance Leader at Dow. He also serves on the boards of a number of international companies.

*Luis Antuna* is the Group General Counsel for Dow's Europe, Middle East, Africa & India Division in addition to being a board member of EQUATE. He also serves on the boards of a number of international companies.

*Nadia Al-Hajji* is the Deputy Chief Executive Officer (CEO) for olefins and aromatics at the PIC. She serves as Chairman of Kuwait Vietnam Petrochemicals Company in addition to being a Board member of KNPC, EQUATE Marketing Company and TKOC. She previously served as a director on the Board of PIC and EQUATE Marketing Company. Ms. Al-Hajji also heads the downstream K-companies R&T Committee and the R&T Technical Committee for the downstream K-Companies. She is a member of the Higher Steering Committee for the R&T and R&D of K-companies. Before joining PIC, she was Deputy CEO of petrochemicals and LNGI at the Kuwait Integrated Petroleum Industries Company (KIPIC). Ms. Al-Hajji holds a B.E. in Chemical Engineering from Kuwait University.

*Ghadeir Al-Qadfan* is the Deputy Managing Director of International Marketing Operations at KPC and serves on the board of Kuwait Oil Tanker Company (KOTC). She joined KPC in 1992 and led the management of short-term supply chain activities including upstream crude and gas production and distribution, downstream refining and product exports and inland distribution. She also led the development of the marketing mid-term, five-year and 2040 plans, and was the head of the Value Chain Optimisations division. Ms. Al-Qadfan holds a B. Sc. in Engineering (Chemical Engineering) from Kuwait University.

**Dr. Salman Alajmi** has Dr. Alajmi held a number of roles at PIC, throughout a career spanning nearly 20 years, in planning, projects and business analysis for fertilisers, glycols, olefins and aromatics in PIC's JVs, such as EQUATE. He has a bachelor's degree in Mechanical Engineering from University of Toledo, an MBA from Maastricht School of Business, and a PhD in Business Administration from Brunel Business School in London.

*Jack Broodo* is Dow's Business President for Feedstocks, Energy and Commodity Risk Management. His over 38 year career in Dow has been primarily in operating and commercially managing Dow's Feedstocks Exposure and Olefins businesses globally. Mr. Broodo previously served as President for Dow Chemical Canada and Vice President of Investor Relations for Dow, in addition to serving on numerous boards in both business and the public sector. He has a Bachelor's degree in Chemical Engineering from the University of Texas in Austin, completed graduate programs at University of Houston as well as International Corporate Director designation from post graduate work in Canada.

# Senior Management

The following table lists the current senior management of EQUATE:

Name	Position
Dr. Ramesh Ramachandran Naser Al Dousari	President and Chief Executive Officer Senior Vice President
Nawaf Al-Khaledi	
Gonzalo Beltran	Vice President of Operations
Dawood Al-Abduljalil	Chief Financial Officer

The business address where each member of the senior management of EQUATE can be contacted is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the members of senior management listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the members of senior management listed above and their duties to EQUATE.

The following is a summary of the business experience of the senior management of EQUATE:

**Dr. Ramesh Ramachandran** was appointed as EQUATE President & CEO in November 2017. With a career of over 25 years in several leading roles at Dow, Dr. Ramachandran has served as the President and CEO of Dow Chemical International Pvt. Ltd. (Dow India), the President of Dow Canada, the Head of the Strategic Planning Group at Dow and President of MEGlobal, among other prominent positions. Dr. Ramachandran earned his doctorate in Surface and Colloid Chemistry from Columbia University, New York and holds a Master of Business Administration from Rutgers University, New Jersey. Dr. Ramachandran has received multiple awards in recognition of his business contributions and holds several patents and publications to his credit.

*Naser Al Dousari* was appointed as EQUATE Senior Vice President in November 2017. With a career spanning over 20 years, Mr. Al Dousari held a number of roles at PIC in operations, corporate business processes, quality & environmental management, joint ventures, olefins business development, as well as business analysis & planning. Mr. Al Dousari also served as the COO & Director of Corporate Strategy at MEGlobal. Mr. Al Dousari holds a bachelor's degree in Chemical Engineering, in addition to an MBA in General & Strategic Management.

*Nawaf Al-Khaledi* was appointed as EQUATE Vice President for Technical Services in October 2018. With over 22 years of experience, Mr. Al-Khaledi's career includes a number of roles at PIC and EQUATE with competencies in manufacturing, EH&S, IT, procurement, shared services, talent development and others. Having joined EQUATE in 1996, he served in various leadership positions including director for the ethylene units and production leader for polyethylene. Mr. Al-Khaledi holds a bachelor's degree in Chemical Engineering from Kuwait University.

*Gonzalo Beltran* was appointed EQUATE Vice President of Operations in July 2019. Prior to EQUATE, Mr. Beltran was Vice President of Dow Chemical Canada ULC and Site Operations Director for Dow's Alberta sites located at Fort Saskatchewan and Prentiss. He has over 35 years' experience, having first joined Dow in 1984 where he held various technical and leadership positions. In 2009, he served as Ras Tanura Operations Leader in Houston, before becoming Chemicals Envelope Director for SADARA Chemical Company in the Kingdom of Saudi Arabia in 2012. Mr. Beltran has a bachelor of science (BS) in Chemical Engineering from Universidad Pontificia Bolivariana, Colombia and a master's degree in business (MBA) from Universidad EAFIT, Colombia.

**Dawood Al-Abduljalil** was appointed as EQUATE CFO in March 2018. With a professional career spanning over 32 years, Mr. Al-Abduljalil held a number of leading roles at Kuwait's Ministry of Finance including Senior Financial Controller and Manager of Financial Control. Before joining EQUATE, he served as Quality Assurance Manager at the Kuwait Foreign Petroleum Exploration Company (KUFPEC), with responsibilities that included quality assurance and EH&S, along with being a board member in KUFPEC's subsidiaries outside Kuwait. Mr. Al-Abduljalil has a bachelor's degree in Accounting from Kuwait University.

# **Compensation of Directors and Senior Management**

For the year ended 31 December 2019, the aggregate compensation of EQUATE's senior management and directors was approximately U.S.\$3.0 million.

# **Board Practices**

The Group's board meets on a regular basis to review performance and the Group's business plans. In addition, the board has established policies for the conduct of the Group's business, including delegations of board authority to directors and members of senior management. The board has appointed committees to ensure appropriate oversight of the Group's companies' operations. None of the members of the board of directors has a service contract that provides for benefits upon his termination as a director.

# **Board Committees**

EQUATE has an audit committee and a finance committee. The members of the audit committee are Naser Al Dousari acting as chairman, Luciano Poli, Dabbous Al-Dabbous and Sheikh Mubarak Al-Sabah. The internal auditor of EQUATE, currently Areef Shah, is also an *ad hoc* member of this audit committee. The members of the finance committee are Luciano Poli acting as chairman, Naser Al Dousari, Sheikh Mubarak Al-Sabah and Dabbous Al-Dabbous. The CFO of EQUATE, currently Dawood Al-Abduljalil, is also an *ad hoc* member of this finance committee.

The audit committee meets at least twice a year. The committee is responsible for overseeing the integrity of EQUATE's financial statements, appointing auditors and reviewing the suitability and effectiveness of internal control systems and annual review of EQUATE's internal audit department.

The finance committee meets at least four times a year. The committee is responsible for reviewing EQUATE's financial policies and objectives, short and long-term growth initiatives, material funding requirements, financing strategies, major capital projects and financial risk mitigations.

# **Principal Shareholders**

As at 31 December 2019, the issued share capital of EQUATE consisted of 2,046,387,132 ordinary shares. This does not include 113,612,869 shares held as treasury shares by EQUATE. The following table sets forth EQUATE's shareholders as at 31 December 2019:

	Number of ordinary shares	Percentage of EQUATE share capital
Dow Europe Holding B.V.	869,714,531	42.5 per cent.
Petrochemical Industries Company K.S.C.C.	869,714,531	42.5 per cent.
Boubyan Petrochemical Company K.S.C.	184,174,842	9 per cent.
Al-Qurain Petrochemical Industries Company K.S.C	122,783,228	6 per cent.

A short description of each of EQUATE's shareholder is set forth below:

Dow, which is the parents company of Dow Europe Holding B.V., is incorporated in Delaware, United States and is a diversified chemical company with businesses in commodity chemicals, basic plastics, specialty chemicals, specialty plastics and agriculture and speciality materials. Dow manufactures more than 6,000 products from 179 sites in 35 countries across the globe and is one of the largest producers of chemicals and plastics in the United States, with global sales of approximately U.S.\$49 billion in 2015. Dow is an "S&P 500" company and is rated BBB (Standard and Poor's)/Baa2 (Moody's)/BBB (Fitch Ratings Ltd.).

PIC is a wholly-owned subsidiary of Kuwait Petroleum Corporation, which is in turn wholly-owned by the Government. PIC is a Kuwaiti shareholding company established by Emiri decree in 1963. PIC is involved in the production and marketing of petrochemical products and also has interests in entities engaged in similar businesses.

BPC is a public shareholding company incorporated in Kuwait with its head office located in Kuwait City. It was established in February 1995 with a capitalisation of KWD 30 million (U.S.\$98 million, based on the KWD to U.S. dollar exchange rate quoted by Bloomberg on 27 February 2020, being KWD 1 = U.S.\$3.2639) through a public offering. BPC was set up mainly as a vehicle to enable the private sector to invest in the Kuwait petrochemicals sector though BPC's 9 per cent. equity stake in EQUATE. As at 31 March 2016, BPC's total assets are in excess of KWD 403 million (U.S.\$1.3 billion, based on the KWD to U.S. dollar exchange rate set out above) with a market capitalisation of KWD 257 million (U.S.\$839 million, based on the KWD to U.S. dollar exchange rate set out above).

QPIC is a public shareholding company, registered in Kuwait in 2004, formed with the aim of investing in EQUATE and other petrochemical companies. PIC is the principal founding shareholder of QPIC and retains a 10 per cent. ownership interest in QPIC. The remaining 90 per cent. interest in QPIC was successfully offered to public investors through Kuwait's largest ever initial public offering in November 2004. QPIC is focused on investing directly and indirectly in companies producing, trading and storing chemical and petrochemical products and related by-products. Headquartered in Kuwait, QPIC is engaged in several projects including EQUATE, Olefins II, Aromatics and Styrene in Kuwait.

## Joint Venture Agreement

On 15 July 1995, PIC and Union Carbide Corporation ("UCC") entered into a joint venture agreement (the "EQUATE JV Agreement") to govern their relationship as majority shareholders in EQUATE and to agree that EQUATE shall enter into certain feedstock supply agreements and services agreements with UCC, PIC or their affiliates.

When Dow purchased UCC in 2001, it replaced UCC under the EQUATE JV Agreement. Under the EQUATE JV Agreement, each of Dow and PIC have pre-emption rights in the event the other party wishes to dispose of its shares in EQUATE.

The EQUATE Board consists of 10 members to be appointed by the company's shareholders. PIC has the right to appoint four members of the EQUATE Board, including the right to nominate one of its appointed members as chairman. Dow has the right to appoint four members of the EQUATE Board, including the right to nominate one of its appointed members as vice-chairman. BPC and QPIC each have the right to appoint a single member of the EQUATE Board.

To ensure that shareholder control over EQUATE is not abused, EQUATE complies with the Companies Law of Kuwait. In addition, EQUATE acts in accordance with established policies for the conduct of the Group's business, including delegations of board authority to directors and members of senior management. The EQUATE Board has also appointed committees to ensure appropriate oversight of the Group's companies' operations. Furthermore, in accordance with the Group's internal policies, related party transactions must be approved by the relevant board of directors. Where a shareholder has a conflict of interest in respect of such matter, its representative(s) on the board of directors are excluded from voting pursuant to the Companies Law of Kuwait.

# **DESCRIPTION OF TKOC**

## Overview

TKOC was established on 10 October 2004 as a closed joint stock company organised under the Commercial Companies Law of Kuwait. The Commercial Companies Law of Kuwait has since been replaced by the Companies Law of Kuwait, which came into effect on 1 February 2016. TKOC is registered with the Ministry of Commerce and Industry in Kuwait under registration number 103722. TKOC's registered office is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait and its telephone number is +965 189 8888. TKOC was established to implement the "Olefins II" project which was a joint venture between Dow and PIC. The "Olefins II" project was an addition to EQUATE's olefins complex and comprised an ethane cracker with a production capacity of 850KTA and an ethylene glycol plant with a production capacity of 650KTA both of which are owned by TKOC. Pursuant to an operations, maintenance and services agreement dated 2 December 2004 between EQUATE and TKOC (the "**TKOC OMSA**"), EQUATE manages the Olefins II complex on behalf of TKOC and provides corporate services to TKOC for which EQUATE receives a management fee. See further "*Related Party Transactions*".

In accordance with its articles of association, the objects of TKOC are:

- to manufacture all petrochemicals and derivatives thereof; and
- to sell, buy, distribute, supply and import such materials as well as participate in all relevant activities including the creation and letting of the necessary services.

## **Board of Directors**

TKOC's board of directors (the "**TKOC Board**") is responsible for the management of TKOC's business. It is composed of 10 members that meet at least six times a year as required by Kuwait law. The TKOC Board has a duty under Kuwaiti law to act in the best interests of TKOC and decisions relating to TKOC are made by the TKOC Board. Moreover, as TKOC is managed by EQUATE under the TKOC OMSA, TKOC is subject to the same Code of Business Conduct as EQUATE.

The current members of the TKOC Board were elected or re-elected by TKOC's shareholders during the annual shareholders' meeting held on 5 February 2020, and TKOC does not have alternate members.

The following table lists the current members of the TKOC Board:

Name	Position
Sulaiman Al-Marzouqi	TKOC Board Chairman
Raja Zeidan	TKOC Board Vice Chairman
Nadia AlHajji	TKOC Board Member
Dr. Salman Alajmi	TKOC Board Member
Luis Antuna	TKOC Board Member
Luciano Poli	TKOC Board Member
Ghadeir Al-Qadfan	TKOC Board Member
Dabbous Al-Dabbous	TKOC Board Member
Jack Broodo	TKOC Board Member
Muhaiman Al-Behbehani	TKOC Board Member

The business address where each member of the TKOC Board can be contacted is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the directors listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the directors listed above and their duties to TKOC.

The following is a summary of the business experience of the members of the TKOC Board:

*Muhaiman Al-Behbehani* was appointed as a director of TKOC in February 2013. Mr. Al-Behbehani is also the Vice Chairman and CEO of United Oils Projects Company. Prior to joining United Oils Projects Company in 2006, Mr. Al-Behbehani held several positions in Kuwait National Petroleum Company. Mr. Al-Behbehani holds a Bachelor's degree in Mechanical Engineering from the University of Toledo, Ohio in the United States.

For a summary of the business experience of the remaining members of the TKOC Board, see "*Description of EQUATE – Board of Directors*".

#### **Senior Management**

The following table lists the current members of the senior management of TKOC:

Name Position	
Dr. Ramesh Ramachandran	President and Chief Executive Officer
Dawood Al-Abduljalil	Chief Financial Officer

The business address where each member of the senior management of TKOC can be contacted is EQUATE Building (Plot No. 900011), Block 12, Central Ahmadi, P.O. Box 100 – Ahmadi, PACI No. 20795699, Kuwait 61001, State of Kuwait.

As at the date of this Base Listing Particulars, there are no actual conflicts of interest between the private interests or other duties of the members of senior management listed above although potential conflicts of interest may arise in the future between the private interests or other duties of the members of senior management listed above and their duties to TKOC.

Dr. Ramesh Ramachandran was appointed as TKOC's CEO on 20 November 2017.

Dawood Al-Abduljalil was appointed as TKOC's CFO on 1 March 2018.

For a summary of the business experience of the senior management of TKOC, see "Description of EQUATE – Senior Management".

#### **Compensation of Directors**

For the year ended 31 December 2019, the aggregate compensation of TKOC's directors was U.S.\$79,000.

# **Board Practices**

The TKOC Board meets on a regular basis to review performance and its business plans. In addition, the TKOC Board has established policies for the conduct of TKOC's business, including delegations of board authority to directors and members of senior management. The TKOC Board has appointed committees to ensure appropriate oversight of TKOC's operations. None of the members of the TKOC Board has a service contract that provides for benefits upon his termination as a director.

#### **Board Committees**

From 1 January 2013, the audit committee and the finance committee of EQUATE also acts as the audit committee and the finance committee of TKOC, with each committee having the same respective authority and responsibilities in relation to both companies. For a description of the audit committee and the finance committee, see "*Description of EQUATE – Board Committees*".

# Principal Shareholders

As at 31 December 2019, the issued share capital of TKOC consisted of 1,060 million ordinary shares. The following table sets forth TKOC's shareholders as at 31 December 2019:

TKOC share capital
42.5 per cent.
42.5 per cent.
1

As TKOC has the same shareholders as EQUATE, see "*Description of EQUATE – Principal Shareholders*" for a description of each of TKOC's shareholders.

#### Shareholders' Agreement

On 9 November 2004, Dow and PIC entered into a shareholders' agreement (the "**TKOC Shareholders' Agreement**") to govern their relationship as the majority shareholders in TKOC and to agree that TKOC shall enter into certain feedstock supply agreements and services agreements with Dow, PIC or their affiliates.

The TKOC Shareholders' Agreement is for an indefinite term and will terminate automatically upon either Dow or PIC no longer holding any share in TKOC, or if TKOC is wound up. Under this agreement, each of Dow and PIC have pre-emption rights in the event the other party wishes to dispose of its shares in TKOC.

The TKOC Board consists of 10 members to be appointed by the company's shareholders. PIC has the right to appoint four members of the TKOC Board, including the right to nominate one of its appointed members as chairman. Dow has the right to appoint four members of the TKOC Board, including the right to nominate one of its appointed members as vice-chairman. BPC and QPIC each have the right to appoint a single member of the TKOC Board.

To ensure that shareholder control over TKOC is not abused, TKOC complies with the Companies Law of Kuwait. In addition, TKOC acts in accordance with established policies for the conduct of its business, including delegations of board authority to directors and members of senior management. The TKOC Board has also appointed committees to ensure appropriate oversight of its operations. Furthermore, in accordance with the Group's internal policies, related party transactions must be approved by the relevant board of directors. Where a shareholder has a conflict of interest in respect of such matter, its representative(s) on the board of directors are excluded from voting pursuant to the Companies Law of Kuwait.

## **RELATED PARTY TRANSACTIONS**

The Group enters into transactions with their principal shareholders and their affiliates from time to time and in the ordinary course of their business on terms no less favourable to the Group than agreements which would otherwise be entered into with third parties. In accordance with the Group's internal policies, related party transactions must be approved by the relevant board of directors. Where a shareholder has a conflict of interest in respect of such matter, its representative(s) on the board of directors are excluded from voting pursuant to the Companies Law of Kuwait.

Set forth below is a summary of the material agreements that the Group has entered into with its principal shareholders and their affiliates. See note 9 (*Related Party Transactions*) to the 2019 Combined Financial Statements, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*"), for further details of the significant related party transactions and their respective balances.

#### Feedstock Supply Agreements

On 1 June 1996, PIC entered into a Feedstock Supply Agreement with EQUATE which sets out the terms upon which PIC will supply feed gas and fuel gas to EQUATE's facilities in Kuwait, which was subsequently amended on 2 December 2004 by the parties. This agreement is for an indefinite term and subject to termination by mutual consent of the parties.

On 2 December 2004, PIC entered into a Feedstock Supply Agreement with TKOC which sets out the terms upon which PIC will supply feed gas and fuel gas to TKOC's facilities in Kuwait. This agreement is for an indefinite term and subject to termination by mutual consent of the parties.

On 30 June 2004, Dow Chemical Canada Inc., a wholly-owned subsidiary of Dow, entered into an Ethylene Supply Agreement with MEGlobal Canada setting forth the terms upon which Dow Chemical Canada Inc. supplies to MEGlobal Canada. This agreement is for a term of 20 years, with two potential five-year extensions at the sole option of the Group. This agreement is subject to termination by: (i) mutual consent of the parties; and (ii) by the non-defaulting party in the case of non-payment or breach of a material obligation by the other party which is unremedied within the applicable grace period.

On 2 December 2004, EQUATE entered into an Ethylene Supply Agreement with TKOC. Under the terms of the agreement, the price per MT of ethylene is paid to TKOC based on the quantities delivered by EQUATE at the contract price. This agreement is for an indefinite term and subject to termination by mutual consent of the parties.

On 2 December 2004, TKOC entered into an Ethylene supply agreement with EQUATE and TKSC. Under the terms of the agreement, the price per metric tonne of ethylene is paid by TKSC based on the quantity delivered to them at the contract price.

On 23 December 2015, MEGlobal Americas, Inc. entered into an Ethylene Supply Agreement with Dow which sets out the terms upon which Dow would supply ethylene feed gas to the ethylene glycol plant in the U.S. Gulf Coast that the Group was in the process of constructing. This evergreen agreement is linked to a fixed per cent. output of the new Dow cracker in Freeport. The ethylene is priced at the cost of production of Dow, with the feedstock price to be equivalent to published Mt. Belvieu ethane. The quantity of ethylene is sufficient to run the plant at capacity, with options to secure more ethylene if the EG plant is able to produce more than the nameplate capacity.

The MEGlobal Group's feedstock supply contracts and licensing agreements with Dow remained in place following the completion of the acquisition of MEGlobal Group by the EQUATE Group. On 21 December 2015, Dow and PIC entered into an omnibus amendment and waiver agreement (the "**Omnibus Agreement**") with a number of parties, including MEGlobal Canada and MEGlobal B.V., to provide for the continuation of various agreements which would have otherwise terminated as a result of the sale of the MEGlobal Group to the EQUATE Group due to change in control restrictions in those agreements. The Omnibus Agreement also included a number of waivers by parties who, as a result of the sale of the MEGlobal Group, would have been granted the right to terminate certain contracts or agreements with companies within the MEGlobal Group.

# OMSAs and MUSAs

On 2 December 2004, EQUATE entered into a number of Operations, Maintenance and Services Agreements (the "**OMSAs**") with each of TKOC, TKSC, KARO and PIC. Under the terms of the OMSAs, EQUATE provides operating, maintenance and other services to each of the above entities, for which EQUATE receives a fixed management fee over and above the actual operating cost. These agreements are for an indefinite term and were subsequently amended on 8 February 2006 to substitute KARO with KPPC, which is a wholly-owned subsidiary of KARO.

During 2005, services agreements were entered into between Dow Europe Holding B.V., PIC, EQUATE, TKOC, TKSC, and KARO for the provision of various services to the Olefins II projects.

On 2 December 2004, EQUATE entered into a number of Materials and Utility Supply Agreements (the "**MUSAs**") with each of TKOC, TKSC, KARO and PIC. The MUSA between EQUATE and KARO was subsequently amended on 8 February 2006 to substitute KARO with KPPC. Under the terms of the MUSAs, each of TKOC, KPPC and TKSC have paid EQUATE up-front a reservation fee for the usage of common utilities and infrastructure facilities under the Olefins II project to the extent of construction cost incurred by EQUATE based on agreed proportional use of such common facilities.

## Licensing Agreements

In 1995, Union Carbide Corporation ("UCC") (which has since become a subsidiary of Dow) entered into an Ethylene Glycol License Agreement and a Unipol<sup>®</sup> Polyethylene Technology Agreement with EQUATE to supply EQUATE with certain of UCC's technology and licenses relating to the manufacture of ethylene glycol and polyethylene. These agreements are for an indefinite term.

In 2004, Union Carbide Chemicals and Plastics Technology Corporation ("UCCPTC"), a subsidiary of Dow, entered into an Ethylene Glycol License Agreement with TKOC to supply TKOC with certain of UCCPTC's technology and licenses relating to the manufacture of ethylene glycol. This agreement is for an indefinite term.

In 2004, MEGlobal Canada and Dow entered into an Ethylene Oxide/Ethylene Glycol License Agreement, which granted MEGlobal Canada a non-exclusive right and license to use certain of Dow's processes to manufacture products including ethylene oxide, monoethylene glycol and diethylene glycol in two manufacturing facilities located in Alberta, Canada. MEGlobal Canada is also permitted under this agreement to sell certain of the manufactured products worldwide and use Dow's proprietary methods in the management and operation of MEGlobal Canada's business and facilities.

# Marketing and Sales Agreements

EMC, which is owned by PIC and UCC, is the exclusive sales agent in certain territories for the marketing of polyethylene and styrene produced by EQUATE and TKSC respectively. EQUATE reimburses all the actual expenses incurred by EMC.

#### **Finance Agreements**

Under the cash management services provided by MEG B.V, the EQUATE Group entities and TKOC have an overnight cash sweeping facility with MEG B.V. Under this arrangement, the EQUATE Group and TKOC sweep selected bank accounts with MEG B.V. This allows the subsidiaries and TKOC either to invest or borrow funds on an overnight basis. Under the terms of the agreement, the subsidiaries and TKOC can borrow or deposit with MEG B.V at an interest rate of LIBOR plus a positive spread set by the Management. The spread is determined by taking into consideration of economic factors such as the creditworthiness of the counterpart and characteristics of the debt financing arrangement. These are indefinite credit arrangements of which the interest is accrued monthly and subject to termination by either party.

## **OVERVIEW OF KUWAIT**

Unless indicated otherwise, information in this section has been derived from Kuwaiti government publications.

#### Overview

Kuwait is located in the north-east of the Arabian Peninsula in Western Asia. It is bordered by the Kingdom of Saudi Arabia to the south at Khafji and Iraq to the north at Basra. To the east, Kuwait has approximately 499 kilometres of coastline on the Arabian Gulf.

Kuwait covers an area of approximately 17,818 square kilometres, which is divided into six Governorates (Al-Ahmadi, Al-'Asimah (the capital), Al-Farwaniyah, Al-Jahra', Hawalli and Mubarak Al-Kabir). Each Governorate is headed by a governor, a representative of the Emir, who is supported by a council. Governors are usually members of the ruling family or close allies. Membership of the Governorate councils is by appointment. Each Governorate is divided into districts or areas and each district is headed by a mayor or chief (Mukhtar) who reports to the Ministry of Interior. The capital and administrative centre of Kuwait is Kuwait City, where the Governoment and most of the other state institutions are located. The official language in Kuwait is Arabic, but the use of English is widespread, especially in business transactions.

Kuwait's economy benefits from some of the largest oil reserves in the world as well as very low relative oil production costs. According to OPEC's 2019 Annual Statistical Bulletin (the "**OPEC 2019 Bulletin**"), Kuwait has the fifth largest oil reserves in the world estimated at around 101.5 billion barrels (accounting for 6.8 per cent. of the world's total oil reserves). According to the OPEC 2019 Bulletin, Kuwait was the world's eighth largest oil producer and sixth largest exporter for the year ended 31 December 2018, accounting for 3.6 per cent. of the world's total oil production and 4.5 per cent. of the world's total oil exports for the year ended 31 December 2018. According to the same source, Kuwait's production levels were 2.7 million bpd on average for the year ended 31 December 2018. As a founding member of OPEC, Kuwait's oil production is subject to any agreements that are reached to limit oil production.

#### Population

The latest official Kuwait census for which data has been published was conducted in April 2011. Accordingly, all population figures for subsequent years are estimates based on historic data. The most recent estimate of the population in Kuwait was published by the Public Authority for Civil Information as at 31 December 2018. The population was estimated to be approximately 4.6 million, of which approximately 1.4 million were Kuwaiti nationals (30.4 per cent.) and approximately 3.2 million were non-Kuwaiti nationals (69.6 per cent.).

#### **Economic Overview**

Since oil was discovered in Kuwait in 1937, Kuwait's economy has grown significantly, principally due to the revenues generated from the export of crude oil and related products. Kuwait's major industries include petroleum, petrochemicals, cement, shipbuilding and repair, water desalination, food processing and construction.

According to provisional figures prepared by Kuwait's Central Statistical Bureau, Kuwait's real GDP increased by 0.5 per cent. in 2014, 0.6 per cent. in 2015, and 2.9 per cent. in 2016, and declined by 3.5 per cent. in 2017 to reach KWD 39.3 billion (U.S.\$128.3 billion, based on the KWD to U.S. dollar exchange rate quoted by Bloomberg on 27 February 2020, being KWD 1 = U.S.\$3.2639). There are currently no official Government statistics available on Kuwait's GDP for the year ended 31 December 2018. However, according to the IMF's October 2019 World Economic Database, the IMF has estimated that real GDP grew by 1.2 per cent. for the year ended 31 December 2018. According to the World Bank, at U.S.\$73,704.59, Kuwait has the sixth highest GDP (at purchasing power parity) per capita in the world for the year ended 31 December 2018.

According to data from Kuwait's Ministry of Finance, oil revenues comprised 89.6 per cent. of total Government revenues for the fiscal year ended 31 March 2019. According to the Kuwait Central Statistical Bureau, as at 31 December 2018, around 94 per cent. of Kuwait's national exports was derived from oil and its by-products. Kuwait's economy has generally benefitted from healthy fiscal and current account surpluses, although lower oil prices since mid-2014 meant that Kuwait realised a net budget deficit (after

transfers to the Future Generations Fund ("**FGF**")) for the fiscal years ended 31 March 2015, 2016, 2017, 2018 and 2019. The monthly average OPEC Reference Basket price per barrel in June 2014 was U.S.\$107.90. The OPEC Reference Basket prices (which represent a weighted average of oil prices collected from various oil producing countries) in each of 2014, 2015, 2016, 2017, 2018 and 2019 were U.S.\$96.29, U.S.\$49.49, U.S.\$40.76, U.S.\$52.43, U.S.\$69.78 and U.S.\$64.04, respectively. OPEC Reference Basket price movements are shown solely to illustrate the historic volatility in international crude oil prices and no implication is intended that the Group's revenue is directly linked to the price of the OPEC Reference Basket. The price per barrel of Kuwait Export Crude Oil (which is produced by Kuwait and constitutes part of the OPEC Reference Basket) has also moved in line with these trends.

While the oil industry has historically dominated and continues to be the largest part of, Kuwait's economy (with oil and oil products accounting for 50.8 per cent. of real gross value added for the year ended 31 December 2017 according to provisional figures from Kuwait's Central Statistical Bureau), for the past several years, Kuwait has been concentrating on the diversification of its economy by encouraging private sector participation and promoting foreign investment in non-oil sectors as articulated in the "New Kuwait 2035" plan. These efforts have gained special importance in light of the onset in mid-2014 of the current low oil price environment. Based on provisional figures from Kuwait's Central Statistical Bureau, the non-oil sector of the economy contributed 49.2 per cent. of Kuwait's real gross value added in the year ended 31 December 2017 and grew by 2.2 per cent. in real terms in the same time period from KWD 21.5 billion to KWD 22.0 billion. According to BP's Statistical Review of World Energy 2019, Kuwait's proven gas reserves reached 59.9 trillion cubic feet at end-2018, which puts Kuwait at 19<sup>th</sup> place globally. Kuwait's natural gas production averaged 1.69 billion cubic feet per day (bncf/d) in 2018, which is the 34<sup>th</sup> place globally.

Kuwait's public finances benefit from one of the world's largest sovereign wealth funds. Based on third party public sources, as at 31 December 2018, the KIA was ranked as the world's fourth largest sovereign wealth fund with just under U.S.\$600 billion in assets according to the Sovereign Wealth Fund Institute. The KIA is prohibited by law from publicly discussing the exact size of its holdings. The KIA is responsible for the management of Kuwait's General Reserve Fund ("**GRF**") and its FGF, as well as other funds entrusted to it by the Minister of Finance for and on behalf of Kuwait. On an annual basis, by law, a minimum of 10 per cent. of all Government revenues are transferred to the FGF. The GRF is available to fund budget deficits in Kuwait.

# Inflation

The following table sets forth the consumer price index ("**CPI**") and annual inflation rate in Kuwait for the years ended 31 December 2018, 2017 and 2016, respectively.

-	Average for the year ended 31 December		
-	2018	2017	2016
Consumer Price Index (base year 2013=100) Inflation (percentage change, year on year)	113.0 0.6	112.3 1.5	110.6 3.5

Source: Central Statistical Bureau.

#### Government, Political and Legal System

Kuwait is a constitutional monarchy with a parliamentary system of government. Under its Constitution, which entered into force in 1963, the head of the State is the Emir, who is chosen from among the members of the ruling Al-Sabah family and confirmed by the National Assembly. The current Emir is His Highness Sheikh Sabah Al-Ahmed Al-Jaber Al-Sabah, who acceded to the throne in January 2006. The Emir has, among other powers, the power to appoint the Prime Minister, dissolve the National Assembly, suspend certain parts of the Constitution and refer bills to the National Assembly for consideration. The Emir has the right to propose legislation as well as the right to promulgate and sanction laws. The Emir's half-brother, His Highness Sheikh Nawaf Al-Ahmed Al-Jaber Al-Sabah, is the current Crown Prince. Historically, the Emir has been selected by family consensus although the Emir Succession Law provides for National Assembly input under certain circumstances.

Kuwait was the first member of the GCC to establish a directly elected National Assembly in 1963. The National Assembly comprises 50 directly elected members who serve four-year terms. The National Assembly has the power to question and dismiss ministers through a vote of no-confidence, including the

Prime Minister, and to propose, enact or block enactment of legislation introduced by the Government. The current National Assembly was elected in November 2016. The next National Assembly election is scheduled for 2020, although the Emir retains the power to dissolve the National Assembly before that time if the current arrangement ultimately proves to be ineffective.

The Council of Ministers forms the executive level of government and advises and assists the Prime Minister, who is appointed by the Emir. The current Prime Minister is His Highness Sheikh Sabah Al-Khaled Al-Sabah who was appointed in 2019.

Kuwait's legal system is primarily modelled on the French civil law system, Egyptian civil code and elements of Islamic Shari'a law. Although Kuwait is a democratic nation where sovereignty rests with the people, its system is based on the principles of justice, liberty and equality and governed by a Constitution of delegated powers to the legislative, the executive and the judicial authorities. In descending order of importance, the Constitution is followed by laws and their implementing instruments such as regulations and ministerial resolutions.

# **Development Strategy of Kuwait**

In 2010, the Government announced its new overall strategy for Kuwait's future development through the year 2035 known as "Kuwait Vision 2035," which is based on three main themes:

- recovering the pioneering regional role of Kuwait and transforming it into a financial and trade centre, attractive to investors, where the private sector plays the lead role in economic activity creating competition and promoting efficiency; with supportive national governmental institutions providing the adequate infrastructure, appropriate legislative framework and an inspiring business environment;
- providing a climate for balanced human development, safeguarding social values and national identity and preserving the community's values; and
- strengthening the democratic system, respect for the Constitution, and the promotion of justice, political participation and freedom.

# The New Kuwait Plan

On 30 January 2017, the Government updated its long-term development strategy under the slogan "New Kuwait 2035". The new Kuwait plan is based on the following seven thematic pillars and objectives:

- *public administration*: reform administrative and bureaucratic practices to reinforce transparency, accountability and efficiency in the Government;
- *economy*: develop a prosperous and diversified economy to reduce Kuwait's dependency on oil revenues;
- *infrastructure*: develop and modernise the national infrastructure to improve the quality of life for Kuwait's citizens;
- *living environment*: ensure the availability of accommodation through environmentally sound resources and tactics;
- *healthcare*: improve service quality and develop national capabilities in the public healthcare system;
- *human capital*: reform the education system to better prepare Kuwait's youth to become competitive, productive and competent members of the workforce; and
- *global position*: enhance Kuwait's regional and global presence in spheres such as diplomacy, trade, culture and philanthropy.

#### **Foreign Relations and International Organisations**

Kuwait, together with the Kingdom of Bahrain, the Kingdom of Saudi Arabia, the State of Qatar, the Sultanate of Oman and the United Arab Emirates, form the GCC. Kuwait is also a member of OPEC and the United Nations. It is also a member of numerous international and multilateral organisations, including the IMF, the International Bank for Reconstruction and Development, the WTO, the League of Arab States, the Organisation of the Islamic Conference, the Multilateral Investment Guarantee Agency and the United Nations Educational, Scientific and Cultural Organisation (UNESCO).

## **BOOK-ENTRY CLEARANCE SYSTEMS**

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of DTC, Clearstream, Luxembourg or Euroclear (together, the "Clearing Systems") currently in effect. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None of the Issuer, the Guarantors nor any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

#### **Book-Entry Systems**

# DTC

DTC has advised the Issuer that it is a limited purpose trust company organised under the New York Banking Law, a member of the Federal Reserve System, a "banking organisation" within the meaning of the New York Banking Law, a "clearing corporation" within the meaning of the New York Uniform Commercial Code and a "clearing agency" registered pursuant to Section 17A of the Exchange Act. DTC holds securities that its participants ("Direct Participants") deposit with DTC. DTC also facilitates the settlement among Direct Participants of securities transactions, such as transfers and pledges, in deposited securities through electronic computerised book-entry changes in Direct Participants' accounts, thereby eliminating the need for physical movement of securities certificates. Direct Participants include securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. DTC is a wholly-owned subsidiary of The Depository Trust and Clearing Corporation ("DTCC"). DTCC is the holding company for DTC, National Securities Clearing Corporation and Fixed Income Clearing Corporation, all of which are registered clearing agencies. DTCC is owned by the users of its regulated subsidiaries. Access to the DTC system is also available to others such as securities brokers and dealers, banks and trust companies that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants" and, together with Direct Participants, "Participants").

Under the rules, regulations and procedures creating and affecting DTC and its operations (the "**DTC Rules**"), DTC makes book-entry transfers of Registered Notes among Direct Participants on whose behalf it acts with respect to Notes accepted into DTC's book-entry settlement system ("**DTC Notes**") as described below and receives and transmits distributions of principal and interest on DTC Notes. The DTC Rules are on file with the Securities and Exchange Commission. Direct Participants and Indirect Participants with which beneficial owners of DTC Notes ("**Owners**") have accounts with respect to the DTC Notes similarly are required to make book-entry transfers and receive and transmit such payments on behalf of their respective Owners. Accordingly, although Owners who hold DTC Notes through Direct Participants or Indirect Participants will not possess Registered Notes, the DTC Rules, by virtue of the requirements described above, provide a mechanism by which Direct Participants will receive payments and will be able to transfer their interest in respect of the DTC Notes.

Purchases of DTC Notes under the DTC system must be made by or through Direct Participants, which will receive a credit for the DTC Notes on DTC's records. The ownership interest of each actual purchaser of each DTC Note ("**Beneficial Owner**") is in turn to be recorded on the Direct Participant's and Indirect Participant's records. Beneficial Owners will not receive written confirmation from DTC of their purchase, but Beneficial Owners are expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct Participant or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the DTC Notes are to be accomplished by entries made on the books of Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in DTC Notes, except in the event that use of the book-entry system for the DTC Notes is discontinued.

To facilitate subsequent transfers, all DTC Notes deposited by Participants with DTC are registered in the name of DTC's partnership nominee, Cede & Co., or such other name as may be requested by an authorised representative of DTC. The deposit of DTC Notes with DTC and their registration in the name of Cede & Co. or such other DTC nominee effect no change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the DTC Notes; DTC's records reflect only the identity of the Direct Participants to whose accounts such DTC Notes are credited, which may or may not be the Beneficial

Owners. The Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants and by Direct Participants and Indirect Participants to Beneficial Owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

Redemption notices shall be sent to DTC. If less than all of the DTC Notes within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to DTC Notes unless authorised by a Direct Participant in accordance with DTC's MMI Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to the Issuer as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts the DTC Notes are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Principal and interest payments on the DTC Notes will be made to Cede & Co., or such other nominee as may be requested by an authorised representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the Issuer or the relevant agent (or such other nominee as may be requested by an authorised representative of DTC), on the relevant payment date in accordance with their respective holdings shown in DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name", and will be the responsibility of such Participant and not of DTC or the Issuer, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of principal and interest to DTC is the responsibility of the Issuer, disbursement of such payments to Direct Participants is the responsibility of DTC, and disbursement of such payments to the Beneficial Owners is the responsibility of Direct Participants.

Under certain circumstances, including if there is an Event of Default under the Notes, DTC will exchange the DTC Notes for definitive Registered Notes, which it will distribute to its Participants in accordance with their proportionate entitlements and which, if representing interests in a Restricted Global Certificate, will be legended as set forth under "*Subscription and Sale and Transfer and Selling Restrictions*".

A Beneficial Owner shall give notice to elect to have its DTC Notes purchased or tendered, through its Participant, to the relevant agent, and shall effect delivery of such DTC Notes by causing the Direct Participant to transfer the Participant's interest in the DTC Notes, on DTC's records, to the relevant agent. The requirement for physical delivery of DTC Notes in connection with an optional tender or a mandatory purchase will be deemed satisfied when the ownership rights in the DTC Notes are transferred by Direct Participants on DTC's records and followed by a book-entry credit of tendered DTC Notes to the relevant agent's DTC account.

DTC may discontinue providing its services as depository with respect to the DTC Notes at any time by giving reasonable notice to the Issuer or the relevant agent. Under such circumstances, in the event that a successor depository is not obtained, DTC Note certificates are required to be printed and delivered.

The Issuer may decide to discontinue use of the system of book-entry-only transfers through DTC (or a successor securities depository). In that event, DTC Note certificates will be printed and delivered to DTC.

Since DTC may only act on behalf of Direct Participants, who in turn act on behalf of Indirect Participants, any Owner desiring to pledge DTC Notes to persons or entities that do not participate in DTC, or otherwise take actions with respect to such DTC Notes, will be required to withdraw its Registered Notes from DTC as described below.

# Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each holds securities for its customers and facilitates the clearance and settlement of securities transactions by electronic book-entry transfer between their respective accountholders. Euroclear and Clearstream, Luxembourg provide various services, including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream, Luxembourg customers are world-wide financial institutions, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Indirect access to Euroclear and Clearstream, Luxembourg is available to other institutions that clear through or maintain a custodial relationship with an accountholder of either system.

# **Book-Entry Ownership and Payment in Respect of DTC Notes**

The Issuer may apply to DTC in order to have any Tranche of Notes represented by a Global Certificate accepted in its book-entry settlement system. Upon the issue of any such Global Certificate, DTC or its custodian will credit, on its internal book-entry system, the respective nominal amounts of the individual beneficial interests represented by such Global Certificate to the accounts of persons who have accounts with DTC. Such accounts initially will be designated by or on behalf of the relevant Dealer. Ownership of beneficial interests in such a Global Certificate will be limited to Direct Participants or Indirect Participants, including, in the case of any Unrestricted Global Certificate (as defined herein), the respective depositaries of Euroclear and Clearstream, Luxembourg. Ownership of beneficial interests in a Global Certificate accepted by DTC will be shown on, and the transfer of such ownership will be effected only through, records maintained by DTC or its nominee (with respect to the interests of Direct Participants) and the records of Direct Participants (with respect to interests of Indirect Participants).

Payments in U.S. dollars of principal and interest in respect of a Global Certificate accepted by DTC will be made to the order of DTC or its nominee as the registered holder of such Note. In the case of any payment in a currency other than U.S. dollars, payment will be made to the Exchange Agent on behalf of DTC or its nominee and the Exchange Agent will (in accordance with instructions received by it) remit all or a portion of such payment for credit directly to the beneficial holders of interests in the Global Certificate in the currency in which such payment was made and/or cause all or a portion of such payment to be converted into U.S. dollars and credited to the applicable Participants' account.

The Issuer expects DTC to credit accounts of Direct Participants on the applicable payment date in accordance with their respective holdings as shown in the records of DTC unless DTC has reason to believe that it will not receive payment on such payment date. The Issuer also expects that payments by Participants to beneficial owners of Notes will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers, and will be the responsibility of such Participant and not the responsibility of DTC, the Fiscal Agent, the Paying Agent, the Registrar or the Issuer. Payment of principal, premium, if any, and interest, if any, on Notes to DTC is the responsibility of the Issuer.

# Transfers of Notes Represented by Global Certificates

Transfers of any interests in Notes represented by a Global Certificate within DTC, Euroclear and Clearstream, Luxembourg will be effected in accordance with the customary rules and operating procedures of the relevant clearing system. The laws in some States within the United States require that certain persons take physical delivery of securities in definitive form. Consequently, the ability to transfer Notes represented by a Global Certificate to such persons may depend upon the ability to exchange such Notes for Notes in definitive form. Similarly, because DTC can only act on behalf of Direct Participants in the DTC system who in turn act on behalf of Indirect Participants, the ability of a person having an interest in Notes represented by a Global Certificate accepted by DTC to pledge such Notes to persons or entities that do not participate in the DTC system or otherwise to take action in respect of such Notes may depend upon the ability to exchange such Notes for Notes in definitive form. The ability of any holder of Notes represented by a Global Certificate accepted by DTC to resell, pledge or otherwise transfer such Notes may be impaired if the proposed transferee of such Notes is not eligible to hold such Notes through a Direct Participant or Indirect Participant in the DTC system.

Subject to compliance with the transfer restrictions applicable to the Registered Notes described under "*Subscription and Sale and Transfer and Selling Restrictions*", cross-market transfers between DTC, on the one hand, and directly or indirectly through Clearstream, Luxembourg or Euroclear accountholders, on the other hand, will be effected by the relevant clearing system in accordance with its rules and through action

taken by the Registrar, the Fiscal Agent, the Paying Agent and any custodian ("**Custodian**") with whom the relevant Global Certificates have been deposited.

On or after the Issue Date for any Series, transfers of Notes of such Series between accountholders in Clearstream, Luxembourg and Euroclear and transfers of Notes of such Series between participants in DTC will generally have a settlement date three business days after the trade date (T+3). The customary arrangements for delivery versus payment will apply to such transfers.

Cross-market transfers between accountholders in Clearstream, Luxembourg or Euroclear and DTC participants will need to have an agreed settlement date between the parties to such transfer. Because there is no direct link between DTC, on the one hand, and Clearstream, Luxembourg and Euroclear, on the other, transfers of interests in the relevant Global Certificates will be effected through the Registrar, the Fiscal Agent, the Paying Agent and the Custodian receiving instructions (and, where appropriate, certification) from the transferor and arranging for delivery of the interests being transferred to the credit of the designated account for the transferee. In the case of cross-market transfers, settlement between Clearstream, Luxembourg or Euroclear accountholders and DTC participants cannot be made on a delivery versus payment basis. The securities will be delivered on a free delivery basis and arrangements for payment must be made separately.

DTC, Clearstream, Luxembourg and Euroclear have each published rules and operating procedures designed to facilitate transfers of beneficial interests in Global Certificates among participants and accountholders of DTC, Clearstream, Luxembourg and Euroclear. However, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued or changed at any time. None of the Issuer, each Guarantor, the Agents or any Dealer will be responsible for any performance by DTC, Clearstream, Luxembourg or Euroclear or their respective direct or indirect participants or accountholders of their respective obligations under the rules and procedures governing their operations and none of them will have any liability for any aspect of the records relating to or payments made on account of beneficial interests in the Notes represented by Global Certificates or for maintaining, supervising or reviewing any records relating to such beneficial interests.

# TAXATION

# General

The following is a general description of certain Canada, Kuwait, EU and U.S. tax considerations relating to the Notes. It does not purport to be a complete analysis of all tax considerations relating to the Notes, whether in those jurisdictions or elsewhere. It is not intended and does not constitute tax advice. Prospective purchasers of Notes are advised to consult their tax advisers as to the consequences, under the tax laws of the countries of their respective citizenship, residence or domicile, of a purchase of Notes, including, but not limited to, the consequences of receipt of payments under the Notes and their disposal or redemption. This summary is based upon the law as in effect on the date of this Base Listing Particulars and is subject to any changes in law that might take effect after such date.

# **Canadian Federal Income Taxation**

The following summary describes the principal Canadian federal income tax considerations generally applicable to a purchaser who acquires Notes, including entitlement to all payments thereunder, as a beneficial owner pursuant to this Base Listing Particulars and who, at all relevant times, for purposes of the application of the Income Tax Act (Canada) and the Income Tax Regulations (collectively, the "**ITA**"): (i) is not, and is not deemed to be, resident in Canada; (ii) deals at arm's length with the Issuer; (iii) holds the Notes as capital property; (iv) deals at arm's length with any transferee resident (or deemed to be resident) in Canada to whom the holder disposes of the Notes; and (v) does not use or hold the Notes in a business carried on or deemed to be carried on in Canada (a "**Non-Canadian Holder**"). Special rules, which are not discussed in this summary, may apply to a Non-Canadian Holder that is an insurer that carries on an insurance business in Canada and elsewhere.

This summary assumes that no interest paid on the Notes will be in respect of a debt or other obligation to pay an amount to a person with whom the Issuer does not deal at arm's length, within the meaning of the ITA.

This portion of the summary is not applicable to a Non-Canadian Holder that is a "specified shareholder" (as defined in sub-section 18(5) of the ITA) of the Issuer or that does not deal at arm's length for purposes of the ITA with a "specified shareholder" of the Issuer. Generally, for this purpose, a "specified shareholder" is a shareholder that owns or is deemed to own, either alone or together with persons with which the shareholder does not deal at arm's length for purposes of the ITA, shares of the Issuer's capital stock that either: (a) give such shareholders 25 per cent. or more of the votes that could be cast at an annual meeting of the shareholders; or (b) have a fair market value of 25 per cent. or more of the fair market value of all of the issued and outstanding shares of the Issuer's capital stock. Such Non-Canadian Holders should consult their own tax advisers.

This summary is based on the current provisions of the ITA and on the understanding of the counsel to the Issuer of the current administrative policies and assessing practices of the Canada Revenue Agency published in writing prior to the date of this Base Listing Particulars. Subject to the following sentence, this summary takes into account all specific proposals to amend the ITA publicly announced by or on behalf of the Minister of Finance (Canada) prior to the date of this Base Listing Particulars (the "**Proposed ITA Amendments**") and assumes that all Proposed ITA Amendments will be enacted in the form proposed. However, no assurances can be given that the Proposed ITA Amendments will be enacted as proposed, or at all. This summary does not otherwise take into account or anticipate any changes in law or administrative policy or assessing practice whether by legislative, administrative or judicial action nor does it take into account tax legislation or considerations of any province, territory or foreign jurisdiction, which may differ from those discussed herein.

Depending upon the terms of any offering of the Notes as set forth in the applicable Pricing Supplement, the Canadian federal income tax considerations applicable to a holder of the Notes at the time of such offering may be different from those described below. Such considerations may be described more particularly when such Notes are offered (and then only to the extent material) in the applicable Pricing Supplement, a series listing particulars or a supplement to this Base Listing Particulars. In such event, the description below will be superseded by the description in the applicable Pricing Supplement, the series listing particular or the supplement to this Base Listing Particulars to the extent indicated therein.

This summary is of a general nature only and is not, and is not intended to be, legal or tax advice to any particular purchaser. This summary is not exhaustive of all Canadian federal income tax considerations. Accordingly, prospective purchasers of Notes should consult their own tax advisers having regard to their own particular circumstances.

No Canadian withholding tax will apply to interest, principal, discount or premium paid or credited to a Non-Canadian Holder by the Issuer on a Note or to the proceeds received by a Non-Canadian Holder on the disposition of a Note including a redemption, repayment prior to or on maturity or repurchase, unless all or any portion of such interest is contingent or dependent on the use of or production from property in Canada or is computed by reference to revenue, profit, cash flow, commodity price or any other similar criterion or by reference to dividends paid or payable to shareholders of any class of shares of the capital stock of a corporation (the "**Participating Debt Interest**"). The interest on Fixed Rate Notes, Floating Rate Notes and Zero Coupon Notes in respect of which the payment of interest is determined by reference to published rates of a central banking authority or one or more financial institutions, or to recognised market benchmark interest rates is not Participating Debt Interest and, as such, no Canadian withholding tax will apply to interest paid or credited or deemed to be paid or credited on such Notes.

No other Canadian federal taxes on income or gains will be payable by a Non-Canadian Holder on interest, principal, discount or premium paid or credited to a Non-Canadian Holder by the Issuer on a Note or on the proceeds received by a Non-Canadian Holder on the disposition of a Note including a redemption, repayment prior to or on maturity or repurchase.

# Kuwait

This summary of taxation in Kuwait is based on the Kuwait Income Tax Decree No. 3 of 1955 (the "**Decree**"), as amended by Law No. 2 of 2008 "Amending Certain Provisions of Kuwait Income Tax Decree No. 3 of 1955" (the "**Amendment**"), the Executive Bylaws of the Amendment (the "**Regulations**"), and various ministerial resolutions and circulars relating thereto issued by the Ministry of Finance (the "**MOF**") (together, the "**Taxation Laws**") as interpreted and implemented by the MOF's Department of Income Tax ("**DIT**") as at the date of this Base Listing Particulars. Any subsequent changes in either the Taxation Laws or the interpretation or implementation of the same by the DIT may alter and affect this summary.

#### Income tax

Under the Taxation Laws, income tax (at a flat rate of 15 per cent.) is levied on, *inter alia*, the net income and capital gains realised by any corporate entity (interpreted by the DIT to mean any form of company or partnership), wherever incorporated, that conducts business in Kuwait. However, the DIT to date has granted a concession to such corporate entities incorporated in Kuwait or in any other GCC country (being referred to in this Base Listing Particulars as GCC corporate entities) and has only imposed income tax on corporate entities which are not GCC corporate entities (being referred to in this Base Listing Particulars as non-GCC corporate entities) which, for the avoidance of doubt, include shareholders of GCC corporate entities which are themselves non-GCC corporate entities, in each case, conducting business in Kuwait. The following paragraphs in this section are therefore applicable only to non-GCC corporate entities. Pursuant to the Regulations, income generated from the lending of funds inside Kuwait is considered to be income realised from the conducting of business in Kuwait, and is therefore subject to income tax.

It is worth noting that pursuant to Law No. 22 of 2015 amending Law No. 7 of 2010 (the "**CMA Amendment**"), yields of securities, bonds, finance sukuk and all other similar securities regardless of the issuer thereof are exempt from taxation. Additionally, the tax exemptions provided under the CMA Amendment were acknowledged by a recent administrative resolution, Administrative Resolution No. 2028 of 2015, issued by the Minister of Finance (the Administrative Resolution, and the CMA Amendments, collectively the "**Tax Exemptions**"). Although the Tax Exemptions are yet to be tested, they appear to provide for a tax exemption to the Noteholders.

However, given the lack of precedent in this regard, it is not possible to state definitively how the DIT and/or the Kuwaiti courts may implement or enforce the Tax Exemptions.

Individuals are not subject to any Kuwaiti income tax on their income or capital gains.

# Retention

Under the Regulations, a Kuwaiti-based party making a payment (being referred to in this section as the payer) to any other party (being referred to in this section as the payee), wherever incorporated, is obliged to deduct five per cent. of the amount of each such payment until such time as the DIT issues a tax clearance certificate approving the release of such amount. Unlike with withholding tax, the payer is not required to transfer directly the deducted amount to the DIT immediately, but instead retains such amount and releases it either: (i) to the payee upon presentation to the payer by such payee of a tax clearance certificate from the DIT confirming that the payee is not subject to or is exempt from income tax, or has realised a loss, or has paid or guaranteed the payment of its income tax; or (ii) in the absence of such a tax clearance certificate, to the DIT, on demand. According to a literal interpretation of the Regulations, payments which are subject to a deduction as described above would include principal and interest payments.

Although payments made by a Guarantor would likely not be subject to retention because of the Tax Exemptions, there is a lack of guidance on this issue currently from the DIT, and as such, there is a remote possibility that retention could apply. Accordingly, a Guarantor could be required to deduct five per cent. from every payment made by it to a Noteholder, which amount would be released by the relevant Guarantor upon presentation to it by the Noteholder of a tax clearance certificate from the DIT.

The Tax Exemptions do not address the issue of whether or not there remains an obligation to effect a retention as specified above.

However, the Issuer and/or the Guarantor(s), as the case may be, shall be able to rely on the provisions in the Conditions, which requires the Issuer and/or the Guarantor(s), as the case may be, to gross up each payment by an amount equal to any retention, irrespective of whether a tax clearance certificate is presented or not.

## Other taxes

Save as described above, all payments in respect of the Notes may be made without withholding, deduction or retention for, or on account of, present taxes, duties, assessments or governmental charges of whatsoever nature imposed or levied by or on behalf of Kuwait.

No stamp, registration or similar duties or taxes will be payable in Kuwait by holders of Notes in connection with the issue or any transfer of the Notes.

# The Proposed Financial Transactions Tax

On 14 February 2013, the European Commission published a proposal (the "**Commission's Proposal**") for a directive for common financial transaction tax ("**FTT**") in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "**participating Member States**"). However, Estonia has since stated that it will not participate.

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's Proposal, the FTT could apply in certain circumstances to persons both within and outside the participating Member States. Generally, it would apply to certain dealings in Notes where at least one party is a financial institution and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including: (i) by transacting with a person established in a participating Member State; or (ii) where the financial instrument which is subject to the dealings is issued in a participating Member State.

However, the FTT proposal remains subject to negotiation between participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate.

Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

### **U.S. Federal Income Taxation**

The following is a summary of certain U.S. federal income tax consequences of the acquisition, ownership and disposition of Registered Notes by a U.S. Holder (as defined below) that acquire such Registered Notes at initial issuance, that will hold the Registered Notes as capital assets within the meaning of Section 1221 of the Code, and whose functional currency is the U.S. dollar. The discussion does not cover all aspects of the U.S. federal income tax consequences of every type of Note which may be issued under the Programme or the U.S. federal income taxation that may be relevant to the acquisition, ownership or disposition of Registered Notes by particular investors, including alternative minimum tax and Medicare contribution tax consequences. In particular, this summary does not address any U.S. federal income tax consequences other than income tax consequences, such as estate and gift tax consequences and does not discuss all of the tax considerations that may be relevant to certain types of investors subject to special treatment under the U.S. federal income tax laws (such as banks and other financial institutions, insurance companies, real estate investment trusts, regulated investment companies, grantor trusts, persons holding Registered Notes through partnerships or other entities treated as fiscally transparent for U.S. federal income tax purposes, tax-exempt organisations, dealers in securities or currencies, traders in securities that elect to use a markto-market method of accounting, persons required for U.S. federal income tax purposes to accelerate the recognition of any item of gross income with respect to the Notes as a result of such income being recognised on an applicable financial statement, persons who have ceased to be U.S. citizens or to be taxed as U.S. lawful permanent residents and persons that will hold the Registered Notes as part of straddles, hedging, conversion or other integrated transactions, or as part of a synthetic security or constructive sale transaction for U.S. federal income tax purposes).

As used herein, the term "**U.S. Holder**" means a beneficial owner of Registered Notes that is, for U.S. federal income tax purposes: (i) a citizen or individual resident of the United States; (ii) a corporation, or other entity treated as a corporation, created or organised in or under the laws of the United States, the District of Columbia, or any State thereof; (iii) an estate, the income of which is subject to U.S. federal income tax without regard to its source; or (iv) a trust if a court within the United States is able to exercise primary supervision over the administration of the trust and one or more U.S. persons have the authority to control all substantial decisions of the trust.

If a partnership (or any other entity treated as fiscally transparent for U.S. federal income tax purposes) holds Notes, the tax treatment of a partner in such partnership generally will depend upon the status of the partner and the activities of the partnership. Any such partner or partnership should consult their tax advisers as to the U.S. federal income tax consequences to them of the acquisition, ownership and disposition of Notes.

This summary is based on the tax laws of the United States including the Code, its legislative history, existing and proposed regulations promulgated thereunder, published rulings and court decisions, all as currently in effect and all of which are subject to change at any time, possibly with retroactive effect.

Bearer Notes are not being offered to U.S. Holders. A U.S. Holder who owns a Bearer Note may be subject to limitations under United States income tax laws, including the limitations provided in sections 165(j) and 1287(a) of the Code.

INVESTORS SHOULD CONSULT THEIR TAX ADVISERS TO DETERMINE THE TAX CONSEQUENCES TO THEM OF ACQUIRING, OWNING AND DISPOSING OF REGISTERED NOTES, INCLUDING THE APPLICATION TO THEIR PARTICULAR SITUATION OF THE U.S. FEDERAL INCOME TAX CONSIDERATIONS DISCUSSED BELOW, AS WELL AS THE APPLICATION OF THE ALTERNATIVE MINIMUM TAX AND ANY STATE, LOCAL, NON-U.S. OR OTHER TAX LAWS.

# Classification of the Notes

The Issuer generally intends to treat Notes issued under the Programme as debt. Certain Notes, however, may be treated as equity or some other type of instrument for U.S. federal income tax purposes. The tax treatment of Notes to which a treatment other than debt may apply will be discussed in a supplement to this Base Listing Particulars. Furthermore, the classification and treatment of amounts received on or in exchange for a Note that is treated as a contingent payment debt instrument is complex and depends upon facts and circumstances at the time the Note is issued and the precise terms and conditions of the Note. This summary does not discuss Notes with a maturity of greater than 30 years, the impact of redenomination of

a Note, and Notes that by their terms may be retired for an amount less than their principal amount. The terms and material U.S. federal income tax treatment of certain Notes such as Notes treated as high interest Notes, low interest Notes, step-up Notes, step-down Notes, multi-currency Notes and any other type of Note that is subject to different U.S. federal income tax rules will be set out in a supplement to this Base Listing Particulars (if applicable). Investors are directed to review a further discussion of the terms of the Notes in a relevant supplement to this Base Listing Particulars (if applicable).

## Pre-issuance accrued interest

If a portion of the price paid for a Note is allocable to interest that accrued prior to the date the Note is issued ("**pre-issuance accrued interest**"), the Issuer intends to take the position that, on the first interest payment date, a portion of the interest received in an amount equal to any pre-issuance accrued interest will be treated as a return of the pre-issuance accrued interest and not as a payment of interest on the Note. A U.S. Holder's basis in a Note will not include the portion of purchase price allocable to the pre-issuance accrued interest. Amounts treated as a return of pre-issuance accrued interest should not be taxable when received. U.S. Holders should consult their own tax advisers with regard to the tax treatment of the pre-issuance accrued interest on a Note.

# Payment of interest

Interest on a Note, whether payable in U.S. dollars or a currency other than U.S. dollars ("**foreign currency**" interest on a "**Foreign Currency Note**"), other than interest on a Discount Note that is not "qualified stated interest" (each as defined below under "– *Original issue discount* – *General*"), will be taxable to a U.S. Holder as ordinary income at the time it is received or accrued, in accordance with the U.S. Holder's method of accounting for tax purposes. Interest paid by the Issuer on the Notes and original issue discount – *General*"), if any, accrued with respect to the Notes (as described below under "– *Original issue discount* – *General*") generally will constitute income from sources outside the United States for the purposes of the rules regarding the foreign tax credit allowable to a U.S. Holder (and the limitations imposed thereon). Prospective purchasers should consult their tax advisers concerning the foreign tax credit implications of the payment of any foreign taxes with respect to the Notes (if applicable).

# Original issue discount

# General

A Note, other than a Note with a term of one year or less (a "Short-Term Note"), generally will be treated as issued with OID (a "Discount Note") if the excess of the Note's stated redemption price at maturity over its issue price is equal to or more than a de minimis amount (0.25 per cent. of the Note's stated redemption price at maturity multiplied by the number of complete years to its maturity). An obligation that provides for the payment of amounts other than qualified stated interest before maturity (an "instalment obligation") will be treated as a Discount Note if the excess of the Note's stated redemption price at maturity over its issue price is greater than 0.25 per cent. of the Note's stated redemption price at maturity multiplied by the weighted average maturity of the Note. A Note's weighted average maturity is the sum of the following amounts determined for each payment on a Note (other than a payment of qualified stated interest): (i) the number of complete years from the issue date until the payment is made; multiplied by (ii) a fraction, the numerator of which is the amount of the payment and the denominator of which is the Note's stated redemption price at maturity. Generally, the issue price of a Note will be the first price at which a substantial amount of Notes included in the issue of which the Note is a part is sold to persons other than bond houses, brokers or similar persons or organisations acting in the capacity of underwriters, placement agents or wholesalers. The stated redemption price at maturity of a Note is the total of all payments provided by the Note that are not payments of qualified stated interest. A "qualified stated interest" payment generally is any one of a series of stated interest payments on a Note that are unconditionally payable at least annually at a single fixed rate (with certain exceptions for lower rates paid during some periods), or a variable rate (in the circumstances described under "- Variable Interest Rate Notes"), applied to the outstanding principal amount of the Note (qualified stated interest). Solely for the purposes of determining whether a Note has OID, the Issuer will be deemed to exercise any call option that has the effect of decreasing the yield on the Note, and the U.S. Holder will be deemed to exercise any put option that has the effect of increasing the yield on the Note. If a Note has de minimis OID, a U.S. Holder must include the de minimis amount in income as stated principal payments are made on the Note, unless the U.S. Holder makes the election described under "- Election to treat all interest as original issue discount". A U.S. Holder can determine the includible amount with respect to each such payment by multiplying the total amount of the Note's de

*minimis* OID by a fraction equal to the amount of the principal payment made divided by the stated principal amount of the Note.

U.S. Holders of Discount Notes must include OID in income calculated on a constant yield method before the receipt of cash attributable to the income, and generally will have to include in income increasingly greater amounts of OID over the life of the Discount Notes. The amount of OID includible in income by a U.S. Holder of a Discount Note is the sum of the daily portions of OID with respect to the Discount Note for each day during the taxable year or the portion of the taxable year in which the U.S. Holder holds the Discount Note ("accrued OID"). The daily portion is determined by allocating to each day in any accrual period a pro rata portion of the OID allocable to that accrual period. Accrual periods with respect to a Note may be of any length selected by the U.S. Holder and may vary in length over the term of the Notes as long as: (a) no accrual period is longer than one year; and (b) each scheduled payment of interest or principal on the Note occurs on either the final or first day of an accrual period. The amount of OID allocable to an accrual period equals the excess of: (1) the product of the Discount Note's adjusted issue price at the beginning of the accrual period and the Discount Note's yield to maturity (determined on the basis of compounding at the close of each accrual period and properly adjusted for the length of the accrual period); over (2) the sum of the payments of qualified stated interest on the Note allocable to the accrual period. The adjusted issue price of a Discount Note at the beginning of any accrual period is the issue price of the Note increased by: (x) the amount of accrued OID for each prior accrual period; and decreased by (y) the amount of any payments previously made on the Note that were not qualified stated interest payments.

#### Acquisition premium

A U.S. Holder that purchases a Discount Note for an amount less than or equal to the sum of all amounts payable on the Note after the purchase date, other than payments of qualified stated interest, but in excess of its adjusted issue price (any such excess being "acquisition premium") and that does not make the election described under "– *Election to Treat All Interest as Original Issue Discount*", is permitted to reduce the daily portions of OID by a fraction, the numerator of which is the excess of the U.S. Holder's adjusted basis in the Note immediately after its purchase over the Note's adjusted issue price, and the denominator of which is the excess of the sum of all amounts payable on the Note after the purchase date, other than payments of qualified stated interest, over the Note's adjusted issue price.

#### Election to treat all interest as original issue discount

A U.S. Holder may elect to include in gross income all interest that accrues on a Note using the constant yield method described above under "- Original issue discount - General", with certain modifications. For the purposes of this election, interest includes stated interest, OID, de minimis OID, market discount, de minimis market discount and unstated interest, as adjusted by any amortisable bond premium (described under "- Notes purchased at a premium") or acquisition premium. If a U.S. Holder makes this election for the Note, then, when the constant yield method is applied the issue price of the Note will equal its cost, the issue date of the Note will be the date of acquisition, and no payments on the Note will be treated as payments of qualified stated interest. This election generally will apply only to the Note with respect to which it is made and may not be revoked without the consent of the United States Internal Revenue Service ("IRS"). However, if the Note has amortisable bond premium, the U.S. Holder will be deemed to have made an election to apply amortisable bond premium against interest for all debt instruments with amortisable bond premium (other than debt instruments, the interest on which is excludible from gross income) held as at the beginning of the taxable year to which the election applies or any taxable year thereafter. If the election to apply the constant yield method to all interest on a Note is made with respect to a Market Discount Note (as defined below under "- Market discount"), the electing U.S. Holder will be treated as having made the election discussed under "- Market discount" to include market discount in income currently over the life of all debt instruments with market discount held or thereafter acquired by the U.S. Holder. U.S. Holders should consult their tax advisers concerning the advisability and consequences of making this election.

# Variable Interest Rate Notes

Notes that provide for interest at variable rates ("**Variable Interest Rate Notes**") generally will bear interest at a qualified floating rate and thus will be treated as variable rate debt instruments under the U.S. Treasury regulations governing accrual of OID. A Variable Interest Rate Note will qualify as a variable rate debt instrument if: (i) its issue price does not exceed the total non-contingent principal payments due under the Variable Interest Rate Note by more than a specified *de minimis* amount; (ii) it provides for stated interest,

paid or compounded at least annually, at: (a) one or more qualified floating rates; (b) a single fixed rate and one or more qualified floating rates; (c) a single objective rate; or (d) a single fixed rate and a single objective rate that is a qualified inverse floating rate; and (iii) it does not provide for any principal payments that are contingent (other than as described in (i) above).

A qualified floating rate is any variable rate where variations in the value of the rate can reasonably be expected to measure contemporaneous variations in the cost of newly borrowed funds in the currency in which the Variable Interest Rate Note is denominated. A fixed multiple of a qualified floating rate will constitute a qualified floating rate only if the multiple is greater than 0.65 but not more than 1.35. A variable rate equal to the product of a qualified floating rate and a fixed multiple that is greater than 0.65 but not more than 1.35, increased or decreased by a fixed rate, will also constitute a qualified floating rate. In addition, two or more qualified floating rates that can reasonably be expected to have approximately the same values throughout the term of the Variable Interest Rate Note (e.g., two or more qualified floating rates with values within 25 basis points of each other as determined on the Variable Interest Rate Note's issue date) will be treated as a single qualified floating rate but which is subject to one or more restrictions such as a maximum numerical limitation (i.e., a cap) or a minimum numerical limitation (i.e., a floor) may, under certain circumstances, fail to be treated as a qualified floating rate unless the cap or floor is fixed throughout the term of the Note.

An objective rate is a rate that is not itself a qualified floating rate but which is determined using a single fixed formula and which is based on objective financial or economic information (e.g., one or more qualified floating rates or the yield of actively traded personal property). A rate will not qualify as an objective rate if it is based on information that is within the control of the Issuer (or a related party) or that is unique to the circumstances of the Issuer (or a related party), such as dividends, profits or the value of the Issuer's stock (although a rate does not fail to be an objective rate merely because it is based on the credit quality of the Issuer). Other variable interest rates may be treated as objective rates if so designated by the IRS in the future. Despite the foregoing, a variable rate of interest on a Variable Interest Rate Note will not constitute an objective rate if it is reasonably expected that the average value of the rate during the first half of the Variable Interest Rate Note's term will be either significantly less than or significantly greater than the average value of the rate during the final half of the Variable Interest Rate Note's term. A qualified inverse floating rate is any objective rate where the rate is equal to a fixed rate minus a qualified floating rate, as long as variations in the rate can reasonably be expected to inversely reflect contemporaneous variations in the qualified floating rate. If a Variable Interest Rate Note provides for stated interest at a fixed rate for an initial period of one year or less followed by a variable rate that is either a qualified floating rate or an objective rate for a subsequent period and if the variable rate on the Variable Interest Rate Note's issue date is intended to approximate the fixed rate (e.g., the value of the variable rate on the issue date does not differ from the value of the fixed rate by more than 25 basis points), then the fixed rate and the variable rate together will constitute either a single qualified floating rate or objective rate, as the case may be.

A qualified floating rate or objective rate in effect at any time during the term of the instrument must be set at a current value of that rate. A current value of a rate is the value of the rate on any day that is no earlier than three months prior to the first day on which that value is in effect and no later than one year following that first day.

If a Variable Interest Rate Note that provides for stated interest at either a single qualified floating rate or a single objective rate throughout the term thereof qualifies as a variable rate debt instrument, then any stated interest on the Note which is unconditionally payable in cash or property (other than debt instruments of the Issuer) at least annually will constitute qualified stated interest and will be taxed accordingly. Thus, a Variable Interest Rate Note that provides for stated interest at either a single qualified floating rate or a single objective rate throughout the term thereof and that qualifies as a variable rate debt instrument generally will not be treated as having been issued with OID unless the Variable Interest Rate Note is issued at a true discount (i.e., at a price below the Note's stated principal amount) in excess of a specified *de minimis* amount. OID on a Variable Interest Rate Note arising from a true discount is allocated to an accrual period using the constant yield method described above by assuming that the variable rate is a fixed rate equal to: (1) in the case of a qualified floating rate or qualified inverse floating rate; or (2) in the case of an objective rate (other than a qualified floating rate), a fixed rate that reflects the yield that is reasonably expected for the Variable Interest Rate Note.

In general, any other Variable Interest Rate Note that qualifies as a variable rate debt instrument will be converted into an equivalent fixed rate debt instrument for the purposes of determining the amount and accrual of OID and the qualified stated interest on the Variable Interest Rate Note. Such a Variable Interest Rate Note must be converted into an equivalent fixed rate debt instrument by substituting any qualified floating rate or qualified inverse floating rate provided for under the terms of the Variable Interest Rate Note with a fixed rate equal to the value of the qualified floating rate or qualified inverse floating rate, as the case may be, as at the Variable Interest Rate Note's issue date. Any objective rate (other than a qualified inverse floating rate) provided for under the terms of the Variable Interest Rate Note is converted into a fixed rate that reflects the yield that is reasonably expected for the Variable Interest Rate Note. In the case of a Variable Interest Rate Note that qualifies as a variable rate debt instrument and provides for stated interest at a fixed rate in addition to either one or more qualified floating rates or a qualified inverse floating rate, the fixed rate is initially converted into a gualified floating rate (or a gualified inverse floating rate, if the Variable Interest Rate Note provides for a qualified inverse floating rate). Under these circumstances, the qualified floating rate or qualified inverse floating rate that replaces the fixed rate must be such that the fair market value of the Variable Interest Rate Note as at the Variable Interest Rate Note's issue date is approximately the same as the fair market value of an otherwise identical debt instrument that provides for either the qualified floating rate or qualified inverse floating rate rather than the fixed rate. Subsequent to converting the fixed rate into either a qualified floating rate or a qualified inverse floating rate, the Variable Interest Rate Note is converted into an equivalent fixed rate debt instrument in the manner described above.

Once the Variable Interest Rate Note is converted into an equivalent fixed rate debt instrument pursuant to the foregoing rules, the amount of OID and qualified stated interest, if any, are determined for the equivalent fixed rate debt instrument by applying the general OID rules to the equivalent fixed rate debt instrument and a U.S. Holder of the Variable Interest Rate Note will account for the OID and qualified stated interest as if the U.S. Holder held the equivalent fixed rate debt instrument. In each accrual period, appropriate adjustments will be made to the amount of qualified stated interest or OID assumed to have been accrued or paid with respect to the equivalent fixed rate debt instrument in the event that these amounts differ from the actual amount of interest accrued or paid on the Variable Interest Rate Note during the accrual period.

#### Short-Term Notes

In general, an individual or other cash basis U.S. Holder of a Short-Term Note is not required to accrue OID (calculated as set forth below for the purposes of this paragraph) for U.S. federal income tax purposes unless it elects to do so (but may be required to include any stated interest in income as the interest is received). Accrual basis U.S. Holders and certain other U.S. Holders are required to accrue OID on Short-Term Notes on a straight line basis or, if the U.S. Holder so elects, under the constant yield method (based on daily compounding). In the case of a U.S. Holder not required and not electing to include OID in income currently, any gain realised on the sale or retirement of the Short-Term Note will be ordinary income to the extent of the OID accrued on a straight line basis (unless an election is made to accrue the OID under the constant yield method) through the date of sale or retirement. U.S. Holders who are not required and do not elect to accrue OID on Short-Term Notes will be required to defer deductions for interest on borrowings allocable to Short-Term Notes in an amount not exceeding the deferred income until the deferred income is realised.

For the purposes of determining the amount of OID subject to these rules, all interest payments on a Short-Term Note are included in the Short-Term Note's stated redemption price at maturity. A U.S. Holder may elect to determine OID on a Short-Term Note as if the Short-Term Note had been originally issued to the U.S. Holder at the U.S. Holder's purchase price for the Short-Term Note. This election shall apply to all obligations with a maturity of one year or less acquired by the U.S. Holder on or after the first day of the first taxable year to which the election applies, and may not be revoked without the consent of the IRS.

#### Market discount

A Note, other than a Short-Term Note, that is not acquired at its original issue generally will be treated as purchased at a market discount (a "**Market Discount Note**") if the Note's stated redemption price at maturity or, in the case of a Discount Note, the Note's revised issue price, exceeds the amount for which the U.S. Holder purchased the Note by at least 0.25 per cent. of the Note's stated redemption price at maturity or revised issue price, respectively, multiplied by the number of complete years to the Note's maturity (or, in the case of a Note that is an instalment obligation, the Note's weighted average maturity). If this excess is not sufficient to cause the Note to be a Market Discount Note, then the excess constitutes *de minimis* market discount. For this purpose, the revised issue price of a Note generally equals its issue

price, increased by the amount of any OID that has accrued on the Note and decreased by the amount of any payments previously made on the Note that were not qualified stated interest payments.

Any gain recognised on the maturity or disposition of a Market Discount Note (including any payment on a Note that is not qualified stated interest) will be treated as ordinary income to the extent that the gain does not exceed the accrued market discount on the Note. Alternatively, a U.S. Holder of a Market Discount Note may elect to include market discount in income currently over the life of the Note. This election will apply to all debt instruments with market discount acquired by the electing U.S. Holder on or after the first day of the first taxable year to which the election applies. This election may not be revoked without the consent of the IRS. A U.S. Holder of a Market Discount Note that does not elect to include market discount in income currently generally will be required to defer deductions for interest on borrowings incurred to purchase or carry a Market Discount Note that is in excess of the interest and OID on the Note includible in the U.S. Holder's income, to the extent that this excess interest expense does not exceed the portion of the market discount allocable to the days on which the Market Discount Note was held by the U.S. Holder.

Market discount will accrue on a straight line basis unless the U.S. Holder elects to accrue the market discount on a constant yield method. This constant yield election applies only to the Market Discount Note with respect to which it is made and is irrevocable.

# Notes purchased at a premium

A U.S. Holder that purchases a Note for an amount in excess of its principal amount (or, for a Discount Note, its stated redemption price at maturity) may elect to treat the excess as amortisable bond premium, in which case the amount required to be included in the U.S. Holder's income each year with respect to interest on the Note will be reduced by the amount of amortisable bond premium allocable (based on the Note's yield to maturity) to that year. Any election to amortise bond premium shall apply to all bonds, (other than bonds, the interest on which is excludable from gross income for U.S. federal income tax purposes) held by the U.S. Holder at the beginning of the first taxable year to which the election applies or thereafter acquired by the U.S. Holder, and is irrevocable without the consent of the IRS. Please see also "*– Election to treat all interest as original issue discount*". A U.S. Holder that does not elect to take bond premium (other than acquisition premium) into account currently will generally recognise a capital loss when the Note matures.

# Purchase, sale and retirement of Notes

A U.S. Holder's tax basis in a Note generally will be its cost, increased by the amount of any OID or market discount included in the U.S. Holder's income with respect to the Note and the amount, if any, of income attributable to *de minimis* OID and *de minimis* market discount included in the U.S. Holder's income with respect to the Note, and reduced by: (i) the amount of any payments that are not qualified stated interest payments; and (ii) the amount of any amortisable bond premium applied to reduce interest on the Note.

A U.S. Holder generally will recognise gain or loss on the sale or retirement of a Note equal to the difference between the amount realised on the sale or retirement and the tax basis of the Note. Amounts realised on the sale or retirement of a Note are taxable as interest income to the extent of accrued but unpaid interest not previously included in income. Except to the extent described under "– *Original issue discount – Market Discount*" or "– *Original issue discount – Short-Term Notes*" or attributable to accrued but unpaid interest or changes in exchange rates (as discussed below), gain or loss recognised on the sale or retirement of a Note will be capital gain or loss and generally will be treated as from U.S. sources for purposes of the U.S. foreign tax credit limitation. In the case of a U.S. Holder that is an individual, estate or trust, the maximum marginal federal income tax rate applicable to capital gains is currently lower than the maximum marginal rate applicable to ordinary income if the Notes are held for more than one year. The deductibility of capital losses is subject to significant limitations.

# **Benchmark** Event

Certain terms of the Notes relating to a Benchmark Event could be viewed as contingencies that affect the amount of payments for purposes of the contingent payment debt instrument rules. The Issuer intends to take the position that these terms do not cause the Notes to be contingent payment debt instruments. This determination, however, is not binding on the IRS and if the IRS were to successfully challenge this determination, a U.S. Holder may be subject to the rules discussed below (as described under "– *Contingent* 

payment debt instruments"). U.S. Holders should consult with their tax advisers about the potential impact of these terms in their particular circumstances.

It is possible that a Benchmark Event could be treated as a deemed disposition of Notes by a U.S. Holder in exchange for new notes. As a result of this deemed disposition, a U.S. Holder could be required to recognise capital gain or loss for U.S. federal income tax purposes equal to the difference, if any, between the issue price of the new notes (as determined for U.S. federal income tax purposes), and the U.S. Holder's tax basis in the Notes. Depending on their issue price, the new notes may be issued with OID or premium for U.S. federal income tax purposes. Please see "- *Original issue discount* - *General*" and "- *Original issue discount* - *Notes purchased at a premium*" for a discussion of these rules. Recently released proposed Treasury regulations generally would increase the number of circumstances in which the modification of the terms of a debt instrument will not be treated as a taxable deemed exchange for U.S. federal income tax purposes. Although the proposed Treasury regulations generally will not be effective until the date of publication of a Treasury decision adopting these rules as final regulations in the Federal Register, a taxpayer generally is permitted to elect to rely on these provisions currently so long as the taxpayer and its related parties consistently apply these proposed Treasury regulations prior to that date. U.S. Holders should consult with their tax advisers regarding the potential applicability of these rules to their particular situations.

# Contingent payment debt instruments

If the terms of the Notes provide for certain contingencies that affect the timing and amount of payments (including Notes with a variable rate or rates that do not qualify as "variable rate debt instruments" for the purposes of the OID rules), the Notes generally will be "contingent payment debt instruments" for U.S. federal income tax purposes. Under the rules that govern the treatment of contingent payment debt instruments, no payment on such Notes qualifies as qualified stated interest. Rather, a U.S. Holder must account for interest for U.S. federal income tax purposes based on a "comparable yield" and the differences between actual payments on the Note and the Note's "projected payment schedule" as described below. The comparable yield is determined by the Issuer at the time of issuance of the Notes. Solely for the purpose of determining the amount of interest that a U.S. Holder will be required to accrue on a contingent payment debt instrument, the Issuer will be required to construct a "projected payment schedule" that represents a series of payments the amount and timing of which would produce a yield to maturity on the contingent payment debt instrument equal to the comparable yield. The Issuer's determination, however, is not binding on the IRS, and it is possible that the IRS could conclude that some other comparable yield or projected payment schedule should be used instead.

# Neither the comparable yield nor the projected payment schedule constitutes a representation by the Issuer regarding the actual amount, if any, that the contingent payment debt instrument will pay

For U.S. federal income tax purposes, a U.S. Holder will be required to use the comparable yield and the projected payment schedule established by the Issuer in determining interest accruals and adjustments unless the U.S. Holder timely discloses and justifies the use of a different comparable yield and projected payment schedule to the IRS.

A U.S. Holder, regardless of the U.S. Holder's method of accounting for U.S. federal income tax purposes, will be required to accrue interest on a contingent payment debt instrument at the comparable yield, adjusted upward or downward to reflect the difference, if any, between the actual and the projected amount of any contingent payments on the contingent payment instrument (as set forth below).

A U.S. Holder will be required to recognise interest equal to the amount of any net positive adjustment, i.e., the excess of actual payments over projected payments, in respect of a contingent payment debt instrument for a taxable year. A net negative adjustment, i.e., the excess of projected payments over actual payments, in respect of a contingent payment debt instrument for a taxable year:

- will first reduce the amount of interest in respect of the contingent payment debt instrument that a Holder would otherwise be required to include in income in the taxable year; and
- to the extent of any excess, will give rise to an ordinary loss equal to so much of this excess as does not exceed the excess of:

- (i) the amount of all previous interest inclusions under the contingent payment debt instrument, over
- (ii) the total amount of the U.S. Holder's net negative adjustments treated as ordinary loss on the contingent payment debt instrument in prior taxable years.

A net negative adjustment is not subject to the limitations imposed on miscellaneous deductions (which generally cannot be deducted in taxable years beginning prior to 1 January 2026 and are subject to a 2 per cent. floor limitation for subsequent taxable years). Any net negative adjustment in excess of the amounts described above will be carried forward to offset future interest in respect of the contingent payment debt instrument or to reduce the amount realised on a sale, exchange or retirement of the contingent payment debt instrument. Where a U.S. Holder purchases a contingent payment debt instrument for a price other than its adjusted issue price, the difference between the purchase price and the adjusted issue price must be reasonably allocated to the daily portions of interest or projected payments with respect to the contingent payment debt instrument over its remaining term and treated as a positive or negative adjustment, as the case may be, with respect to each period to which it is allocated.

Upon a sale, exchange or retirement of a contingent payment debt instrument, a U.S. Holder generally will recognise taxable gain or loss equal to the difference between the amount realised on the sale, exchange or retirement and the U.S. Holder's adjusted basis in the contingent payment debt instrument. A U.S. Holder's adjusted basis in a Note that is a contingent payment debt instrument generally will be the acquisition cost of the Note, increased by the interest previously accrued by the U.S. Holder on the Note under these rules, disregarding any net positive and net negative adjustments, and decreased by the amount of any non-contingent payments and the projected amount of any contingent payments previously made on the Note. A U.S. Holder generally will treat any gain as interest, and any loss as ordinary loss to the extent of the excess of previous interest inclusions in excess of the total net negative adjustments previously taken into account as ordinary losses, and the balance as capital loss. The deductibility of capital losses is subject to limitations. In addition, if a U.S. Holder recognises loss above certain thresholds, the U.S. Holder may be required to file a disclosure statement with the IRS (as described under "– *Other reporting requirements*").

A U.S. Holder will have a tax basis in any property, other than cash, received upon the retirement of a contingent payment debt instrument equal to the fair market value of the property, determined at the time of retirement. The U.S. Holder's holding period for the property will commence on the day immediately following its receipt. Special rules apply to contingent payment debt instruments the payments of interest or principal on which are denominated in or determined by reference to a currency other than the U.S. dollar ("Foreign Currency Contingent Payment Debt Instruments"). Very generally, Foreign Currency Contingent Payment Debt Instruments are accounted for like a contingent payment debt instrument, as described above, but in the currency of the Foreign Currency Contingent Payment Debt Instruments are complex and U.S. Holders are urged to consult their own tax advisers regarding the U.S. federal income tax consequences of the acquisition, ownership and disposition of Foreign Currency Contingent Payment Debt Instruments.

# Foreign currency Notes

#### Interest

If an interest payment is denominated in, or determined by reference to, a foreign currency, the amount of income recognised by a cash basis U.S. Holder will be the U.S. dollar value of the interest payment, based on the exchange rate in effect on the date of receipt, regardless of whether the payment is in fact converted into U.S. dollars. An accrual basis U.S. Holder may determine the amount of income recognised with respect to an interest payment denominated in, or determined by reference to, a foreign currency in accordance with either of two methods.

Under the first method, the amount of income accrued will be based on the average exchange rate in effect during the interest accrual period (or, in the case of an accrual period that spans two taxable years of a U.S. Holder, the part of the period within the taxable year). Under the second method, the U.S. Holder may elect to determine the amount of income accrued on the basis of the exchange rate in effect on the last day of the accrual period (or, in the case of an accrual period that spans two taxable years, the exchange rate in effect on the last day of the part of the period within the taxable year). Additionally, if a payment of interest is actually received within five business days of the last day of the accrual period, an electing accrual basis

U.S. Holder may instead translate the accrued interest into U.S. dollars at the exchange rate in effect on the day of actual receipt. Any such election will apply to all debt instruments held by the U.S. Holder at the beginning of the first taxable year to which the election applies or thereafter acquired by the U.S. Holder, and will be irrevocable without the consent of the IRS.

Upon receipt of an interest payment (including a payment attributable to accrued but unpaid interest upon the sale or retirement of a Note) denominated in, or determined by reference to, a foreign currency, the U.S. Holder may recognise U.S. source exchange gain or loss (taxable as ordinary income or loss) equal to the difference between the amount received (translated into U.S. dollars at the spot rate on the date of receipt) and the amount previously accrued, regardless of whether the payment is in fact converted into U.S. dollars.

## OID

OID for each accrual period on a Discount Note that is denominated in, or determined by reference to, a foreign currency, will be determined in the foreign currency and then translated into U.S. dollars in the same manner as stated interest accrued by an accrual basis U.S. Holder, as described above under "– *Interest*". Upon receipt of an amount attributable to OID (whether in connection with a payment on the Note or a sale of the Note), a U.S. Holder may recognise U.S. source exchange gain or loss (taxable as ordinary income or loss) equal to the difference between the amount received (translated into U.S. dollars at the spot rate on the date of receipt) and the amount previously accrued, regardless of whether the payment is in fact converted into U.S. dollars.

#### Market discount

Market Discount on a Note that is denominated in, or determined by reference to, a foreign currency, will be accrued in the foreign currency. If the U.S. Holder elects to include market discount in income currently, the accrued market discount will be translated into U.S. dollars at the average exchange rate for the accrual period (or portion thereof within the U.S. Holder's taxable year). Upon the receipt of an amount attributable to accrued market discount, the U.S. Holder may recognise U.S. source exchange gain or loss (which will be taxable as ordinary income or loss) determined in the same manner as for accrued interest or OID. A U.S. Holder that does not elect to include market discount in income currently will recognise, upon the disposition or maturity of the Note, the U.S. dollar value of the amount accrued, calculated at the spot rate on that date, and no part of this accrued market discount will be treated as exchange gain or loss.

#### Bond premium

Bond premium (including acquisition premium) on a Note that is denominated in, or determined by reference to, a foreign currency, will be computed in units of the foreign currency, and any such bond premium that is taken into account currently will reduce interest income in units of the foreign currency.

On the date bond premium offsets interest income, a U.S. Holder may recognise U.S. source exchange gain or loss (taxable as ordinary income or loss) measured by the difference between the spot rate in effect on that date, and on the date the Notes were acquired by the U.S. Holder.

# Purchase, sale and retirement of Notes

A U.S. Holder generally will recognise gain or loss on the sale or retirement of a Note equal to the difference between the amount realised on the sale or retirement and its tax basis in the Note. A U.S. Holder's tax basis in a Foreign Currency Note will be determined by reference to the U.S. dollar cost of the Note. The U.S. dollar cost of a Note purchased with foreign currency generally will be the U.S. dollar value of the purchase price on the date of purchase or, in the case of Notes traded on an established securities market, as defined in the applicable U.S. Treasury regulations, that are purchased by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the purchase.

The amount realised on a sale or retirement for an amount in foreign currency will be the U.S. dollar value of this amount on the date of sale or retirement or, in the case of Notes traded on an established securities market, as defined in the applicable U.S. Treasury regulations, sold by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the sale. Such an election by an accrual basis U.S. Holder must be applied consistently from year to year and cannot be revoked without the consent of the IRS.

A U.S. Holder will recognise U.S. source exchange rate gain or loss (taxable as ordinary income or loss) on the sale or retirement of a Note equal to the difference, if any, between the U.S. dollar values of the U.S. Holder's purchase price for the Note: (i) on the date of sale or retirement; and (ii) on the date on which the U.S. Holder acquired the Note. Any exchange rate gain or loss recognised on the sale or retirement of a Note (including any exchange rate gain or loss with respect to the receipt of accrued but unpaid interest and OID in the transaction) shall be realised only to the extent of the total gain or loss realised on the transaction.

# Disposition of foreign currency

Foreign currency received as interest on a Note or on the sale or retirement of a Note will have a tax basis equal to its U.S. dollar value at the time the interest is received or at the time of the sale or retirement. Foreign currency that is purchased generally will have a tax basis equal to the U.S. dollar value of the foreign currency on the date of purchase. Any gain or loss recognised on a sale or other disposition of a foreign currency (including its use to purchase Notes or upon exchange for U.S. dollars) will be U.S. source ordinary income or loss.

# Substitution of Issuer

The terms of the Notes provide that, in certain circumstances, the obligations of the Issuer under the Notes may be assumed by a Substitute (as defined in the Conditions). Any such assumption might be treated for U.S. federal income tax purposes as a deemed disposition of Notes by a U.S. Holder in exchange for new notes issued by the Substitute. In addition, Notes issued by the Substitute may be treated as issued with OID. As a result of this deemed disposition, a U.S. Holder could be required to recognise capital gain or loss for U.S. federal income tax purposes equal to the difference, if any, between the issue price of the new notes (as determined for U.S. federal income tax purposes), and the U.S. Holder's tax basis in the Notes. U.S. Holder should consult their tax advisers concerning the U.S. federal income tax consequences to them of a change in obligor with respect to the Notes.

# Backup withholding and information reporting

In general, payments of principal, interest and accrued OID on, and the proceeds of a sale, exchange, redemption or other disposition of, Notes, payable to a U.S. Holder by a U.S. paying agent or other U.S. intermediary, may be subject to information reporting to the IRS. Backup withholding in respect of such payments will apply to these payments if the U.S. Holder fails to provide an accurate taxpayer identification number or certification of exempt status to a paying agent or other intermediary or otherwise comply with the applicable backup withholding requirements. Certain U.S. Holders are not subject to backup withholding.

Backup withholding is not an additional tax. Any amounts withheld from a payment to a U.S. Holder under the backup withholding rules will be allowed as a credit against the U.S. Holder's U.S. federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the IRS in the manner required.

# Other reporting requirements

A U.S. taxpayer that participates in a "reportable transaction" will be required to disclose its participation to the IRS by attaching Form 8886 to its tax return and retaining a copy of all documents and records relating to the transaction. The scope and application of these rules is not entirely clear and whether an investment in a Note constitutes a "reportable transaction" for any holder depends on the holder's particular circumstances. For example, a U.S. Holder may be required to treat a foreign currency exchange loss from the Notes as a reportable transaction if the loss exceeds U.S.\$50,000 in a single taxable year if the U.S. Holder is an individual or trust, or higher amounts for other U.S. Holders. In the event the acquisition, ownership or disposition of Notes constitutes participation in a "reportable transaction" for purposes of these rules, a U.S. Holder will be required to disclose its investment by filing Form 8886 with the IRS. Prospective purchasers should consult their tax advisers regarding the application of these rules to the acquisition, ownership or disposition of Notes and should be aware that the Group (or other participants in the transaction) may determine that the investor list maintenance requirement applies to the transaction and comply accordingly with this requirement.

U.S. Holders should consult their own tax advisers regarding any filing or reporting requirements that may apply to their purchase, ownership and disposition of Notes. Failure to comply with certain reporting obligations could result in the imposition of substantial penalties.

The U.S. federal income tax discussion set forth above is included for general information only and may not be applicable depending upon a U.S. Holder's particular situation. U.S. Holders should consult their tax advisers with respect to the tax consequences to them of the ownership and disposition of the Notes, including the tax consequences under state, local, foreign and other tax laws and the possible effects of changes in U.S. federal or other tax laws.

# FATCA

Pursuant to FATCA, a foreign financial institution may be required to withhold on certain payments it makes ("foreign passthru payments", a term not defined as at the date of this Base Listing Particulars) to persons that fail to meet certain certification, reporting or related requirements. The Issuer is a foreign financial institution for these purposes. A number of jurisdictions (including Canada) have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA (IGAs), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Notes, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, such withholding would not apply prior to the date that is two years after the date on which final regulations defining "foreign passthru payments" are published in the U.S. Federal Register and Notes characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued on or prior to the date that is six months after the date on which final regulations defining foreign passthru payments are filed with the U.S. Federal Register (the "grandfathering date") generally would be grandfathered for purposes of FATCA withholding unless materially modified after such date. Holders should consult their own tax advisers regarding how these rules may apply to their investment in the Notes. In the event any withholding would be required pursuant to FATCA or an IGA with respect to payments on the Notes, no person will be required to pay additional amounts or indemnify any person as a result of any FATCA withholding.

### ERISA AND CERTAIN OTHER U.S. CONSIDERATIONS

### General

The U.S. Employee Retirement Income Security Act of 1974, as amended ("**ERISA**"), and Section 4975 of the Code, impose certain restrictions on: (i) employee benefit plans (as defined in Section 3(3) of ERISA) subject to Title I of ERISA ("**ERISA Plan**"); (ii) plans (as defined in Section 4975(e)(1) of the Code) subject to Section 4975 of the Code, including individual retirement accounts and Keogh plans (together with ERISA Plan, "**Plans**"); (iii) any entities whose underlying assets include, or are deemed to include under the Plan Asset Regulation or otherwise for purposes of ERISA or the Code, "plan assets" by reason of a plan's investment in such entities (together with Plans, the "**Benefit Plan Investors**"); and (iv) persons who have certain specified relationships to such Plans, including the Plan's fiduciaries and other service providers ("parties in interest" under ERISA and "disqualified persons" under Section 4975 of the Code and collectively, "**Parties in Interest**").

#### Fiduciary Duty of Investing ERISA Plans

Under ERISA, a person who exercises discretionary authority or control regarding the management or disposition of an ERISA Plan's assets is generally considered a fiduciary of such an ERISA Plan. Investments by ERISA Plans are subject to ERISA's general fiduciary requirements, which should be taken into account with regards to each ERISA Plan's particular facts and circumstances. In considering an investment of an ERISA Plan's assets in Notes (or an interest therein), the ERISA Plan's fiduciary should determine, particularly in light of the risks and limited liquidity inherent in an investment in the Notes, whether the investment would: (i) satisfy the diversification requirements of Section 404(a)(1)(C) of ERISA; (ii) be in accordance with the documents and instruments governing the ERISA Plan pursuant to Section 404(a)(1)(D) of ERISA; and (iii) be prudent with respect to the Programme's structure and the nature of its proposed investments. When evaluating the prudence of an investment, the ERISA Plan's fiduciary should consider the U.S. Department of Labor regulation on investment duties, which can be found at 29 C.F.R. § 2550.404a-1.

In addition, ERISA requires an ERISA Plan's fiduciary to maintain indicia of ownership for the ERISA Plan's assets within the jurisdiction of the U.S. Federal District Courts. Fiduciaries of ERISA Plans should also consider ERISA's rules relating to delegation of control, and whether an investment in the Notes might constitute or give rise to a non-exempt prohibited transaction under Section 406 of ERISA or Section 4975 of the Code.

Administrators of ERISA Plans that invest in the Notes may be required to report compensation, including indirect compensation, paid in connection with the ERISA Plan's investment in the Notes on Schedule C of Form 5500 (Annual Return/Report of Employee Benefit Plan). The descriptions in this Base Listing Particulars of fees and compensation, including the fees paid to the Dealers, are intended to satisfy the disclosure requirement for "eligible indirect compensation", for which an alternative reporting procedure on Schedule C of Form 5500 may be available.

# Similar Plans

Certain other employee benefit plans which are not Benefit Plan Investors, including governmental plans (as defined in Section 3(32) of ERISA), church plans (as defined in Section 3(33) of ERISA) that have made no election under Section 410(d) of the Code and non-U.S. plans (as described in Section 4(b)(4) of ERISA) may be subject to a U.S. federal, state, local or non-U.S. law or regulation that contains one or more provisions that are substantially similar to the fiduciary responsibility and prohibited transaction provisions of Title I of ERISA or Section 4975 of the Code ("**Similar Law**"). Fiduciaries of such plans should consult with their counsel before they purchase any of the Notes (or an interest therein), to the extent permitted by the terms of the Note, to determine the need for, and the availability of, if necessary, any exemption relief under any such law and regulation.

# **Prohibited Transactions**

Section 406 of ERISA and Section 4975 of the Code prohibit Plans from, among other things, engaging in certain transactions involving the assets of Plans with persons who are Parties in Interest with respect to such Plan. A violation of these prohibited transaction rules may result in the imposition of an excise tax, the rescission of the transaction or other liabilities under ERISA and/or Section 4975 of the Code for such

persons, unless exemptive relief is available under an applicable statutory or administrative exemption. The fiduciary of a Plan that proposes to purchase and hold any Notes or interest in a Note (if permitted by the terms of the Note) should consider, among other things, whether such purchase and holding may involve: (i) the direct or indirect extension of credit to a Party in Interest; (ii) the sale or exchange of any property between a Plan and a Party in Interest; or (iii) the transfer to, or use by or for the benefit of, a Party in Interest of any assets of a Plan.

Such Parties in Interest could include, without limitation, any of the Issuer, the Guarantors, the Arrangers, the Dealers or any of their respective affiliates ("Transaction Parties"). Depending on the satisfaction of certain conditions which may include the identity of the fiduciary of the Benefit Plan Investor making the decision to acquire or hold the Notes (or an interest therein) on behalf of a Benefit Plan Investor, the statutory exemption of Section 408(b)(17) of ERISA and Section 4975(d)(20) of the Code (relating to purchase and sale of securities and related lending transactions, provided that neither the issuer of the securities nor its affiliate has or exercises any discretionary authority or control or renders any investment advice with respect to the assets of any Plan involved in the transaction (in other words, not a fiduciary) and provided further that the Plan pays no more than, and receives no less than, adequate consideration in connection with the transaction) and the administrative exemptions of Prohibited Transaction Class Exemption ("PTCE") 84-14 (relating to transactions effected by a "qualified professional asset manager"), PTCE 90-1 (relating to investments by insurance company pooled separate accounts), PTCE 91-38 (relating to investments by bank collective investment funds), PTCE 95-60 (relating to investments by insurance company general accounts) or PTCE 96-23 (relating to transactions directed by an in-house asset manager) could provide an exemption from the prohibited transaction provisions of ERISA and Section 4975 of the Code. However, there can be no assurance that any of these exemptions or any other exemption will be available with respect to any particular transaction involving the Notes (or an interest therein). Most of the exemptions do not provide relief from some or all of the self-dealing prohibitions under Section 406 of ERISA or Section 4975 of the Code.

Each fiduciary of a Plan that has engaged in a prohibited transaction may be required to, among other potential actions: (a) restore to the Plan any profit realised on the transaction; (b) reimburse the Plan for any losses suffered by the Plan as a result of the transaction; or (c) unwind the transaction. Under Section 4975 of the Code, a Party in Interest may be required to pay excise taxes based on the amount involved in the transaction (including a 100 per cent. excise tax if the transaction is not corrected within a certain time period).

# **Representations and Warranties**

Accordingly, unless otherwise provided in the terms of a Note, each purchaser of a Note (or an interest therein) will be deemed to have represented, warranted and agreed either that: (i) no assets of a Plan or Similar Law plan have been used to acquire or will be used to hold such Notes (or an interest therein); or (ii) the purchase, holding and subsequent disposition of such Notes (or an interest therein) by such person will not constitute or result in a non-exempt prohibited transaction under ERISA or the Code or a violation of any applicable Similar Law.

Moreover, each purchaser of a Note (or an interest therein) that is a Benefit Plan Investor will be deemed to have represented, warranted and agreed that: (a) none of the Transaction Parties has provided any investment recommendation or investment advice to the Benefit Plan Investor, or any fiduciary or other person investing on behalf of the Benefit Plan Investor or who otherwise has discretion or control over the investment and management of "plan assets" (a "**Plan Fiduciary**"), on which either the Benefit Plan Investor or Plan Fiduciary has relied in connection with the decision to invest in the Note (or an interest therein); (b) the Transaction Parties are not otherwise acting as a "fiduciary", as that term is defined in Section 3(21) of ERISA or Section 4975(e)(3) of the Code, to the Benefit Plan Investor or Plan Fiduciary in connection with the Benefit Plan Investor's investment in the Note (or an interest therein); and (c) the Plan Fiduciary is exercising its own independent judgment in evaluating the transaction.

If the terms of a Note prohibit the purchase by Benefit Plan Investors, or plans subject to Similar Law, through its purchase of such Note (or any interest therein), the purchaser thereof will be deemed to have represented and warranted that it is not and will not be for as long as it holds the Note (or interest therein) a Benefit Plan Investor or a governmental, church or non-U.S. plan that is subject to Similar Law. Any purported purchase or transfer of a Note (or an interest therein) that does not comply with the foregoing shall be null and void *ab initio*.

Each Plan Fiduciary (and each fiduciary for a Similar Law plan) should consult with its legal or other advisers concerning the potential consequences to the Benefit Plan Investor or plan under ERISA, the Code or such Similar Laws of an investment in the Notes (or an interest therein). This Base Listing Particulars is not directed to any particular investor, nor does it address the needs of any particular investor. None of the Transaction Parties shall provide any advice or recommendation with respect to the management of any investment in the Notes (or an interest therein) or the advisability of acquiring, holding, disposing or exchanging an investment in the Notes (or an interest therein).

### SUBSCRIPTION AND SALE AND TRANSFER AND SELLING RESTRICTIONS

The Dealers have, in a programme agreement dated 10 March 2020 (the "**Programme Agreement**") agreed with the Issuer and the Guarantors a basis upon which they or any of them may from time to time agree to purchase Notes for their own account or for resale to investors and other purchasers at varying pricing relating to prevailing market prices at the time of resale as determined by any Dealer or for resale at a fixed offering price. Any such agreement will extend to those matters stated under the Conditions and "*Summary of Provisions Relating to the Notes while in Global Form*".

In accordance with the terms of the Programme Agreement, the Issuer (failing which, each Guarantor) has agreed to reimburse the Dealers for certain of their expenses in connection with the establishment and any future update of the Programme and the issue of Notes under the Programme and to indemnify the Dealers against certain liabilities incurred by them in connection therewith.

A Dealer may sell the Notes it has purchased from the Issuer as principal to certain dealers less a concession equal to all or any portion of the discount received in connection with such purchase. Such Dealer may allow, and such dealers may re-allow, a discount to certain other dealers. The Dealers may propose initially to offer the Notes at the issue price set forth in the applicable Pricing Supplement. After the initial offering of the Notes, the issue price (in the case of the Notes to be resold at a fixed offering price), the concession and the re-allowance may be changed.

In order to facilitate the offering of any Tranche of the Notes, certain persons participating in the offering of the Tranche may engage in transactions that stabilise, maintain or otherwise affect the market price of the relevant Notes during and after the offering of the Tranche. Specifically, such persons may over-allot or create a short position in the Notes for their own account by selling more Notes than have been sold to them by the Issuer. Such persons may also elect to cover any such short position by purchasing Notes in the open market. In addition, such persons may stabilise or maintain the price of the Notes by bidding for or purchasing Notes in the open market and may impose penalty bids, under which selling concessions allowed to syndicate members or other broker-dealers participating in the offering of the Notes are reclaimed if Notes previously distributed in the offering are repurchased in connection with stabilisation transactions or otherwise. The effect of these transactions may be to stabilise or maintain the market price of the Notes at a level above that which might otherwise prevail in the open market. The imposition of a penalty bid may also affect the price of the Notes to the extent that it discourages re-sales thereof. No representation is made as to the magnitude or effect of any such stabilising or other transactions. Such transactions, if commenced, may be discontinued at any time. Under United Kingdom laws and regulations, stabilising activities may only be carried on by the Stabilisation Manager(s) named in the relevant subscription agreement (or persons acting on behalf of any Stabilisation Manager(s)) or, as the case may be, named in the relevant Pricing Supplement, and only for a limited period following the Issue Date of the relevant Tranche of Notes.

Certain of the Dealers and their affiliates are also lenders to the Group, including pursuant to the Facility Agreement (as defined in "Management's Discussion and Analysis of Financial Condition and Results of Operations – Indebtedness and Financing Strategy of the Group"), and the proceeds of the Notes may be partially or wholly used for the refinancing of the Group's existing indebtedness, including under its Facility Agreement (see "Use of Proceeds"). Moreover, certain of the Dealers and their affiliates have engaged in, or may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with the Issuer, the Guarantors or their respective affiliates (including, without limitation, in respect of the Facility Agreement). They have received, or may in the future receive, customary fees and commissions for these transactions. In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer, the Guarantors or their respective affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer, the Guarantors or their respective affiliates routinely hedge their credit exposure to the Issuer, the Guarantors or their respective affiliates consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Issuer's, the Guarantors' or their respective affiliates' securities, including potentially the Notes offered hereby. Any such short positions could adversely affect future trading prices of the Notes offered hereby. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or

financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

# **Transfer Restrictions**

The Notes are securities of an unlimited company amalgamated in Nova Scotia, Canada and headquartered in Alberta, Canada, and have not been and will not be qualified for distribution by prospectus under the securities laws of any province or territory of Canada. As a result, the Notes will be subject to resale restrictions under Canadian securities laws. All purchasers of Notes are advised to consult Canadian legal counsel prior to making any resale or other transfer of Notes to a purchaser located or resident in Canada.

# As a result of the following restrictions, purchasers of Notes in the United States are advised to consult legal counsel prior to making any purchase, offer, sale, resale or other transfer of such Notes.

The Notes have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States, and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any applicable securities laws of any state or other jurisdiction of the United States. Each purchaser of Registered Notes (other than a person purchasing an interest in a Global Certificate with a view to holding it in the form of an interest in the same Global Certificate) or person wishing to transfer an interest from one Global Certificate to another or from global to definitive form or *vice versa*, will be required to acknowledge, represent and agree, and each person purchasing an interest in a Global Certificate with a view to holding it in the form of an interest in the same Global Certificate will be deemed to have acknowledged, represented and agreed, as follows (terms used in this paragraph that are defined in Rule 144A or in Regulation S are used herein as defined therein):

- (i) that either: (a) it is a QIB, purchasing (or holding) the Notes for its own account or for the account of one or more QIBs in a minimum principal amount, in each case, of U.S.\$200,000 (or the equivalent amount in a foreign currency) and it is aware that any sale to it is being made in reliance on Rule 144A; (b) it is an Institutional Accredited Investor purchasing (or holding) the Notes for its account or for the account of an Institutional Accredited Investor in a minimum principal amount, in each case, of U.S.\$500,000 (or the equivalent amount in a foreign currency) and has delivered an IAI Investment Letter to the Registrar; or (c) it is outside the United States and is not a U.S. person;
- (ii) that it is not formed for the purpose of investing in the Issuer;
- (iii) that it, and each account for which it is purchasing, will hold and transfer at least the minimum denomination of the Notes;
- (iv) that it understands that the Issuer may receive a list of participants holding positions in its securities from one or more book-entry depositories;
- (v) that the Notes are being offered and sold in a transaction not involving a public offering in the United States within the meaning of the Securities Act, and that the Notes and the Guarantee have not been and will not be registered under the Securities Act or any other applicable U.S. State securities laws and, accordingly, the Notes may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except as set forth below;
- (vi) that, unless it holds an interest in an Unrestricted Global Certificate and is a non-U.S. person located outside the United States, if in the future it decides to resell, pledge or otherwise transfer the Notes or any beneficial interests in the Notes, it will do so prior to the expiration of the applicable required holding period determined pursuant to Rule 144A only: (a) to the Issuer or any affiliate thereof; (b) inside the United States to a person whom the seller reasonably believes is a QIB purchasing for its own account or for the account of a QIB in a transaction meeting the requirements of Rule 144A; (c) outside the United States in compliance with Rule 903 or Rule 904 under the Securities Act; (d) pursuant to the exemption from registration provided by Rule 144 under the Securities Act; or (e) pursuant to an effective registration statement under the Securities Act, in each case in accordance with all applicable U.S. State securities laws;

- (vii) it will, and will require each subsequent holder to, notify any purchaser or transferee, as applicable, of the Notes from it of the resale and transfer restrictions referred to in paragraph (vi) above, if then applicable;
- (viii) that Notes initially offered in the United States to QIBs will be represented by one or more Restricted Global Certificates, that Notes offered to Institutional Accredited Investors that will be in the form of Definitive IAI Registered Notes ("Definitive IAI Registered Notes") and that Notes offered outside the United States in reliance on Regulation S will be represented by one or more Unrestricted Global Certificates;
- (ix) that it understands that the Issuer has the power to compel any beneficial owner of Notes represented by a Restricted Global Certificate that is a U.S. person and is not a QIB to sell its interest in such Notes, or may sell such interest on behalf of such owner. The Issuer has the right to refuse to honour the transfer of an interest in any Restricted Global Certificate to a U.S. person who is not a QIB. Any purported transfer of an interest in a Restricted Global Certificate to a purchaser that does not comply with the requirements of the transfer restrictions herein will be of no force and effect and will be void *ab initio*;
- (x) that it understands that the Issuer has the power to compel any beneficial owner of Definitive IAI Registered Notes that is a U.S. person and is not an Institutional Accredited Investor to sell its interest in such Notes, or may sell such interest on behalf of such owner. The Issuer has the right to refuse to honour the transfer of a Definitive IAI Registered Note to a U.S. person who is not an Institutional Accredited Investor. Any purported transfer of a Definitive IAI Registered Note to a purchaser that does not comply with the requirements of the transfer restrictions herein will be of no force and effect and will be void *ab initio*;
- (xi) except as otherwise provided in the terms of a Note, that either: (a) no assets of a Plan, or non-U.S. plan, governmental or church plan that is subject to any Similar Law have been used to acquire such Note (or an interest therein); or (b) the purchase, holding and subsequent disposition of such Note (or an interest therein) by such person will not constitute or result in a non-exempt prohibited transaction under Section 406 of ERISA or Section 4975 of the Code or violation of Similar Law. Any purported purchase or transfer of such an interest that does not comply with the foregoing shall be null and void *ab initio*;
- (xii) except as otherwise provided in the terms of a Note, if it is a Benefit Plan Investor, that: (a) none of the Transaction Parties has provided any investment recommendation or investment advice to the Benefit Plan Investor, or Plan Fiduciary, on which either the Benefit Plan Investor or Plan Fiduciary has relied in connection with the decision to invest in the Note (or an interest therein); (b) the Transaction Parties are not otherwise acting as a "fiduciary", as that term is defined in Section 3(21) of ERISA or Section 4975(e)(3) of the Code, to the Benefit Plan Investor or Plan Fiduciary in connection with the Benefit Plan Investor's investment in the Note (or an interest therein); and (c) the Plan Fiduciary is exercising its own independent judgment in evaluating the transaction;
- (xiii) to the extent Benefit Plan Investors or Similar Law plans are prohibited from purchasing a Note (or an interest therein) under the terms of a Note, the purchaser of such Note (or an interest therein) represents and warrants that it is not, and for so long as it holds such Note (or interest therein) it will not be, a Benefit Plan Investor or a governmental, church or non-U.S. plan that is subject to Similar Law. Any purported purchase or transfer that does not comply with the foregoing shall be null and void *ab initio*;
- (xiv) that the Notes in registered form, other than the Unrestricted Global Certificates, will bear a legend to the following effect unless otherwise agreed to by the Issuer:

"NEITHER THIS SECURITY NOR THE GUARANTEE THEREOF HAS BEEN OR WILL BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY OTHER APPLICABLE U.S. STATE SECURITIES LAWS AND, ACCORDINGLY, THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT AS SET FORTH IN THE FOLLOWING SENTENCE. BY ITS ACQUISITION HEREOF, THE HOLDER: (A) REPRESENTS THAT: (1) IT IS A "QUALIFIED

INSTITUTIONAL BUYER" (AS DEFINED IN RULE 144A UNDER THE SECURITIES ACT) (A "QIB"), PURCHASING THE SECURITIES FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QIBS IN A MINIMUM PRINCIPAL AMOUNT, IN EACH CASE, OF U.S.\$200,000 (OR THE EQUIVALENT AMOUNT IN A FOREIGN CURRENCY); OR (2) IT IS AN INSTITUTIONAL "ACCREDITED INVESTOR" (AS DEFINED IN RULE 501(A)(1), (2), (3) OR (7) UNDER THE SECURITIES ACT) (AN "INSTITUTIONAL ACCREDITED INVESTOR") PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF AN INSTITUTIONAL ACCREDITED INVESTOR IN A MINIMUM PRINCIPAL AMOUNT OF U.S.\$500,000 (OR THE EQUIVALENT AMOUNT IN A FOREIGN CURRENCY) AND THAT IT IS NOT FORMED FOR THE PURPOSE OF INVESTING IN THE ISSUER: (B) AGREES THAT IT WILL NOT RESELL OR OTHERWISE TRANSFER THE SECURITIES EXCEPT IN ACCORDANCE WITH THE AGENCY AGREEMENT AND, PRIOR TO EXPIRATION OF THE APPLICABLE REOUIRED HOLDING PERIOD DETERMINED PURSUANT TO RULE 144 OF THE SECURITIES ACT FROM THE LATER OF THE LAST ISSUE DATE FOR THE SERIES AND THE LAST DATE ON WHICH THE ISSUER OR AN AFFILIATE OF THE ISSUER WAS THE OWNER OF SUCH SECURITIES OTHER THAN: (1) TO THE ISSUER OR ANY AFFILIATE THEREOF; (2) INSIDE THE UNITED STATES TO A PERSON WHOM THE SELLER REASONABLY BELIEVES IS: (I) A QIB WITHIN THE MEANING OF RULE 144A UNDER THE SECURITIES ACT PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF A QIB IN A TRANSACTION MEETING THE REQUIREMENTS OF RULE 144A; OR (II) AN INSTITUTIONAL ACCREDITED INVESTOR PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF AN INSTITUTIONAL INVESTOR; (3) OUTSIDE THE UNITED STATES IN COMPLIANCE WITH RULE 903 OR RULE 904 UNDER THE SECURITIES ACT: (4) PURSUANT TO THE EXEMPTION FROM REGISTRATION PROVIDED BY RULE 144 UNDER THE SECURITIES ACT ("RULE 144") (IF AVAILABLE); OR (5) PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT, IN EACH CASE IN ACCORDANCE WITH ALL APPLICABLE SECURITIES LAWS OF THE STATES OF THE UNITED STATES AND ANY OTHER JURISDICTION; AND (C) AGREES THAT IT WILL DELIVER TO EACH PERSON TO WHOM THIS SECURITY IS TRANSFERRED A NOTICE SUBSTANTIALLY TO THE EFFECT OF THIS LEGEND. NO REPRESENTATION CAN BE MADE AS TO THE AVAILABILITY OF THE EXEMPTION PROVIDED BY RULE 144 FOR RESALES OF THE SECURITY.

ANY RESALE OR OTHER TRANSFER OF THIS SECURITY (OR BENEFICIAL INTEREST HEREIN) WHICH IS NOT MADE IN COMPLIANCE WITH THE RESTRICTIONS SET FORTH HEREIN WILL BE OF NO FORCE AND EFFECT, WILL BE NULL AND VOID AB INITIO AND WILL NOT OPERATE TO TRANSFER ANY RIGHTS TO THE TRANSFEREE, NOTWITHSTANDING ANY INSTRUCTIONS TO THE CONTRARY TO THE ISSUER OR ANY OF ITS AGENTS. IN ADDITION TO THE FOREGOING, IN THE EVENT OF A TRANSFER OF THIS SECURITY (OR BENEFICIAL INTEREST HEREIN) TO A U.S. PERSON WITHIN THE MEANING OF REGULATION S THAT IS NOT A QIB OR AN INSTITUTIONAL ACCREDITED INVESTOR, THE ISSUER MAY: (A) COMPEL SUCH TRANSFEREE TO SELL THIS SECURITY OR ITS INTEREST HEREIN TO A PERSON WHO: (I) IS A U.S. PERSON WHO IS A QIB OR AN INSTITUTIONAL ACCREDITED INVESTOR THAT IS OTHERWISE QUALIFIED TO PURCHASE THIS SECURITY OR INTEREST HEREIN IN A TRANSACTION EXEMPT FROM REGISTRATION UNDER THE SECURITIES ACT; OR (II) IS NOT A U.S. PERSON WITHIN THE MEANING OF REGULATION S IN AN OFFSHORE TRANSACTION IN COMPLIANCE WITH REGULATION S; OR (B) COMPEL SUCH TRANSFEREE TO SELL THIS SECURITY OR ITS INTEREST HEREIN TO A PERSON DESIGNATED BY OR ACCEPTABLE TO THE ISSUER AT A PRICE EQUAL TO THE LESSER OF: (X) THE PURCHASE PRICE THEREFOR PAID BY THE ORIGINAL TRANSFEREE; (Y) 100 PER CENT. OF THE PRINCIPAL AMOUNT THEREOF; OR (Z) THE FAIR MARKET VALUE THEREOF. THE ISSUER HAS THE RIGHT TO REFUSE TO HONOUR A TRANSFER OF THIS SECURITY OR INTEREST HEREIN TO A U.S. PERSON WHO IS NOT A OIB OR AN INSTITUTIONAL ACCREDITED INVESTOR. EACH TRANSFEROR OF THIS SECURITY WILL PROVIDE NOTICE OF THE TRANSFER RESTRICTIONS SET FORTH HEREIN AND IN THE AGENCY AGREEMENT TO ITS TRANSFEREE.

[THIS SECURITY (OR AN INTEREST HEREIN) MAY BE PURCHASED BY OR OTHERWISE ACQUIRED BY AN "EMPLOYEE BENEFIT PLAN" WITHIN THE MEANING OF AND SUBJECT TO TITLE I OF THE U.S. EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("ERISA"), A "PLAN" AS DEFINED IN AND SUBJECT TO SECTION 4975 OF THE U.S. INTERNAL REVENUE CODE OF 1974, AS AMENDED (THE "CODE"), ANY PERSON OR ENTITY WHOSE UNDERLYING ASSETS INCLUDE, OR ARE DEEMED TO INCLUDE UNDER THE U.S. DEPARTMENT OF LABOR REGULATION AT 29 C.F.R. 2510.3-101 (AS MODIFIED BY SECTION 3(42) OF ERISA, THE "PLAN ASSET REGULATION") OR OTHERWISE FOR PURPOSES OF ERISA OR THE CODE, "PLAN ASSETS" BY REASON OF A PLAN'S INVESTMENT IN SUCH PERSON OR ENTITY (ANY OF THE FOREGOING, A "BENEFIT PLAN INVESTOR") OR AN EMPLOYEE BENEFIT PLAN THAT IS NOT A BENEFIT PLAN INVESTOR THAT IS SUBJECT TO ANY U.S. FEDERAL, STATE, LOCAL, NON-U.S. OR OTHER LAW OR REGULATION THAT CONTAINS ONE OR MORE PROVISIONS THAT ARE SUBSTANTIALLY SIMILAR TO THE FIDUCIARY RESPONSIBILITY AND PROHIBITED TRANSACTION PROVISIONS OF TITLE I OF ERISA OR SECTION 4975 OF THE CODE ("SIMILAR LAW"), PROVIDED THAT EACH HOLDER WILL BE DEEMED TO HAVE REPRESENTED AND AGREED THAT EITHER: (A) IT IS NOT, AND FOR SO LONG AS IT HOLDS THIS SECURITY (OR AN INTEREST HEREIN) WILL NOT BE, A BENEFIT PLAN INVESTOR OR AN EMPLOYEE BENEFIT PLAN THAT IS NOT A BENEFIT PLAN INVESTOR THAT IS SUBJECT TO ANY SIMILAR LAW; OR (B) THE PURCHASE, HOLDING AND SUBSEQUENT DISPOSITION OF THIS SECURITY (OR AN INTEREST HEREIN) WILL NOT CONSTITUTE OR RESULT IN A NON-EXEMPT PROHIBITED TRANSACTION UNDER ERISA OR THE CODE AND WILL NOT VIOLATE ANY APPLICABLE SIMILAR LAW. ANY PURPORTED PURCHASE OR TRANSFER OF A SECURITY OR INTEREST THEREIN THAT DOES NOT COMPLY WITH THE FOREGOING SHALL BE NULL AND VOID AB INITIO.

MOREOVER, EACH PURCHASER OF THIS SECURITY (OR AN INTEREST HEREIN) THAT IS A BENEFIT PLAN INVESTOR WILL BE DEEMED TO HAVE REPRESENTED, WARRANTED AND AGREED THAT: (I) NONE OF THE ISSUER, THE GUARANTORS, THE ARRANGERS, THE DEALERS OR ANY OF THEIR RESPECTIVE AFFILIATES (THE ANY **"TRANSACTION PARTIES**") HAS PROVIDED INVESTMENT RECOMMENDATION OR INVESTMENT ADVICE TO THE BENEFIT PLAN INVESTOR, OR ANY FIDUCIARY OR OTHER PERSON INVESTING ON BEHALF OF THE BENEFIT PLAN INVESTOR OR WHO OTHERWISE HAS DISCRETION OR CONTROL OVER THE INVESTMENT AND MANAGEMENT OF "PLAN ASSETS" ("PLAN FIDUCIARY"), ON WHICH EITHER THE BENEFIT PLAN INVESTOR OR PLAN FIDUCIARY HAS RELIED IN CONNECTION WITH THE DECISION TO INVEST IN THIS SECURITY (OR AN INTEREST HEREIN): (II) THE TRANSACTION PARTIES ARE NOT OTHERWISE ACTING AS A "FIDUCIARY", AS THAT TERM IS DEFINED IN SECTION 3(21) OF ERISA OR SECTION 4975(e)(3) OF THE CODE, TO THE BENEFIT PLAN INVESTOR OR PLAN FIDUCIARY IN CONNECTION WITH THE BENEFIT PLAN INVESTOR'S INVESTMENT IN THIS SECURITY (OR AN INTEREST HEREIN); AND (III) THE PLAN FIDUCIARY IS EXERCISING ITS OWN INDEPENDENT JUDGMENT IN EVALUATING THE TRANSACTION.]<sup>1</sup>

[THIS SECURITY (OR AN INTEREST HEREIN) MAY NOT BE PURCHASED BY OR OTHERWISE ACQUIRED BY AN "EMPLOYEE BENEFIT PLAN" WITHIN THE MEANING OF AND SUBJECT TO TITLE I OF THE U.S. EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("**ERISA**"), A "PLAN" AS DEFINED IN AND SUBJECT TO SECTION 4975 OF THE U.S. INTERNAL REVENUE CODE OF 1986, AS AMENDED (THE "**CODE**"), ANY PERSON OR ENTITY WHOSE UNDERLYING ASSETS INCLUDE, OR ARE DEEMED TO INCLUDE UNDER THE U.S. DEPARTMENT OF LABOR REGULATION AT 29 C.F.R. 2510.3-101 (AS MODIFIED BY SECTION 3(42) OF ERISA) OR OTHERWISE FOR PURPOSES OF ERISA OR THE CODE, "PLAN ASSETS" BY REASON OF A PLAN'S INVESTMENT IN SUCH PERSON OR ENTITY (ANY OF THE FOREGOING, A "**BENEFIT PLAN INVESTOR**") OR AN EMPLOYEE BENEFIT PLAN THAT IS NOT A

<sup>&</sup>lt;sup>1</sup> Include if the Notes are treated as "**debt**" for U.S. federal income tax purposes.

BENEFIT PLAN INVESTOR THAT IS SUBJECT TO ANY U.S. FEDERAL, STATE, LOCAL, NON-U.S. OR OTHER LAW OR REGULATION THAT CONTAINS ONE OR MORE PROVISIONS THAT ARE SUBSTANTIALLY SIMILAR TO THE FIDUCIARY RESPONSIBILITY AND PROHIBITED TRANSACTION PROVISIONS OF TITLE I OF ERISA OR SECTION 4975 OF THE CODE. ANY PURPORTED PURCHASE OR TRANSFER OF A SECURITY (OR AN INTEREST THEREIN) THAT DOES NOT COMPLY WITH THE FOREGOING SHALL BE NULL AND VOID *AB INITIO*.]<sup>2</sup>

THE ISSUER MAY COMPEL EACH BENEFICIAL HOLDER HEREOF TO CERTIFY PERIODICALLY THAT SUCH OWNER IS A QIB OR AN INSTITUTIONAL ACCREDITED INVESTOR.

THIS SECURITY AND RELATED DOCUMENTATION (INCLUDING, WITHOUT LIMITATION, THE AGENCY AGREEMENT REFERRED TO HEREIN) MAY BE AMENDED OR SUPPLEMENTED FROM TIME TO TIME, WITHOUT THE CONSENT OF, BUT UPON NOTICE TO, THE HOLDERS OF SUCH SECURITIES SENT TO THEIR REGISTERED ADDRESSES, TO MODIFY THE RESTRICTIONS ON AND PROCEDURES FOR RESALES AND OTHER TRANSFERS OF THIS SECURITY TO REFLECT ANY CHANGE IN APPLICABLE LAW OR REGULATION (OR THE INTERPRETATION THEREOF) OR IN PRACTICES RELATING TO RESALES OR OTHER TRANSFERS OF RESTRICTED SECURITIES GENERALLY. THE HOLDER OF THIS SECURITY SHALL BE DEEMED, BY ITS ACCEPTANCE OR PURCHASE HEREOF, TO HAVE AGREED TO ANY SUCH AMENDMENT OR SUPPLEMENT (EACH OF WHICH SHALL BE CONCLUSIVE AND BINDING ON THE HOLDER HEREOF AND ALL FUTURE HOLDERS OF THIS SECURITY AND ANY SECURITIES ISSUED IN EXCHANGE OR SUBSTITUTION THEREFOR, WHETHER OR NOT ANY NOTATION THEREOF IS MADE HEREON).";

(xv) that the Notes in registered form which are registered in the name of a nominee of DTC will bear an additional legend to the following effect unless otherwise agreed to by the Issuer:

"UNLESS THIS GLOBAL NOTE IS PRESENTED BY AN AUTHORISED REPRESENTATIVE OF THE DEPOSITORY TRUST COMPANY, A NEW YORK CORPORATION, ("**DTC**"), TO THE ISSUER OR ITS AGENT FOR REGISTRATION OF TRANSFER, EXCHANGE OR PAYMENT, AND ANY REGISTERED NOTE ISSUED IN EXCHANGE FOR THIS GLOBAL NOTE OR ANY PORTION HEREOF IS REGISTERED IN THE NAME OF CEDE & CO. OR IN SUCH OTHER NAME AS IS REQUIRED BY AN AUTHORISED REPRESENTATIVE OF DTC (AND ANY PAYMENT IS MADE TO CEDE & CO. OR TO SUCH OTHER ENTITY AS IS REQUESTED BY AN AUTHORISED REPRESENTATIVE OF DTC), ANY TRANSFER, PLEDGE, OR OTHER USE HEREOF FOR VALUE OR OTHERWISE BY OR TO ANY PERSON OTHER THAN DTC OR A NOMINEE THEREOF IS WRONGFUL IN AS MUCH AS THE REGISTERED OWNER HEREOF, CEDE & CO., HAS AN INTEREST HEREIN.

THIS GLOBAL SECURITY MAY NOT BE EXCHANGED, IN WHOLE OR IN PART, FOR A SECURITY REGISTERED IN THE NAME OF ANY PERSON OTHER THAN THE DEPOSITORY TRUST COMPANY OR A NOMINEE THEREOF EXCEPT IN THE LIMITED CIRCUMSTANCES SET FORTH IN THIS GLOBAL SECURITY, AND MAY NOT BE TRANSFERRED, IN WHOLE OR IN PART, EXCEPT IN ACCORDANCE WITH THE RESTRICTIONS SET FORTH IN THIS LEGEND. BENEFICIAL INTERESTS IN THIS GLOBAL SECURITY MAY NOT BE TRANSFERRED EXCEPT IN ACCORDANCE WITH THIS LEGEND.";

(xvi) if it holds an interest in an Unrestricted Global Certificate, that if it should resell or otherwise transfer the Notes prior to the expiration of the distribution compliance period (defined as 40 days after the later of the commencement of the offering and the closing date with respect to the original issuance of the Notes of the Tranche of which it forms part), it will do so only: (a)(1) outside the United States in compliance with Rule 903 or 904 under the Securities Act; or (2) to a QIB in compliance with Rule 144A; and (b) in accordance with all applicable U.S. State securities laws;

<sup>&</sup>lt;sup>2</sup> Include if the Notes are treated as "**equity**" for U.S. federal income tax purposes.

and it acknowledges that the Unrestricted Global Certificates will bear a legend to the following effect unless otherwise agreed to by the Issuer:

"NEITHER THIS SECURITY NOR THE GUARANTEE THEREOF HAS BEEN NOR WILL BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY OTHER APPLICABLE U.S. STATE SECURITIES LAWS AND, ACCORDINGLY, MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS EXCEPT IN ACCORDANCE WITH THE AGENCY AGREEMENT AND PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS UNDER THE SECURITIES ACT OR PURSUANT TO AN EFFECTIVE REGISTRATION STATEMENT UNDER THE SECURITIES ACT. THIS LEGEND SHALL CEASE TO APPLY UPON THE EXPIRY OF THE PERIOD OF 40 DAYS AFTER THE COMPLETION OF THE DISTRIBUTION OF ALL THE NOTES OF THE TRANCHE OF WHICH THIS NOTE FORMS PART."; and

(xvii) that the Issuer, each Registrar, the relevant Dealer(s) and their affiliates, and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that if any of such acknowledgements, representations or agreements made by it are no longer accurate, it shall promptly notify the Issuer; and if it is acquiring any Notes as a fiduciary or agent for one or more accounts it represents that it has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of each such account.

Please see "Summary of Provisions Relating to the Notes while in Global Form".

Institutional Accredited Investors who purchase Notes offered and sold in the United States in reliance upon the exemption from registration provided by the Securities Act are required to execute and deliver to the Registrar an IAI Investment Letter and will only be entitled to receive definitive IAI Restricted Notes.

The IAI Investment Letter will state, among other things, the following:

- (i) that the Institutional Accredited Investor has received a copy of this Base Listing Particulars and such other information as it deems necessary in order to make its investment decisions;
- (ii) that the Institutional Accredited Investor understands that any subsequent transfer of the Notes is subject to certain restrictions and conditions set forth in this Base Listing Particulars and the Notes (including those set out above) and that it agrees to be bound by, and not to resell, pledge or otherwise transfer the Notes except in compliance with, such restrictions and conditions and the Securities Act;
- (iii) that, in the normal course of its business, the Institutional Accredited Investor invests in or purchases securities similar to the Notes;
- (iv) that the Institutional Accredited Investor is an Institutional Accredited Investor within the meaning of Rule 501(a)(1), (2), (3) or (7) of Regulation D under the Securities Act and has such knowledge and experience in financial and business matters as to be capable of evaluating the merits and risks of its investment in the Notes, and it and any accounts for which it is acting are each able to bear the economic risk of its or any such accounts' investment for an indefinite period of time;
- (v) that the Institutional Accredited Investor is acquiring the Notes purchased by it for its own account or for one or more accounts (each of which is an Institutional Accredited Investor) as to each of which it exercised sole investment discretion and not with a view to any distribution of the Notes, subject, nevertheless, to the understanding that the disposition of its property shall at all times be and remain within its control; and
- (vi) that, in the event that the Institutional Accredited Investor purchases Notes, it will acquire Notes having a minimum purchase price of at least U.S.\$500,000 (or the equivalent amount in a foreign currency).

No sale of Legended Notes in the United States to any one purchaser will be for less than U.S.\$200,000 (or the equivalent amount in a foreign currency) principal amount or, in the case of sales to Institutional

Accredited Investors, U.S.\$500,000 (or the equivalent amount in a foreign currency) principal amount and no Legended Note will be issued in connection with such a sale in a smaller principal amount. If the purchaser is a non-bank fiduciary acting on behalf of others, each person for whom it is acting must purchase at least U.S.\$200,000 (or the equivalent amount in a foreign currency) or, in the case of sales to Institutional Accredited Investors, U.S.\$500,000 (or the equivalent amount in a foreign currency) principal amount of Registered Notes.

The Bearer Notes will bear a legend to the following effect:

"UPON ANY TENDER OF THE ENCLOSED BEARER NOTE TO THE ISSUER OR ITS AGENT FOR PAYMENT, THE ISSUER SHALL REQUIRE A CERTIFICATE REPRESENTING THAT THE BEARER EITHER: (A) WAS NOT AT THE TIME OF ACQUISITION OF THE BEARER NOTE, A U.S. RESIDENT BENEFICIAL OWNER; OR (B) IS, OR WAS AT THE TIME OF ACQUISITION OF THE BEARER NOTE, A U.S. BENEFICIAL OWNER WHO PURCHASED THE NOTES DIRECTLY FROM THE ISSUER WHILE RESIDENT ABROAD, OR IN A *BONA FIDE* SECONDARY MARKET TRANSACTION NOT INVOLVING THE ISSUER, ITS AGENTS, AFFILIATES, OR INTERMEDIARIES".

#### Selling Restrictions

#### Canada

The Notes have not been and will not be qualified for distribution by prospectus under the securities laws of any province or territory of Canada and, accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell the Notes in Canada except pursuant to an exemption from the prospectus requirements of Canadian securities laws and that all such offers and sales have been made and will be made pursuant to a Canadian offering memorandum approved by the Issuer for use in Canada.

# Dubai International Financial Centre

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered and will not offer the Notes to any person in the Dubai International Financial Centre unless such offer is:

- (i) an "**Exempt Offer**" in accordance with the Markets Rules (MKT) Module of the Dubai Financial Services Authority (the "**DFSA**") rulebook; and
- (ii) made only to persons who meet the Professional Client criteria set out in Rule 2.3.3 of the DFSA Conduct of Business Module of the DFSA rulebook.

# Prohibition of Sales to EEA and UK Retail Investors

Unless the applicable Pricing Supplement in respect of any Notes specify the "Prohibition of Sales to EEA and UK Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Base Listing Particulars as completed by the applicable Pricing Supplement in relation thereto to any retail investor in the EEA or in the United Kingdom. For the purposes of this provision, the expression "retail investor" means a person who is one (or more) of the following:

- (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or
- (ii) a customer within the meaning of Directive (EU) 2016/97, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II.

#### Hong Kong

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (i) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes, except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO"), other than: (a) to "professional investors" as defined in the SFO and any rules made under the SFO; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the "C(WUMP)O") or which do not constitute an offer to the public within the meaning of the C(WUMP)O; and
- (ii) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the SFO and any rules made under the SFO.

# Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended) (the "**Financial Instruments and Exchange Act**"). Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Notes in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan, except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Act and any other relevant laws and regulations of Japan.

# Kingdom of Bahrain

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold, and will not offer or sell, any Notes except on a private placement basis to persons in the Kingdom of Bahrain who are "accredited investors".

For this purpose, an "accredited investor" means:

- (i) an individual holding financial assets (either singly or jointly with a spouse) of U.S.\$1,000,000 or more excluding that person's principal place of residence;
- (ii) a company, partnership, trust or other commercial undertaking which has financial assets available for investment of not less than U.S.\$1,000,000; or
- (iii) a government, supranational organisation, central bank or other national monetary authority or a state organisation whose main activity is to invest in financial instruments (such as a state pension fund).

# Kingdom of Saudi Arabia

No action has been or will be taken in the Kingdom of Saudi Arabia that would permit a public offering of the Notes. Any investor in the Kingdom of Saudi Arabia or who is a Saudi person (a "**Saudi Investor**") who acquires any Notes pursuant to an offering should note that the offer of Notes is a private placement under Article 9 or Article 10 of the "Rules on the Offer of Securities and Continuing Obligations" as issued by the Board of the Capital Market Authority resolution number 3-123-2017 dated 27 December 2017, as amended by the Board of the Capital Market Authority resolution number 1-104-2019 dated 30 September 2019 (the "**KSA Regulations**"), made through a person authorised by the Capital Market Authority under Article 11 of the KSA Regulations.

The Notes may thus not be advertised, offered or sold to any person in the Kingdom of Saudi Arabia other than to "sophisticated investors" under Article 9 of the KSA Regulations or by way of a limited offer under Article 10 of the KSA Regulations. Each Dealer represents and agrees, and each further Dealer appointed

under the Programme will be required to represent and agree, that any offer of Notes to a Saudi Investor will be made in compliance with Article 9 or Article 10 of the KSA Regulations.

Each offer of Notes shall not therefore constitute a "public offer", an "exempt offer" or a "parallel market offer" pursuant to the KSA Regulations, but is subject to the restrictions on secondary market activity under Article 15 of the KSA Regulations. Any Saudi Investor who has acquired Notes pursuant to a private placement under Article 9 or Article 10 of the KSA Regulations may not offer or sell those Notes to any person unless the offer or sale is made through an authorised person appropriately licensed by the CMA and: (a) the Notes are offered or sold to a Sophisticated Investor (as defined in Article 9 of the KSA Regulations); (b) the price to be paid for the Notes in any one transaction is equal to or exceeds Saudi Riyals 1 million or an equivalent amount; or (c) the offer of sale is otherwise in compliance with Article 15 of the KSA Regulations.

# Malaysia

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (i) this Base Listing Particulars has not been registered as a prospectus with the Securities Commission of Malaysia under the Capital Markets and Services Act 2007 of Malaysia ("CMSA"); and
- (ii) accordingly, the Notes have not been and will not be offered or sold, and no invitation to subscribe for or purchase the Notes has been or will be made, directly or indirectly, nor may any document or other material in connection therewith be distributed in Malaysia, other than to persons falling within any one of the categories of persons specified under Part I of Schedule 6 or Section 229(1)(b) and Part I of Schedule 7 or Section 230(1)(b), read together with Schedule 8 or Section 257(3) of the CMSA, subject to any law, order, regulation or official directive of the Central Bank of Malaysia, the Securities Commission of Malaysia and/or any other regulatory authority from time to time.

# Singapore

Each Dealer has acknowledged, and each further Dealer appointed under the Programme will be required to acknowledge, that this Base Listing Particulars has not been and will not be registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Base Listing Particulars and any other document or material in connection with the offer or sale, or invitation for subscription for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than: (i) to an institutional investor (as defined in Section 4A of the Securities and Futures Act (Chapter 289 of Singapore) (as modified or amended from time to time, the "SFA")) pursuant to Section 274 of the SFA; (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA; or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37(A) of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

# State of Kuwait

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that no Notes will be offered in Kuwait, unless all necessary approvals from the Kuwait Capital Markets Authority pursuant to Law No. 7 of 2010, and its executive bylaws (each as amended) together with the various resolutions, regulations, directives and instructions issued pursuant thereto, or in connection therewith (regardless of nomenclature) or any other applicable law or regulation in Kuwait, have been given in respect of the offering, marketing, and sale, of the Notes.

# State of Qatar (including the Qatar Financial Centre)

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, delivered or sold, and will not offer, deliver or sell at any time, directly or indirectly, any Notes in the State of Qatar (including the Qatar Financial Centre), except: (i) in compliance with all applicable laws and regulations of the State of Qatar (including the Qatar Financial Centre); and (ii) through persons or corporate entities authorised and licensed to provide investment advice and/or engage in brokerage activity and/or trade in respect of foreign securities in the State of Qatar (including the Qatar Financial Centre). This Base Listing Particulars: (a) has not been, and will not be, registered with or approved by the Qatar Financial Markets Authority, the Qatar Central Bank, the Qatar Stock Exchange or the Qatar Financial Centre Regulatory Authority and may not be publicly distributed in the State of Qatar (including the Qatar Financial Centre); (b) is intended for the original recipient only and must not be provided to any other person; and (c) is not for general circulation in the State of Qatar (including the Qatar Financial Centre) and may not be reproduced or used for any other purpose.

# Switzerland

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that: (i) the Notes may not be publicly offered, sold or advertised, directly or indirectly, in or from Switzerland; (ii) neither this Base Listing Particulars nor any other offering or marketing material relating to the Notes constitutes a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Federal Code of Obligations; and (iii) neither this Base Listing Particulars nor any other offering or marketing material relating to the Notes may be publicly distributed or otherwise made publicly available in Switzerland.

# United Arab Emirates (excluding the Dubai International Financial Centre)

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that the Notes have not been and will not be offered, sold or publicly promoted or advertised by it in the United Arab Emirates other than in compliance with any laws applicable in the United Arab Emirates governing the issue, offering or sale of securities.

# United Kingdom

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

(i) in relation to any Notes which have a maturity of less than one year: (a) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business; and (b) it has not offered or sold and will not

offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the Issuer;

- (ii) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer or the Guarantors; and
- (iii) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

#### **United States**

Each Dealer acknowledges, and each further Dealer appointed under the Programme will be required to acknowledge, that the Notes and the Guarantee have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered and sold and shall not offer and sell Notes of any Series: (i) as part of their distribution at any time; and (ii) otherwise until 40 days after the completion of the distribution of all Notes of the tranche of which such Notes are a part, except in accordance with Rule 903 of Regulation S or Rule 144A under the Securities Act. Accordingly, neither it, nor its affiliates nor any persons acting on its or their behalf have engaged or will engage in any directed selling efforts (as defined in Regulation S under the Securities Act) with respect to the Notes, and it and they have complied and will comply with the offering restrictions requirement of Regulation S under the Securities Act. Each Dealer agrees that at or prior to confirmation of sale of Notes (other than a sale pursuant to Rule 144A under the Securities Act), it will have sent to each distributor, dealer or person receiving a selling concession, fee or other remuneration that purchases Notes from it during the distribution compliance period a confirmation or notice to substantially the following effect:

"The Notes covered hereby have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**") or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons: (i) as part of their distribution at any time; or (ii) otherwise until 40 days after the completion of the distribution of an identifiable tranche of Notes of which such Notes are a part, except in either case in a transaction exempt from, or not subject to, the registration requirements of the Securities Act to a person: (a) that the seller reasonably believes is a "**qualified institutional buyer**" (within the meaning of Rule 144A under the Securities Act); or (b) that is an institutional "**accredited investor**" (as defined in Rule 501(a)(1), (2), (3) or (7) under the Securities Act). Terms used above have the meanings given to them by Regulation S under the Securities Act."

Terms used in the two preceding paragraphs have the meanings given to them by Regulation S under the Securities Act.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that neither it nor any of its affiliates, nor any person acting on its or their behalf has engaged or will engage in any form of general solicitation or general advertising (as those terms are used in Rule 502(c) of Regulation D under the Securities Act) in connection with any offer and sale of the Notes in the United States.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it is a QIB. Each Dealer may, through its respective U.S. registered

broker-dealer affiliates, arrange for the offer and resale of the Notes in the United States only to QIBs or to Institutional Accredited Investors in a transaction not involving any public offering.

In addition, until 40 days after the commencement of the offering, an offer or sale of the Notes within the United States by a dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with Rule 144A under the Securities Act.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has offered and sold and will offer and sell the Notes in the United States only to persons: (a) whom it reasonably believes are QIBs; or (b) who are Institutional Accredited Investors who, in the case of both (a) and (b) can represent that: (1) they are either QIBs, or Institutional Accredited Investors, as the case may be; (2) they are not broker-dealers who own and invest on a discretionary basis less than U.S.\$25 million in securities of unaffiliated issuers; (3) they are not a participant-directed employee plan, such as a 401(k) plan; (4) they are acting for their own account, or the account of one or more QIBs or Institutional Accredited Investors, as the case of QIBs at least U.S.\$200,000 in principal amount of Notes, and in the case of Institutional Accredited Investors at least U.S.\$500,000 in principal amount of Notes at any time; (7) they understand that the Issuer may receive a list of participants holding positions in its securities from one or more book-entry depositories; and (8) they will provide notice of the transfer restrictions set forth in this Base Listing Particulars to any subsequent transferees.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that neither it, nor any of its affiliates nor any person acting on its or their behalf has entered into and will not enter into any contractual arrangement with any distributor (as that term is defined in Regulation S) with respect to the distribution or delivery of Notes, except with its affiliates or with the prior written consent of the Issuer and the Guarantors.

In addition, unless the Purchase Information or the Subscription Agreement (each as defined in the Programme Agreement) relating to one or more Tranches specifies that the applicable TEFRA exemption is either "C Rules" or "not applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, in relation to each Tranche of Notes in bearer form, that:

- (i) except to the extent permitted under U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(D) (or any substantially identical successor U.S. Treasury Regulation section, including, without limitation, substantially identical successor regulations issued in accordance with Internal Revenue Service Notice 2012-20 or otherwise in connection with the United States Hiring Incentives to Restore Employment Act of 2010) (the "D Rules"): (a) it has not offered or sold, and during the restricted period it will not offer or sell, Bearer Notes to a person who is within the United States or its possessions or to a U.S. person; and (b) it has not delivered and it will not deliver within the United States or its possessions definitive Bearer Notes that are sold during the restricted period;
- (ii) it has and throughout the restricted period it will have in effect procedures reasonably designed to ensure that its employees or agents who are directly engaged in selling Bearer Notes are aware that such Notes may not be offered or sold during the restricted period to a person who is within the United States or its possessions or to a U.S. person, except as permitted by the D Rules;
- (iii) if it is a U.S. person, it is acquiring Bearer Notes for purposes of resale in connection with their original issuance and if it retains Bearer Notes for its own account, it will only do so in accordance with the requirements of U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(D)(6) (or any substantially identical successor U.S. Treasury Regulation section, including, without limitation, substantially identical successor regulations issued in accordance with Internal Revenue Service Notice 2012-20 or otherwise in connection with the United States Hiring Incentives to Restore Employment Act of 2010);
- (iv) with respect to each affiliate that acquires Bearer Notes from a Dealer for the purpose of offering or selling such Notes during the restricted period, such Dealer will either: (a) repeat and confirm the representations and agreements contained in paragraphs (i), (ii) and (iii) on such affiliate's

behalf; or (b) agree that it will obtain from such affiliate for the benefit of the Issuer the representations and agreements contained in paragraphs (i), (ii) and (iii); and

(v) it will obtain from any distributor (within the meaning of U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(D)(4)(ii)) (or any substantially identical successor U.S. Treasury Regulation section, including, without limitation, substantially identical successor regulations issued in accordance with Internal Revenue Service Notice 2012-20 or otherwise in connection with the United States Hiring Incentives to Restore Employment Act of 2010) that purchases any Bearer Notes from it pursuant to a written contract with such Dealer (except a distributor that is one of its affiliates or is another Dealer), for the benefit of the Issuer and each other Dealer, the representations contained in, and such distributor's agreement to comply with, the provisions of paragraphs (i), (ii), (iii) and (iv) insofar as they relate to the D Rules, as if such distributor were a Dealer.

Terms used in the preceding paragraph have the meanings given to them by the Code and U.S. Treasury regulations promulgated thereunder, including the D Rules.

In addition, to the extent that the Purchase Information or the Subscription Agreement relating to one or more Tranches of Bearer Notes specifies that the applicable TEFRA exemption is "C Rules", under U.S. Treasury Regulations Section 1.163-5(c)(2)(i)(C) (or any substantially identical successor U.S. Treasury Regulation section, including, without limitation, substantially identical successor regulations issued in accordance with Internal Revenue Service Notice 2012-20 or otherwise in connection with the United States Hiring Incentives to Restore Employment Act of 2010) (the "C Rules"), Notes in bearer form must be issued and delivered outside the United States and its possessions in connection with their original issuance. In relation to each such Tranche, each Dealer represents and agrees that it has not offered, sold or delivered, and shall not offer, sell or deliver, directly or indirectly, Notes in bearer form within the United States or its possessions in connection with their original issuance of Notes in bearer form, it has not communicated, and shall not communicate, directly or indirectly, with a prospective purchaser if either such purchaser or it is within the United States or its possessions or otherwise involve its U.S. office in the offer or sale of Notes in bearer form. Terms used in this paragraph have the meanings given to them by the Code and regulations promulgated thereunder, including the C Rules.

To the extent that the Issuer is not subject to or does not comply with the reporting requirements of Section 13 or 15(d) of the Exchange Act or the information furnishing requirements of Rule 12g3-2(b) thereunder, the Issuer has agreed to furnish to holders of Notes and to prospective purchasers designated by such holders, upon request, such information as may be required by Rule 144A(d)(4).

Dealers may also arrange for the resale of Notes to persons who are Institutional Accredited Investors who execute and deliver to the Registrar an IAI Investment Letter. Upon execution and delivery of an IAI Investment Letter by an Institutional Accredited Investor, Notes will be issued in definitive registered form.

# General

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will, to the best of its knowledge and belief, comply with all applicable securities laws, regulations and directives in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Base Listing Particulars and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and neither the Issuer, the Guarantors nor any of the other Dealers shall have any responsibility therefor.

None of the Issuer, the Guarantors or any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale.

With regard to each Tranche, the relevant Dealer(s) will be required to comply with such other restrictions as the Issuer, the Guarantors and the relevant Dealer(s) shall agree and as shall be set out in the relevant subscription agreement.

## **GENERAL INFORMATION**

# Authorisation

The establishment of the Programme and the issuance of the Notes thereunder was authorised by a resolution of the board of directors of the Issuer dated 13 February 2020. The establishment of the Programme, the issuance of the Notes thereunder and the giving of the Guarantee was authorised: (i) by a resolution of the shareholders of EQUATE dated 22 January 2020 and the board of directors of EQUATE dated 5 February 2020; and (ii) by a resolution of the shareholders of TKOC dated 22 January 2020 and the board of directors of TKOC dated 5 February 2020. The Issuer and the Guarantors have obtained or will obtain from time to time, all necessary consents, approvals and authorisations in connection with the issue and performance of the Notes or the Guarantee, as the case may be.

#### Listing of the Notes

It is expected that each Tranche of Notes (other than Exempt Notes) which is to be admitted to the Official List and to trading on the Global Exchange Market will be admitted separately as and when issued, subject only to the issue of a Global Note, a Global Certificate or Notes initially representing the Notes of such Tranche. Application has been made to Euronext Dublin for the approval of this document as Base Listing Particulars and for the Notes issued under the Programme to be admitted to the Official List and to trading on the Global Exchange Market. The Global Exchange Market is not a regulated market for the purposes of MiFID II. The approval of the Programme in respect of such Notes is expected to be granted on or around 10 March 2020.

Exempt Notes may be issued pursuant to the Programme.

# **Documents Available**

For as long as the Notes issued under the Programme are listed on the Official List and admitted to trading on the Global Exchange Market, copies of the following documents will, when published, be available for inspection in physical form at the registered office of the Issuer and the specified office of the Fiscal Agent for the time being in London:

- (i) the constitutional documents of the Issuer and of each Guarantor (with a direct and accurate English translation thereof), as the same may be updated from time to time;
- (ii) the Financial Statements (as defined in "Presentation of Financial and Other Information");
- (iii) the Deed of Guarantee, the Deed of Covenant, the Deed Poll, the Agency Agreement and the forms of the Global Notes, the Notes in definitive form, the Receipts, the Coupons and the Talons;
- (iv) a copy of this Base Listing Particulars and any supplements thereto (and any other documents incorporated therein by reference); and
- (v) any future listing particulars, offering circulars and information memoranda, including any Pricing Supplement, to this Base Listing Particulars (and any other documents incorporated therein by reference) (provided that, in the case of any such documents relating to Notes which are not admitted to listing or trading on any stock exchange, copies of such documents will only be available for inspection by the holder of the Notes to which such documents relate).

#### **Clearing Systems**

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg which are the entities in charge of keeping the records. The appropriate Common Code and ISIN for each Tranche of Notes allocated by Euroclear and Clearstream, Luxembourg will be specified in the applicable Pricing Supplement. In addition, the Issuer may make an application for any Notes in registered form to be accepted for trading in book-entry form by DTC. Acceptance by DTC of such Notes and the CUSIP and/or CINS numbers for each Tranche of such Registered Notes, together with the relevant ISIN and (if applicable) Common Code, will be specified in the applicable Pricing Supplement.

The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels. The address of Clearstream, Luxembourg is Clearstream Banking, 42 Avenue JF Kennedy, L-1855 Luxembourg. The address of DTC is 55 Water Street, New York, New York 10041, United States.

# Legal Entity Identifier (LEI)

The LEI code of the Issuer is 635400MHHHT7LMKMQL03. The LEI code of EQUATE is 635400J73BDO4TTGXD45. The LEI code of TKOC is 635400GQEESNCEDFUK41.

#### Significant or Material Change

There has been no significant change in the financial position or trading position of the Issuer and its Subsidiaries (taken as a whole), and there has been no material adverse change in the prospects of the Issuer, in each case, since 31 December 2019.

There has been no significant change in the financial position or trading position of EQUATE and its Subsidiaries (taken as a whole), and there has been no material adverse change in the prospects of EQUATE, in each case, since 31 December 2019

There has been no significant change in the financial position or trading position of TKOC, and there has been no material adverse change in the prospects of TKOC, in each case, since 31 December 2019.

#### Legal Proceedings

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened) in the 12 months preceding the date of this Base Listing Particulars which may have, or have in such period had, a significant effect on the financial position or profitability of the Issuer or any of its Subsidiaries.

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened) in the 12 months preceding the date of this Base Listing Particulars which may have, or have in such period had, a significant effect on the financial position or profitability of EQUATE or any of its Subsidiaries.

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened) in the 12 months preceding the date of this Base Listing Particulars which may have, or have in such period had, a significant effect on the financial position or profitability of TKOC.

#### **Independent Auditors**

The current independent auditors to the Issuer are KPMG Lower Gulf Limited, whose registered business address is at P.O. Box 341145, Level 12, IT Plaza, Dubai Silicon Oasis, Dubai, United Arab Emirates. KPMG Lower Gulf Limited is regulated in the UAE by the UAE Ministry of Economy which has issued KPMG Lower Gulf Limited with a license to practise as auditors. There is no professional institute of auditors in the UAE and, accordingly, KPMG Lower Gulf Limited is not a member of a professional body in the UAE. All of KPMG Lower Gulf Limited's audit professionals and partners are members of the institutes from where they received their professional qualification.

The current independent auditors to each of the Guarantors are KPMG Safi Al-Mutawa & Partners, whose registered business address is at Al Hamra Tower, 25<sup>th</sup> Floor, Abdulaziz Al Saqr Street, P.O. Box 24, Safa 13001, Kuwait. KPMG Safi is licensed by the Saudi Organisation for Certified Public Accountants.

The Issuer Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Lower Gulf Limited as stated in its audit reports incorporated by reference in this Base Listing Particulars. The audit report on the Issuer 2019 Financial Statements includes an other matter paragraph and the audit report on the Issuer 2018 Financial Statements includes an emphasis of matter paragraph, in each case, drawing attention to note 2.1 (*Statement of compliance*) to the Issuer 2018 Financial Statements which discusses IFRS as the basis of the accounting and the special purpose for preparing the Issuer 2018 Financial Statements (see "*Information Incorporated by Reference*").

The Combined Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi as stated in their respective audit reports, which are incorporated by

reference in this Base Listing Particulars. These audit reports include an emphasis of matter paragraph drawing attention to note 1 (*Reporting entity*) and note 2 (*Basis of preparation*) to the Combined Financial Statements which describe the basis of preparation of the Combined Financial Statements, including the approach to and purpose of preparing them (see "*Information Incorporated by Reference*").

The EQUATE Audited Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi as stated in their respective audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

The TKOC Audited Financial Statements have been prepared in accordance with IFRS issued by the IASB and have been audited by KPMG Safi as stated in their respective audit reports, which are incorporated by reference in this Base Listing Particulars (see "*Information Incorporated by Reference*").

# Notes Having a Maturity of Less Than One Year

Where Notes have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA, such Notes must have a minimum denomination of  $\pounds100,000$  (or its equivalent in other currencies) and be issued only to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses.

# **Conditions for Determining Price and Yield**

The price and amount of Notes to be issued under the Programme will be determined by the Issuer, the Guarantors and each relevant Dealer at the time of issue in accordance with prevailing market conditions. In the case of different Tranches of a Series of Notes, the issue price may include accrued interest in respect of the period from the interest commencement date of the relevant Tranche (which may be the issue date of the first Tranche of the Series or, if interest payment dates have already passed, the most recent interest payment date in respect of the Series) to the issue date of the relevant Tranche.

The yield of each Tranche of Notes will be calculated on an annual or semi-annual basis using the relevant issue price at the relevant issue date. It is not an indication of future yield.

# Dealers transacting with the Issuer and the Guarantors

Certain of the Dealers and their affiliates have engaged in, or may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with the Issuer, the Guarantors or their respective affiliates (including, without limitation, in respect of the Facility Agreement). They have received, or may in the future receive, customary fees and commissions for these transactions. In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer, the Guarantors or their respective affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer, the Guarantors or their respective affiliates routinely hedge their credit exposure to the Issuer, the Guarantors or their respective affiliates consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in the Issuer's, the Guarantors' or their respective affiliates' securities, including potentially the Notes offered hereby. Any such short positions could adversely affect future trading prices of the Notes offered hereby. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments. See also "Subscription and Sale and Transfer and Selling Restrictions".

# **GLOSSARY OF SELECTED TERMS**

Term	Definition
"Aromatics"	Hydrocarbons that are in a ring formation instead of a linear formation. The major products comprising this group are: benzene, toluene, mixed xylenes, ortho-xylene and para-xylene.
"Barrel"	Barrel of crude oil, 159 litres by volume.
"Benzene"	A building block for styrene and is also used to make cumene and nylon. Mainly produced from refinery processes or as a co-product of steam cracker operations.
"Cracker"	A processing unit that breaks down naphtha or other gas feedstocks into olefins, principally ethylene and propylene.
"Cracking"	The conversion of large hydrocarbon molecules into smaller ones. Carried out either at high temperatures (thermal cracking), or with the aid of a catalyst and high pressure (catalytic cracking and hydrocracking). The cracking process enables greater quantities of saturated hydrocarbons suitable for gasoline and other light hydrocarbon fractions to be recovered from crude oil.
"De-bottlenecking"	Process of identifying specific areas and/or equipment in oil and gas facilities that limit the flow of product (otherwise known as bottlenecks) and optimising them so that overall production capacity in the plant can be increased.
"Ethane"	A colourless, odourless gas which is a by-product of petroleum refining. Primarily used as a petrochemical feedstock for ethylene production.
"Ethylene"	A flammable gas obtained in a process called steam cracking. It does not have any consumer applications, but is the basic feedstock for a large number of industrial uses, including the manufacture of polyethylene. It is a key building block for polyethylene, polystyrene, ethylene oxide and other derivatives.
"Ethylene glycol (EG)"	An industrial chemical, primarily used in the manufacture of polyesters and antifreeze/coolants. Produced from ethylene oxide.
"Ethylene oxide (EO)"	A commodity monomer used as a building block for the manufacture of a wide range of products and intermediates in the chemical industry. Mainly used to produce ethylene glycol and industrial detergents. The products derived from ethylene oxide have many familiar applications and coolants for auto engines, polyester fibres and film. Manufactured from ethylene and oxygen.
"Facility"	A petrochemical production location which may contain one or more petrochemical plants or crackers.
"Feedstocks"	Crude oil and other hydrocarbons used as basic materials in a refining or manufacturing process.
"Hydrocarbons"	All compounds that consist of hydrogen and carbon. These include crude oil, natural gas, gas, olefins and their derivatives.
"KMT"	Kilo metric tonne.
"KTA"	Kilo tonne per annum.

Term	Definition
"MT"	Metric tonne.
"MMT"	Million metric tonne.
"MTA"	Million tonne per annum.
"Monomer"	Feedstock material for the manufacture of polymers and derivative products.
"Naphtha"	A refinery product that is used as a gasoline component, but also serves as feedstock for petrochemical plants.
"Olefins"	Including ethylene and propylene, are the key building blocks of the petrochemical industry and produce a large range of derivative products.
"Production capacity"	The amount of product capable of being produced by a petrochemical plant, usually expressed in KTA or MTA. The production capacity of a particular plant may differ from the nameplate capacity of that plant as a result of any processes undertaken after the initial construction to increase capacity, for example de-bottlenecking.
"Plant"	A term used to describe the technology used for the production of petrochemicals, including but not limited to ethylene glycol, polyethylene or polyethylene terephthalate.
"Polyethylene (PE)"	The world's most used thermoplastic (including high-density polyethylene, low-density polyethylene and linear low-density polyethylene). Manufactured by the polymerisation of ethylene and co- monomers. Used primarily to produce films for packaging, agricultural applications, moulded products, pipes and coatings.
"Polyethylene terephthalate (PET)"	Made by the combination of ethylene glycol and terephthalic acid. Typical end-users include films for packaging and fibres.
"Polymer"	A chemical compound usually made up of a large number of identical components linked together into long molecular chains.
"Polypropylene"	The world's second most widely used thermoplastic after polyethylene. It is manufactured by the polymerisation of propylene. It is used mainly for moulding, filaments, fibres and films and is the most significant thermoplastic material used in moulded containers and automotive applications.
"Purified terephthalic acid"	An aromatic acid, in the form of a white, crystalline powder, which is primarily applied in the production of polyester.
"Resins"	Any natural or synthetic organic compound consisting of a non- crystalline or viscous liquid substance.
"Spot market"	A term used to describe the international trade in one-off cargoes or shipments of commodities, such as crude oil, in which prices closely follow demand and availability.
"Styrene"	A derivative of benzene which is a colourless oily liquid that evaporates easily. Styrene is the precursor to polystyrene and several copolymers.
"Triethylene glycol (TEG)"	A by-product of ethylene glycol production, it is a colourless odourless viscous liquid used primarily as a plasticiser for vinyl, in

Term	Definition
	air sanitiser products, as liquid desiccant for natural gas and in air conditioning systems and as an additive for hydraulic fluids and brake fluids.
"Thermoplastic"	A plastic which softens when heated and hardens again when cooled. Includes polyethylene, polypropylene and polystyrene.
"Utilisation rate"	Equal to the output divided by the capacity index of any given production facility.

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